TELEPHONE & DATA SYSTEMS INC /DE/ Form DEFA14A

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Fee paid previously with preliminary materials.

November 04, 2011

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

SCHEDULE	2 14A	
	Pursuant to Section 14(a schange Act of 1934 (An	
Filed by the Reg	istrant X	
Filed by a Party	other than the Registrant	ı."
Check the appro	priate box:	Preliminary Proxy Statement  Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))  Definitive Proxy Statement  Definitive Additional Materials  Soliciting Material Pursuant to §240.14a-12
Telephone and I	Data Systems, Inc.	
(Name of Regist	rant as Specified In Its C	Charter)
(Name of Person	n(s) Filing Proxy Stateme	ent, If other than the Registrant)
Payment of Filir	ng Fee (Check the approp No fee require	
		d on table below per Exchange Act Rules 14a 6(i)(1) and 0-11.
	(1)	Title of each class of securities to which transaction applies:
	(2)	Aggregate number of securities to which transaction applies:  Per unit price or other underlying value of transaction computed pursuant to
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Exchange Act Rule 0 11 (set forth the amount on which the filing fee is

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(1) Amount Previously Paid:

(2) Form, Schedule or Registration Statement No.:

(3) Filing Party:(4) Date Filed:

### EXPLANATORY NOTE

The purpose of this Schedule 14A is to file a press release issued by Telephone and Data Systems, Inc. ("TDS") on November 4, 2011, which included certain disclosures relating to the proposals included in TDS' proxy statement dated August 31, 2011.

NEWS RELEASE			
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FOR RELEASE: IMMEDIATE

## TDS REPORTS THIRD QUARTER 2011 RESULTS

Revenues increase 5 percent; profitability improves

Note: Comparisons are year over year unless otherwise noted.

#### **3Q 2011 Highlights**

### **TDS Consolidated**

- § Operating revenues increased 5 percent to \$1.3 billion.
- § Operating income increased 50 percent to \$126.9 million.
- § Diluted earnings per share attributable to TDS shareholders increased to \$0.68 from \$0.39.

### U.S. Cellular

- § Smartphones sold, as a percent of total devices sold, increased to 39.9 percent from 23.6 percent; smartphone customers increased to 26.2 percent of postpaid customers from 12.1 percent.
- § Postpaid ARPU (average revenue per unit) increased to \$52.41 from \$50.82.
- § Service revenues increased 5 percent to \$1,036.6 million.
- § Operating income increased 66 percent to \$101.6 million.
- § Net loss of 23,000 retail customers, reflecting loss of 34,000 postpaid customers and gain of 11,000 prepaid customers; postpaid customers comprised 95 percent of retail customers.
- § Cell sites in service increased 4 percent to 7,828.

### **TDS Telecom**

- § Operating revenues increased 4 percent to \$210.8 million.
- § Operating income increased 2 percent to \$25.2 million.
- § ILEC triple play penetration increased to 28.5 percent from 24.6 percent.
- § managedIP stations (ILEC and CLEC) grew to 39,400 from 23,400.

<u>CHICAGO – Nov. 4, 201</u>1 — Telephone and Data Systems, Inc. [NYSE:TDS, TDS.S] reported operating revenues of \$1,325.4 million for the third quarter of 2011, an increase of 5 percent from \$1,266.4 million in the comparable period one year ago. Net income attributable to TDS shareholders and related diluted earnings per share were \$71.3 million and \$0.68, respectively, for the third quarter of 2011, compared to \$41.4 million and \$0.39, respectively, in the comparable period one year ago.

"U.S. Cellular and TDS Telecom are focused on competing more effectively for new customers," said LeRoy T. Carlson, Jr., TDS president and CEO, "while continuing to satisfy and retain their current customers. Both companies are also working to improve operational excellence and efficiency."

"U.S. Cellular increased its margins and profitability, through growth in inbound roaming revenue, and through expense control. Average revenue per customer also grew, as more customers chose smartphones and data plans.

"TDS Telecom had a solid quarter, increasing operating revenues and operating income. ILEC data revenues continued to increase, due mainly to growth in hosted and managed services revenues and high-speed data customers. TDS Telecom also continued to add managedIP stations in its commercial business.

"The TDS Board of Directors is currently considering potential changes to our share consolidation proposal and anticipates completing this review process in the near future. Management and the TDS Board of Directors continue to believe that the share consolidation is in the best interests of all TDS shareowners and will simplify TDS' capital structure, improve market liquidity and provide greater financial flexibility."

### Guidance for year ending Dec. 31, 2011

Guidance for the year ending Dec. 31, 2011, as of Nov. 4, 2011, is provided below, compared to the previous guidance provided on Aug. 8, 2011. TDS undertakes no duty to update such information, whether as a result of new information, future events, or otherwise. There can be no assurance that final results will not differ materially from this guidance.

			Previous
U.S. Cellular		<b>Current Estimates</b>	Estimates (1)
		\$4,000-\$4,100	
	Service revenues	million	Unchanged
	Operating income (3) (4)	\$230-\$305 million	\$210-\$285 million
	Depreciation, amortization and accretion expenses,		
	and losses on asset		
	disposals and exchanges and impairment of assets		
	(3)	Approx. \$590 million	Unchanged
	Adjusted OIBDA (2) (4)	\$820-\$895 million	\$800-\$875 million
	Capital expenditures (4)	\$750-\$800 million	Unchanged

#### TDS Telecom

Operating revenues	\$800-\$830 million	Unchanged
Operating income (3)	\$85-\$115 million	Unchanged
Depreciation, amortization and accretion expenses	,	
and losses on asset disposals and impairment of		
assets (3)	Approx. \$185 million	Unchanged
Adjusted OIBDA (2)	\$270-\$300 million	Unchanged
Capital expenditures (5)	\$175-\$200 million	Unchanged

<sup>(1)</sup> The 2011 Estimated Results as disclosed in the TDS Quarterly Report on Form 10-Q for the period ended June 30, 2011.

