

EAGLE BANCORP INC  
Form S-4  
July 29, 2014

Use these links to rapidly review the document

[TABLE OF CONTENTS](#)  
[TABLE OF CONTENTS](#)

[Table of Contents](#)

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
WASHINGTON, D.C. 20549

**FORM S-4**  
REGISTRATION STATEMENT  
Under  
The Securities Act of 1933

---

**Eagle Bancorp, Inc.**

(Exact name of registrant as specified in its charter)

**Maryland**  
(State or Other Jurisdiction  
of Incorporation or Organization)

**6022**  
(Primary Standard  
Industrial Classification Code Number)  
**7830 Old Georgetown Road, Third Floor**  
**Bethesda, Maryland 20814**  
**(301) 986-1800**

**52-2061461**  
(I.R.S. Employer  
Identification Number)

(Address, including zip code and telephone number, including area code, of registrant's principal executive offices)

**Ronald D. Paul**  
**President and Chief Executive Officer**  
**Eagle Bancorp, Inc.**  
**7830 Old Georgetown Road, Third Floor**  
**Bethesda, Maryland 20814**  
**(301) 986-1800**

(Name, address, including zip code and telephone number, including area code, of agent for service)

**Copies to:**

**Noel M. Gruber, Esquire**  
**BuckleySandler LLP**  
**1250 24th Street, NW**  
**Washington, D.C. 20037**  
**(202) 349-8043**

**Kevin M. Houlihan**  
**Holland & Knight LLP**  
**800 17th Street, NW, Suite 1100**  
**Washington, D.C. 20006**  
**(202) 469-5269**

**Approximate date of commencement of proposed sale to the public:**  
**As soon as practicable after the effective date of this Registration Statement.**

If securities being registered on this Form are being offered in connection with the formation of a holding company and there is compliance with General Instruction G, check the following box.

If this Form is being filed to register additional securities for an offering pursuant to Rule 462(b) under the Securities Act, check the following box and list the Securities Act registration statement number in the earlier effective registration statement for the same offering.

## Edgar Filing: EAGLE BANCORP INC - Form S-4

If this Form is a post-effective amendment filed pursuant to Rule 462(d) under the Securities Act, check the following box and list the Securities Act registration statement number in the earlier effective registration statement for the same offering.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer       Accelerated filer       Non-accelerated filer       Smaller reporting company   
 If applicable, place an X in the box to designate the appropriate rule provision relied upon in conducting this transaction:

- Exchange Act Rule 13e-4(i) (Cross-Border Issuer Tender Offer)
- Exchange Act Rule 144-1(d) (Cross-Border Third-Party Tender Offer)

### CALCULATION OF REGISTRATION FEE

Title of each class of securities to be registered	Amount to be registered(1)	Proposed maximum offering price per unit(2)	Proposed maximum aggregate offering price(2)	Amount of registration fee
Common Stock, \$0.01 Par Value	5,171,147	\$27.53	\$142,361,677	\$18,336.19

- (1) Represents the maximum number of shares of Eagle Bancorp, Inc., or "Eagle," common stock issuable in connection with the merger in exchange for shares of Virginia Heritage Bank, or "Virginia Heritage," common stock, based on 19.9% of the outstanding shares of Eagle common stock.
- (2) Estimated solely for purposes of calculating the registration fee in accordance with Rules 457(f)(1) and 457(c) under the Securities Act of 1933, as amended, based upon the average of the high and low sales prices of Virginia Heritage common stock on OTCQB market on July 23, 2014.

**THE REGISTRANT HEREBY AMENDS THIS REGISTRATION STATEMENT ON SUCH DATE OR DATES AS MAY BE NECESSARY TO DELAY ITS EFFECTIVE DATE UNTIL THE REGISTRANT SHALL FILE A FURTHER AMENDMENT WHICH SPECIFICALLY STATES THAT THIS REGISTRATION STATEMENT SHALL THEREAFTER BECOME EFFECTIVE IN ACCORDANCE WITH SECTION 8(a) OF THE SECURITIES ACT OF 1933 OR UNTIL THE REGISTRATION STATEMENT SHALL BECOME EFFECTIVE ON SUCH DATE AS THE COMMISSION, ACTING PURSUANT TO SAID SECTION 8(a), MAY DETERMINE.**

Table of Contents

**Information contained herein is not complete and may be changed. A registration statement relating to these securities has been filed with the U.S. Securities and Exchange Commission. These securities may not be sold nor may offers to buy be accepted prior to the time the registration statement becomes effective. This document shall not constitute an offer to sell or the solicitation of an offer to buy nor shall there be any sale of these securities in any jurisdiction in which such offer, solicitation or sale is not permitted or would be unlawful prior to registration or qualification under the securities laws of any such jurisdiction.**

**PRELIMINARY PROXY STATEMENT/PROSPECTUS  
DATED July 29, 2014, SUBJECT TO COMPLETION**

Dear Fellow Shareholders:

On June 9, 2014, Virginia Heritage Bank, or Virginia Heritage, entered into an agreement and plan of reorganization with Eagle Bancorp, Inc., or Eagle, and its wholly-owned subsidiary EagleBank, which is referred to as the merger agreement, pursuant to which Virginia Heritage will merge with and into EagleBank, with EagleBank being the surviving institution. The merger agreement will be voted upon at a Special Meeting of Shareholders of Virginia Heritage, or the special meeting, to be held on \_\_\_\_\_, 2014 at \_\_\_\_\_ : \_\_\_\_ .m., local time, at [ \_\_\_\_\_ ].

If the merger agreement is approved and the merger is completed, each outstanding share of Virginia Heritage common stock will be converted into the right to receive a combination of shares of Eagle common stock and cash in amounts based on the average closing price of a share of Eagle common stock over a 20 trading day period ending five trading days prior to closing, or the Eagle average price, as set forth below:

if the Eagle average price is at least \$29.00 but not more than \$35.50, then each share of Virginia Heritage common stock will be converted into the right to receive shares of Eagle common stock having a value, based on the Eagle average price, of \$21.50 per share, and cash of \$7.50 per share, for aggregate consideration of \$29.00 per share;

if the Eagle average price is less than \$29.00, then, generally, each share of Virginia Heritage common stock will be converted into the right to receive \$7.50 in cash and shares of Eagle common stock having a value equal to the Eagle average price less \$7.50; or

if the Eagle average price is greater than \$35.50, then each share of Virginia Heritage common stock will be converted into 0.6056 shares of Eagle common stock, and the cash consideration per share would increase above \$7.50, as discussed in greater detail below in this proxy statement/prospectus.

Because the per share merger consideration will fluctuate based on the Eagle average price, as discussed in the bullet points above and in greater detail below in this proxy statement/prospectus, the amount of consideration you will receive will not be known at the time you vote on the merger agreement. Eagle common stock is listed on The NASDAQ Capital Market under the symbol "EGBN" and Virginia Heritage common stock is quoted under the symbol "VGBK" on the OTCQB marketplace. You should obtain current market quotations for the Eagle common stock and Virginia Heritage common stock.

**The Virginia Heritage board of directors has unanimously determined that the merger agreement and the transactions contemplated thereby are fair to and in the best interests of Virginia Heritage and its shareholders, has approved and adopted the merger agreement and the transactions contemplated thereby and unanimously recommends that you vote "FOR" the proposal to approve the merger agreement as described in this proxy statement/prospectus.** Consummation of the merger is conditioned upon the receipt of the requisite bank regulatory approvals and the approval of the merger agreement by the holders of at least a majority of the outstanding shares of Virginia Heritage common stock. Please carefully review the proxy statement/prospectus, which explains the merger in detail. **In particular, you should carefully consider the discussion in the section entitled "Risk Factors" at page 23 of the proxy statement/prospectus.**

Edgar Filing: EAGLE BANCORP INC - Form S-4

**It is important that your shares of Virginia Heritage common stock are represented at the special meeting, whether or not you plan to attend the special meeting. Abstentions and failures to vote, including by failing to instruct your broker how to vote shares you hold in "street name," will have the same effect as votes against the merger agreement.**

Your vote is important regardless of the number of shares of Virginia Heritage common stock you own. Please complete and return your proxy card in the enclosed envelope, or follow the instructions on your proxy card to vote your shares by telephone or over the internet. You may attend the special meeting and vote your shares in person if you wish, even though you have previously submitted your proxy. If you are the beneficial owner of shares held in "street name" through a broker or other nominee, you should instruct your broker or nominee how to vote on your behalf, or, if you plan to attend the special meeting and wish to vote in person, you should bring with you a signed proxy from your broker or nominee confirming your right to vote the shares.

If you have any questions about how to vote your shares, please call [ ] the firm assisting us with the solicitation of proxies, [ ], toll free at ([ ] [ ]).

We look forward to seeing you at the special meeting, and we appreciate your continued support.

Sincerely,

David P. Summers  
*Chief Executive Officer and Chairman of the Board*

**Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved the securities to be issued under this proxy statement/prospectus, or determined if this proxy statement/prospectus is truthful or complete. Any representation to the contrary is a criminal offense.**

**Shares of Eagle common stock are not savings or deposit accounts or other obligations of any bank or savings association, and are not insured by the Federal Deposit Insurance Corporation or any other governmental agency.**

**This proxy statement/prospectus is dated , 2014, and is first being mailed to shareholders of Virginia Heritage on or about , 2014.**

---

Table of Contents

## VIRGINIA HERITAGE BANK

### NOTICE OF 2014 SPECIAL MEETING OF SHAREHOLDERS TO BE HELD ON , 2014

To the Shareholders of Virginia Heritage Bank:

Virginia Heritage Bank will hold a special meeting of shareholders on [ ], 2014 at : .m. local time, at [ ], for the following purposes:

(1)

To consider and vote on a proposal to approve an agreement and plan of reorganization, dated as of June 9, 2014, among Eagle Bancorp, Inc., or Eagle, and its wholly-owned subsidiary EagleBank and Virginia Heritage, referred to in this notice as the merger agreement, pursuant to which Virginia Heritage will merge with and into EagleBank, with EagleBank as the surviving institution, upon the terms and subject to the conditions set forth in the merger agreement. This transaction is referred to in this notice as the merger. A copy of the merger agreement is included in the attached proxy statement/prospectus as Annex A.

(2)

To approve a proposal, if necessary, to adjourn the special meeting to permit the further solicitation of proxies if there are not sufficient votes at the time of the special meeting to achieve a quorum or approve the merger agreement.

Shareholders of record as of the close of business on [ ], 2014 are entitled to receive notice of the special meeting and to vote at the special meeting and any adjournment or postponement thereof. If you are the beneficial owner of shares held in "street name" through a broker or other nominee, you should instruct your broker or nominee how to vote on your behalf, or, if you plan to attend the special meeting and wish to vote in person, you should bring with you a signed proxy from your broker or nominee confirming your right to vote the shares.

Under Virginia law, Virginia Heritage shareholders do not have the right to assert appraisal rights with respect to the merger or demand that EagleBank, as the surviving institution in the merger, pay the fair value of their shares of Virginia Heritage common stock in cash.

**We cannot complete the merger unless the merger agreement is approved by the affirmative vote of at least a majority of the outstanding shares of Virginia Heritage common stock entitled to vote at the special meeting.** The proxy statement/prospectus accompanying this notice explains the merger, the merger agreement, the proposals to be considered at the special meeting and specific information concerning the special meeting. Please review this proxy statement/prospectus carefully.

**The Virginia Heritage board of directors has unanimously determined that the merger and the other transactions contemplated by the merger agreement are in the best interests of Virginia Heritage and its shareholders, has adopted the merger agreement and recommends that Virginia Heritage shareholders vote "FOR" approval of the merger agreement.**

The proxy statement/prospectus follows this notice, and a proxy card is enclosed. The proxy card includes instructions for voting your shares of Virginia Heritage common stock by returning a signed proxy card or voting by telephone or over the internet. To ensure that your vote is counted, please complete and return the proxy card in the enclosed, postage-paid return envelope, or follow the instructions on the proxy card to vote your shares of Virginia Heritage common stock by telephone or over the internet, whether or not you plan to attend the special meeting in person. If you attend the special meeting, you may revoke your proxy and vote your shares in person. However, attendance at the special meeting will not of itself revoke a proxy.

By Order of the Board of Directors  
Charles C. Brockett, *Secretary*

, 2014

**Please complete and sign the enclosed proxy and return it promptly in the envelope provided, or vote your shares by telephone or over the internet, whether or not you plan to attend the special meeting.**

---

Table of Contents

## TABLE OF CONTENTS

	Page
<u>Additional Information</u>	<u>1</u>
<u>Questions and Answers About the Special Meeting and the Merger</u>	<u>2</u>
<u>Summary</u>	<u>8</u>
<u>Risk Factors</u>	<u>23</u>
<u>Selected Consolidated Financial Data of Eagle</u>	<u>29</u>
<u>Selected Consolidated Financial Data Virginia Heritage</u>	<u>32</u>
<u>Comparative Per Share Data</u>	<u>34</u>
<u>Comparative Stock Prices and Dividends</u>	<u>35</u>
<u>Forward-Looking Statements</u>	<u>37</u>
<u>The Special Meeting</u>	<u>38</u>
<u>Date, Time and Place of Meeting</u>	<u>38</u>
<u>Purpose of the Meeting</u>	<u>38</u>
<u>Record Date and Outstanding Shares</u>	<u>38</u>
<u>Quorum: Abstentions and Broker Non-Votes</u>	<u>39</u>
<u>Votes Required for Approval</u>	<u>39</u>
<u>Voting by Directors</u>	<u>39</u>
<u>Voting and Revocation of Proxies</u>	<u>39</u>
<u>Solicitation of Proxies and Expenses</u>	<u>40</u>
<u>Virginia Heritage Board of Directors' Recommendation</u>	<u>41</u>
<b><u>Proposal No. 1 The Merger</u></b>	<b><u>41</u></b>
<u>Structure of the Merger</u>	<u>41</u>
<u>Merger Consideration</u>	<u>42</u>
<u>Treatment of Virginia Heritage Options</u>	<u>44</u>
<u>Treatment of Virginia Heritage Preferred Stock</u>	<u>45</u>
<u>Background of the Merger</u>	<u>45</u>
<u>Virginia Heritage's Reasons for the Merger and Recommendation of the Board of Directors of Virginia Heritage</u>	<u>48</u>
<u>Opinion of Virginia Heritage's Financial Advisor</u>	<u>49</u>
<u>Eagle's Reasons for the Merger</u>	<u>59</u>
<u>Surrender of Certificates Representing Virginia Heritage Common Stock</u>	<u>60</u>
<u>Support Agreements</u>	<u>61</u>
<u>Non-Competition, Non-Solicitation and Non-Disparagement Agreements</u>	<u>62</u>
<u>Effectiveness of the Merger</u>	<u>63</u>
<u>Material United States Federal Income Tax Consequences</u>	<u>63</u>
<u>Interests of Certain Persons in the Merger</u>	<u>66</u>
<u>Accounting Treatment</u>	<u>68</u>
<u>Regulatory Approvals Required for the Merger</u>	<u>68</u>
<u>Conditions to the Merger</u>	<u>69</u>
<u>Representations and Warranties</u>	<u>70</u>
<u>Conduct of Business Pending the Effective Time</u>	<u>71</u>
<u>Termination and Termination Payments</u>	<u>79</u>
<u>Amendment and Waiver</u>	<u>82</u>
<u>Appraisal Rights</u>	<u>82</u>
<u>Unaudited Pro Forma Combined Financial Information</u>	<u>83</u>
<u>Unaudited Pro Forma Combined Balance Sheet as of March 31, 2014</u>	<u>84</u>
<u>Unaudited Pro Forma Combined Income Statement for the Three Months Ended March 31, 2014</u>	<u>85</u>
<u>Unaudited Pro Forma Combined Income Statement for the Year Ended December 31, 2013</u>	<u>86</u>

Edgar Filing: EAGLE BANCORP INC - Form S-4

Table of Contents

	<b>Page</b>
<u>Notes to Unaudited Pro Forma Combined Financial Information</u>	87
<u>Information About Eagle</u>	91
<u>Information About Virginia Heritage</u>	95
<u>Management's Discussion and Analysis of Financial Condition and Results of Operations of Virginia Heritage</u>	98
<u>Certain Beneficial Ownership of Virginia Heritage Common Stock</u>	125
<u>Comparative Rights of Shareholders</u>	127
<b><u>Proposal No. 2 Adjournment of the Special Meeting</u></b>	137
<u>Other Business</u>	137
<u>Legal Matters</u>	137
<u>Experts</u>	137
<u>Where You Can Find More Information</u>	137
<u>Commission Position on Indemnification for Securities Act Liabilities</u>	138
<u>Index to Consolidated Financial Statements of Virginia Heritage</u>	F-1
<u>Annex A Agreement and Plan of Reorganization</u>	A-1
<u>Annex B Form of Support Agreement</u>	B-1
<u>Annex C Fairness Opinion of Sandler O'Neill &amp; Partners, L.P.</u>	C-1



Table of Contents

**ADDITIONAL INFORMATION**

This document is the proxy statement of Virginia Heritage Bank for its special meeting of shareholders, or the special meeting, to consider and vote on a proposal to approve the agreement and plan of reorganization, as described in this document. This document is also the prospectus of Eagle Bancorp, Inc. for the shares of its common stock to be issued in connection with the consummation of the transactions contemplated by the agreement and plan of reorganization. In this proxy statement/prospectus Virginia Heritage Bank is referred to as "Virginia Heritage," Eagle Bancorp, Inc. is referred to as "Eagle" and its wholly-owned subsidiary EagleBank is referred to as "EagleBank." Except as the context may otherwise clearly require, references to "Eagle" mean Eagle and its subsidiaries on a consolidated basis. Also, throughout this proxy statement/prospectus, the agreement and plan of reorganization, dated as of June 9, 2014, among Eagle, EagleBank and Virginia Heritage, is referred to as the "merger agreement." The merger of Virginia Heritage with and into EagleBank is referred to as the "merger." This proxy statement/prospectus incorporates important business and financial information about Eagle from documents that are not included in or delivered with this proxy statement/prospectus. This information is available to you without charge upon your written or oral request. You can obtain documents incorporated by reference in this proxy statement/prospectus by requesting them in writing or by telephone from Eagle at 7830 Old Georgetown Road, Third Floor, Bethesda, Maryland 20814, Attention: Jane Cornett, Secretary, (301) 986-1800.

If you would like additional copies of this proxy statement/prospectus, please contact:

[            ]  
Shareholders may call toll free: ([            ]) [            ]  
Banks and brokers may call collect: ([            ]) [            ]

**To obtain timely delivery of any documents, your request must be made no later than five business days prior the special meeting. Accordingly, if you would like to request documents, please do so by [            ], 2014 in order to receive them before the special meeting.**

See "Where You Can Find More Information" at page 137 for further information.

Table of Contents

**QUESTIONS AND ANSWERS ABOUT THE SPECIAL MEETING AND THE MERGER**

*The following are some questions that you may have regarding the merger and the special meeting, and brief answers to those questions. Eagle and Virginia Heritage advise you to read carefully the remainder of this proxy statement/prospectus because the information in this section does not provide all of the information that might be important to you with respect to the merger and the special meeting.*

*Q: Why am I receiving this proxy statement/prospectus?*

A: You are receiving this proxy statement/prospectus because you are a shareholder of Virginia Heritage as of [ ], 2014, the record date for Virginia Heritage's special meeting. This proxy statement/prospectus is being used by the board of directors of Virginia Heritage to solicit your proxy for use at the special meeting. This proxy statement/prospectus also serves as the prospectus for shares of Eagle common stock to be issued in exchange for shares of Virginia Heritage common stock in the merger.

