

INTER TEL INC  
Form 4  
February 23, 2005

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

OMB APPROVAL

OMB Number: 3235-0287  
Expires: January 31, 2005  
Estimated average burden hours per response... 0.5

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
STOUT NORMAN

(Last) (First) (Middle)

C/O INTER-TEL,  
INCORPORATED, 1615 SOUTH  
52ND STREET

(Street)

TEMPE, AZ 85281

(City) (State) (Zip)

2. Issuer Name and Ticker or Trading Symbol  
INTER TEL INC [INTL]

3. Date of Earliest Transaction  
(Month/Day/Year)  
02/18/2005

4. If Amendment, Date Original Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

\_\_\_ Director \_\_\_ 10% Owner  
 Officer (give title below) \_\_\_ Other (specify below)  
CAO and Executive VP

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
\_\_\_ Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Ownership (Instr. 4)
			Code	V	Amount	(A) or (D)	Price
Common Stock	02/18/2005		M		2,500	A	\$ 9.125
Common Stock	02/18/2005		M		5,000	A	\$ 9.125
Common Stock	02/18/2005		M		5,000	A	\$ 9.125
Common Stock	02/18/2005		M		2,500	A	\$ 9.125
Common Stock	02/18/2005		M		2,500	A	\$ 9.125

Edgar Filing: INTER TEL INC - Form 4

Common Stock	02/18/2005	M	7,500	A	\$ 9.125	43,861	D
Common Stock	02/18/2005	M	7,500	A	\$ 9.125	51,361	D
Common Stock	02/18/2005	M	2,500	A	\$ 9.125	53,861	D
Common Stock	02/18/2005	M	7,500	A	\$ 9.125	61,361	D
Common Stock	02/18/2005	M	2,500	A	\$ 9.125	63,861	D
Common Stock	02/18/2005	M	2,500	A	\$ 9.125	66,361	D
Common Stock	02/18/2005	M	2,500	A	\$ 9.125	68,861	D
Common Stock	02/18/2005	S	2,500	D	\$ 28	66,361	D
Common Stock	02/18/2005	S	5,000	D	\$ 27.9	61,361	D
Common Stock	02/18/2005	S	5,000	D	\$ 27.96	56,361	D
Common Stock	02/18/2005	S	2,500	D	\$ 27.88	53,861	D
Common Stock	02/18/2005	S	2,500	D	\$ 27.87	51,361	D
Common Stock	02/18/2005	S	7,500	D	\$ 27.85	43,861	D
Common Stock	02/18/2005	S	7,500	D	\$ 27.8	36,361	D
Common Stock	02/18/2005	S	2,500	D	\$ 27.76	33,861	D
Common Stock	02/18/2005	S	7,500	D	\$ 27.75	26,361	D
Common Stock	02/18/2005	S	2,500	D	\$ 27.64	23,861	D
Common Stock	02/18/2005	S	2,500	D	\$ 27.6	21,361	D
Common Stock	02/18/2005	S	2,500	D	\$ 27.4	18,861	D

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

**Persons who respond to the collection of information contained in this form are not**

SEC 1474  
(9-02)

required to respond unless the form displays a currently valid OMB control number.

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	6. Date Exercisable and Expiration Date (Month/Day/Year)	7. Title and Amount of Underlying Security (Instr. 3 and 4)	Amount or Number of Shares
Stock Options	\$ 9.89	02/18/2005		M	19,200 (3)	04/30/2002 <sup>(1)</sup> 04/30/2011 <sup>(2)</sup>	Common Stock	19,200
Stock Options	\$ 9.89	02/18/2005		M	30,800 (4)	04/30/2002 <sup>(1)</sup> 04/30/2011 <sup>(2)</sup>	Common Stock	30,800

## Reporting Owners

Reporting Owner Name / Address	Relationships			
	Director	10% Owner	Officer	Other
STOUT NORMAN C/O INTER-TEL, INCORPORATED 1615 SOUTH 52ND STREET TEMPE, AZ 85281			CAO and Executive VP	

## Signatures

/s/ Kristi Bonfiglio for Norman Stout 02/23/2005

\_\_Signature of Reporting Person

Date

## Explanation of Responses:

\* If the form is filed by more than one reporting person, see Instruction 4(b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

(1) One year vesting.

(2) Ten year vesting.

(3) 1994 Plan grant date 4/30/01

(4) 1997 Plan grant date 4/30/01

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.