- (2) Adjusted OIBDA is defined as Operating income excluding the effects of: Depreciation, amortization and accretion (OIBDA); the net gain or loss on asset disposals and exchanges (if any); and the loss on impairment of assets (if any). This measure also may be commonly referred to by management as operating cash flow. This measure should not be confused with Cash flows from operating activities, which is a component of the Consolidated statement of cash flows.
- (3) The 2011 Estimated Results do not include any estimate for losses on impairment of assets since these cannot be predicted.
- (4) This guidance is based on U.S. Cellular's current operations, which include a multi-year deployment of Long-term Evolution ("LTE") technology commencing in 2011. As customer demand for data services increases, and competitive conditions in the wireless industry evolve, such as the rate of deployment of LTE technology by other carriers, the timing of U.S. Cellular's deployment of LTE and the timing of other capital expenditures could change. These factors could affect U.S. Cellular's estimated capital expenditures and operating expenses in 2011.
- (5) The capital expenditure guidance does not include federal grants of \$105.1 million awarded to TDS Telecom through the Broadband Stimulus program under the American Recovery and Reinvestment Act for 44 projects to be completed between 2011 and 2015.

#### **Stock repurchase summary**

The following represents repurchases of TDS Common Shares and TDS Special Common Shares.

Repurchase Period	# Shares	(	Cost (in millions)			
2011 (YTD)	748,246	\$	21.5			
2010 (full year)	2,394,476	\$	68.1			
2009 (full year)	6,374,741	\$	176.6			
2008 (full year)	5,861,822	\$	199.6			
Total	15,379,285	\$	465.8			

#### **Conference call information**

TDS will hold a conference call on Nov. 4, 2011 at 9:00 a.m. CDT.

- Access the live call on the Investor Relations page of <a href="www.teldta.com">www.teldta.com</a> or at <a href="http://www.videonewswire.com/event.asp?id=82599">http://www.videonewswire.com/event.asp?id=82599</a>.
- Access the call by phone at 877/407-8029 (US/Canada), no pass code required.

Before the call, certain financial and statistical information to be discussed during the call will be posted to the Investor Relations page of <a href="https://www.teldta.com">www.teldta.com</a>. The call will be archived on the Conference Calls page of <a href="https://www.teldta.com">www.teldta.com</a>.

IMPORTANT INFORMATION: The foregoing information is not a solicitation of a proxy from any TDS shareholder. This is being done only pursuant to a definitive proxy statement. Additional information relating to the foregoing is included in TDS' proxy materials filed with the Securities and Exchange Commission ("SEC") and distributed to shareholders. INVESTORS AND SECURITY HOLDERS ARE ADVISED TO READ SUCH MATERIALS BECAUSE THEY CONTAIN IMPORTANT INFORMATION. Shareholders and other investors may access such materials without charge at the SEC's web site (www.sec.gov) and on the TDS web site (www.teldta.com) in the Investor Relations section on the SEC filings page. In addition, shareholders may obtain free copies of the proxy materials by contacting TDS' proxy solicitor, MacKenzie Partners at (800) 322-2885. TDS and its executive officers and directors may be deemed to be participants in the solicitation of proxies from TDS shareholders on behalf of the TDS board of directors in connection with the foregoing. Information concerning such participants and their respective direct or indirect interests in TDS by security holdings or otherwise is included in TDS' definitive proxy statement.

### **About TDS**

Telephone and Data Systems, Inc. (TDS), a Fortune 500® company, provides wireless, local and long-distance telephone, and broadband services to approximately 7 million customers in 36 states through its business units, U.S. Cellular (wireless) and TDS Telecom (wireline). Founded in 1969 and headquartered in Chicago, TDS employed 12,300 people as of September 30, 2011.

Visit <u>www.teldta.com</u> for comprehensive financial information, including earnings releases, quarterly and annual filings, shareholder information and more.

Safe Harbor Statement Under the Private Securities Litigation Reform Act of 1995: All information set forth in this news release, except historical and factual information, represents forward-looking statements. This includes all statements about the company's plans, beliefs, estimates and expectations. These statements are based on current estimates, projections and assumptions, which involve certain risks and uncertainties that could cause actual results to differ materially from those in the forward-looking statements. Important factors that may affect these forward-looking statements include, but are not limited to: the ability of the company to successfully grow its markets; the overall economy; competition; the access to and pricing of unbundled network elements; the ability to obtain or maintain roaming arrangements with other carriers; the state and federal telecommunications regulatory environment; the value of assets and investments; adverse changes in the ratings afforded TDS and U.S. Cellular debt securities by accredited ratings organizations; industry consolidation; advances in telecommunications technology; uncertainty of access to the capital markets; pending and future litigation; changes in income tax rates, laws, regulations or rulings; acquisitions/divestitures of properties and/or licenses; and changes in customer growth rates, average monthly revenue per unit, churn rates, roaming revenue and terms, the availability of handset devices, or the mix of products and services offered by U.S. Cellular and TDS Telecom. Investors are encouraged to consider these and other risks and uncertainties that are discussed in the Form 8-K used by TDS to furnish this press release to the SEC, which are incorporated by reference herein.

For more information about TDS and its subsidiaries, visit:

TDS: www.teldta.com

U.S. Cellular: www.uscellular.com

TDS Telecom: www.tdstelecom.com

# **United States Cellular Corporation**

## **Summary Operating Data (Unaudited)**

Quarter Ended Total population	9/30/2011	6/30/2011		3/31/2011	12/31/2010		9/30/2010
Consolidated							
markets (1)	91,965,000	91,204,000		91,090,000	90,468,000		90,468,000
Consolidated	71,703,000	71,201,000		<i>71,070,000</i>	70,100,000		70,100,000
operating markets							
(1)	46,888,000	46,888,000		46,774,000	46,546,000		46,546,000
Market penetration at		,		, ,			
end of period							
Consolidated							
markets (2)	6.5%	6.5%		6.6%	6.7%		6.7%
Consolidated							
operating markets							
(2)	12.7%	12.7%		12.9%	13.0%		13.1%
All customers							
Total at end of							
period	5,932,000	5,968,000		6,033,000	6,072,000		6,103,000
Gross additions	299,000	257,000		293,000	327,000		338,000
Net additions							
(losses)	(36,000)	(70,000)		(39,000)	(31,000)		(41,000)
Smartphones sold							
as a percent of							
total devices sold					• • • • • •		
(3)	39.9%	39.6%		42.5%	39.6%		23.6%
Retail customers							
Total at end of	5 (21 000	<b>5 6 4 4 0 0 0</b>		5 (00 000	<i>5.72</i> 0.000		5 750 000
period	5,621,000	5,644,000		5,698,000	5,729,000		5,750,000
Smartphone	26.20	22.00/		20.20	16 601		10.107
penetration (3) (4) Gross additions	26.2%	23.0%		20.2%	16.6%		12.1%
Net retail additions	284,000	226,000		256,000	292,000		301,000
(losses) (5)	(23,000)	(58,000)		(31,000)	(21,000)		(25,000)
Net postpaid	(23,000)	(38,000)		(31,000)	(21,000)		(23,000)
additions (losses)	(34,000)	(41,000)		(22,000)	(10,000)		(25,000)
Net prepaid	(34,000)	(41,000)		(22,000)	(10,000)		(23,000)
additions (losses)	11,000	(17,000)		(9,000)	(11,000)		
Service revenue	11,000	(17,000)		(2,000)	(11,000)		
components (000s)							
_	\$ 871,199	\$ 868,630	\$	864,602	\$ 864,905	\$	865,766
Inbound roaming	107,810	82,760	-	64,386	67,545	•	72,901
Other	57,600	50,640		56,125	59,464		44,836