**The Merger and the Special Meeting**

*Q: What matters will be considered at the special meeting?*

A: At the special meeting, Virginia Heritage shareholders will be asked to vote on: (i) the merger agreement pursuant to which Virginia Heritage will merge with and into EagleBank, with EagleBank surviving the merger, and (ii) a proposal, if necessary, to adjourn the special meeting to a later date or dates to permit further solicitation of proxies in the event there are not sufficient votes at the time of the special meeting to achieve a quorum or approve the merger agreement. The merger agreement is included in this proxy statement/prospectus as Annex A.

*Q: What shareholder vote is necessary?*

A: The affirmative vote of the holders of at least a majority of the outstanding shares of Virginia Heritage common stock entitled to vote at the special meeting is required to approve the merger agreement. The affirmative vote of a majority of the shares voted on such proposal, if necessary, is required to adjourn the special meeting to permit further solicitation of proxies. Directors of Virginia Heritage having or sharing the power to vote approximately 23.93% of the outstanding shares of Virginia Heritage common stock as of the record date for the special meeting have entered into support agreements with Eagle pursuant to which they have agreed to vote their shares of Virginia Heritage common stock for approval of the merger agreement. The form of this "support agreement" is included in this proxy statement/prospectus as Annex B.

*Q: What vote does the Virginia Heritage board of directors recommend?*

A: Virginia Heritage's board of directors unanimously recommends that Virginia Heritage shareholders vote "FOR" approval of the merger agreement, and "FOR" the proposal, if necessary, to adjourn the special meeting to permit further solicitation of proxies in the event there are not sufficient votes at the time of the special meeting to achieve a quorum or approve the merger agreement.

*Q: What was the opinion of Virginia Heritage's financial advisor?*

A: Sandler O'Neill & Partners, L.P., or "Sandler O'Neill," presented an opinion to the board of directors of Virginia Heritage to the effect that, as of June 9, 2014, and based upon the assumptions made, the matters it considered and the limitations on its review as set forth in its opinion, the merger consideration provided for in the merger agreement is fair to the shareholders of Virginia Heritage from a financial point of view.

Table of Contents

*Q: Who is entitled to vote at the special meeting?*

A: Holders of Virginia Heritage common stock at the close of business on [ ], 2014, the record date for the special meeting, are entitled to receive notice of the special meeting and to vote their shares at the special meeting and any related adjournment or postponement.

*Q: Why is my vote important?*

A: The merger agreement must be approved by the affirmative vote of the holders of at least a majority of the outstanding shares of Virginia Heritage common stock entitled to vote at the special meeting. Therefore, the failure of a Virginia Heritage shareholder to vote, by proxy or in person, will have the same effect as a vote against the merger agreement. In addition, if you do not return your proxy card or vote your shares by telephone or over the internet at or before the special meeting, it will be more difficult for Virginia Heritage to obtain the necessary quorum to hold the special meeting.

*Q: What do I need to do now?*

A: After you have carefully read this proxy statement/prospectus, please use one of the proxy voting methods to indicate how you want your shares voted with respect to each proposal as soon as possible so that your shares will be represented and voted at the special meeting. If you are a shareholder of record, you may complete, sign, date and mail the proxy card in the enclosed postage-paid return envelope. You may also vote your shares by telephone or over the internet. Instructions for voting by returning a signed proxy card and for voting by telephone or over the internet are on the proxy card enclosed with this proxy statement/prospectus. **If you vote your shares by returning a signed proxy card, do not send your Virginia Heritage stock certificates with your proxy card.**

If your shares are held in "street name," please follow the voting instructions provided by your broker or nominee to vote your shares as soon as possible.

*Q: How will my shares be voted?*

A: If you are a shareholder of record and submit a valid proxy, the persons named as proxies will vote your shares of Virginia Heritage common stock at the special meeting as you direct. If you submit a valid proxy but do not indicate how you want your shares voted, the persons named as proxies will vote your shares (i) "FOR" approval of the merger agreement, and (ii) "FOR" the proposal, if necessary, to adjourn the special meeting to permit further solicitation of proxies in the event there are not sufficient votes at the time of the special meeting to achieve a quorum or approve the merger agreement.

*Q: How do I change my vote after I have submitted my proxy?*

A: If you are a shareholder of record, you may change your vote at any time before your proxy is voted at the special meeting by revoking your proxy in any of the following ways:

by delivering a written notice to Charles C. Brockett, Secretary of Virginia Heritage, any time prior to the vote at the special meeting stating that you revoke your proxy;

by submitting another duly executed proxy with a later date prior to the vote at the special meeting. Any earlier-dated proxy will be revoked automatically; or

by attending the special meeting and voting in person. Your attendance at the special meeting will not by itself revoke your proxy.

The inspectors of election will honor the proxy card, or telephone or internet vote, with the latest date.

If your shares are held in "street name," you will need to follow the voting instructions from your broker or nominee in order to change your vote.



## Edgar Filing: EAGLE BANCORP INC - Form S-4

### Table of Contents

If your shares are held in "street name," you will need a signed proxy from your broker or nominee in order to attend the special meeting and vote in person, as discussed in the answer to the question "*If my shares are held in "street name" by my broker, will my broker vote my shares for me?"*"

*Q: If my shares are held in "street name" by my broker, will my broker vote my shares for me?*

A: No. If you hold your shares in a brokerage account or through a bank or other nominee, you are considered the beneficial owner of shares held in "street name," and these materials are being forwarded to you by your broker or nominee, which is considered the shareholder of record with respect to those shares. As the beneficial owner, you have the right to direct your broker or nominee how to vote and you also are invited to attend the special meeting. However, because you are not the shareholder of record, you may not vote these shares in person at the special meeting unless you obtain a signed proxy from the shareholder of record giving you the right to vote the shares. Your broker or nominee has enclosed or provided a voting instruction form for you to use to direct your broker or nominee how to vote these shares.

If you do not provide your broker with specific instructions on how to vote your shares held in "street name," your broker will not be permitted to use its discretion to vote your shares on the proposal to approve the merger agreement, or on the adjournment of the special meeting, each of which are considered non-routine. You should therefore instruct your broker how to vote your shares on each proposal. Your failure to instruct your broker to vote your shares of Virginia Heritage common stock will be the equivalent of voting against the approval of the merger agreement.

*Q: What if I abstain from voting?*

A: An abstention will count as present and entitled to vote for purposes of determining quorum. If a Virginia Heritage shareholder abstains from voting on the merger agreement, it will have the same effect as a vote against the merger agreement but will have no effect on the other proposal.

*Q: Can I attend the special meeting and vote my shares in person?*

A: All shareholders are invited to attend the special meeting. Shareholders of record at the close of business on [ ], 2014, the record date for the special meeting, can vote in person at the special meeting. If a broker or nominee holds your shares in "street name," then you are not the shareholder of record and you must ask your broker or nominee for a signed proxy to enable you to vote in person at the special meeting.

*Q: How can I obtain directions to the special meeting?*

A: To obtain directions to attend the special meeting in person, please contact Virginia Heritage's Secretary, Charles C. Brockett, at (703) 277-2200.

*Q: What are the deadlines for voting?*

A: If you are a shareholder of record:

you may vote by mail at any time prior to the special meeting as long as your proxy is received before the time of the special meeting;

you may vote your shares by telephone until [ ] : [ ] [ ] .m. Eastern Time on [ ], 2014; or

you may vote your shares over the internet until [ ] : [ ] [ ] .m. Eastern Time on [ ], 2014.

Table of Contents

If your shares are held in "street name," you must vote your shares in accordance with the voting instruction form by the deadline set by your broker or nominee.

*Q: What are the quorum requirements for the special meeting?*

A: The presence in person or by proxy of shareholders owning shares of Virginia Heritage common stock representing a majority of the total votes entitled to be cast by shareholders of Virginia Heritage common stock at the special meeting will constitute a quorum. Your shares of Virginia Heritage common stock will be counted as present at the special meeting for purposes of determining whether there is a quorum if you are present and vote in person at the special meeting or if a proxy has been properly submitted by you or on your behalf for the special meeting, without regard to whether the proxy is marked as casting a vote or abstaining from voting.

*Q: Am I entitled to dissenters' or appraisal rights?*

A: No. Virginia law does not provide dissenters' or appraisal rights in connection with the merger.

*Q: When do you expect to complete the merger?*

A: The parties presently expect to complete the merger during the fourth quarter of 2014. However, there can be no assurance when or if the merger will occur. Shareholders of Virginia Heritage holding at least a majority of the outstanding shares of Virginia Heritage common stock must first approve the merger agreement at the special meeting, bank regulatory approvals must be obtained and other conditions specified in the merger agreement must be satisfied.

*Q: Is completion of the merger subject to any conditions?*

A: Yes. In addition to the shareholder approval being sought at the special meeting, completion of the merger requires the receipt of the necessary regulatory approvals, and the satisfaction of other conditions specified in the merger agreement. See "Proposal No. 1 The Merger Regulatory Approvals Required for the Merger" at page 68 and "Proposal No. 1 The Merger Conditions to the Merger" at page 69.

**Merger Consideration**

*Q: What will Virginia Heritage shareholders receive in the merger?*

A: As a result of the merger, each share of Virginia Heritage common stock will be converted into the right to receive a combination of shares of Eagle common stock and cash. The number of shares of Eagle common stock constituting a portion of the merger consideration will not be determined until shortly before closing of the merger. So long as the average closing price of a share of Eagle common stock, or Eagle average price, over a 20 trading day period ending five trading days prior to closing, or the price determination period, is at least \$29.00 and not more than \$35.50, then each share of Virginia Heritage common stock would be converted into the right to receive shares of Eagle common stock having a value, based on the Eagle average price, of \$21.50 per share, and cash of \$7.50 per share, for aggregate consideration of \$29.00 per share. If the Eagle average price is greater than \$35.50, the number of shares of Eagle common stock issuable in exchange for each share of Virginia Heritage common stock will be fixed at 0.6056 shares, and the amount of cash will increase. If the Eagle average price is less than \$29.00, then, generally, each share of Virginia Heritage common stock would be converted into the right to receive \$7.50 in cash and shares of Eagle common stock having a value equal to the Eagle average price less \$7.50. Please refer to "Proposal No. 1 The Merger Merger Consideration Calculation of the Exchange Ratio" and " Calculation of the Cash Consideration" at page 42.

Any change in the price of Eagle common stock prior to completion of the merger will affect the number and value of the shares of Eagle common stock that Virginia Heritage shareholders will have the right to

Table of Contents

receive upon completion of the merger and could affect the amount of cash they have the right to receive upon completion to the merger. Stock price changes may result from a variety of factors, including general market and economic conditions, changes in Eagle's business, operations and prospects, and regulatory considerations. Many of these factors are beyond Eagle's or Virginia Heritage's control. Accordingly, at the time of the special meeting, Virginia Heritage shareholders will not be able to determine the exact number of, or the value of, shares of Eagle common stock or the exact amount of cash that they may receive upon completion of the merger.

The merger will not result in any change to the shares of Eagle common stock outstanding immediately prior to the merger.

*Q: Do I have the right to receive fractional shares of Eagle common stock in the merger?*

A: No. Cash will be provided in lieu of fractional shares.

*Q: What are the tax consequences of the merger to me?*

A: The merger is intended to constitute a reorganization within the meaning of Section 368(a) of the Internal Revenue Code of 1986, as amended, or the "Internal Revenue Code." Accordingly, U.S. holders, as defined in this proxy statement/prospectus, of Virginia Heritage common stock generally will not recognize gain or loss on the receipt of Eagle common stock in exchange for Virginia Heritage common stock in the merger, except with respect to cash received in connection with the conversion of each share of Virginia Heritage common stock and in lieu of fractional shares of Eagle common stock.

Eagle and Virginia Heritage will have no obligation to complete the merger until they have received the opinion of counsel to the effect that, for United States federal income tax purposes the merger will be a reorganization within the meaning of Section 368(a) of the Internal Revenue Code.

We urge you to consult your personal tax advisor to gain a full understanding of the tax consequences of the merger to you. Tax matters are very complicated, and in many cases, the tax consequences of the merger will depend on your particular facts and circumstances.

For a more detailed discussion of the U.S. federal income tax consequences of the merger, please see the section entitled "Proposal No. 1 The Merger Material United States Federal Income Tax Consequences" at page [        ].

*Q: When should I send in my stock certificates?*

A: **Do not send in your certificates representing shares of Virginia Heritage common stock with your proxy card.** Within 10 days after the mailing of this proxy statement/prospectus holders of Virginia Heritage common stock will be sent a letter of transmittal and instructions on how to submit their Virginia Heritage common stock certificates in exchange for shares of Eagle common stock and cash consideration.

*Q: What will happen to my Virginia Heritage stock options?*

A: Each option to acquire shares of Virginia Heritage common stock under Virginia Heritage's stock option plans that is outstanding immediately prior to the effective time of the merger will be converted into an option to purchase shares of Eagle common stock. The number of shares of Eagle common stock that may be acquired pursuant to each Virginia Heritage option will be determined by dividing the final exchange ratio by 0.741321 (rounded to four decimal places), or the option exchange ratio, provided that the option exchange ratio will not exceed 1.0000 or be less than 0.8169, and then multiplying the option exchange ratio by the number of shares of Virginia Heritage common stock subject to such option, rounded down to the nearest whole share. The exercise price per share of Eagle common stock will be equal to the exercise price per share of Virginia Heritage common stock divided by the option exchange





Table of Contents

**SUMMARY**

*This summary highlights the material information about the merger in this proxy statement/prospectus. It does not contain all of the information that is important to you. We urge you to read the entire proxy statement/prospectus carefully and the other documents to which we refer to understand fully the merger. See "Where You Can Find More Information" at page 137.*

**Information about Eagle and Virginia Heritage (See page 91 and page 95, respectively)**

**Eagle Bancorp, Inc.**

7830 Old Georgetown Road, Third Floor  
Bethesda, Maryland 20814  
(301) 986-1800

Eagle, organized in 1997 under Maryland law, is the registered bank holding company for EagleBank, Bethesda, Maryland, a Maryland chartered commercial bank which is a member of the Federal Reserve System. Eagle is a growth oriented institution, providing a high level of service and developing deep relationships with our customers. Eagle offers a broad range of commercial banking services to its business and professional clients as well as full service consumer banking services to individuals living and/or working primarily in our service area. EagleBank was organized as an alternative to the super-regional financial institutions which dominate our market area. EagleBank's philosophy is to provide superior, personalized service to our customers. EagleBank focuses on relationship banking, providing each customer with a number of services, becoming familiar with and addressing the customer's needs in a proactive personalized fashion. EagleBank currently operates from 18 branch offices, seven in Montgomery County, Maryland, five in the District of Columbia, and six offices in Northern Virginia

Eagle's common stock is listed for trading on The NASDAQ Capital Market, or NASDAQ, under the symbol "EGBN." As of June 30, 2014, there were 25,985,659 shares of Eagle common stock outstanding.

At March 31, 2014, Eagle had total assets of \$3.80 billion, net loans of approximately \$3.02 billion, total deposits of approximately \$3.27 billion, total shareholders' equity of approximately \$410.4 million, and total common shareholders' equity of approximately \$353.8 million. At March 31, 2014, its nonperforming assets (consisting of nonaccrual loans, loans past due 90 or more days, restructured loans and other real estate owned) were approximately \$45.1 million, or 1.19% of total assets. For the three months ended March 31, 2014, Eagle had earnings of \$0.47 per diluted share.

**Virginia Heritage Bank**

8245 Boone Boulevard, Suite 820  
Tysons Corner, Virginia 22182  
(703) 814-7200

Organized in 2005, Virginia Heritage is a Virginia chartered commercial bank with six branches in the Northern Virginia market, and is a member of the Federal Reserve System.

At March 31, 2014, Virginia Heritage had total assets of approximately \$917.4 million; net loans of approximately \$715.8 million, total deposits of approximately \$737.1 million, total shareholders' equity of approximately \$100.2 million, and total common shareholders' equity of approximately \$84.9 million. At March 31, 2014, its nonperforming assets (consisting of nonaccrual loans, troubled debt restructurings and other real estate owned) were approximately \$2.7 million or 0.30% of total assets. For the three months ended March 31, 2014, Virginia Heritage had net income of approximately \$0.35 per diluted share.

Table of Contents

**Meeting of Shareholders (See page 38)**

The special meeting of Virginia Heritage shareholders will be held at : .m., local time, on , 2014, at [ ]. At the special meeting, Virginia Heritage shareholders will be asked to vote to approve:

the merger agreement; and

a proposal, if necessary, to adjourn the special meeting to a later date or dates to permit the further solicitation of proxies in the event there are not sufficient votes at the special meeting to achieve a quorum or approve the merger agreement.

You can vote at the special meeting if you were a record holder of Virginia Heritage common stock at the close of business on [ ], 2014, the record date for the special meeting. As of that date, there were [6,020,301] shares of Virginia Heritage common stock outstanding and entitled to be voted at the special meeting. Approval of the merger agreement requires the affirmative vote of the holders of at least a majority of the shares of Virginia Heritage common stock outstanding at the record date. Assuming a quorum, which is a majority of the outstanding shares of Virginia Heritage common stock, is present, the affirmative vote of a majority of the shares present or represented at the special meeting is required to adjourn the special meeting to permit further solicitation of proxies. Directors of Virginia Heritage having or sharing the power to vote approximately 23.93% of the outstanding shares of Virginia Heritage common stock as of the record date have agreed to vote their shares to approve the merger agreement.

**The Merger (See page 41)**

Eagle, EagleBank and Virginia Heritage have entered into the merger agreement which provides for the merger of Virginia Heritage with and into EagleBank with EagleBank continuing as the surviving institution. A copy of the merger agreement is included as Annex A to this proxy statement/prospectus. You should read the merger agreement because it is the legal document that governs the merger.

The merger of Virginia Heritage with and into EagleBank will occur shortly after all of the conditions to its completion have been satisfied or waived. Currently, the parties anticipate that the merger will be completed in the fourth quarter of 2014. However, we cannot assure you when or if the merger will occur.

**What Virginia Heritage Shareholders Will Receive in the Merger (See page 42)**

At the effective time of the merger, each issued and outstanding share of Virginia Heritage common stock will be converted into the right to receive a combination of shares of Eagle common stock and cash. The number of shares of Eagle common stock constituting a portion of the merger consideration will not be determined until shortly before closing of the merger. So long as the Eagle average price during the price determination period is at least \$29.00 and not more than \$35.50, then each share of Virginia Heritage common stock will be converted into the right to receive shares of Eagle common stock having a value, based on the Eagle average price, of \$21.50 per share, and cash of \$7.50 per share, for aggregate consideration of \$29.00 per share. If the Eagle average price is greater than \$35.50, the number of shares of Eagle common stock issuable in exchange for each share of Virginia Heritage common stock will be fixed at 0.6056 shares, and the amount of cash will increase. If the Eagle average price is less than \$29.00, then, generally, each share of Virginia Heritage common stock will be converted into the right to receive \$7.50 in cash and shares of Eagle common stock having a value equal to the Eagle average price less \$7.50. Please refer to "Proposal No. 1 The Merger Merger Consideration Calculation of the Exchange Ratio" and " Calculation of the Cash Consideration" at page 42.