Total service revenue	S					
(000s)	\$	1,036,609	\$ 1,002,030	\$ 985,113	\$ 991,914	\$ 983,503
Total ARPU (6)	\$	58.09	\$ 55.69	\$ 54.29	\$ 54.37	\$ 53.53
Billed ARPU (7)	\$	48.82	\$ 48.27	\$ 47.65	\$ 47.41	\$ 47.12
Postpaid ARPU (8)	\$	52.41	\$ 51.84	\$ 51.21	\$ 50.99	\$ 50.82
Postpaid churn rate (	9)	1.5%	1.4%	1.4%	1.5%	1.6%
Capital expenditures						
(000s)	\$	248,000	\$ 162,100	\$ 95,900	\$ 203,400	\$ 124,700
Cell sites in service		7,828	7,770	7,663	7,645	7,524

<sup>(1)</sup> Used only to calculate market penetration of consolidated markets and consolidated operating markets, respectively. See footnote (2) below.

- (4) Smartphone penetration is calculated by dividing postpaid customers on smartphone service plans by total postpaid customers.
- (5) Includes net postpaid additions (losses) and net prepaid additions (losses).
- (6) Total ARPU Average monthly service revenue per customer includes retail service, inbound roaming and other service revenues and is calculated by dividing total service revenues by the number of months in the period and by the average total customers during the period.
- (7) Billed ARPU Average monthly billed revenue per customer is calculated by dividing total retail service revenues by the number of months in the period and by the average total customers during the period. Retail service revenues include revenues attributable to postpaid, prepaid and reseller customers.
- (8) Postpaid ARPU Average monthly revenue per postpaid customer is calculated by dividing total retail service revenues from postpaid customers by the number of months in the period and by the average postpaid customers during the period.
- (9) Represents the percentage of the retail postpaid customer base that disconnects service each month. This amount represents the average postpaid churn rate for each respective quarterly period.

<sup>(2)</sup> Market Penetration is calculated by dividing the number of wireless customers at the end of the period by the total population of consolidated markets and consolidated operating markets, respectively, as estimated by Claritas.

<sup>(3)</sup> Smartphones represent wireless devices which run on a Blackberry®, Windows Mobile, or Android operating system.

TDS Telecom
Summary Operating Data (Unaudited)

Quarter Ended	9/30/2011	6/	30/2011	3	/31/2011	12	2/31/2010	9	/30/2010
TDS Telecom									
ILEC:									
Equivalent access lines									
(1)	762,500		764,600		765,300		767,200		773,800
Physical access lines (2)	490,200		496,300		501,200		507,700		517,000
High-speed data									
customers (3)	239,000		235,600		231,800		227,700		225,400
Long-distance customers	373,300		373,200		370,600		370,100		370,800
managedIP stations (4)	5,800		5,100		4,300		3,600		3,100
Capital expenditures									
(000s)	\$ 51,500	\$	39,100	\$	22,100	\$	55,700	\$	33,000
CLEC:									
Equivalent access lines									
(1)	322,600		328,700		331,000		335,400		338,700
High-speed data									
customers (3)	30,200		31,500		32,300		33,100		33,900
managedIP stations (4)	33,600		30,200		27,200		23,800		20,300
Capital expenditures									
(000s)	\$ 4,700	\$	6,200	\$	4,200	\$	6,200	\$	5,500

<sup>(1)</sup> Sum of physical access lines and high-capacity data lines, adjusted to estimate the equivalent number of physical access lines in terms of capacity, plus the number of *managedIP* stations.

<sup>(2)</sup> Individual circuits connecting customers to a telephone company's central office facilities.

<sup>(3)</sup> The number of customers provided high-capacity data circuits via various technologies, including DSL, *managed*IP and dedicated Internet circuit technologies.

<sup>(4)</sup> The number of telephone handsets providing communications using packet networking technology.

## Telephone and Data Systems, Inc.

# **Consolidated Statement of Operations Highlights**

## Three Months Ended September 30,

(Unaudited, dollars and shares in thousands, except per share amounts)