Table of Contents

The number of shares of Eagle common stock to be received in exchange for each share of Virginia Heritage common stock will be determined as follows:

- (i) if the Eagle average price is equal to or greater than \$29.00 but less than or equal to \$35.50, the exchange ratio will equal (A) \$21.50 divided by (B) the Eagle average price (rounded to four decimal places);
- (ii) if the Eagle average price is less than \$29.00, the exchange ratio will equal (A) the difference between the Eagle average price and \$7.50, divided by (B) Eagle average price (rounded to four decimal places); or
- (iii) if the Eagle average price is greater than \$35.50, the exchange ratio will equal 0.6056 shares of Eagle common stock.

The cash consideration is subject to increase or decrease as follows:

- (i) if the Eagle average price is less than or equal to \$35.50, the cash consideration per share of Virginia Heritage common stock will be an amount equal to \$7.50 per share; or
- (ii) if the Eagle average price is greater than \$35.50, the cash consideration per share of Virginia Heritage common stock will be an amount equal to the product of (A) 0.8169 and (B) the Eagle average price and (C) 0.258621.

*Merger Consideration Examples.* The following examples illustrate what the aggregate per share merger consideration, the related per share stock consideration and the per share cash consideration would amount to depending upon changes to the Eagle average price during the price determination period. By way of example and for illustrative purposes only, if the Eagle average price is \$33.00, the aggregate per share merger consideration will amount to \$29.00, consisting of \$7.50 in cash and \$21.50 in Eagle common stock, with the exchange ratio equal to 0.6515 shares ( $\$21.50/\$33.00 = 0.6515$ ). If the Eagle average price is \$27.00, the aggregate per share merger consideration would amount to \$27.00, consisting of \$7.50 in cash and \$19.50 in Eagle common stock, with the exchange ratio equal to 0.7222 shares ( $\$19.50/\$27.00 = 0.7222$ ). If the Eagle average price is \$36.00, the aggregate per share merger consideration would amount to \$29.41, consisting of \$7.61 ( $\$36.00 \times 0.8169$ )  $\times$  0.258621 in cash and \$21.80 ( $\$36.00 \times 0.6056$ ) in Eagle common stock.

Notwithstanding the foregoing, (i) if (A) Eagle issues or sells any shares of Eagle common stock or securities convertible into shares of Eagle common stock (other than shares of Eagle common stock issuable upon exercise of warrants, options, rights, convertible securities or other arrangements outstanding as of the date of the merger agreement, or Eagle stock options issued after the date hereof in the ordinary course of business), and (B) the Eagle average share price is less than \$28.00, each share of Virginia Heritage common stock issued and outstanding immediately prior to the time the merger becomes effective, shall be converted into, and shall be canceled in exchange for, the right to receive (a) \$7.50 in cash and (b) the number of shares of Eagle common stock equal to the quotient of \$20.50 divided by the Eagle average price (rounded to four decimal places); provided, however, that in no case shall Eagle issue a number of shares of Eagle common stock which exceeds 19.9% of the number of shares of Eagle common stock outstanding immediately prior to such issuance; and (ii) if at the time of the closing of the merger, the value of stock consideration issuable to all holders of the Virginia Heritage common stock in the aggregate is less than 45% of the aggregate value of the cash consideration and stock consideration payable to all such holders of Virginia Heritage common stock, then the cash portion of the merger consideration shall be reduced by the amount necessary to cause the aggregate value of such cash consideration to equal 55% of the aggregate merger consideration, and the exchange ratio shall be increased by the number of shares necessary to cause the aggregate value of such stock consideration to equal 45% of the aggregate merger consideration.

Table of Contents

No assurance can be given that the current market price of Eagle common stock will be equal to the market price of Eagle common stock on the date that stock is received by a Virginia Heritage shareholder or at any other time. The market price of Eagle common stock when received by a Virginia Heritage shareholder may be higher or lower than the current market price of Eagle common stock.

**Treatment of Virginia Heritage Options (See page 44)**

As of the effective time of the merger, each outstanding but unvested option to acquire Virginia Heritage common stock will become fully vested and exercisable, and all outstanding options to acquire shares of Virginia Heritage common stock will be converted into options to purchase shares of Eagle common stock. Eagle will assume each Virginia Heritage option in accordance with the terms and conditions of the applicable Virginia Heritage equity incentive plan pursuant to which the option was issued, the agreement evidencing the grant of the option, and any other agreement between Virginia Heritage and the holder of the option, except that:

from and after the effective time of the merger, each Virginia Heritage option will be exercisable only for Eagle common stock;

the number of shares of Eagle common stock that may be acquired pursuant to each Virginia Heritage option will be the number of shares of Virginia Heritage common stock subject to such option multiplied by the option exchange ratio (rounded down to the nearest whole share), which is determined by dividing the exchange ratio by 0.741321, provided that the option exchange ratio will not exceed 1.0000 or be less than 0.8169; and

the exercise price per share will be equal to the exercise price per share of Virginia Heritage common stock divided by the option exchange ratio, rounded up to the nearest cent.

**Treatment of Virginia Heritage Preferred Stock (See page 45)**

Virginia Heritage has issued 15,300 shares of its Senior Non-Cumulative Perpetual Preferred Stock, Series A, liquidation amount \$1,000 per share, or Series A Preferred Stock, to the Secretary of the Treasury under the Small Business Lending Fund Program, or SBLF. Pursuant to the merger agreement, each share of Series A Preferred Stock will automatically be assumed by Eagle and converted into the right to receive one share of a new series of preferred stock of Eagle, to be designated as Eagle's Senior Non-Cumulative Perpetual Preferred Stock, Series C, liquidation amount \$1,000 per share, or Series C Preferred Stock, which will rank equally with Eagle's 56,600 shares of currently outstanding preferred stock issued pursuant to the SBLF. No vote or consent of Treasury is required to approve the merger agreement or the conversion of the Series A Preferred Stock.

**Nonsolicitation of Acquisition Proposals (See page 62)**

Under the merger agreement, Virginia Heritage agreed that it will not, and that its directors, officers, employees, advisers and agents will not, except as expressly permitted by the merger agreement, (i) solicit, initiate or knowingly encourage any "acquisition proposal," (ii) enter into, or otherwise participate in any discussions (except to notify such person of the existence of the prohibitions regarding acquisition proposals) or negotiations regarding any acquisition proposal, (iii) furnish to any person any information concerning Virginia Heritage, or any access to the properties, books and records of Virginia Heritage in connection with any acquisition proposal, or (iv) propose, agree or publicly announce an intention to take any of the foregoing actions or any other action which would reasonably be expected to lead to an acquisition proposal.

Table of Contents

**Virginia Heritage's Board of Directors Unanimously Recommends Shareholder Approval of the Merger (See page 48)**

Virginia Heritage's board of directors determined that the merger, the merger agreement and the transactions contemplated by the merger agreement are in the best interests of Virginia Heritage and its shareholders. **Accordingly, Virginia Heritage's board unanimously approved the merger agreement and unanimously recommends that shareholders vote "FOR" approval of the merger agreement.**

The affirmative vote of the holders of at least a majority of the outstanding shares of Virginia Heritage common stock is required to approve the merger agreement.

As of the record date, the directors of Virginia Heritage had or shared the power to vote 1,440,831 shares of Virginia Heritage common stock, which represents 23.93% of the outstanding shares of Virginia Heritage common stock as of the record date. The directors have entered into agreements with Eagle under which they have agreed to vote all of the shares as to which they have or share voting power to approve the merger agreement.

**Virginia Heritage's Reasons for the Merger (See page 48)**

Based on Virginia Heritage's reasons for the merger described herein, including the fairness opinion of Sandler O'Neill, the Virginia Heritage board of directors believes that the merger is fair to Virginia Heritage shareholders and in their best interests, and unanimously recommends that Virginia Heritage shareholders vote "**FOR**" approval of the merger agreement. For a discussion of the circumstances surrounding the merger and the factors considered by Virginia Heritage's board of directors in approving the merger agreement, see "Proposal No. 1 The Merger Virginia Heritage's Reasons for the Merger and Recommendation of the Board of Directors of Virginia Heritage" at page 48.

**Opinion of Virginia Heritage's Financial Advisor (See page 49)**

Sandler O'Neill has served as financial advisor to Virginia Heritage in connection with the merger and has given its opinion to Virginia Heritage's board of directors that, as of June 9, 2014, the merger consideration was fair to Virginia Heritage shareholders from a financial point of view. A copy of the opinion delivered by Sandler O'Neill is included in this proxy statement/prospectus document as Annex C. Sandler O'Neill's opinion is summarized under the caption "The Merger Opinion of Virginia Heritage's Financial Advisor", beginning on page 49 of this proxy statement/prospectus. Virginia Heritage shareholders should read the opinion carefully and completely. The opinion outlines the assumptions made, matters considered and limitations of the review undertaken by Sandler O'Neill in providing its opinion. Sandler O'Neill also has been engaged as underwriter in connection with certain Eagle securities offerings. The Virginia Heritage board of directors was aware of this relationship at the time it authorized the engagement of Sandler O'Neill.

**Eagle's Reasons for the Merger (See page 59)**

In reaching its decision to approve the merger agreement, the Eagle board of directors, in consultation with management and its financial and legal advisors, considered numerous factors. In determining that the merger was in the best interest of Eagle and its shareholders, the board considered that the merger will significantly expand EagleBank's business and presence in the attractive Northern Virginia market, including key sub-markets which it does not currently serve; the quality of Virginia Heritage's deposit accounts; the expectation that the merger will be accretive to Eagle's earnings within one year of closing; the expectation that the merger will result in substantial cost savings and operating efficiencies; the higher legal lending limit and greater capacity to service larger loans and customers which Eagle will have after the merger; and the enhanced position and reputation Eagle will occupy in the Washington, D.C. metropolitan area as a result of the merger. The board of directors also considered the risks related to the proposed merger.

Table of Contents

**Material United States Federal Income Tax Consequences (See page 63)**

The merger is intended to constitute a reorganization within the meaning of Section 368(a) of the Internal Revenue Code. Accordingly, U.S. holders of Virginia Heritage common stock generally will not recognize gain or loss on the receipt of Eagle common stock in exchange for Virginia Heritage common stock in the merger, except with respect to the cash portion of the merger consideration and cash received in lieu of fractional shares of Eagle common stock. It is a condition to the obligations of Virginia Heritage and Eagle to complete the merger that they receive a legal opinion from counsel that for U.S. federal income tax purposes, the merger will be a reorganization within the meaning of Section 368(a) of the Internal Revenue Code.

The U.S. federal income tax consequences described above may not apply to all holders of Virginia Heritage common stock, including certain holders specifically referred to at page 63. Your tax consequences will depend on your own situation. You should consult your tax advisor to determine the particular tax consequences of the merger to you. For a more detailed discussion of the U.S. federal income tax consequences of the merger to you, please see the section entitled "Proposal No. 1 The Merger Material United States Federal Income Tax Consequences."

**Virginia Heritage Officers and Directors Have Some Interests in the Merger That Are Different Than or In Addition To Their Interests As Shareholders (See page 66)**

In addition to their interests as shareholders, certain directors, executive officers or employees of Virginia Heritage may have interests in the merger that are different from or in addition to your interests. These interests relate to or arise from, among other things:

the potential receipt by certain executive officers and employees of Virginia Heritage of change of control, severance or termination payments;

certain executive officers of Virginia Heritage may enter into employment relationships with Eagle or EagleBank;

David P. Summers, Chief Executive Officer and Chairman of Virginia Heritage will become a director of Eagle and EagleBank, and receive compensation for his service; and

an aggregate of [248,947] options to purchase shares of Virginia Heritage common stock are held by directors and executive officers of Virginia Heritage. As a result of the merger, all of such options will become options to purchase shares of Eagle common stock, and all unvested options will become exercisable.

Virginia Heritage's board of directors was aware of these interests and took them into account in its decision to approve and adopt the merger agreement and the transactions contemplated by the merger agreement. For information concerning these interests, please see the discussion under the caption "Proposal No. 1 The Merger Interests of Certain Persons in the Merger" at page 66.

**The Merger Will Be Accounted for under the Acquisition Method of Accounting (See page 68)**

The merger will be accounted for under the acquisition method of accounting, as such term is used under accounting principles generally accepted in the United States of America.

**We May Not Complete the Merger Without All Required Regulatory Approvals (See page 68)**

The merger requires the receipt of certain regulatory approvals, including the approval of the Board of Governors of the Federal Reserve System, which we refer to as the "Federal Reserve" or the "Federal Reserve Board," the Maryland Commissioner of Financial Regulation and the Virginia State Corporation Commission. We have made filings and notifications for these purposes. We expect to obtain all necessary regulatory approvals, although we cannot be certain if or when we will obtain them.



Table of Contents

**Completion of the Merger Is Subject to Certain Conditions (See page 69)**

Completion of the merger is subject to a number of conditions, including the approval of the merger agreement by Virginia Heritage shareholders, and the receipt of necessary regulatory approvals. Certain conditions to the merger may be waived by Eagle or Virginia Heritage, as applicable.

**Termination of the Merger Agreement (See page 79)**

*Termination Events.* The merger agreement may be terminated, and the merger abandoned, at any time prior to the effectiveness of the merger, even after Virginia Heritage shareholder approval has been obtained at the special meeting, in the following circumstances:

- (i) by mutual consent of all parties;
- (ii) by Virginia Heritage, or Eagle and EagleBank, if (a) any governmental authority that must grant a requisite regulatory approval has denied approval of the merger and such denial has become final and nonappealable (so long as the denial is not due to the failure on the part of the party seeking to terminate the merger agreement to perform or observe the covenants and agreements of the merger agreement, or (b) any governmental authority of competent jurisdiction issues a final and nonappealable order, injunction or decree permanently enjoining or otherwise prohibiting or making illegal the consummation of the transactions contemplated by the merger agreement (so long as the party seeking to terminate the merger agreement used its reasonable best efforts to contest, appeal and remove such order, decree or ruling);
- (iii) by Virginia Heritage or Eagle and EagleBank, if (a) the merger is not consummated on or before March 31, 2015 (so long as the failure of the closing of the merger to occur by such date is not due to the failure of the party seeking to terminate the merger agreement to perform or observe the covenants and agreements of such party set forth in the merger agreement), or (b) the special meeting concludes and the shareholder approval necessary to approve the agreement is not obtained;
- (iv) by Virginia Heritage:

if Eagle or EagleBank breaches or fails to perform any of their respective representations, warranties, covenants or agreements set forth in the merger agreement, which breach or failure to perform (a) would give rise to the failure of one or more certain conditions to the obligation of Virginia Heritage to close the merger and (b) is incapable of being cured (or is not cured) by Eagle or EagleBank, as applicable, within thirty (30) calendar days following receipt of written notice of such breach or failure to perform from Virginia Heritage (provided that Virginia Heritage is not then in material breach of any representation, warranty, covenant or other agreement contained in the merger agreement);

in order to enter into a definitive agreement with respect to a transaction that the Virginia Heritage board of directors has determined constitutes a superior proposal, if prior to the receipt of the Virginia Heritage shareholder approval necessary to approve the merger agreement (a) Virginia Heritage complies with its covenants regarding the procedures for superior proposals and (b) Virginia Heritage pays to Eagle the termination fee within the applicable time period, discussed in more detail in this proxy/statement prospectus;

if both (a) the average closing price of Eagle common stock during the 10 trading day period ending seven calendar days before closing of the merger is less than \$26.34 (80% of Eagle's closing price on June 6, 2014); and (b) Eagle common stock has underperformed the NASDAQ Bank Index by more than 20%, provided that Eagle has the option to increase the consideration to be received by the holders of Virginia Heritage common stock, by increasing the exchange ratio to the extent necessary to provide Virginia Heritage shareholders with





Table of Contents

consideration equal to that which they would have received if one of those two conditions were not met; or

if Eagle is prohibited from issuing more than 19.9% of the number of shares of Eagle common stock outstanding immediately prior to such issuance pursuant to the limitations on the calculation of the merger consideration.

(v)

by Eagle, if:

Virginia Heritage breaches or fails to perform any of its representations, warranties, covenants or agreements set forth in the merger agreement, which breach or failure to perform (a) would give rise to the failure of one or more certain conditions to the obligation of Eagle to close the merger and (b) is incapable of being cured (or is not cured) by Virginia Heritage within thirty (30) calendar days following receipt of written notice of such breach or failure to perform from Eagle (provided that Eagle is not then in material breach of any representation, warranty, covenant or other agreement contained in the merger agreement);

the Virginia Heritage board of directors (a) effects a change of recommendation with respect to its recommendation that the Virginia Heritage shareholders approve the merger agreement or (b) fails to include its recommendation that the shareholders approve the merger agreement in this proxy statement;

the Virginia Heritage shareholder approval necessary to approve the merger agreement is not obtained at the special meeting, if Virginia Heritage or its representatives breached Virginia Heritage's covenants regarding solicitation of acquisition proposals or procedures relating to superior proposals and Virginia Heritage, subsequent to such breach but prior to the special meeting, receives an acquisition proposal, or which but for such breach would have been an acquisition proposal; or

communications and discussions with respect to an acquisition proposal permitted under the merger agreement extend until the earlier of: (a) 45 days from the date on which Virginia Heritage provided notice of such acquisition proposal to Eagle; and (b) March 30, 2015, and Virginia Heritage has not (1) rejected such acquisition proposal, and (2) advised Eagle orally and in writing of such rejection, by noon on such earlier date.

**Virginia Heritage Must Pay Eagle a Termination Fee under Certain Circumstances (See page 81)**

Virginia Heritage must pay Eagle a termination fee of \$7.25 million if the merger agreement is terminated under specified circumstances. Virginia Heritage agreed to this termination fee arrangement in order to induce Eagle to enter into the merger agreement. This arrangement could have the effect of discouraging other companies from trying to acquire Virginia Heritage.

**Appraisal Rights (See page 82)**

Virginia Heritage shareholders are not entitled to exercise dissenters' or appraisal rights with respect to the merger.

**Support Agreements (See page 61)**

In connection with the merger agreement, each director of Virginia Heritage has entered into support agreements pursuant to which he/she agrees to vote all of the shares of Virginia Heritage common stock over which he/she has or shares voting and dispositive authority in favor of the merger agreement. The shares subject to these support agreements represent 23.93% of the outstanding shares of Virginia Heritage common stock.



Table of Contents**Effect of Merger on Rights of Virginia Heritage Shareholders (See page 127)**

The rights of Virginia Heritage shareholders are governed by Virginia law, and by Virginia Heritage's articles of incorporation and bylaws. After completion of the merger, the rights of the former Virginia Heritage shareholders receiving Eagle common stock in the merger will be governed by Maryland law and Eagle's articles of incorporation and bylaws. There are substantive and procedural differences between Virginia Heritage's and Eagle's articles of incorporation and bylaws that will affect the rights of Virginia Heritage shareholders.

**Market Price Information**

The following table sets forth the closing sale price per share of Eagle common stock as reported on NASDAQ, and Virginia Heritage common stock as reported on the OTCQB market, on June 6, 2014 (the last full trading day before the public announcement of the merger agreement), and as of \_\_\_\_\_, 2014, the most recent practicable trading day prior to the date of this proxy statement/prospectus.

	Eagle Common Stock	Virginia Heritage Common Stock	Pro Forma Equivalent for Virginia Heritage Common Stock(1)
June 6, 2014	\$ 32.92	\$ 21.66	\$ 29.00
_____, 2014	\$	\$	\$

(1)

Pro forma equivalent for Virginia Heritage common stock determined by multiplying the price of Eagle common stock by the exchange ratio of 0.6531, the exchange ratio which would be in effect if the Eagle average price were the same as the closing price on June 6, 2014, plus cash consideration of which \$7.50 per share which would have been payable as of such date. The actual exchange ratio, and the actual amount of cash consideration may be higher or lower. See "Proposal No. 1 The Merger Merger Consideration Calculation of the Exchange Ratio" and " Calculation of the Cash Consideration" at page 42.