				Increase/ (Decr			
		2011	2010 (1)		Amount		Percent
Operating revenues							
U.S. Cellular	\$ 1	,110,439	\$ 1,060,781	\$	49,658		5%
TDS Telecom		210,806	202,030		8,776		4%
All Other (2)		4,178	3,605		573		16%
	1	,325,423	1,266,416		59,007		5%
Operating expenses							
U.S. Cellular							
Expenses excluding							
depreciation, amortization and							
accretion		876,855	854,250		22,605		3%
Depreciation, amortization and		,	,		,		
accretion		141,664	143,191		(1,527	)	(1%)
(Gain) loss on asset disposals		,	,				` ,
and exchanges, net		(9,700)	1,981		(11,681	)	>(100%)
	1	,008,819	999,422		9,397	,	1%
TDS Telecom		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,		- ,		
Expenses excluding							
depreciation, amortization and							
accretion		139,601	133,412		6,189		5%
Depreciation, amortization and		10,001	100,112		0,107		2 / 0
accretion		45,682	43,645		2,037		5%
(Gain) loss on asset disposals,		.2,002	,		_,007		2 / 0
net		337	390		(53	)	(14%)
		185,620	177,447		8,173	,	5%
All Other (2)		102,020	1,,,,		0,175		3,0
Expenses excluding depreciation							
and amortization		1,355	2,243		(888)	)	(40%)
Depreciation and amortization		2,693	2,610		83	,	3%
(Gain) loss on asset disposals,		2,000	2,010		0.5		370
net		12	7		5		71%
net		4,060	4,860		(800)	)	(16%)
Total operating		1,000	1,000		(000)	,	(10%)
expenses	1	,198,499	1,181,729		16,770		1%
Operating income (loss)	1	,170,177	1,101,725		10,770		1 70
U.S. Cellular		101,620	61,359		40,261		66%
TDS Telecom		25,186	24,583		603		2%
All Other (2)		118	(1,255)		1,373		>(100%)
All Other (2)		126,924	84,687		42,237		50%
Investment and other income (expense)		140,744	07,007		74,437		30 /0
Equity in earnings of unconsolidated							
entities		22,053	24,147		(2,094	`	(9%)
chuics		22,033	4,14/		(2,094	)	(970)

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Interest and dividend income	2,199	2,785	(586	)	(21%)
Gain on investment	12,730	_	12,730		N/M
Interest expense	(22,258)	(28,297)	6,039		21%
Other, net	115	(438)	553		>(100%)
Total investment and other					
income (expense)	14,839	(1,803)	16,642		>(100%)
Income before income taxes	141,763	82,884	58,879		71%
Income tax expense	53,545	29,354	24,191		82%
Net income	88,218	53,530	34,688		65%
Less: Net income attributable to					
noncontrolling interests, net of tax	(16,924)	(12,111)	(4,813	)	(40%)
Net income attributable to TDS					
shareholders	71,294	41,419	29,875		72%
Preferred dividend requirement	(12)	(12)	_	_	
Net income available to common					
shareholders	\$ 71,282	\$ 41,407	\$ 29,875		72%
Basic weighted average shares					
outstanding	103,487	104,881	(1,394	)	(1%)
Basic earnings per share attributable to					
TDS shareholders	\$ 0.69	\$ 0.39	\$ 0.30		77%
Diluted weighted average shares					
outstanding	103,806	105,298	(1,492	)	(1%)
Diluted earnings per share attributable to					
TDS shareholders	\$ 0.68	\$ 0.39	\$ 0.29		74%

<sup>(1)</sup> Amounts have been adjusted. See "Revision of Prior Period Amounts" section for additional details.

N/M – Percentage change not meaningful

<sup>(2)</sup> Consists of Suttle Straus printing and distribution operations, corporate operations and intercompany eliminations.

## Telephone and Data Systems, Inc.

# **Consolidated Statement of Operations Highlights**

# Nine Months Ended September 30,

(Unaudited, dollars and shares in thousands, except per share amounts)

				Increase/ (Decrease)			
		2011		2010 (1)	Amount	Percent	
Operating revenues							
U.S. Cellular	\$ .	3,243,713	\$	3,114,531	\$ 129,182	4%	
TDS Telecom		608,618		596,741	11,877	2%	
All Other (2)		11,413		9,798	1,615	16%	
` ,	,	3,863,744		3,721,070	142,674	4%	
Operating expenses					·		
U.S. Cellular							
Expenses excluding							
depreciation, amortization and							
accretion	2	2,553,409		2,472,758	80,651	3%	
Depreciation, amortization and		, ,		, ,	,		
accretion		431,581		427,831	3,750	1%	
(Gain) loss on asset disposals		- ,		- ,	- ,		
and exchanges, net		(5,741)		8,407	(14,148)	>(100%)	
und enemanges, net	′	2,979,249		2,908,996	70,253	2%	
TDS Telecom		_,,,,_,,		2,,,,,,,	70,200	2,0	
Expenses excluding							
depreciation, amortization and							
accretion		390,216		390,842	(626)		
Depreciation, amortization and		370,210		370,012	(020)		
accretion		134,362		130,217	4,145	3%	
(Gain) loss on asset disposals,		134,302		130,217	7,173	370	
net		758		667	91	14%	
net		525,336		521,726	3,610	1%	
All Other (2)		323,330		321,720	3,010	1 /0	
Expenses excluding depreciation							
and amortization		8,040		6,290	1,750	28%	
Depreciation and amortization		7,954		7,997	(43)	(1%)	
-		7,934		1,991	(43)	(1%)	
(Gain) loss on asset disposals,		12		(51)	61	· (10007)	
net		13		(51)	64	>(100%)	
T-4-1 4'		16,007		14,236	1,771	12%	
Total operating	,	2 520 502		2 444 050	75 (24	207	
expenses	•	3,520,592		3,444,958	75,634	2%	
Operating income (loss)		261.161		205.525	<b>5</b> 0.0 <b>2</b> 0	200	
U.S. Cellular		264,464		205,535	58,929	29%	
TDS Telecom		83,282		75,015	8,267	11%	
All Other (2)		(4,594)		(4,438)	(156)	(4%)	
		343,152		276,112	67,040	24%	
Investment and other income (expense)							
Equity in earnings of unconsolidated							
entities		64,031		75,047	(11,016)	(15%)	

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6,916		7,900		(984)	(12%)
26,103				26,103	N/M
(94,184)		(86,520)		(7,664)	(9%)
1,501		(2,557)		4,058	>(100%)
4,367		(6,130)		10,497	>(100%)
347,519		269,982		77,537	29%
95,264		99,904		(4,640)	(5%)
252,255		170,078		82,177	48%
(45,503)		(38,373)		(7,130)	(19%)
206,752		131,705		75,047	57%
(37)		(37)		_	
\$ 206,715	\$	131,668	\$	75,047	57%
103,672		105,443		(1,771)	(2%)
\$ 1.99	\$	1.25	\$	0.74	59%
104,094		105,800		(1,706)	(2%)
\$ 1.98	\$	1.24	\$	0.74	60 %
\$	26,103 (94,184) 1,501 4,367 347,519 95,264 252,255 (45,503) 206,752 (37) \$ 206,715 103,672 \$ 1.99	26,103 (94,184) 1,501 4,367 347,519 95,264 252,255 (45,503) 206,752 (37) \$ 206,715 \$ 103,672 \$ 1.99 \$	26,103 (94,184) (86,520) 1,501 (2,557)  4,367 (6,130) 347,519 95,264 99,904 252,255 170,078  (45,503) (38,373)  206,752 (37) (37)  \$ 206,715 \$ 131,668  103,672 105,443  \$ 1.99 \$ 1.25  104,094 105,800	26,103 (94,184) (1,501 (2,557)  4,367 (6,130) 347,519 95,264 99,904 252,255 170,078  (45,503) (38,373)  206,752 (37) (37) (37)  \$ 206,715 \$ 131,668 \$ 103,672 105,443  \$ 1.99 \$ 1.25 \$ 104,094 \$ 105,800	26,103 — 26,103 (94,184) (86,520) (7,664) 1,501 (2,557) 4,058 4,367 (6,130) 10,497 347,519 269,982 77,537 95,264 99,904 (4,640) 252,255 170,078 82,177 (45,503) (38,373) (7,130) 206,752 131,705 75,047 (37) (37) — 5,047 103,672 105,443 (1,771) \$ 1.99 \$ 1.25 \$ 0.74 104,094 105,800 (1,706)

<sup>(1)</sup> Amounts have been adjusted. See "Revision of Prior Period Amounts" section for additional details.

N/M – Percentage change not meaningful

<sup>(2)</sup> Consists of Suttle Straus printing and distribution operations, corporate operations and intercompany eliminations.

# Telephone and Data Systems, Inc.

## **Consolidated Balance Sheet Highlights**

(Unaudited, dollars in thousands)

## **ASSETS**

ASSET	, and a second	September 30, 2011	December 31, 2010 (1)
Current assets			
Cash and cash equivalents	\$	599,545	\$ 368,134
Short-term investments		249,816	402,882
Accounts receivable from customers and others		536,129	512,946
Inventory		153,077	116,330
Net deferred income tax asset		37,132	37,079
Prepaid expenses		80,742	76,935
Income taxes receivable		60,960	64,985
Other current assets		17,922	17,384
		1,735,323	1,596,675
Assets held for sale		60,829	
Investments			
Licenses		1,493,796	1,460,126
Goodwill		797,084	728,455
Other intangible assets, net		54,291	30,810
Investments in unconsolidated entities		195,872	197,922
Long-term investments		85,676	102,185
Other investments		5,189	8,988
		2,631,908	2,528,486
Property, plant and equipment, net			
U.S. Cellular		2,654,494	2,574,522
TDS Telecom		916,458	909,951
Other		56,311	33,311
		3,627,263	3,517,784
Other assets and deferred charges		107,237	79,623
Total assets	\$	8,162,560	\$ 7,722,568

<sup>(1)</sup> Amounts have been adjusted. See "Revision of Prior Period Amounts" section for additional details.

## Telephone and Data Systems, Inc.

## **Consolidated Balance Sheet Highlights**

(Unaudited, dollars in thousands)

## LIABILITIES AND EQUITY

	September 30,	December 31,
	2011	2010 (1)
Current liabilities		
Current portion of long-term debt	\$ 3,554	\$ 1,711
Accounts payable	416,288	344,355
Customer deposits and deferred revenues	203,367	171,781
Accrued interest	14,678	4,308
Accrued taxes	45,682	46,110
Accrued compensation	76,481	99,020
Other current liabilities	108,634	144,938
	868,684	812,223
Liabilities held for sale	858	
Deferred liabilities and credits		
Net deferred income tax liability	771,049	589,092
Other deferred liabilities and credits	363,291	354,798
Long-term debt	1,528,350	1,499,862
Noncontrolling interests with redemption features	923	855
Equity		
TDS shareholders' equity		
Series A Common, Special Common and		
Common Shares, par value \$.01	1,270	1,270
Capital in excess of par value	2,116,063	2,107,929
Special Common and Common Treasury shares,		
at cost	(754,302)	(738,695)
Accumulated other comprehensive loss	(2,923)	(3,208)
Retained earnings	2,619,055	2,450,599
Total TDS shareholders' equity	3,979,163	3,817,895
Preferred shares	830	830
Noncontrolling interests	649,412	647,013
Total equity	4,629,405	4,465,738
Total liabilities and equity	\$ 8,162,560	\$ 7,722,568

<sup>(1)</sup> Amounts have been adjusted. See "Revision of Prior Period Amounts" section for additional details.

# **Balance Sheet Highlights**

# September 30, 2011

	(U	naudi	ted, dollars i	n tho	usands)				
	U.S.		TDS	TI	OS Corporate	Iı	ntercompany		TDS
	Cellular		Telecom		& Other		Eliminations	(	Consolidated
Cash and cash equivalents \$	504,952	\$	2,925	\$	91,668	\$		\$	599,545
Affiliated cash investments			458,441				(458,441)		
Short-term investments	110,761		53,584		85,471				249,816
\$	615,713	\$	514,950	\$	177,139	\$	(458,441)	\$	849,361
Licenses, goodwill and other									
intangible assets \$	1,965,712	\$	556,051	\$	(176,592)	\$		\$	2,345,171
Investment in unconsolidated									
entities	160,374		3,807		41,577		(9,886)		195,872
Long-term and other									
investments	49,256		1,229		40,380				90,865
\$	2,175,342	\$	561,087	\$	(94,635)	\$	(9,886)	\$	2,631,908
Property, plant and									
equipment, net \$	2,654,494	\$	916,458	\$	56,311	\$		\$	3,627,263
Long-term debt:									
Current portion \$	101	\$	209	\$	3,244	\$		\$	3,554
Non-current portion	880,411		1,828		646,111				1,528,350
Total \$	880,512	\$	2,037	\$	649,355	\$		\$	1,531,904
Preferred shares \$		\$	•	\$	830	\$		\$	830

## Telephone and Data Systems, Inc.

## Schedule of Cash and Cash Equivalents and Investments

(Unaudited, dollars in thousands)

The following table presents TDS' cash and cash equivalents and investments at September 30, 2011 and December 31, 2010.