The market price of Eagle common stock will fluctuate prior to the merger. You should obtain current market quotations for Eagle common stock.

**Recent Developments**

**Second Quarter Results Eagle.** On July 22, 2014, Eagle issued its earnings release for the three and six month periods ended June 30, 2014. At June 30, 2014, Eagle had total assets of approximately \$3.91 billion, a 14.8% increase from June 30, 2013; net loans of approximately \$3.24 billion, a 22.0% increase over June 30, 2013, total deposits of approximately \$3.37 billion, an increase of 16.6% over June 30, 2013, total shareholders' equity of approximately \$426.8 million a 15.5% increase over 2013, and total common shareholders' equity of approximately \$370.2 million, an 18.4% increase over June 30, 2013. At June 30, 2014, Eagle's nonperforming assets (consisting of nonaccrual loans, loans past due 90 or more days and other real estate owned) were approximately \$31.3 million, or 0.80% of total assets. Eagle's net income for the three and six months periods ended June 30, 2014 were approximately \$12.9 million and \$25.4 million, respectively, including the effect of approximately \$576 thousand of merger related expenses, representing increases of 10.9% and 9.4% over net income for the same periods in 2013. For the three and six months ended June 30, 2014, Eagle had earnings of \$0.48 and \$0.95 per diluted common share, representing increases of 9.1% and 8.0%, respectively, over the same periods in 2013. Excluding the effect of the merger related expenses, adjusted earnings were approximately \$13.4 million and \$25.7 million, respectively, for the three and six month periods, or \$0.50 and \$0.97 per diluted common share.

The following table sets forth selected financial highlights data for Eagle as of and for each of the three and six month periods ended June 30, 2014 and 2013. You should read this table together with the historical consolidated financial information contained in Eagle's consolidated financial statements and



Table of Contents

related notes and the "Management's Discussion and Analysis of Financial Condition and Results of Operation" included in Eagle's Annual Report on Form 10-K for the year ended December 31, 2013 and in Eagle's Quarterly Report on Form 10-Q for the three months ended March 31, 2014, incorporated by reference herein, as well as the additional financial information and analysis which are contained in Eagle's Current Report on Form 8-K filed on July 23, 2014, which is also incorporated by reference herein. Information for the three and six month periods ended June 30, 2014 and 2013 is derived from unaudited interim financial statements and has been prepared on the same basis as Eagle's audited financial statements and includes, in the opinion of management, all adjustments, consisting of only normal recurring adjustments, necessary to present fairly the data for such period. The results of operations for the three and six month periods ended June 30, 2014 do not necessarily indicate the results which may be expected for any future period or for the full year.

Table of Contents

(dollars in thousands except per share data)	Six months ended June 30,	
	2014	2013
<b>Balance Sheets Period End</b>		
Securities	\$ 378,990	\$ 335,779
Loans held for sale	35,411	104,767
Loans	3,279,429	2,691,358
Allowance for credit losses	43,552	39,640
Intangible assets, net	3,379	3,690
Total assets	3,914,444	3,410,568
Deposits	3,367,927	2,888,236
Borrowings	99,946	136,627
Total liabilities	3,487,623	3,041,178
Preferred shareholders' equity	56,600	56,600
Common shareholders' equity	370,221	312,790
Total shareholders' equity	426,821	369,390
Tangible common equity(1)	366,842	309,100
Interest income	\$ 87,596	\$ 75,918
Interest expense	5,569	6,545
Provision for credit losses	5,068	5,722
Noninterest income	8,274	15,176
Noninterest expense(1)	45,233	41,382
Income before taxes	40,000	37,445
Income tax expense	14,557	14,198
Net income(1)	25,443	23,247
Preferred dividends	283	283
Net income available to common shareholders	25,160	22,964
<b>Per Common Share Data</b>		
Net income, basic(1)	\$ 0.97	\$ 0.90
Net income, diluted(1)	0.95	0.88
Book value	14.25	12.14
Tangible book value(2)	14.12	12.00
Common shares outstanding	25,985,659	25,764,542
Weighted average common shares outstanding, basic	25,954,912	25,641,067
Weighted average common shares outstanding, diluted	26,599,594	26,234,030
<b>Ratios</b>		
Net interest margin	4.47%	4.23%
Efficiency ratio(1)(3)	50.09%	48.94%
Return on average assets(1)	1.35%	1.40%
Return on average common equity(1)	14.23%	15.01%
Tier 1 capital (to average assets)	12.71%	12.53%
Tier 1 capital (to risk weighted assets)	11.29%	11.12%
Total capital (to risk weighted assets)	10.89%	10.81%
Tangible common equity(2)	9.38%	9.07%
<b>Asset Quality</b>		
Nonperforming assets and loans 90+ past due	\$ 31,350	\$ 35,720
Nonperforming assets and loans 90+ past due to total assets	0.80%	1.05%
Allowance for credit losses to loans	1.33%	1.47%
Allowance for credit losses to nonperforming loans	193.50%	168.63%
Net charge-offs	\$ 2,436	\$ 3,574
Net charge-offs (annualized) to average loans	0.16%	0.28%

(1)

The reported figures include the effect of approximately \$576 thousand of merger related expenses. As the magnitude of these merger related expenses distorts the operational results of the Company, we present in the reconciliation below and in the accompanying discussion certain performance metrics excluding the effect of the merger expenses during the three and six months ended June 30,

2014.



Edgar Filing: EAGLE BANCORP INC - Form S-4

Table of Contents

	Six months ended	Three months ended
GAAP Reconciliation (Unaudited) (dollars in thousands except per share data)	June 30, 2014	June 30, 2014
<b>Net income</b>	\$ 25,443	\$ 12,944
Adjustments to net income		
Merger-related expenses	576	576
 Operating net income	 \$ 26,019	 \$ 13,520
 <b>Net income available to common shareholders</b>	 \$ 25,160	 \$ 12,802
Adjustments to net income available to common shareholders		
Merger-related expenses	576	576
 Operating earnings	 \$ 25,736	 \$ 13,378
 <b>Earnings per weighted average common share, basic</b>	 \$ 0.97	 \$ 0.49
Adjustments to earnings per weighted average common share, basic		
Merger-related expenses	0.02	0.02
 Operating earnings per weighted average common share, basic	 \$ 0.99	 \$ 0.51
 <b>Earnings per weighted average common share, diluted</b>	 \$ 0.95	 \$ 0.48
Adjustments to earnings per weighted average common share, diluted		
Merger-related expenses	0.02	0.02
 Operating earnings per weighted average common share, diluted	 \$ 0.97	 \$ 0.50
 <b>Summary Operating Results:</b>		
Noninterest expense	\$ 45,233	\$ 22,135
Merger-related expenses	576	576
 Adjusted noninterest expense	 \$ 44,657	 \$ 21,559

Edgar Filing: EAGLE BANCORP INC - Form S-4

Adjusted efficiency ratio	49.45%	47.04%
Adjusted noninterest expense as a % of average assets	2.37%	2.24%
<b>Return on average assets</b>		
Net income	\$ 25,443	\$ 12,944
Adjustments to net income		
Merger-related expenses	576	576

Operating net income	26,019	\$ 13,520
----------------------	--------	-----------

Adjusted return on average assets	1.38%	1.41%
<b>Return on average common equity</b>		
Net income available to common shareholders	\$ 25,160	\$ 12,802
Adjustments to net income available to common shareholders		
Merger-related expenses	576	576

Operating earnings	\$ 25,736	\$ 13,378
--------------------	-----------	-----------

Adjusted return on average common equity	14.56%	14.72%
--	--------	--------

(2)

The selected financial highlights contain certain financial information determined by methods other than in accordance with generally accepted accounting principles in the United States ("GAAP"). These non-GAAP financial measures are "tangible common equity," defined as total common shareholders' equity reduced by goodwill and other intangible assets, and "tangible book value per common share," is defined as tangible common shareholders' equity divided by total common share outstanding. Eagle's management uses these non-GAAP measures in its analysis of Eagle's performance because it believes these measures are material and will be used as a measure of Eagle's performance by investors. These disclosures should not be considered in isolation or as a substitute for results determined in accordance with GAAP, and are not necessarily comparable to non-GAAP performance measures which may be presented by other bank holding companies. Eagle's management compensates for these limitations by providing detailed reconciliations between GAAP information and the non-GAAP financial measures. A reconciliation of these non-GAAP measures to their GAAP equivalents is set forth below.

Edgar Filing: EAGLE BANCORP INC - Form S-4

Table of Contents

	June 30,	
GAAP Reconciliation (dollars in thousands except per share data)	2014	2013
Common shareholders' equity	\$ 370,221	\$ 312,790
Less: Intangible assets	(3,379)	(3,690)
<b>Tangible common equity</b>	<b>\$ 366,842</b>	<b>\$ 309,100</b>
Book value per common share	\$ 14.25	12.14
Less: Intangible book value per common share	(0.13)	(0.14)
<b>Tangible book value per common share</b>	<b>\$ 14.12</b>	<b>\$ 12.00</b>
Total Assets	\$ 3,914,444	\$ 3,410,568
Less: Intangible Assets	(3,379)	(3,690)
<b>Tangible assets</b>	<b>\$ 3,911,065</b>	<b>\$ 3,406,878</b>
<b>Tangible common equity ratio</b>	<b>9.38%</b>	<b>9.07%</b>

(3)

Computed by dividing noninterest expense by the sum of net interest income and noninterest income.

**Second Quarter Results Virginia Heritage.** On July 25, 2014, Virginia Heritage issued its earnings release for the three and six month periods ended June 30, 2014. At June 30, 2014, Virginia Heritage had total assets of approximately \$955.7 million, a 6.8% increase from December 31, 2013, gross loans of approximately \$755.1 million, a 7.0% increase over December 31, 2013, total deposits of approximately \$776.1 million, an increase of 9.1% over December 31, 2013, total shareholders' equity of approximately \$103.3 million, a 7.4% increase over December 31, 2013, and total common shareholders' equity of approximately \$88.0 million, an 8.8% increase over December 31, 2013. At June 30, 2014, Virginia Heritage's nonperforming assets (consisting of nonaccrual loans, troubled debt restructured loans, loans past due 90 days or more and still accruing interest and other real estate owned) were approximately \$4.1 million, or 0.42% of total assets. Virginia Heritage's net income available to common stockholders for the three and six months periods ended June 30, 2014 were approximately \$2.0 million and \$4.2 million, respectively, including the effect of approximately \$440 thousand of merger related expenses, or \$0.33 and \$0.68 per diluted common share, respectively. Excluding the effect of the merger related expenses, adjusted earnings were approximately \$2.5 million and \$4.7 million, respectively, for the three and six month periods, or \$0.40 and \$0.75 per diluted common share.

The following table sets forth selected financial highlights for Virginia Heritage as of and for each of the three and six month periods ended June 30, 2014 and 2013. Information for the three and six month periods ended June 30, 2014 and 2013 is derived from unaudited interim financial statements and includes, in the opinion of management, all adjustments, consisting of only normal recurring adjustments, necessary to present fairly the data for such period. The results of operations for the three and six month periods ended June 30, 2014 do not necessarily indicate the results which may be expected for any future period or for the full year.



Table of Contents

(Dollars in thousands, except per share data)	At or for the six months ended June 30,	
	2014	2013
	(Unaudited)	
<b>Statement of Operations Data:</b>		
Interest income	\$ 18,579	\$ 16,455
Interest expense	2,650	2,670
Net interest income	15,929	13,785
Provision for loan losses	760	1,152
Total noninterest income	3,501	6,952
Total noninterest expense(1)	11,982	12,844
Net income before taxes	6,688	6,741
Income tax expense	2,402	2,207
Net income after taxes	4,286	4,534
Preferred dividends paid	76	76
Net income available to common shareholders(1)	\$ 4,210	\$ 4,458

**Per Share Data and Shares Outstanding:**

Net income (basic)(1)	\$ 0.70	\$ 1.01
Net income (diluted)(1)	0.68	0.98
Common equity book value at period end	14.62	12.91
Weighted average shares (basic)	6,016,572	4,413,319
Weighted average shares (diluted)	6,231,350	4,540,416
Shares outstanding at period end	6,020,301	5,783,209

**Balance Sheet Data:**

Assets	\$ 955,685	\$ 847,753
Loans, net	744,765	619,692
Loans held for sale	21,471	28,550
Securities available for sale, at fair value	114,256	123,248
Deposits	776,116	729,530
Preferred stockholders' equity	15,300	15,300
Common stockholders' equity	88,004	74,640
Total stockholders' equity	103,304	89,940

**Performance Ratios:**

Annualized return on average assets	0.93%	1.15%
Annualized return on average common stockholders' equity	9.87%	15.67%
Net interest rate spread	3.33%	3.26%
Net interest margin	3.58%	3.57%
Efficiency ratio(1)	61.67%	61.94%

**Asset Quality Ratios:**

Edgar Filing: EAGLE BANCORP INC - Form S-4

Nonperforming assets to total assets(2)	0.42%	0.65%
Total allowance for loan losses to total loans outstanding(3)	1.37%	1.49%
Annualized net loan charge-offs to average loans outstanding	0.05%	0.01%

**Capital Ratios:**

Total risk-based capital ratio	14.62%	15.60%
Tier 1 risk-based capital ratio	13.37%	14.35%
Leverage ratio	11.32%	11.62%

**Other Data:**

Number of banking offices	6	5
---------------------------	---	---

(1)

The selected financial highlights contain certain non-GAAP financial measures that Virginia Heritage believes, when considered together with GAAP financial measures, provide investors with important information regarding its operational performance. An analysis of any non-GAAP financial measure should be used in conjunction with results presented in accordance with GAAP. Adjusted operating earnings is a non-GAAP financial measure that reflects net income available to common stockholders excluding merger related expenses and certain other non-recurring items. These excluded items are difficult to predict and Virginia Heritage believes that adjusted operated earnings provides Virginia Heritage and its investors with a valuable measure of Virginia Heritage's operational performance and a

## Edgar Filing: EAGLE BANCORP INC - Form S-4

### Table of Contents

valuable tool to evaluate its financial results. The calculations of adjusted operating earnings for the three and six months ended June 30, 2014, respectively, are as follows (dollars amounts in thousands except per share data):

	<b>Six months ended</b>	<b>Three months ended</b>
<b>GAAP Reconciliation (Unaudited)</b> (dollars in thousands except per share data)	<b>June 30, 2014</b>	<b>June 30, 2014</b>
<b>Net income available to common stockholders</b>	\$ 4,210	\$ 2,044
Adjustments to net income available to common stockholders:		
Merger related expenses	440	440
Adjusted operating earnings	\$ 4,650	\$ 2,484
<b>Earnings per common share basic</b>	\$ 0.70	\$ 0.34
Adjustments to earnings per common share basic:		
Merger related expenses	0.07	0.07
Adjusted operating earnings per common share basic	\$ 0.77	\$ 0.41
<b>Earnings per common share diluted</b>	\$ 0.68	\$ 0.33
Adjustments to earnings per common share diluted:		
Merger related expenses	0.07	0.07
Adjusted operating earnings per common share diluted	\$ 0.75	\$ 0.40

The adjusted efficiency ratio is a non-GAAP financial measure that is computed by dividing noninterest expense excluding merger related expenses and certain other non-recurring items, by the sum of net interest income and noninterest income. Virginia Heritage believes that this measure provides investors with important information about our operating efficiency. Calculation of the adjusted efficiency ratio for the three and six months ended June 30, 2014, respectively, are as follows (dollar amounts in thousands):

	<b>Six months ended</b>	<b>Three months ended</b>
<b>GAAP Reconciliation (Unaudited)</b> (dollars in thousands except per share data)	<b>June 30, 2014</b>	<b>June 30, 2014</b>
<b>Summary Operating Results</b>		
Noninterest expense	\$ 11,982	\$ 6,516
Merger related expenses	440	440
Adjusted noninterest expense	\$ 11,542	\$ 6,076

Total net interest and noninterest income	\$	19,430	\$	10,145
Efficiency ratio, adjusted		59.40%		59.89%

- (2) Nonperforming assets nonaccrual loans, troubled debt restructured loans and loans past due 90 days or more and still accruing interest and other real estate owned. Nonperforming assets for the six months ended June 30, 2013 have been restated to include performing troubled debt restructured loans.
- (3) Excludes loans held for sale.



Table of Contents

**RISK FACTORS**

*In addition to the other information contained or incorporated by reference in this proxy statement/prospectus, the following factors should be considered carefully when evaluating this transaction and the proposal to approve the merger agreement at the special meeting. You should read these risk factors together with the risk factors contained in Eagle's Annual Report on Form 10-K for the year ended December 31, 2013, or the Annual Report, and any changes to those risk factors included in Eagle's Quarterly Reports on Form 10-Q, or other documents filed with the SEC, after the date of the Annual Report.*

***The exchange ratio, the number of shares of Eagle common stock and amount of cash which holders of Virginia Heritage common stock will receive in the merger will be based on the Eagle average price determined following the price determination period. As a result, at the time of the special meeting, Virginia Heritage shareholders cannot be sure of the total value of the merger to Virginia Heritage shareholders, the number of shares of Eagle common stock or the amount of cash such holders will be entitled to receive or the value of the shares of the Eagle common stock issuable in connection with the merger.***

At the effective time of the merger, each issued and outstanding share of Virginia Heritage common stock will be converted into the right to receive a combination of shares of Eagle common stock and cash. The number of shares of Eagle common stock and the amount of cash comprising the merger consideration will not be determined until shortly before the closing of the merger. So long as the Eagle average price during the price determination period is at least \$29.00 and not more than \$35.50, then each share of Virginia Heritage common stock will be converted into the right to receive shares of Eagle common stock having a value, based on the Eagle average price, of \$21.50 per share, and cash of \$7.50 per share, for aggregate consideration of \$29.00 per share. If the Eagle average price is greater than \$35.50, the number of shares of Eagle common stock issuable in exchange for each share of Virginia Heritage common stock will be fixed at 0.6056 shares, and the amount of cash will increase. If the Eagle average price is less than \$29.00, then, generally, each share of Virginia Heritage common stock will be converted into the right to receive \$7.50 in cash and shares of Eagle common stock having a value equal to the Eagle average price less \$7.50. The calculation of the exchange ratio is automatic, and Virginia Heritage does not have a right to terminate the merger agreement as a result of changes to the exchange ratio or changes in the aggregate value of the shares of Eagle common stock and cash to be received by Virginia Heritage shareholders, except in certain limited circumstances. Please refer to "Proposal No. 1 The Merger Merger Consideration Calculation of the Exchange Ratio" at page 42.

Any change in the price of Eagle common stock prior to completion of the merger will affect the number and value of the shares of Eagle common stock that Virginia Heritage shareholders will have the right to receive upon completion of the merger and could affect the amount of cash they have the right to receive upon completion to the merger. Stock price changes may result from a variety of factors, including general market and economic conditions, changes in Eagle's business, operations and prospects, and regulatory considerations. Many of these factors are beyond Eagle's or Virginia Heritage's control.

Accordingly, at the time of the special meeting, Virginia Heritage shareholders will not be able to determine the exact number of, or the value of, shares of Eagle common stock or the exact amount of cash that they may receive upon completion of the merger.