	Sep	tember 30, 2011	December 31, 2010
Cash and cash equivalents	\$	599,545	\$ 368,134
Amounts included in short-term investments (1) (2)			
Government-backed securities (3)		196,232	305,612
Certificates of deposit		53,584	97,270
	\$	249,816	\$ 402,882
Amounts included in long-term investments (1) (4)			
Government-backed securities (3)	\$	85,676	\$ 102,185

<sup>(1)</sup> Designated as held-to-maturity investments and recorded at amortized cost in the Consolidated Balance Sheet.

<sup>(2)</sup> Maturities are less than twelve months from the respective balance sheet dates.

<sup>(3)</sup> Includes U.S. treasuries and corporate notes that are guaranteed under the FDIC's Temporary Liquidity Guarantee Program.

<sup>(4)</sup> At September 30, 2011, maturities range between 13 and 23 months from the balance sheet date.

# Telephone and Data Systems, Inc.

## **Consolidated Statement of Cash Flows**

# Nine Months Ended September 30,

(Unaudited, dollars in thousand	IS)	
	2011	2010 (1)
Cash flows from operating activities		
Net income	\$ 252,255	\$ 170,078
Add (deduct) adjustments to reconcile net income to		
net cash flows from operating activities		
Depreciation, amortization and		
accretion	573,897	566,045
Bad debts expense	49,101	61,087
Stock-based compensation expense	27,792	26,055
Deferred income taxes, net	160,436	56,839
Equity in earnings of unconsolidated		
entities	(64,031)	(75,047)
Distributions from unconsolidated		
entities	52,385	59,519
(Gain) loss on asset disposals and		
exchanges, net	(4,970)	9,023
Gain on investment	(26,103)	_
Noncash interest expense	17,973	4,143
Other operating activities	1,630	502
Changes in assets and liabilities from operations		
Accounts receivable	(69,690)	(48,891)
Inventory	(36,387)	32,571
Accounts payable	69,929	(49,034)
Customer deposits and deferred		
revenues	31,191	2,363
Accrued taxes	2,011	(42,843)
Accrued interest	10,519	9,343
Other assets and liabilities	(74,673)	(16,973)
	973,265	764,780
Cash flows from investing activities		
Additions to property, plant and equipment	(643,396)	(486,138)
Cash paid for acquisitions and licenses	(105,184)	(28,264)
Cash paid for investments	(101,000)	(433,750)
Cash received for investments	268,686	40,765
Other investing activities	(3,703)	1,681
· ·	(584,597)	(905,706)
Cash flows from financing activities	, ,	, ,
Repayment of long-term debt	(613,933)	(2,182)
Issuance of long-term debt	643,700	<u> </u>
TDS Common Shares and Special Common Shares reissued for	r	
benefit plans, net of tax		
1 /		
payments	1,402	1,183
1 4	, -	,

U.S. Cellular Common Shares reissued for benefit plans, net of	:		
tax payments		1,755	738
Repurchase of TDS Common and Special Common Shares		(21,500)	(50,543)
Repurchase of U.S. Cellular Common Shares		(62,294)	(40,520)
Dividends paid		(36,496)	(35,502)
Payment of debt issuance costs		(21,650)	
Distributions to noncontrolling interests		(1,676)	(5,828)
Other financing activities		(35,328)	(7,404)
		(146,020)	(140,058)
Cash classified as held for sale		(11,237)	
Net increase (decrease) in cash and cash equivalents		231,411	(280,984)
Cash and cash equivalents			
Beginning of period		368,134	670,992
End of period	\$	599,545	\$ 390,008

<sup>(1)</sup> Amounts have been adjusted. See "Revision of Prior Period Amounts" section for additional details.

# **TDS Telecom Highlights**

# Three Months Ended September 30,

	(Ona	uuncu, uonais	, 111 till	Jusanus)		T (	<b>D</b>
	2011			2010		Increase (	
		2011		2010		Amount	Percent
<b>Local Telephone Operations</b>							
Operating revenues							
Voice	\$	42,725	\$	45,363	\$	(2,638)	(6%)
Data		47,905		32,473		15,432	48%
Network access		67,927		69,032		(1,105)	(2%)
Miscellaneous		9,730		10,518		(788)	(7%)
		168,287		157,386		10,901	7%
Operating expenses							
Cost of services and product	S	59,528		51,820		7,708	15%
Selling, general and							
administrative expenses		43,388		43,195		193	_
Depreciation, amortization							
and accretion		40,085		37,528		2,557	7%
Loss on asset disposals, net		225		312		(87)	(28%)
-		143,226		132,855		10,371	8%
Operating income	\$	25,061	\$	24,531	\$	530	2%
Competitive Local Exchange Carrier							
Operations							
Revenues	\$	45,011	\$	47,038	\$	(2,027)	(4%)
Expenses (excluding							
Depreciation, amortization							
and accretion)		39,177		40,791		(1,614)	(4%)
Depreciation, amortization		•		•		. , ,	,
and accretion		5,597		6,117		(520)	(9%)
Loss on asset disposals, net		112		78		34	44%
•		44,886		46,986		(2,100)	(4%)
Operating income	\$	125	\$	52	\$	73	>100%
Intercompany revenues	\$	(2,492)	\$	(2,394)	\$	(98)	(4%)
Intercompany expenses		(2,492)		(2,394)		(98)	(4%)
Total TDS Telecom operating income	\$	25,186	\$	24,583	\$	603	2%
	-	- ,	-	,	-		= . •

# **TDS Telecom Highlights**

# Nine Months Ended September 30,

(	Onac	idited, dollars	m mo	usanus)		
					Increase (I	
		2011		2010	Amount	Percent
<b>Local Telephone Operations</b>						
Operating revenues						
Voice	\$	128,811	\$	135,659	\$ (6,848)	(5%)
Data		121,055		92,764	28,291	30%
Network access		200,419		203,925	(3,506)	(2%)
Miscellaneous		29,824		29,452	372	1%
		480,109		461,800	18,309	4%
Operating expenses						
Cost of services and products Selling, general and	S	157,051		147,614	9,437	6%
administrative expenses		124,178		129,099	(4,921)	(4%)
Depreciation, amortization as	nd					
accretion		117,836		111,433	6,403	6%
Loss on asset disposals, net		568		344	224	65%
		399,633		388,490	11,143	3%
Operating income	\$	80,476	\$	73,310	\$ 7,166	10%
Competitive Local Exchange Carrier						
Operations						
Revenues	\$	135,935	\$	142,106	\$ (6,171)	(4%)
Expenses (excluding						
Depreciation, amortization a	nd					
accretion)		116,413		121,294	(4,881)	(4%)
Depreciation, amortization as	nd					, ,
accretion		16,526		18,784	(2,258)	(12%)
Loss on asset disposals, net		190		323	(133)	(41%)
		133,129		140,401	(7,272)	(5%)
Operating income	\$	2,806	\$	1,705	\$ 1,101	65%
Intercompany revenues	\$	(7,426)	\$	(7,165)	\$ (261)	(4%)
Intercompany expenses		(7,426)		(7,165)	(261)	(4%)
Total TDS Telecom operating income	\$	83,282	\$	75,015	\$ 8,267	11%

# Telephone and Data Systems, Inc. Financial Measures and Reconciliation

Three Months Ended September 30, 2011 Operating revenues Deduct: U.S. Cellular equipment sales revenue	<b>U.S. Cell</b> \$ 1,110,4	<b>ular</b> 39 \$	OS Telecom (1) 210,806	<b>All</b> \$	Other (2) 4,178	\$	Consolidated Total 1,325,423
Service revenues	1,036,6	509					
Operating income (loss) Add (Deduct):	101,6	520	25,186		118		126,924
Depreciation, amortization and accretion  Loss on impairment of intangible	141,6	564	45,682		2,693		190,039
assets (Gain) loss on asset disposals and exchanges	(9,7 \$ 233,5		337 71,205	\$	12 2,823	\$	(9,351) 307,612
Adjusted OIBDA (3)	\$ 233,3	104 Ф	71,203	Ф	2,823	Э	307,012
Adjusted OIBDA margin (4)	2.	2.5%	33.8%				
Three Months Ended September 30, 2010	U.S. Cellu	lar (6)	OS Telecom (1)		Other (2)	C	Consolidated Total (6)
Operating revenues	\$ 1,060,7	\$1 \$	202,030	\$	3,605	\$	1,266,416
Deduct: U.S. Cellular equipment sales revenue Service revenues	77,2 983,5						
Operating income (loss) Add (Deduct):	61,3	59	24,583		(1,255)		84,687
Depreciation, amortization and accretion Loss on impairment of intangible assets	143,1	91	43,645		2,610		189,446
(Gain) loss on asset disposals and exchanges  Adjusted OIBDA (3)	1,9 \$ 206,5		390 68,618	\$	7 1,362	\$	2,378 276,511
Adjusted OIBDA margin (4)	2	1.0%	34.0%				
	Ti	OS Consolid	atad				
Three Months Ended September 30, Cash flows from operating activities	<b>2011</b> \$ 435,6		<b>2010 (6)</b> 262,434				

Deduct:

Capital expenditures 304,685 168,188 **Free cash flow (5)** \$ 130,917 \$ 94,246

# Telephone and Data Systems, Inc. Financial Measures and Reconciliation

Nine Months Ended September 30,		T	DS Telecom		(	Consolidated
2011	U.S. Cellular		<b>(1)</b>	ll Other (2)		Total
Operating revenues	\$ 3,243,713	\$	608,618	\$ 11,413	\$	3,863,744
Deduct:						
U.S. Cellular equipment sales revenue	219,961					
Service revenues	3,023,752					
	- , ,					
Operating income (loss)	264,464		83,282	(4,594)		343,152
Add (Deduct):						
Depreciation, amortization and	421 501		124.262	7.054		572 007
accretion  Loss on impairment of intangible	431,581		134,362	7,954		573,897
assets						
(Gain) loss on asset disposals						
and exchanges	(5,741)		758	13		(4,970)
Adjusted OIBDA (3)	\$ 690,304	\$	218,402	\$ 3,373	\$	912,079
4 454- 1 OIDD 4						
Adjusted OIBDA margin (4)	22.8%		35.9%			
g (1)	22.076		55.576			
Nine Months Ended September 30,		T	DS Telecom		(	Consolidated
2010	S. Cellular (6)		(1)	ll Other (2)		Total (6)
Operating revenues	\$ 3,114,531	\$	596,741	\$ 9,798	\$	3,721,070
Deduct: U.S. Cellular equipment sales						
revenue	193,444					
Service revenues	2,921,087					
Operating income (loss)	205,535		75,015	(4,438)		276,112
Add (Deduct):						
Depreciation, amortization and	427 921		120 217	7.007		566 045
accretion  Loss on impairment of intangible	427,831		130,217	7,997		566,045
assets			_	_		
(Gain) loss on asset disposals						
and exchanges	8,407		667	(51)		9,023
Adjusted OIBDA (3)	\$ 641,773	\$	205,899	\$ 3,508	\$	851,180
Adjusted OIBDA						
margin (4)	22.0%		34.5%			
	TDS Con	solid	ated			
Nine Months Ended September 30,	2011	-	2010 (6)			
Cash flows from operating activities	\$ 973,265	\$	764,780			

Deduct:

Capital expenditures	643,396	486,138
Free cash flow (5)	\$ 329,869	\$ 278,642

- (1) Includes ILEC and CLEC intercompany eliminations.
- (2) Consists of a non-reportable segment (Suttle-Straus), corporate operations and, intercompany eliminations between U.S. Cellular, TDS Telecom and corporate investments. Amounts in this column are presented only to reconcile to consolidated totals and may not otherwise be meaningful.
- (3) Adjusted OIBDA is a segment measure reported to the chief operating decision maker for purposes of making decisions about allocating resources to the segments and assessing their performance. Adjusted OIBDA is defined as Operating income excluding the effects of: Depreciation, amortization and accretion (OIBDA); the net gain or loss on asset disposals and exchanges(if any); and the loss on impairment of assets (if any). This measure also may be commonly referred to by management as operating cash flow. This measure should not be confused with Cash flows from operating activities, which is a component of the Consolidated Statement of Cash flows. Adjusted OIBDA excludes the net gain or loss on asset disposals and exchanges and loss on impairment of assets, if any, in order to show operating results on a more comparable basis from period to period. TDS does not intend to imply that any of such amounts that are excluded are non-recurring, infrequent or unusual, and accordingly, they may be incurred in the future. TDS believes this measure provides useful information to investors regarding TDS' financial condition and results of operations because it highlights certain key cash and non-cash items and their impacts on cash flows from operating activities.
- (4) Adjusted OIBDA margin is defined as adjusted OIBDA divided by service revenues (U.S. Cellular) and operating revenues (TDS Telecom). Equipment revenues are excluded from the denominator of the U.S. Cellular calculation since equipment is generally sold at a net loss, and such net loss is included in adjusted OIBDA as a cost of earning service revenues for purposes of assessing business results. TDS believes that this calculation method is consistent with the method used by certain investors to assess U.S. Cellular's business results. Adjusted OIBDA margin may also be commonly referred to by management as operating cash flow margin.
- (5) Free cash flow is defined as cash flows from operating activities minus capital expenditures. Free cash flow is a non-GAAP financial measure. TDS believes that free cash flow as reported by TDS may be useful to investors and other users of its financial information in evaluating the amount of cash generated by business operations, after consideration of capital expenditures.
- (6) Amounts have been adjusted. See "Revision of Prior Period Amounts" section for additional details.