***The fairness opinion obtained by Virginia Heritage from its financial advisor, Sandler O'Neill, will not reflect changes in circumstances between the date of the merger agreement and the completion of the merger.***

Changes in the operations and prospects of Virginia Heritage or Eagle, general market and economic conditions and other factors that may be beyond the control of Virginia Heritage and Eagle, and on which the fairness opinion delivered by Sandler O'Neill to Virginia Heritage was based, may alter the value of Virginia Heritage or Eagle or the market price for shares of Virginia Heritage common stock or Eagle common stock by the time the merger is completed. The fairness opinion does not speak as of any date

Table of Contents

other than the date of such opinion, which was June 9, 2014, and the fairness opinion does not address the fairness of the merger consideration, from a financial point of view, at the time Virginia Heritage shareholders will be voting at the special meeting or upon completion of the merger. The merger agreement does not require that the fairness opinion of Sandler O'Neill be updated as a condition to the completion of the merger, and Virginia Heritage does not intend to request that the fairness opinion be updated. The fairness opinion is attached as Annex C to this proxy statement/prospectus. For a description of the opinion that Virginia Heritage received from Sandler O'Neill, see "The Merger Opinion of Virginia Heritage's Financial Advisor" at page 49. For a description of the other factors considered by Virginia Heritage's board of directors in determining to approve the merger, see "Proposal No. 1 The Merger Virginia Heritage's Reasons for the Merger and Recommendation of the Board of Directors of Virginia Heritage" at page 48.

***The market price of the shares of Eagle common stock may be affected by factors different from those affecting the shares of Virginia Heritage common stock.***

Upon completion of the merger, holders of Virginia Heritage common stock will become holders of Eagle common stock. Some of Eagle's current businesses and markets differ from those of Virginia Heritage and, accordingly, the results of operations of Eagle after the merger may be affected by factors different from those currently affecting the results of operations of Virginia Heritage. For further information on the businesses of Eagle and Virginia Heritage and the risk factors to consider in connection with those businesses, see the documents incorporated by reference into this proxy statement/prospectus and referred to under "Where You Can Find More Information" at page 137 and the information contained under "Information About Virginia Heritage" at page 95.

***Eagle may fail to realize the cost savings, revenue enhancements and other benefits it estimates for the merger.***

The success of the merger will depend, in part, on Eagle's ability to realize the cost savings, revenue enhancements and other benefits it estimates will be achieved from combining the businesses of Eagle and Virginia Heritage. While Eagle believes, as of the date of this proxy statement/prospectus, that these estimated cost savings, revenue enhancements and other benefits are achievable, it is possible that the potential cost savings, revenue enhancements and other benefits could turn out to be more difficult to achieve than anticipated. These estimates also depend on Eagle's ability to combine the businesses of Eagle and Virginia Heritage in a manner that permits those cost savings, revenue enhancements and other benefits to be realized. Eagle's ability to realize increases in revenue will depend, in part, on Eagle's ability to retain customers, employees and deposits, and to capitalize on existing Virginia Heritage relationships for the provision of additional products and services. If these estimates turn out to be incorrect or Eagle is not able to successfully combine the two institutions, the anticipated cost savings and increased revenues may not be realized fully or at all, or may take longer to realize than expected.

***Combining the two institutions may be more difficult, costly or time-consuming than expected, or could result in the loss of customers.***

Eagle and Virginia Heritage have operated, and until the completion of the merger will continue to operate, independently. It is possible that the integration process could result in the loss of key employees, the disruption of each institution's ongoing business or inconsistencies in standards, controls, procedures and policies that adversely affect each institution's ability to maintain relationships with customers and employees or to achieve the anticipated benefits of the merger. As with any merger of banking institutions, there also may be disruptions that cause the loss of customers or cause customers to withdraw their deposits, which could negatively affect the performance and earnings of the combined institution. Although Eagle does not currently plan to close any branches immediately upon completion of the merger, Eagle expects that it may consolidate or sell branches in the future. Certain customers' branches may be consolidated with other branches in the market area resulting in new office locations and new banking

Table of Contents

associates serving such customers. There can be no assurance that customers will readily accept changes to their banking arrangements after the merger.

***Results after the merger may materially differ from the pro forma information presented in this proxy statement/prospectus.***

Results after the merger of Virginia Heritage with and into Eagle may be materially different from those shown in the unaudited pro forma combined financial information contained in this proxy statement/prospectus which only shows a combination of historical results from Eagle and Virginia Heritage. The unaudited pro forma combined financial information is presented for illustrative purposes only, and makes assumptions about the exchange ratio and merger consideration based on the closing price of Eagle common stock on June 6, 2014. The exchange ratio and merger consideration may vary based on the Eagle average price during the price determination period. The unaudited pro forma combined financial information contained in this proxy statement/prospectus does not indicate the financial results of the combined institution had they actually been combined at the beginning of the periods presented and had the impact of possible revenue enhancements and expense efficiencies, among other factors, been considered. Any potential decline in the combined company's financial condition or results of operations may cause significant variations in the stock price of the combined institution.

***The merger with Virginia Heritage may distract management of Eagle from its other responsibilities.***

The merger will cause the management of Eagle to focus a portion of its time and energies on matters related to the merger that otherwise would be directed to the business and operations of Eagle. Any such distraction on the part of management, if significant, could affect its ability to service existing business and develop new business and adversely affect the financial condition and results of operations of Eagle.

***The shares of Eagle common stock to be received by shareholders of Virginia Heritage as a result of the merger will have different rights from the shares of Virginia Heritage common stock.***

Following completion of the merger, holders of Virginia Heritage common stock will no longer be shareholders of Virginia Heritage, but will instead be shareholders of Eagle. The rights associated with Virginia Heritage common stock are different from the rights associated with Eagle common stock. See "Comparative Rights of Shareholders" at page 127.

***Virginia Heritage's shareholders will have less influence on management and policies as shareholders of Eagle than as shareholders of Virginia Heritage.***

Upon completion of the merger, Virginia Heritage's shareholders will own proportionately fewer shares of Eagle common stock, as compared to all issued and outstanding shares of Eagle, than they do with respect to all issued and outstanding shares of Virginia Heritage common stock. As a result, Virginia Heritage's shareholders will have less influence on the management and policies of Eagle than they now have on the management and policies of Virginia Heritage.

***The merger is subject to the receipt of approvals from regulatory authorities that may impose conditions that could have an adverse effect on Eagle.***

Before the merger may be completed, various approvals or consents must be obtained from the Federal Reserve Board and state bank regulatory authorities. These regulatory authorities may impose conditions on the completion of the merger or require changes to the terms of the merger. Although Eagle and Virginia Heritage do not currently expect the imposition of any conditions or changes, there can be no assurance that such conditions or changes will not be imposed. Such conditions or changes could have the effect of delaying completion of the merger or imposing additional costs on or limiting the revenues of Eagle following the merger, any of which might have a material adverse effect on Eagle. Furthermore,

Table of Contents

Eagle is not obligated to complete the merger if the regulatory approvals received in connection with the merger include any conditions that in the good faith judgment of Eagle would have a material adverse effect on the value of the merger to Eagle, or would require Eagle enter into any regulatory agreements.

***The merger will not be completed unless important conditions are satisfied.***

Specified conditions set forth in the merger agreement must be satisfied or waived to complete the merger. If the conditions are not satisfied or waived, to the extent permitted by law, the merger will not occur or will be delayed, and each of Eagle and Virginia Heritage may lose some or all of the intended benefits of the merger. The following conditions, in addition to other closing conditions set forth in the merger agreement, must be satisfied or waived, before Eagle and Virginia Heritage are obligated to complete the merger:

the merger agreement must be duly approved by the requisite vote of the shareholders of Virginia Heritage;

all required regulatory approvals must be obtained;

the registration statement of which this proxy statement/prospectus is a part shall become effective under the Securities Act of 1933, as amended, or Securities Act, and no stop order shall have been initiated or threatened by the SEC; and

the shares of Eagle common stock to be issued in the merger must be approved for listing on NASDAQ.

In addition, the merger agreement may be terminated in certain circumstances if the merger is not consummated on or before March 31, 2015.

***Eagle and Virginia Heritage will incur significant transaction and merger-related integration costs in connection with the merger.***

Eagle and Virginia Heritage expect to incur significant costs associated with completing the merger and integrating the operations of the two companies, which must be expensed as incurred under GAAP. Eagle and Virginia Heritage are continuing to assess the impact of these costs. Although Eagle believes that the elimination of duplicate costs, the realization of other efficiencies related to the integration of the businesses of Eagle and Virginia Heritage, and revenue enhancement opportunities, will offset incremental transaction and merger-related costs over time, this net benefit may not be achieved in the near term, or at all.

***Failure to complete the merger could negatively affect the market price of Virginia Heritage's common stock.***

If the merger is not completed for any reason, Virginia Heritage will be subject to a number of material risks, including the following:

the market price of its common stock may decline to the extent that the current market prices of its shares reflect a market assumption that the merger will be completed;

costs relating to the merger, such as legal, accounting and financial advisory fees, and, in specified circumstances, termination fees, must be paid even if the merger is not completed;

the diversion of management's attention from the day-to-day business operations and the potential disruption to Virginia Heritage's employees and business relationships during the period before the completion of the merger may make it difficult to regain financial and market positions if the merger does not occur; and

Table of Contents

if Virginia Heritage's board of directors seeks another merger or business combination, Virginia Heritage shareholders cannot be certain that Virginia Heritage will be able to find a party willing to pay an equivalent or greater consideration than that which Eagle has agreed to pay in the merger.

***Eagle and Virginia Heritage will be subject to business uncertainties and contractual restrictions while the merger is pending.***

Uncertainties about the effect of the merger on the respective businesses, employees or customers of Eagle and Virginia Heritage may have an adverse effect on the financial condition and results of operations of Eagle and Virginia Heritage. These uncertainties also may impair Virginia Heritage's ability to attract, retain and motivate strategic personnel until the merger is completed, and could cause its customers and others that deal with it to seek to change their existing business relationships, which could have a negative impact on Eagle's financial condition and results of operations following completion of the merger. Also, experienced employees in the financial services industry are in high demand, and there can be a high level of competition for their talents. Employees of Virginia Heritage may experience uncertainty about their future role with Eagle until, or even after, strategies with regard to the combined institution are announced or executed. If Virginia Heritage employees depart because of issues relating to the uncertainty and difficulty of integration or a desire not to remain with Eagle, Eagle's business following the merger could be harmed. In addition, the merger agreement restricts Virginia Heritage from taking certain actions without Eagle's consent until the merger is completed. These restrictions may prevent Virginia Heritage from pursuing or taking advantage of attractive business opportunities that may arise prior to the completion of the merger.

***The merger agreement limits Virginia Heritage's ability to pursue alternatives to the merger with Eagle.***

The merger agreement contains terms and conditions that make it more difficult for Virginia Heritage to engage in a business combination with a party other than Eagle. Subject to limited exceptions, Virginia Heritage's board of directors is required to recommend that Virginia Heritage shareholders approve the merger agreement. If the Virginia Heritage board of directors determines to accept an acquisition proposal from a third party or, in certain circumstances, Virginia Heritage completes a merger with a party other than Eagle or conducts another extraordinary transaction within nine months of termination of the merger agreement, Virginia Heritage may be obligated to pay a \$7.25 million termination fee to Eagle. A third party may be discouraged from considering or proposing an acquisition of Virginia Heritage, including an acquisition on better terms than those offered by Eagle, due to the termination fee and Virginia Heritage's obligations under the merger agreement. Further, the termination fee might result in a potential third party acquiror proposing a lower per share price than it might otherwise have proposed to acquire Virginia Heritage. See "Proposal No. 1 The Merger Termination and Termination Payments Effect of Termination; Termination Expenses" at page 81.

***Certain officers and directors of Virginia Heritage have interests in the merger that are in addition to or different than the interests of Virginia Heritage shareholders.***

Directors and officers have interests in the merger as individuals that are in addition to, or different from, their interests as Virginia Heritage shareholders. Certain officers, directors and employees of Virginia Heritage will become officers, directors or employees of Eagle and/or EagleBank and will be subject to employment or other service agreements with Eagle and/or EagleBank after completion of the merger. Other interests include, but are not limited to, severance arrangements that the officers entered into with Virginia Heritage, and rights to indemnification and directors and officers insurance for Virginia Heritage directors and officers following the merger. These interests of Virginia Heritage's directors and officers may cause some of these persons to view the proposed transaction differently than you view it, as a shareholder. Although the members of each of Virginia Heritage's and Eagle's board of directors knew about these additional interests and considered them when they approved the merger agreement and the

Table of Contents

merger, you should consider these interests in conjunction with the recommendation of the Virginia Heritage board of directors with respect to the approval of the merger agreement. See "Proposal No. 1 The Merger Interests of Certain Persons in the Merger" and "Proposal No. 1 The Merger Support Agreements" at pages 66 and 61, respectively.

***Eagle may not be able to manage future growth and competition in the Northern Virginia market.***

The merger will result in a significant acceleration of Eagle's expansion in the Northern Virginia market, where it currently operates six branches. Although Eagle has hired a number of lending and business development officers with experience in the Northern Virginia market, there can be no assurance that it will be able to successfully compete in this highly competitive market, or that it will be able to successfully manage additional growth.

Eagle has grown rapidly in the past several years, through acquisition and through organic growth. Eagle can provide no assurance that it will continue to be able to maintain its rate of growth at acceptable risk levels and upon acceptable terms, while managing the costs and implementation risks associated with its growth strategy. Eagle may be unable to continue to increase its volume of loans and deposits or to introduce new products and services at acceptable risk levels for a variety of reasons, including an inability to maintain capital and liquidity sufficient to support continued growth. If Eagle is successful in continuing its growth, it cannot assure you that further growth would offer the same levels of potential profitability, or that it would be successful in controlling costs and maintaining asset quality. Accordingly, an inability to maintain growth, or an inability to effectively manage growth, could adversely affect Eagle's results of operations, financial condition and stock price.

***If the merger does not constitute a reorganization under Section 368(a) of the Internal Revenue Code, then Virginia Heritage shareholders may be responsible for payment of U.S. federal income taxes.***

The U.S. Internal Revenue Service, or Internal Revenue Service, may determine that the merger does not qualify as a reorganization under Section 368(a) of the Internal Revenue Code. In that case, each Virginia Heritage shareholder would recognize a gain or loss equal to the difference between (i) the fair market value of the Eagle common stock and cash received by the shareholder in the Merger and (ii) the shareholder's adjusted tax basis in the shares of Virginia Heritage common stock exchanged therefor. In any event, Virginia Heritage shareholders may be required to recognize gain or loss in connection with the cash portion of the merger consideration and cash in lieu of fractional shares of Eagle common stock.

Table of Contents

**SELECTED CONSOLIDATED FINANCIAL DATA OF EAGLE**

The following table sets forth selected historical consolidated financial data for Eagle as of and for each of the five years ended December 31, 2013 (which has been derived from Eagle's audited consolidated financial statement), and as of and for the three months ended March 31, 2014 and 2013. You should read this table together with the historical consolidated financial information contained in Eagle's consolidated financial statements and related notes, and the "Management's Discussion and Analysis of Financial Condition and Results of Operation" included in Eagle's Annual Report on Form 10-K for the year ended December 31, 2013 and Quarterly Report on Form 10-Q for the quarter ended March 31, 2014, which have been filed with the SEC and are incorporated by reference in this proxy statement/prospectus. Information for the three month periods ended March 31, 2014 and 2013 is derived from unaudited interim financial statements and has been prepared on the same basis as Eagle's audited financial statements and includes, in the opinion of management, all adjustments, consisting of only normal recurring adjustments, necessary to present fairly the data for such period. The results of operations for the three month period ended March 31, 2014 do not necessarily indicate the results which may be expected for any future period or for the full year.

Edgar Filing: EAGLE BANCORP INC - Form S-4

Table of Contents

(dollars in thousands except per share data)	At or for the three months ended March 31,			At or for the year ended December 31,			
	2014	2013	2013	2012	2011	2010	2009
	(Unaudited)						
<b>Balance Sheets</b> <i>Period End</i>							
Securities	\$ 398,389	\$ 329,585	\$ 389,405	\$ 310,514	\$ 324,053	\$ 237,576	\$ 245,644
Loans held for sale	21,862	132,698	42,030	226,923	176,826	80,571	1,550
Loans	3,063,975	2,548,024	2,945,158	2,493,095	2,056,256	1,675,500	1,399,311
Allowance for credit losses	42,018	38,811	40,921	37,492	29,653	24,754	20,619
Intangible assets, net	3,482	3,659	3,510	3,785	4,145	4,188	4,379
Total assets	3,803,952	3,324,865	3,771,503	3,409,441	2,831,255	2,089,370	1,805,504
Deposits	3,273,689	2,812,930	3,225,414	2,897,222	2,392,095	1,726,798	1,460,274
Borrowings	105,737	131,964	119,771	140,638	152,662	146,884	150,090
Total liabilities	3,393,570	2,963,013	3,377,640	3,059,465	2,564,544	1,884,654	1,617,183
Preferred shareholders' equity	56,600	56,600	56,600	56,600	56,600	22,582	22,612
Common shareholders' equity	353,782	305,252	337,263	293,376	210,111	182,134	165,709
Total shareholders' equity	410,382	361,852	393,863	349,976	266,711	204,716	188,321
Tangible common equity(1)	350,300	301,593	333,753	289,591	205,966	177,946	161,330
<b>Statements of Operations</b>							
Interest income	\$ 42,837	\$ 37,933	\$ 157,294	\$ 141,943	\$ 119,124	\$ 96,658	\$ 84,338
Interest expense	2,830	3,424	12,504	14,414	20,077	19,832	24,809
Provision for credit losses	1,934	3,365	9,602	16,190	10,983	9,308	7,669
Noninterest income	4,463	8,111	24,716	21,364	13,501	9,242	7,297
Noninterest expense	23,098	20,697	84,579	76,531	63,276	51,005	42,773
Income before taxes	19,438	18,558	75,325	56,172	38,289	25,755	16,384
Income tax expense	6,939	6,986	28,318	20,883	13,731	9,098	5,965
Net income	12,499	11,572	47,007	35,289	24,558	16,657	10,419
Preferred dividends	141	141	566	566	1,511	1,299	2,307
Net income available to common shareholders	12,358	11,431	46,441	34,723	23,047	15,358	8,112
<b>Per Common Share Data(2)</b>							
Net income, basic	\$ 0.48	\$ 0.45	\$ 1.81	\$ 1.50	\$ 1.05	\$ 0.71	\$ 0.50
Net income, diluted	0.47	0.44	1.76	1.46	1.04	0.70	0.50
Book value	13.62	11.86	13.03	11.62	9.57	8.41	7.71
Tangible book value(1)	13.49	11.72	12.89	11.47	9.38	8.21	7.51
Common shares outstanding(2)	25,975,186	25,728,162	25,885,863	25,250,378	21,948,128	21,670,426	21,487,649
Weighted average common shares outstanding, basic(2)	25,927,888	25,518,523	25,726,062	23,135,886	21,819,087	21,613,450	16,107,623
Weighted average common shares outstanding, diluted(2)	26,575,155	26,222,041	26,358,611	23,743,815	22,316,593	22,046,554	16,236,094
<b>Ratios</b>							
Net interest margin(3)	4.45%	4.20%	4.30%	4.32%	3.99%	4.09%	3.85%
Efficiency ratio(4)	51.94%	48.56%	49.90%	51.40%	56.22%	59.26%	64.01%
Return on average assets	1.36%	1.39%	1.37%	1.18%	0.97%	0.86%	0.65%
Return on average common equity	14.38%	15.29%	14.60%	14.14%	11.71%	8.74%	6.52%
Total capital (to risk weighted assets)	13.04%	12.50%	13.01%	12.20%	11.84%	11.64%	13.57%
Tier 1 capital (to risk weighted assets)	11.57%	11.08%	11.53%	10.80%	10.33%	9.91%	11.82%
Tier 1 capital (to average assets)	10.83%	10.39%	10.93%	10.44%	8.21%	9.32%	10.29%
Tangible common equity(1)	9.22%	9.08%	8.86%	8.50%	7.29%	8.53%	8.96%
<b>Asset Quality</b>							
Nonperforming assets and loans 90+ past due	\$ 45,135	\$ 37,365	\$ 33,927	\$ 35,983	\$ 36,019	\$ 31,988	\$ 27,131
Nonperforming assets and loans 90+ past due to total assets	1.19%	1.12%	0.90%	1.06%	1.27%	1.53%	1.50%



## Edgar Filing: EAGLE BANCORP INC - Form S-4

Allowance for credit losses to loans	1.37%	1.52%	1.39%	1.50%	1.44%	1.48%	1.47%
Allowance for credit losses to nonperforming loans	115.67%	137.80%	165.66%	122.19%	90.42%	97.18%	93.62%
Net charge-offs	\$ 837	\$ 2,046	\$ 6,173	\$ 8,351	\$ 6,084	\$ 5,173	\$ 5,453
Net charge-offs (annualized) to average loans	0.11%	0.33%	0.23%	0.37%	0.32%	0.35%	0.42%

(1)

The Selected Financial Data contains certain non-GAAP financial measures: "tangible common equity," defined as total common shareholders' equity reduced by goodwill and other intangible assets, and "tangible book value per common share," defined as tangible common shareholders' equity divided by total common share outstanding. Eagle's management uses these non-GAAP measures in its analysis of Eagle's performance because it believes these measures are material and will be used as a measure of Eagle's performance by investors. These disclosures should not be considered in isolation or as a substitute for results determined in accordance with GAAP, and are not necessarily comparable to non-GAAP performance measures which may be presented by other bank holding companies. Eagle's management compensates for these limitations by providing detailed reconciliations between GAAP information and the non-GAAP financial measures. A reconciliation of these non-GAAP measures to their GAAP equivalents is set forth below.