## **Revision of Prior Period Amounts**

In preparing its financial statements for the nine months ended September 30, 2011, TDS discovered certain errors related to accounting for asset retirement obligations and asset retirement costs. These errors resulted in the overstatement of Total operating expenses, Property, plant and equipment, net and Other deferred liabilities and credits for the first and second quarter 2011 interim financial statements and in the 2010, 2009 and 2008 annual periods reported in the Company's December 31, 2010 financial statements. The beginning retained earnings balance presented in the December 31, 2010 annual financial statements was also understated as a result of these errors. In accordance with SEC Staff Accounting Bulletin Nos. 99 and 108 ("SAB 99 and SAB 108"), TDS evaluated these errors and determined that they were immaterial to each of the reporting periods affected and, therefore, amendments of previously filed reports were not required. However, if the adjustments to correct the cumulative errors had been recorded in the third quarter 2011, TDS believes the impact would have been significant to the third quarter results and would impacted comparisons to prior periods. As permitted by SAB 108, revisions for these immaterial amounts to previously reported annual and quarterly results are reflected in the financial information herein and will be reflected in future filings containing such financial information. In addition, TDS has recorded adjustments to prior-year amounts to correct other immaterial items.

The Consolidated Balance Sheet at December 31, 2010 was revised to reflect the cumulative effect of these errors which resulted in an increase to Retained earnings of \$4.0 million. In accordance with SAB 108, the Consolidated Balance Sheet, Consolidated Statement of Operations and the Consolidated Statement of Cash Flows have been revised as follows:

#### Consolidated Balance Sheet -- December 31, 2010

	previously reported		
(Dollars in thousands)	(1)	Adjustment	Revised
Income taxes receivable	\$ 64,386	\$ 599	\$ 64,985
Total current assets	1,596,076	599	1,596,675
Property, plant and equipment, net	3,558,334	(40,550)	3,517,784
<b>Total assets</b>	7,762,519	(39,951)	7,722,568
Accrued interest	2,718	1,590	4,308
Total current liabilities	810,633	1,590	812,223
Net deferred income tax liability	585,468	3,624	589,092
Other deferred liabilities and credits	404,892	(50,094)	354,798
Retained earnings	2,446,626	3,973	2,450,599
Total TDS shareholders' equity	3,813,922	3,973	3,817,895
Noncontrolling interests	646,057	956	647,013
<b>Total equity</b>	4,460,809	4,929	4,465,738
Total liabilities and equity	7,762,519	(39,951)	7,722,568

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Consolidated Statement of Operations -- Three Months Ended September 30, 2010

As previously

		reported				
(Dollars in thousands)		(2)		Adjustment		Revised
Depreciation, amortization and accretion	\$	190,972	\$	(1,526)	\$	189,446
Total operating expenses		1,183,255		(1,526)		1,181,729
Operating income		83,161		1,526		84,687
Income before income taxes		81,358		1,526		82,884
Income tax expense		28,775		579		29,354
Net income		52,583		947		53,530
Net income attributable to noncontrolling						
interests, net of tax		(11,958)		(153)		(12,111)
Net income attributable to TDS shareholder	rs	40,625		794		41,419
Net income available to common						
shareholders		40,613		794		41,407
Basic earnings per share attributable to TD	S					•
shareholders		0.39		_		0.39
Diluted earnings per share attributable to						
TDS shareholders		0.38		0.01		0.39
<b>Consolidated Statement of Operations Nine M</b>	Mont!	hs Ended Septem	iber 30	, 2010		
•		As		,		
		previously				
		reported				
(Dollars in thousands)		(2)		Adjustment		Revised
Depreciation, amortization and accretion	\$	570,619	\$	(4,574)	\$	566,045
Total operating expenses	Ψ	3,449,532	Ψ	(4,574)	Ψ	3,444,958
Operating income		271,538		4,574		276,112
Income before income taxes		265,408		4,574		269,982
Income tax expense		98,167		1,737		99,904
Net income		167,241		2,837		170,078
Net income attributable to noncontrolling		107,241		2,037		170,076
interests, net of tax		(37,915)		(458)		(38,373)
Net income attributable to TDS shareholder	rc	129,326		2,379		131,705
Net income available to common		127,320		2,317		131,703
shareholders		129,289		2,379		131,668
Basic earnings per share attributable to TD	C	127,207		2,317		131,000
shareholders	S .	1.23		0.02		1.25
Diluted earnings per share attributable to		1.23		0.02		1.23
TDS shareholders		1.22		0.02		1.24
Consolidated Statement of Cash Flows Nine I	Mont	hs Ended Septen As	nber 30	0, 2010		
previously						
reported						
(Dollars in thousands)		(2)		Adjustment		Revised
Net income	\$	167,241	\$	2,837	\$	170,157
Depreciation, amortization and accretion		570,619		(4,574)		566,045
Deferred income taxes, net		55,102		1,737		56,839
Cash flows from operating activities		764,780				764,780
<u>r</u>		- ,				- ,

<sup>(1)</sup> In Annual Report on Form 10-K for the year ended December 31, 2010, filed on February 25, 2011.

<sup>(2)</sup> In Quarterly Report on Form 10-Q for the period ended September 30, 2010, filed on November 4, 2010.