Edgar Filing: EAGLE BANCORP INC - Form S-4

Table of Contents

GAAP Reconciliation (dollars in thousands except per share data)	At or for the three months ended March 31,			At or for the year ended December 31,			
	2014	2013	2013	2012	2011	2010	2009
Common shareholders' equity	\$ 353,782	\$ 305,252	\$ 337,263	\$ 293,376	\$ 210,111	\$ 182,134	\$ 165,709
Less: Intangible assets	(3,482)	(3,659)	(3,510)	(3,785)	(4,145)	(4,188)	(4,379)
<b>Tangible common equity</b>	<b>\$ 350,300</b>	<b>\$ 301,593</b>	<b>\$ 333,753</b>	<b>\$ 289,591</b>	<b>\$ 205,966</b>	<b>\$ 177,946</b>	<b>\$ 161,330</b>
Book value per common share	\$ 13.62	\$ 11.86	\$ 13.03	\$ 11.62	\$ 9.57	\$ 8.41	\$ 7.71
Less: Intangible book value per common share	(0.13)	(0.14)	(0.14)	(0.15)	(0.19)	(0.20)	(0.20)
<b>Tangible book value per common share</b>	<b>\$ 13.49</b>	<b>\$ 11.72</b>	<b>\$ 12.89</b>	<b>\$ 11.47</b>	<b>\$ 9.38</b>	<b>\$ 8.21</b>	<b>\$ 7.51</b>
Total Assets	\$ 3,803,952	\$ 3,324,865	\$ 3,771,503	\$ 3,409,441	2,831,255	2,089,370	1,805,504
Less: Intangible Assets	(3,482)	(3,659)	(3,510)	(3,785)	(4,145)	(4,188)	(4,379)
<b>Tangible assets</b>	<b>\$ 3,800,470</b>	<b>\$ 3,321,206</b>	<b>\$ 3,767,993</b>	<b>\$ 3,405,656</b>	<b>\$ 2,827,110</b>	<b>\$ 2,085,182</b>	<b>\$ 1,801,125</b>
<b>Tangible common equity ratio</b>	<b>9.22%</b>	<b>9.08%</b>	<b>8.86%</b>	<b>8.50%</b>	<b>7.29%</b>	<b>8.53%</b>	<b>8.96%</b>

(2) Presented giving retroactive effect to the 10% stock dividend paid on the common stock on June 14, 2013.

(3) The reported figure includes the effect of a \$618 million deposit, or the settlement deposit, received on September 13, 2011 in connection with a class action settlement, which was disbursed by year end. The deposit was invested in excess reserves at the Federal Reserve Bank. As the magnitude of the settlement deposit distorts Eagle's operational results, the GAAP reconciliation below presents certain performance ratios excluding the effect of the settlement deposit, notably the net interest margin and the return on average assets which resulted in approximately \$326,000 of interest income and \$170,000 of income, net of tax, during the twelve month period ended December 31, 2011. Eagle believes this information is important to enable shareholders and other interested parties to assess eagle's core operational performance.

GAAP Reconciliation (Unaudited) (dollars in thousands except per share data)	At or for the year ended December 31,			At or for the year ended December 31,		
	Average Balance	2012 Interest	Average Yield/Rate	Average Balance	2011 Interest	Average Yield/Rate
Total earning assets	\$ 2,953,417	\$ 141,943	4.81%	\$ 2,482,625	\$ 119,124	4.80%
Less: settlement deposit				(117,990)	(326)	(0.28)%
<b>Adjusted earning assets</b>	<b>\$ 2,953,417</b>	<b>\$ 141,943</b>	<b>4.81%</b>	<b>\$ 2,364,635</b>	<b>\$ 118,798</b>	<b>5.02%</b>

Edgar Filing: EAGLE BANCORP INC - Form S-4

Total interest bearing liabilities	\$ 1,903,453	\$ 14,414	0.76%	\$ 1,679,855	\$ 20,077	1.20%
<b>Adjusted interest spread</b>			<b>4.05%</b>			<b>3.82%</b>
<b>Adjusted interest margin</b>			<b>4.32%</b>			<b>4.17%</b>

At or for the year  
ended December 31,

GAAP Reconciliation (Unaudited)

(dollars in thousands except per share data)

	2012	2011
Net income	\$ 35,289	\$ 24,558
Less: settlement deposit		(170)

Adjusted net income	\$ 35,289	\$ 24,388
---------------------	-----------	-----------

Average total assets	\$ 2,997,994	\$ 2,523,592
Less: settlement deposit		(117,990)

Adjusted average total assets	\$ 2,997,994	\$ 2,405,602
-------------------------------	--------------	--------------

<b>Adjusted return on average assets</b>	<b>1.18%</b>	<b>1.01%</b>
--	--------------	--------------

(4)

Computed by dividing noninterest expense by the sum of net interest income and noninterest income.

Table of Contents**SELECTED HISTORICAL FINANCIAL DATA OF VIRGINIA HERITAGE**

The following table sets forth selected historical consolidated financial data for Virginia Heritage as of and for each of the five years ended December 31, 2013 (which has been derived from Virginia Heritage's audited consolidated financial statement), and as of and for the three months ended March 31, 2014 and 2013. You should read this table together with the historical consolidated financial information contained in Virginia Heritage's consolidated financial statements and related notes which are included as part of this proxy statement/prospectus. Information for the three month periods ended March 31, 2014 and 2013 is derived from Virginia Heritage's unaudited interim financial statements and has been prepared on the same basis as its audited financial statements and includes, in the opinion of Virginia Heritage's management, all adjustments, consisting of only normal recurring adjustments, necessary to present fairly the data for such period. The results of operations for the three month period ended March 31, 2014 do not necessarily indicate the results which may be expected for any future period or for the full year.

(Dollars in thousands, except per share data)	At or for the three months ended March 31,		At or for the year ended December 31,				
	2014 (Unaudited)	2013	2013	2012	2011	2010	2009
<b>Statement of Operations Data:</b>							
Interest income	\$ 9,204	\$ 8,114	\$ 33,937	\$ 30,814	\$ 26,140	\$ 21,479	\$ 15,753
Interest expense	1,322	1,353	5,240	6,147	6,895	6,463	5,164
Net interest income	7,882	6,761	28,697	24,667	19,245	15,016	10,589
Provision for loan losses	456	634	1,764	3,410	2,037	2,002	2,021
Total noninterest income	1,402	3,323	10,676	14,641	7,141	5,609	4,280
Total noninterest expense	5,465	6,366	24,263	24,627	16,610	14,105	11,346
Net income before taxes	3,363	3,084	13,346	11,271	7,739	4,518	1,502
Income tax expense (benefit)	1,159	1,042	4,346	3,625	2,601	(629)	
Net income after taxes	2,204	2,042	9,000	7,646	5,138	5,147	1,502
Preferred dividends paid	38	38	153	289	77		
Net income available to common shareholders	\$ 2,166	\$ 2,004	\$ 8,847	\$ 7,357	\$ 5,061	\$ 5,147	\$ 1,502
<b>Per Share Data and Shares Outstanding:</b>							
Net income (basic)	\$ 0.36	\$ 0.46	\$ 1.70	\$ 1.70	\$ 1.17	\$ 1.33	\$ 0.40
Net income (diluted)	0.35	0.45	1.65	1.68	1.17	1.32	0.40
Common equity book value at period end	14.10	12.82	13.45	12.47	10.89	9.55	8.18
Weighted average shares (basic)	6,014,801	4,333,209	5,217,531	4,333,209	4,333,209	3,881,896	3,791,633

Edgar Filing: EAGLE BANCORP INC - Form S-4

Weighted average shares (diluted)	6,208,605	4,457,935	5,359,521	4,371,355	4,337,566	3,885,276	3,795,768
Shares outstanding at period end	6,016,801	4,333,209	6,014,801	4,333,209	4,333,209	4,333,209	3,791,633

**Balance Sheet Data:**

Assets	\$ 917,409	\$ 804,829	\$ 894,841	\$ 781,573	\$ 578,087	\$ 452,507	\$ 341,034
Loans, net	715,781	594,259	696,097	579,284	434,294	362,451	296,750
Loans held for sale	13,975	31,909	10,730	48,136	16,861	11,366	5,699
Securities available for sale, at fair value	134,900	127,747	126,834	118,629	98,821	40,340	17,912
Deposits	737,062	696,091	711,400	660,138	491,713	381,426	258,458
Preferred stockholders' equity	15,300	15,300	15,300	15,300	15,300		
Common stockholders' equity	84,862	55,560	80,906	54,017	47,176	41,371	31,020
Total stockholders' equity	100,162	70,860	96,206	69,317	62,476	41,371	31,020

32

Edgar Filing: EAGLE BANCORP INC - Form S-4

Table of Contents

(Dollars in thousands, except per share data)	At or for the three months ended March 31,		At or for the year ended December 31,				
	2014	2013	2013	2012	2011	2010	2009
	(Unaudited)						
<b>Performance Ratios:</b>							
Annualized return on average assets	0.97%	1.05%	1.10%	1.13%	1.00%	1.29%	0.51%
Annualized return on average common stockholders' equity	10.36%	14.62%	12.91%	14.50%	11.46%	14.81%	4.94%
Net interest rate spread(1)	3.33%	3.25%	3.25%	3.33%	3.47%	3.43%	3.32%
Net interest margin(2)	3.59%	3.57%	3.56%	3.69%	3.79%	3.81%	3.21%
Annualized income as a percentage of average assets(3)	4.65%	5.87%	5.45%	6.71%	6.48%	6.77%	6.86%
Annualized noninterest income as a percentage of average assets	0.61%	1.71%	1.31%	2.16%	1.39%	1.40%	1.47%
Annualized noninterest expense to average assets	2.40%	3.27%	2.97%	3.63%	3.23%	3.53%	3.89%
Efficiency ratio(4)	58.86%	63.13%	61.62%	62.65%	62.95%	68.39%	76.31%
<b>Asset Quality Ratios:</b>							
Nonperforming assets to total assets	0.30%	0.57%	0.19%	0.23%	0.30%	0.31%	0.72%
Total allowance for loan losses to total loans outstanding	1.39%	1.47%	1.39%	1.41%	1.39%	1.31%	1.18%
Annualized net loan charge-offs to average loans outstanding	0.11%	0.03%	0.04%	0.24%	0.18%	0.21%	0.29%
<b>Capital Ratios:(5)</b>							
Total risk-based capital ratio	14.76%	12.45%	14.86%	12.06%	13.90%	12.29%	11.29%
Tier 1 risk-based capital ratio	13.51%	11.20%	13.61%	10.81%	12.72%	11.04%	10.13%
Leverage ratio	11.28%	9.17%	11.72%	9.28%	10.87%	9.08%	9.35%
Stockholders' equity to total assets ratio	10.92%	8.80%	10.76%	8.87%	10.81%	9.14%	9.10%
<b>Other Data:</b>							
Number of banking offices	5	5	5	5	5	4	4
Full-time equivalent employees	138	127	137	124	103	99	81

- (1) Net interest spread is the difference between the average yield on interest-earning assets and the average cost of interest-bearing liabilities.
- (2) Net interest margin is net interest income divided by average earning assets.
- (3) Income consists of interest income and noninterest income.
- (4) Efficiency ratio is noninterest expense divided by the sum of net interest income and noninterest income.
- (5) Capital ratios are calculated in accordance with regulatory accounting principles specified by regulatory agencies for supervisory reporting purposes.

Table of Contents

**COMPARATIVE PER SHARE DATA**

The following table shows certain historical per share data for Eagle and Virginia Heritage for the periods indicated, and pro forma combined information for Eagle and pro forma equivalent per share data for Virginia Heritage, assuming the effectiveness of the merger on June 6, 2014 at the exchange ratio of 0.6531, and assuming an Eagle average price of \$32.92, the closing price on that date, which is collectively referred to as "comparative pro forma information." In presenting the comparative pro forma information for the periods shown, we assumed that we had been combined throughout those periods. The merger will be accounted for under the "acquisition" method of accounting. Under the acquisition method of accounting, the assets and liabilities of the company not surviving a merger are, as of the completion date of the merger, recorded at their respective fair values and added to those of the surviving company. Financial statements of the surviving company issued after completion of the merger reflect such values and are not restated retroactively to reflect the historical financial position or results of operations of the company not surviving. The operating results of Virginia Heritage will be reflected in Eagle's consolidated financial statements from and after the date the merger is completed.

We expect that we will incur reorganization and restructuring expenses as a result of combining our two institutions. While we hope that the merger also will provide the combined institution with financial benefits that include reduced operating expenses and the opportunity to earn more revenue, the pro forma combined information does not reflect these expenses or benefits and does not attempt to predict or suggest future results.

The final allocation of the purchase price will be determined after the merger is completed and after completion of thorough analyses to determine the fair values of Virginia Heritage's tangible and identifiable intangible assets and liabilities as of the date the merger is completed. In addition, estimates of merger-related charges are subject to final decisions related to combining the companies. Any change in the fair value of the net assets of Virginia Heritage will change the amount of the purchase price allocable to goodwill. Additionally, changes to Virginia Heritage's shareholders' equity, including net income, and changes in the market value of Eagle's common stock through the date the merger is completed, will also change the amount of goodwill recorded. As a result, the final adjustments may be materially different from the unaudited pro forma adjustments used in preparing the comparative pro forma information presented herein. The comparative pro forma information should not be relied upon as being indicative of the historical results the combined institution that would have been achieved had the merger been effective before the periods presented, or the results of operations that the combined institution may expect to achieve after the merger.

The information in the following table is based on, and should be read together with, the historical financial information of Virginia Heritage that is included in this proxy statement/prospectus, and Eagle's prior filings with the SEC which are incorporated into this proxy statement/prospectus by reference. See "Where You Can Find More Information" at page 137. The pro forma combined data per share has been computed based on the number of shares of Eagle common stock adjusted for the additional shares to be issued in connection with the merger. The pro forma equivalent per share data for Virginia Heritage was obtained by multiplying the pro forma combined amounts by the exchange ratio of 0.6531 shares of Eagle common stock for each share of Virginia Heritage common stock. The resulting products were rounded to the nearest cent. The actual exchange ratio could be higher or lower.

Table of Contents

	Three months ended		Year ended	
	March 31, 2014		December 31, 2013	
<b>Earnings (Loss) Per Common Share:</b>				
Basic				
Eagle	\$	0.48	\$	1.81
Virginia Heritage	\$	0.36	\$	1.70
Pro forma combined	\$	0.49	\$	1.86
Pro forma equivalent for one share of Virginia Heritage	\$	0.31	\$	1.21
Diluted				
Eagle	\$	0.47	\$	1.76
Virginia Heritage	\$	0.35	\$	1.65
Pro forma combined	\$	0.48	\$	1.82
Pro forma equivalent for one share of Virginia Heritage	\$	0.31	\$	1.19
<b>Cash Dividends Per Common Share</b>				
Eagle				
Virginia Heritage				
Pro forma combined				
Pro forma equivalent for one share of Virginia Heritage				
<b>Book Value Per Common Share</b>				
Eagle	\$	13.62	\$	13.03
Virginia Heritage	\$	14.10	\$	13.45
Pro forma combined	\$	16.44	\$	15.93
Pro forma equivalent for one share of Virginia Heritage	\$	10.74	\$	10.40

**COMPARATIVE STOCK PRICES AND DIVIDENDS**

Eagle's common stock is listed on NASDAQ under the symbol "EGBN" and Virginia Heritage's common stock is listed under the symbol "VGBK" on the OTCQB marketplace. The following table sets forth, for the periods indicated, the high and low sales prices per share for Eagle common stock and Virginia Heritage common stock as reported on NASDAQ and OTCQB, respectively. Neither Eagle nor Virginia Heritage has declared or paid a cash dividend on its common stock in any period shown in the table below. Prices for Eagle common stock have been adjusted to reflect a 10% stock dividend paid on June 14, 2013.



Edgar Filing: EAGLE BANCORP INC - Form S-4

Table of Contents

Quarter Ended:	Eagle		Virginia Heritage	
	High	Low	High	Low
September 30, 2014 (through , 2014)	\$ [ ]	\$ [ ]	\$ [ ]	\$ [ ]
June 30, 2014	\$ 36.40	\$ 32.22	\$ 27.56	\$ 20.00
March 31, 2014	\$ 37.00	\$ 29.24	\$ 21.00	\$ 18.00
December 31, 2013	\$ 33.25	\$ 26.04	\$ 17.92	\$ 15.90
September 30, 2013	\$ 28.45	\$ 22.29	\$ 17.00	\$ 15.15
June 30, 2013	\$ 23.21	\$ 18.13	\$ 15.25	\$ 14.10
March 31, 2013	\$ 20.91	\$ 18.18	\$ 15.50	\$ 12.70
December 31, 2012	\$ 19.60	\$ 15.25	\$ 13.25	\$ 10.95
September 30, 2012	\$ 16.53	\$ 14.28	\$ 10.98	\$ 10.05
June 30, 2012	\$ 16.31	\$ 13.96	\$ 11.00	\$ 9.56
March 31, 2012	\$ 16.06	\$ 13.32	\$ 10.50	\$ 8.77

Table of Contents

**FORWARD-LOOKING STATEMENTS**

Eagle and Virginia Heritage make forward-looking statements in this proxy statement/prospectus and their public documents within the meaning of and pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. A forward-looking statement encompasses any estimate, prediction, opinion or statement of belief in this proxy statement/prospectus and the underlying management assumptions. These "forward-looking statements" can be identified by words such as "believes," "expects," "anticipates," "intends" and similar expressions. Forward-looking statements appear in the discussions of matters such as the benefits of the merger between Virginia Heritage and Eagle, including future financial and operating results and cost saving enhancements to revenue that may be realized from the merger, and Eagle's and Virginia Heritage's plans, objectives, expectations and intentions and other statements contained in this proxy statement/prospectus that are not historical facts. These statements are based upon the current reasonable expectations and assessments of the respective managements of Eagle and Virginia Heritage and are inherently subject to significant business, economic and competitive uncertainties and contingencies, many of which are beyond our control. In addition, these forward-looking statements are subject to assumptions with respect to future business strategies and decisions that are subject to change.

In addition to factors that we have previously disclosed in Eagle's reports filed with the SEC which are incorporated by reference into this proxy statement/prospectus, and those that we discuss elsewhere in this proxy statement/prospectus, the following factors, among others, could cause actual results to differ materially from the anticipated results or other expectations expressed in the forward-looking statements:

the businesses of Eagle and Virginia Heritage may not be combined successfully, or such combination, including the conversion of Virginia Heritage's systems, controls and procedures, may take longer, be more difficult, time-consuming or costly to accomplish than expected;

the expected cost savings from the merger may not be fully realized or may take longer to realize than expected;

the estimate of the value of the loan portfolio of Virginia Heritage may be high due to the inexact nature of determining this estimate, which could mean that Eagle may be exposed to additional reserve expense or charge-offs on such loans;

customer relationship losses, increases in operating costs and business disruption following the merger may be greater than expected;

adverse effects on relationships with employees may be greater than expected;

diversion of management time on merger-related issues;

the regulatory approvals required for the merger may not be obtained on the expected terms or on the anticipated schedule;

shareholder approval may not be obtained or other closing conditions may not be satisfied in a timely manner or at all;

adverse governmental or regulatory policies may be enacted;

the interest rate environment may compress margins and adversely affect net interest income;

adverse effects may be caused by continued diversification of assets and adverse changes to credit quality;

competition from other financial services companies in Eagle's and Virginia Heritage's markets could adversely affect operations;

Table of Contents

Eagle's concentrations of loans in commercial, commercial real estate and construction loans, and loans to borrowers in the Washington, D.C. metropolitan area, may adversely affect its earnings and results of operations;

Adverse changes may occur in the securities markets;

an economic slowdown could adversely affect credit quality and loan originations; and

social and political conditions such as legislative stalemate, war, political unrest, terrorism or natural disasters could have unpredictable negative effects on our businesses and the economy.

The forward-looking statements are made as of the date of the applicable document and, except as required by applicable law, Eagle and Virginia Heritage assume no obligation to update these forward-looking statements or to update the reasons why actual results could differ from those projected in the forward-looking statements. You should consider these risks and uncertainties in evaluating forward-looking statements and you should not place undue reliance on these statements.

**THE SPECIAL MEETING**

This proxy statement/prospectus is being provided to holders of Virginia Heritage common stock as Virginia Heritage's proxy statement in connection with the solicitation of proxies by and on behalf of its board of directors to be voted at the special meeting of Virginia Heritage shareholders to be held on \_\_\_\_\_, 2014, and at any adjournment or postponement of the special meeting. This proxy statement/prospectus is also being provided to you as Eagle's prospectus in connection with the offer and sale by Eagle of its shares of common stock as a result of the proposed merger.

**Date, Time and Place of Meeting**

The special meeting is scheduled to be held as follows:

Date: \_\_\_\_\_, 2014

Time: \_\_\_\_\_ .m., local time

Place: [ \_\_\_\_\_ ]

**Purpose of the Meeting**

At the special meeting, Virginia Heritage shareholders will be asked to:

Consider and approve the merger agreement, pursuant to which Virginia Heritage will merge with and into EagleBank, with EagleBank surviving the merger, and each outstanding share of Virginia Heritage common stock will be converted into the right to receive a combination of shares of Eagle common stock and cash. See "Proposal No. 1 The Merger Merger Consideration" at page 42.

Consider and approve a proposal, if necessary, to adjourn the special meeting to permit the further solicitation of proxies if there are not sufficient votes at the time of the special meeting to achieve a quorum or approve the merger agreement.

**Record Date and Outstanding Shares**

Virginia Heritage's board of directors has fixed the close of business on [ ], 2014 as the record date for the meeting. Only shareholders of record of Virginia Heritage common stock at the close of business on the record date are entitled to notice of, and to vote at, the special meeting. Each holder of record of Virginia Heritage common stock at the close of business on the record date is entitled to one vote for each share of Virginia Heritage common stock then held on each matter voted on by shareholders at the special meeting. At the close of business on the record date, there were [6,020,310] shares of Virginia

Table of Contents

Heritage common stock issued and outstanding and entitled to vote, held by approximately 373 shareholders of record.

**Quorum; Abstentions and Broker Non-Votes**

Holders of a majority of the issued and outstanding shares of Virginia Heritage common stock entitled to vote at the special meeting must be present in person or represented by proxy to constitute a quorum for the transaction of business at the special meeting. If a share is represented for any purpose at the special meeting, it is deemed to be present for the transaction of all business. Abstentions are counted for purposes of determining whether a quorum exists. Notwithstanding the foregoing, pursuant to Virginia Heritage's bylaws, the special meeting may be adjourned by the affirmative vote of at least a majority of votes cast on the proposal.

If you hold your shares of Virginia Heritage common stock in "street name" through a broker or other nominee, generally the nominee may only vote your shares in accordance with your instructions. However, if your nominee has not timely received your instructions, such nominee may vote on matters for which it has discretionary voting authority. Brokers will not have discretionary voting authority to vote on the proposal to approve the merger agreement, or on the proposal to adjourn the special meeting. If a nominee cannot vote on a matter because the shareholder has not provided voting instructions and it does not have discretionary voting authority, this is a "broker non-vote" with respect to that matter. Shares held in "street name" that are not voted on specific matters at the special meeting will, however, be counted as shares present or represented at the meeting for purposes of determining whether a quorum exists. In the event that a quorum is not present at the special meeting, it is expected that the meeting will be adjourned or postponed to permit further solicitation of proxies.

**Votes Required for Approval**

The affirmative vote of the holders of at least a majority of the outstanding shares of Virginia Heritage common stock entitled to vote at the special meeting is required to approve the merger agreement, if a quorum is present. The affirmative vote of a majority of the shares voted on the proposal, if necessary, is required to adjourn the special meeting to permit further solicitation of proxies.

Abstentions and broker non-votes will have no effect on the proposal, if necessary, to adjourn the special meeting to permit further solicitation of proxies. **For purposes of the vote with respect to the merger agreement, a failure to vote, an abstention and a broker non-vote will each have the same legal effect under Virginia law as a vote against approval of the merger agreement.**

**Voting by Directors**

As of the record date, Virginia Heritage's directors had or shared the power to vote 1,440,831 outstanding shares of Virginia Heritage common stock, or approximately 23.93% of the shares entitled to vote at the special meeting. The directors, in their capacity as shareholders, have entered into support agreements with Eagle pursuant to which they have agreed, among other things, to vote the shares over which they have or share voting power for approval of the merger agreement at the special meeting. The form of the support agreement is included in this proxy statement/prospectus as Annex B. The directors were not paid any additional consideration in connection with their entry into the support agreements. The support agreements terminate upon any termination of the merger agreement. See "Proposal No. 1 The Merger Support Agreement" at page 61.

**Voting and Revocation of Proxies**

If you are a shareholder of record, after carefully reading and considering the information presented in this proxy statement/prospectus, you should vote your shares of Virginia Heritage common stock by completing, dating, signing and promptly returning the enclosed proxy card in the enclosed

Table of Contents

postage-prepaid envelope, or follow the instructions on the proxy card to vote your shares by telephone or over the internet, so that your shares are represented at the special meeting. You also can vote in person at the special meeting, but we encourage you to submit your proxy now in any event by returning a completed proxy card or by voting by telephone or over the internet. If you hold your shares through a broker or other nominee, you are considered the beneficial owner of shares held in "street name," and the proxy statement/prospectus is being forwarded to you by your broker or nominee, which is considered the shareholder of record with respect to those shares. As the beneficial owner, you have the right to direct your broker or nominee how to vote your shares at the special meeting, and you also are invited to attend the special meeting. However, since you are not the shareholder of record, you may not vote these shares in person at the special meeting unless you obtain a signed proxy from the shareholder of record giving you the right to vote the shares. Your broker or nominee has enclosed or provided a voting instruction form for you to use to direct your broker or nominee how to vote your shares.

All shares of Virginia Heritage common stock represented by each properly submitted proxy received before the meeting will be voted in accordance with the instructions given with the proxy. If a Virginia Heritage shareholder submits a valid proxy without giving instructions, the shares of Virginia Heritage common stock represented by that proxy will be voted "FOR" approval of the merger agreement, and "FOR" the proposal, if necessary, to adjourn the special meeting to permit further solicitation of proxies in the event there are not sufficient votes at the time of the special meeting to achieve a quorum or approve the merger agreement. Proxies will extend to, and be voted at, an adjournment or postponement of the special meeting.

If you are a shareholder of record, you may change your vote at any time before your proxy is voted at the special meeting by revoking your proxy in any of the following ways:

by delivering a written notice to the Charles C. Brockett, the Secretary of Virginia Heritage, any time prior to the special meeting stating that you revoke your proxy;

by submitting another duly executed proxy with a later date prior to the date of the special meeting, and any earlier proxy will be revoked automatically; or

by attending the special meeting and voting in person, any earlier proxy will be revoked automatically. Your attendance at the special meeting will not by itself revoke your proxy.

If your shares are held in "street name," you will need to follow the voting instructions from your broker or nominee in order to change your vote. If your shares are held in "street name," you also will need a signed proxy from your broker or nominee in order to attend the special meeting and vote in person.

The inspectors of election appointed by the Virginia Heritage board of directors for the special meeting will determine the presence of a quorum and will tabulate the votes cast at the special meeting. Abstentions will be treated as present for purposes of determining a quorum, but as unvoted for purposes of determining the approval of any matter submitted to the vote of shareholders. If a broker or nominee indicates that it does not have discretionary authority to vote any shares on a particular matter, such shares will be treated as present for general quorum purposes, but will not be considered as present or voted with respect to that matter.

**Solicitation of Proxies and Expenses**

The accompanying proxy for the special meeting is being solicited by Virginia Heritage's board of directors, and Virginia Heritage will pay for the entire cost of the solicitation, other than certain costs of preparing and filing this proxy statement/prospectus with the SEC, which are being borne by Eagle. In addition to the use of the mail, proxies may be solicited personally or by telephone, facsimile or other means of communication by Virginia Heritage's directors, officers and regular employees. These

Table of Contents

individuals will receive no additional compensation for these services, but will be reimbursed for any expenses incurred by them in connection with these services.

To assist in the solicitation of proxies in connection with the special meeting, Virginia Heritage has retained \_\_\_\_\_ as its proxy solicitor for a fee of \_\_\_\_\_, in addition to reimbursement of certain out-of-pocket expenses. The proxy solicitor may contact Virginia Heritage shareholders personally or by telephone, facsimile or other means of communication. Virginia Heritage and its proxy solicitor may also request banks, brokers and other intermediaries holding shares of Virginia Heritage common stock beneficially owned by others to forward this proxy statement/prospectus to, and obtain proxies from, the beneficial owners and Virginia Heritage will, if requested, reimburse the record holders for their reasonable out-of-pocket expenses in doing so. Virginia Heritage has agreed to indemnify and hold harmless the proxy solicitor and its subsidiaries (and their respective directors, officers, employees and agents) against various liabilities and expenses arising out of or related to the rendering of services by the proxy solicitor in connection with the solicitation of proxies with respect to the special meeting. The cost of the proxy solicitation firm will be paid by Virginia Heritage.

**Virginia Heritage Board of Directors' Recommendation**

Virginia Heritage's board of directors unanimously determined that the merger agreement is in the best interests of Virginia Heritage and its shareholders. **Accordingly, Virginia Heritage's board of directors unanimously approved and adopted the merger agreement and the transactions contemplated by the merger agreement, including the merger, and unanimously recommends that Virginia Heritage's shareholders vote "FOR" the proposal to approve the merger agreement, and "FOR" the proposal, if necessary, to adjourn the special meeting to permit further solicitation of proxies in the event there are not sufficient votes at the time of the special meeting to achieve a quorum or approve the merger agreement.**

The merger is of great importance to the shareholders of Virginia Heritage. You are urged to read and carefully consider the information presented in this proxy statement/prospectus. If you are a shareholder of record, you are urged to complete, date, sign and promptly return the enclosed proxy card in the enclosed postage-prepaid envelope or follow the instructions on the enclosed proxy card to vote your shares by telephone or over the internet. If you hold your shares through a broker or nominee, you are urged to follow the voting instructions provided by your broker or nominee.

**PROPOSAL NO. 1 THE MERGER**

*Set forth on the following pages is a summary of the material terms and conditions of the merger agreement. This summary may not contain all the information about the merger agreement that is important to you. This summary is qualified in its entirety by reference to the merger agreement included as Annex A to this proxy statement/prospectus. We encourage you to read the merger agreement in its entirety.*

**Structure of the Merger**

The merger agreement provides for Eagle's acquisition of Virginia Heritage through a merger of Virginia Heritage with and into EagleBank, with EagleBank being the surviving institution in the merger. As a result of the merger, each share of Virginia Heritage common stock, other than shares of Virginia Heritage common stock held by Virginia Heritage, Eagle or any of their respective subsidiaries, other than in a fiduciary capacity, will be converted into the right to receive a combination of shares of Eagle common stock and cash. The exact number of shares of Eagle common stock and amount of cash to be received in exchange for each share of Virginia Heritage common stock will be dependent on the Eagle average price calculated during the price determination period. See " Merger Consideration," below. After completion of the merger, Eagle will be the direct holder of all of the outstanding shares of EagleBank, which will have the assets and liabilities of the combined banks.



Table of Contents

The articles of incorporation and bylaws of Eagle will be the articles of incorporation and bylaws governing the rights of holders of Eagle common stock after completion of the merger.

David P. Summers, Chief Executive Officer and Chairman of Virginia Heritage, will join the board of directors of Eagle and EagleBank upon effectiveness of the merger. The executive officers of Eagle and EagleBank following the merger will be the persons who are currently the executive officers of Eagle and EagleBank. Certain of the executive officers of Virginia Heritage may join EagleBank, as discussed under "Interests of Certain Persons in the Merger" at page 66.

**Merger Consideration**

At the effective time of the merger, each issued and outstanding share of Virginia Heritage common stock will be converted into the right to receive a combination of shares of Eagle common stock and cash, the exact number of shares and amount of cash being dependent on the Eagle average price during the price determination period. The number of shares of Eagle common stock constituting a portion of the merger consideration will not be determined until shortly before the closing of the merger. So long as the Eagle average price during the price determination period is at least \$29.00 and not more than \$35.50, then each share of Virginia Heritage common stock would be converted into the right to receive shares of Eagle common stock having a value, based on the Eagle average price, of \$21.50 per share, and cash of \$7.50 per share, for aggregate consideration of \$29.00 per share. If the Eagle average price is greater than \$35.50, the number of shares of Eagle common stock issuable in exchange for each share of Virginia Heritage common stock will be fixed at 0.6056 shares, and the amount of cash will increase. If the Eagle average price is less than \$29.00, then, generally, each share of Virginia Heritage common stock would be converted into the right to receive \$7.50 in cash and shares of Eagle common stock having a value equal to the Eagle average price less \$7.50.

Based on the closing price of Eagle common stock on June 6, 2014 of \$32.92, Virginia Heritage shareholders would have received 0.6531 shares of Eagle common stock and \$7.50 in cash, for an aggregate value per share of \$29.00, together with cash in lieu of any fractional share of Eagle common stock to which a shareholder would be entitled.

**The number of shares of Eagle common stock and amount of cash constituting the merger consideration is dependent on the Eagle average price calculated during the price determination period. As a result, Virginia Heritage shareholders cannot be sure of the total value of the merger to holders of Virginia Heritage common stock, the number of shares of Eagle common stock or the amount of cash such holders will receive, or the value of the shares of the Eagle common stock received. There can be no assurance that the exchange ratio will not be higher or lower than the 0.6531 shares based on the closing price on June 6, 2014, or that the amount of cash will not be higher or lower than \$7.50 per share. See "Risk Factors" at page 23 of this proxy statement/prospectus for additional discussion of the risks associated with the changes in the Eagle average price.**

*Calculation of the Exchange Ratio.* The exchange ratio will be determined as follows:

- (i) if the Eagle average price is equal to or greater than \$29.00 but less than or equal to \$35.50, the exchange ratio will equal (A) \$21.50 divided by (B) the Eagle average price (rounded to four decimal places);
- (ii) if the Eagle average price is less than \$29.00, the exchange ratio will equal (A) the difference of the Eagle average share price and \$7.50, divided by (B) Eagle average price (rounded to four decimal places); and
- (iii) if the Eagle average price is greater than \$35.50, the exchange ratio will equal 0.6056 shares of Eagle common stock.

## Edgar Filing: EAGLE BANCORP INC - Form S-4

### Table of Contents

*Calculation of the Cash Consideration.* The cash consideration is subject to increase or decrease as follows:

- (i) if the Eagle average share price is less than or equal to \$35.50, the cash consideration per share of Virginia Heritage common stock will be an amount equal to \$7.50 per share; and
- (ii) if the Eagle average price is greater than \$35.50, the cash consideration per share of Virginia Heritage common stock will be an amount equal to the product of (A) 0.8169 and (B) the Eagle average price and (C) 0.258621.

By way of example and for illustrative purposes only, the following table demonstrates the adjustments to the stock consideration and cash consideration for each share of Virginia Heritage common stock:

Eagle Average Price	Exchange Ratio	Total Consideration Per Share of Virginia Heritage Common Stock	Value of Shares of Eagle Common Stock Per Share of Virginia Heritage Common Stock	Cash Consideration Per Share of Virginia Heritage Common Stock
\$ 25.00	0.7000	\$ 25.00	\$ 17.50	\$ 7.50
\$ 26.00	0.7115	\$ 26.00	\$ 18.50	\$ 7.50
\$ 27.00	0.7222	\$ 27.00	\$ 19.50	\$ 7.50
\$ 28.00	0.7321	\$ 28.00	\$ 20.50	\$ 7.50
\$ 29.00	0.7414	\$ 29.00	\$ 21.50	\$ 7.50
\$ 30.00	0.7167	\$ 29.00	\$ 21.50	\$ 7.50
\$ 31.00	0.6936	\$ 29.00	\$ 21.50	\$ 7.50
\$ 32.00	0.6719	\$ 29.00	\$ 21.50	\$ 7.50
\$ 32.92	0.6531	\$ 29.00	\$ 21.50	\$ 7.50
\$ 33.00	0.6515	\$ 29.00	\$ 21.50	\$ 7.50
\$ 34.00	0.6324	\$ 29.00	\$ 21.50	\$ 7.50
\$ 35.00	0.6143	\$ 29.00	\$ 21.50	\$ 7.50
\$ 35.50	0.6056	\$ 29.00	\$ 21.50	\$ 7.50
\$ 36.00	0.6056	\$ 29.41	\$ 21.80	\$ 7.61
\$ 37.00	0.6056	\$ 30.23	\$ 22.41	\$ 7.82
\$ 38.00	0.6056	\$ 31.04	\$ 23.01	\$ 8.03
\$ 39.00	0.6056	\$ 31.86	\$ 23.62	\$ 8.24
\$ 40.00	0.6056	\$ 32.68	\$ 24.23	\$ 8.45

The merger consideration received by Virginia Heritage shareholders will be subject to adjustment in the following circumstances:

- (i) if (A) Eagle issues or sells any shares of Eagle common stock or securities convertible into shares of Eagle common stock (other than shares of Eagle common stock issuable upon exercise of warrants, options, rights, convertible securities or other arrangements outstanding as of the date of the merger agreement, or Eagle stock options issued after the date hereof in the ordinary course of business), and (B) the Eagle average price is less than \$28.00, each share of Virginia Heritage common stock issued and outstanding immediately prior to the time the merger becomes effective (excluding shares of Virginia Heritage common stock held by Virginia Heritage or any Virginia Heritage subsidiary or by Eagle or any Eagle subsidiary, will be converted into, and will be canceled in exchange for, the right to receive (a) \$7.50 in cash and (b) a number of shares of Eagle common stock equal to the quotient of \$20.50 divided by the Eagle average share price (rounded to four decimal places); provided, however, that in no case will Eagle issue a number of shares of Eagle common stock which exceeds 19.9% of the number of shares of Eagle common stock outstanding immediately prior to such issuance. Eagle has no current plans to issue additional shares of Eagle common stock prior to the closing, although it reserves the right to do so.

Table of Contents

(ii)

if at the closing, the value of the shares of Eagle common stock issuable to all holders of the Virginia Heritage common stock in the aggregate is less than 45% of the aggregate value of the cash consideration payable and stock consideration issuable to all such holders of Virginia Heritage common stock, then the cash portion of the aggregate merger consideration will be reduced by the amount necessary to cause the aggregate value of the cash consideration to equal 55% of the aggregate merger consideration, and the exchange ratio will be increased by the number of shares necessary to cause the aggregate value of the shares of Eagle common stock to equal 45% of the aggregate merger consideration. It is not expected that this provision will be implicated unless the Eagle average price is below \$13.64 per share.

The exchange ratio and any amounts dependent on the exchange ratio will be adjusted for dividends on Eagle common stock payable in shares of Eagle common stock or any reclassification, recapitalization, split-up, combination, exchange of shares or readjustment of the Eagle common stock, the record date for which is after the date of the merger agreement but prior to the completion of the merger.

The exchange ratio also may be adjusted if Virginia Heritage elects to exercise its right to terminate the merger agreement because of both (i) a significant decline in Eagle's stock price from \$32.92, which was the closing price per share of Eagle common stock on the trading day prior to the date of the merger agreement and (ii) the significant underperformance of Eagle common stock, as compared to the NASDAQ Bank Index. In that event, Eagle would have the option to increase the consideration to be received by the holders of Virginia Heritage common stock, by increasing the exchange ratio to the extent necessary to provide Virginia Heritage shareholders with consideration equal to that which they would have received if one of those two conditions were not met. See " Termination and Termination Payments" at page 79 for a detailed discussion of this termination right.

*No Fractional Shares.* Eagle will not issue any fractional shares of Eagle common stock in the merger. Virginia Heritage shareholders will receive cash in lieu of any fractional shares of Eagle common stock owed to them in an amount based on the Eagle average share price (rounded to the nearest whole cent, with one-half cent being rounded upward).

*No Election; Fluctuating Value of Transaction.* All holders of Virginia Heritage common stock will have the right to receive a combination of shares of Eagle common stock and cash as a result of the merger. Holders of Virginia Heritage common stock do not have the option to elect to receive all cash or all stock for their shares of Virginia Heritage common stock.

The value of shares of Eagle common stock will fluctuate based on factors relating to Eagle's performance, market conditions and perceptions and other factors, many of which are beyond the control of Eagle and Virginia Heritage. There can be no assurance as to the value of the shares of Eagle common stock that will be issued to holders of Virginia Heritage common stock upon completion of the merger. The value of the Eagle shares into which Virginia Heritage common stock is converted may be higher or lower than the aggregate value of stock and cash of \$29.00, which is the value of 0.6531 shares of Eagle common stock and \$7.50 in cash based on the Eagle closing price on June 6, 2014.

**Treatment of Virginia Heritage Options**

As of the effective time of the merger, each outstanding but unvested option to purchase shares of Virginia Heritage common stock will become fully vested and exercisable, and each outstanding option to acquire shares of Virginia Heritage common stock will be converted into an option to purchase shares of Eagle common stock. Eagle will assume each Virginia Heritage option in accordance with the terms and conditions of the Virginia Heritage plan pursuant to which the option was issued, the agreement

Table of Contents

evidencing the grant of the option, and any other agreement between Virginia Heritage and the holder of the option, except that:

from and after the effective time of the merger, each Virginia Heritage option will be exercisable only for Eagle common stock;

the number of shares of Eagle common stock that may be acquired pursuant to each Virginia Heritage option will be the number of shares of Virginia Heritage common stock subject to such option multiplied by the option exchange ratio (rounded down to the nearest whole share), which is determined by dividing the exchange ratio by 0.741321, provided that the option exchange ratio will not exceed 1.0000 or be less than 0.8169; and

the exercise price per share will be equal to the exercise price per share of Virginia Heritage common stock divided by the option exchange ratio, rounded up to the nearest cent.

**Treatment of Virginia Heritage Preferred Stock**

Pursuant to the merger agreement, each share of Series A Preferred Stock will automatically be assumed by Eagle and converted into the right to receive one share of Series C Preferred Stock, which will rank equally with Eagle's 56,600 shares of currently outstanding preferred stock issued pursuant to the SBLF. No vote or consent of Treasury is required to approve the merger agreement or the conversion of the Series A Preferred Stock.

**Background of the Merger**

As part of its ongoing consideration and evaluation of Virginia Heritage's long-term prospects and strategy, the board of directors and senior management of Virginia Heritage periodically reviewed and assessed strategic opportunities and challenges facing Virginia Heritage. In connection with the development of Virginia Heritage's Strategic Plan for 2014, referred to as the strategic plan, during January 2014, a variety of strategies intended to enable Virginia Heritage to maintain an independent course and obtain meaningful organic growth and increased profitability, were identified, including branch expansion, increased hiring, expanded banking and nonbanking product offerings and increased efficiencies, while maintaining a high level of customer service, financial discipline and credit quality. The Virginia Heritage board of directors also recognized the challenges to successful implementation of the strategic plan, including an extremely competitive market for banking services and quality personnel, high compliance and technology costs, and mixed economic conditions.

The strategic plan considerations also included a potential strategy of growth by acquisition of smaller banks within Virginia Heritage's primary market area, which might enable Virginia Heritage to build scale while achieving cost savings associated with an in-market transaction. The Virginia Heritage board of directors recognized the difficulty in successfully effecting such a transaction in light of the limited number of available franchises, the complex social issues involved in an acquisition of a smaller institution and the high level of competition for such an acquisition.

While the Virginia Heritage board of directors did not consider the company for sale during the time the strategic plan was being developed in early 2014, and was not actively seeking a merger partner or acquiror, the strategic plan also addressed the potential for a merger of Virginia Heritage with another banking institution, and set out certain parameters which the board would expect from any proposed acquiror.

On December 3, 2013, David Summers, Chairman of the Board of Virginia Heritage, had a lunch meeting with the Chief Executive Officer, or CEO, of a larger, local bank (herein defined as "Company A"). The meeting was primarily a social event, although the cultures, footprints and customers of each institution were discussed, as were issues facing the banking industry in general. No proposal for a

Table of Contents

merger was made or solicited at the meeting, however, Company A's CEO did indicate that his bank would like to buy Virginia Heritage.

On February 20, 2014, Virginia Heritage held its annual strategic planning retreat. A representative of Sandler O'Neill was invited to attend the meeting, as in years past. Mr. Summers relayed the conversation that he had with the CEO of Company A, including the fact that Company A would like to acquire Virginia Heritage. Sandler O'Neill made a presentation covering the following: current industry trends, an overview of the merger and acquisition market for banking institutions, a list of potential acquirors of Virginia Heritage, an estimate of the valuation that might be achieved by Virginia Heritage if Virginia Heritage decided to pursue a sale, and an overview of the marketing options available if the board decided to pursue a sale. The meeting was ultimately adjourned due to the fact that an economist from the Federal Reserve Bank of Richmond was scheduled to make a presentation to the board, senior management, and clients of Virginia Heritage as part of the strategic planning retreat.

On March 12, 2014, Virginia Heritage held a special meeting of its board of directors to continue the discussion from the annual strategic planning retreat. A representative of Sandler O'Neill was present, and on the telephone was a representative of Virginia Heritage's outside legal counsel. Counsel provided a detailed overview of what the board's fiduciary obligation was to its shareholders in light of the approach made by Company A. During the conversation, the board discussed that the sale of Virginia Heritage might be premature, particularly in light of the fact that Virginia Heritage raised capital during June 2013 and was in the process of growing the balance sheet supported by the new capital. In addition, the board was concerned about Company A's ability to pay a price that the board would be willing to accept. The board was concerned that the board's price expectations might not be able to be achieved by any potential acquiror, therefore if Virginia Heritage was to embark on an effort to sell Virginia Heritage the board wanted to ensure the confidentiality of the process in case the board decided to terminate the process and continue to run Virginia Heritage on an independent basis.

On March 12, 2014, the board authorized Mr. Summers to engage Sandler O'Neill to act as financial advisor to the board. In selecting Sandler O'Neill, the board considered Sandler O'Neill's extensive experience and capabilities relating to combinations involving financial institutions in the United States and its reputation as a leading investment banker in the financial services area. Sandler O'Neill, as part of its investment banking business, is regularly engaged in the evaluation of businesses and securities in connection with mergers and acquisitions, as well as private placements of listed and unlisted securities. Sandler O'Neill is familiar with the market for common stock of publicly and privately traded banks, thrifts, and bank and thrift holding companies. The board authorized the engagement of Sandler O'Neill to pursue a process to sell Virginia Heritage but limited the number of potential buyers to be contacted to only those potential acquirors that could afford to pay an attractive price. The list of approved potential acquirors to be contacted included Company A, Eagle, and two other companies, identified as Company B and Company C. Consistent with the authority given by the board, Mr. Summers executed an engagement letter with Sandler O'Neill on March 24, 2014. In authorizing the engagement of Sandler O'Neill, the Virginia Heritage board of directors was aware that Sandler O'Neill had been engaged by Eagle as underwriter for a proposed public offering of securities.

Sandler O'Neill worked with senior management of Virginia Heritage and Virginia Heritage's legal counsel to prepare due diligence materials in an online data room, a confidentiality agreement, a confidential information memorandum, the bidding instructions, and an initial draft of the merger agreement. During the week of April 7, 2014, Sandler O'Neill contacted Company A, Eagle, Company B, and Company C to make them aware that the board of Virginia Heritage had retained Sandler O'Neill to pursue a sale of Virginia Heritage. Company A, Eagle, and Company B executed the confidentiality agreement, received the confidential information memorandum, were granted access to the due diligence materials in the online data room, received a copy of the bidding instructions and the draft of merger agreement. Company C declined to execute the confidentiality agreement, therefore they were not invited to continue in the process. As outlined in the bidding instructions, the bid due date was May 15, 2014.

## Edgar Filing: EAGLE BANCORP INC - Form S-4

### Table of Contents

On May 5, 2014, Mr. Summers, Mr. Brockett, Virginia Heritage's Chief Operating Officer, a representative of Sandler O'Neill and the CEO and the Chief Financial Officer, or CFO, of Company A met to allow Company A to ask questions and to further get to know Mr. Summers and Mr. Brockett.

On May 7, 2014, Mr. Summers, Mr. Brockett, a representative of Sandler O'Neill and the CEO and CFO of Company B met for lunch to allow Company B to ask questions and to get to know Mr. Summers and Mr. Brockett.

On May 9, 2014, Mr. Summers, Mr. Brockett, a representative of Sandler O'Neill and the CEO and Vice Chairman of Eagle and a representative of their financial advisor, Houlihan Lokey Capital, Inc., met to allow Eagle to ask questions and to further get to know Mr. Summers and Mr. Brockett.

On May 15, 2014, bids were received from Company A and Eagle. Company B was interested in pursuing a transaction with Virginia Heritage but wanted to pursue a combination later in 2014.

On May 19, 2014, Virginia Heritage held a special meeting of its board of directors. A representative of Sandler O'Neill presented the offers provided by Company A and Eagle along with the general financial terms of a proposed merger with Virginia Heritage. A representative of Virginia Heritage's legal counsel provided an overview of the comments on the draft merger agreement received from Company A and Eagle. At the conclusion of the presentation and after much discussion, the Board authorized management to advance the merger discussions with Eagle. In authorizing merger discussions with Eagle, the Virginia Heritage board of directors was aware that Sandler O'Neill was proposed to be an underwriter in Eagle's offering of subordinated debt proposed to be consummated prior to the closing of the merger, and would receive compensation for its services in that capacity. Sandler O'Neill requested, and Virginia Heritage provided, a letter confirming that Virginia Heritage did not object to Sandler O'Neill acting in such capacity.

On May 22, 2014, a representative of Sandler O'Neill met with senior management of Eagle to discuss the structure of the collar and the exact amount of cash the Virginia Heritage shareholders would receive. Later that day, a special meeting of the Virginia Heritage board of directors was called to discuss the structure of the collar. An agreement was not reached at that time. Representatives of Virginia Heritage and Eagle worked over Memorial Day weekend to reach an agreement on the structure of the collar and the cash portion of the consideration. Ultimately, an agreement was reached on the structure of those two items.

On May 31 and June 1, 2014, Eagle conducted on site due diligence at Virginia Heritage. On June 3, 2014, Virginia Heritage and its advisors conducted due diligence at Eagle.

On June 9, 2014, Eagle held a special board meeting at which it received an update from Eagle's senior management on the status of the Virginia Heritage transaction. Also at the meeting, representatives of Keefe Bruyette & Woods, reviewed its financial analysis of the fairness of the terms of the merger to Eagle, including the merger consideration to be paid by Eagle to holders of Virginia Heritage common stock. A representative of BuckleySandler LLP, Eagle's legal counsel, reviewed in detail the proposed merger agreement and related agreements. Following this discussion, Eagle's board of directors unanimously voted to approve the merger agreement.

Later that day, the board of Virginia Heritage met with representatives of its financial and legal advisors to discuss the proposed transaction. During this meeting, the Virginia Heritage board of directors evaluated the fairness of the proposed transaction with Eagle to the Virginia Heritage shareholders from a financial point of view. At the meeting, Sandler O'Neill provided its oral opinion that, based upon and subject to the assumptions, limitations, qualifications and conditions set forth in its written opinion, that as of the date of the meeting, the merger consideration to be paid to the holders of Virginia Heritage common stock was fair to the holders of Virginia Heritage common stock from a financial point of view. A representative of Virginia Heritage's legal counsel advised the Virginia Heritage board of directors regarding the legal structure and terms of the proposed transaction, the proposed merger agreement and

Table of Contents

the directors' fiduciary duties. After detailed discussion and careful deliberation, the Virginia Heritage board of directors unanimously (i) determined that the merger agreement and the transactions contemplated thereby were advisable, and fair to and in the best interests of Virginia Heritage, (ii) approved and adopted the merger agreement and approved the merger and the other transactions contemplated thereby, and (iii) recommended the approval and adoption of the merger agreement and the transactions contemplated thereby by Virginia Heritage shareholders.

After approval of the merger agreement by both the Eagle board of directors and the Virginia Heritage board of directors, Eagle and Virginia Heritage executed the merger agreement. Later that night on June 9, 2014, Eagle and Virginia Heritage issued a joint press release announcing the execution of the merger agreement and the terms of the merger.

**Virginia Heritage's Reasons for the Merger and Recommendation of the Board of Directors of Virginia Heritage**

In reaching its conclusion to proceed with the merger and recommend adoption of the merger agreement to its shareholders, Virginia Heritage's board of directors considered information and advice from its financial advisor and its legal counsel. All material factors considered by the Virginia Heritage board of directors have been disclosed herein. In approving the merger agreement, the board of directors of Virginia Heritage considered a number of factors including the following, without assigning any specific or relative weights to the factors:

the belief that the terms of the merger are fair to and in the best interest of Virginia Heritage shareholders;

the opinion rendered by Sandler O'Neill to the Virginia Heritage board of directors that the consideration to be received was fair, from a financial point of view, to the shareholders of Virginia Heritage;

the financial terms of the merger, including the relationship of the merger consideration to the book value of Virginia Heritage common stock and the earnings of Virginia Heritage;

the structure of the merger consideration being a combination of shares of Eagle common stock and cash based on the Eagle average price during the price determination period;

the value of Eagle common stock, including the liquidity of Eagle common stock given its listing on Nasdaq and information concerning the financial performance and condition, business operations, capital levels, asset quality, loan portfolio breakdown, and prospects of Eagle and Eagle Bank, including the stability of Eagle's management team and its positive financial performance trends;

the Virginia Heritage board of directors' review, with its legal and financial advisors, of the preliminary discussions that Sandler O'Neill had with other parties, with some of such parties subsequently gaining access to a due diligence data room and one party submitting a written proposal that was deemed inferior to Eagle's proposal for a variety of reasons, including uncertain timing and a lower probability of success associated with the closing of a transaction from a regulatory standpoint;

the prices paid and the terms of other recent comparable combinations of banks and bank holding companies;

the ability of Eagle's management team to successfully integrate and operate the business of the combined institution after the merger;

the likelihood that the merger will be completed on a timely basis, including the likelihood that the merger will receive all necessary regulatory approvals in a timely manner;





Table of Contents

the advantages of being part of a larger entity, including the potential for operating efficiencies and the generally higher trading multiples of larger financial institutions;

the ability of a larger institution to compete in the banking environment and to leverage overhead costs;

the anticipated impact on the communities served by Virginia Heritage, and the increased ability to serve the communities and its customer base through a larger branch network;

the possible effects of the proposed merger on Virginia Heritage's employees and customers;

the current and prospective economic, regulatory and competitive environments facing the financial services industry generally, including the continued rapid consolidation in the financial services industry and the competitive effects of the increased consolidation on relatively smaller financial institutions such as Virginia Heritage; and

results that could be expected to be obtained by Virginia Heritage if it continued to operate, and the likely benefits to shareholders of such course, as compared with the value of the merger consideration being offered by Eagle.

The Virginia Heritage board of directors also considered the potential adverse consequences of the proposed merger, including:

the individual interests of Virginia Heritage's officers and directors with respect to the merger apart from their interests as holders of Virginia Heritage common stock, and the risk that these interests might influence their decision with respect to the merger;

the merger agreement limiting Virginia Heritage's ability to pursue other merger opportunities;

the potential reaction of Virginia Heritage's customers to Eagle and EagleBank;

the possibility that the merger and the related integration process could disrupt Virginia Heritage's on-going business and lead to the loss of customers;

the fact that Virginia Heritage's officers and employees will have to focus extensively on actions required to complete the merger, which will divert their attention from Virginia Heritage's business, and that Virginia Heritage will incur substantial transaction costs even if the merger is not consummated;

that while the merger is pending, Virginia Heritage will be subject to restrictions on how it conducts business that could delay or prevent Virginia Heritage from pursuing business opportunities or preclude it from taking actions that would be advisable if it was to remain independent; and

the possible effects on Virginia Heritage should the parties fail to complete the merger, including the possible effects on the price of Virginia Heritage common stock, and the associated business and opportunity costs.

Based on the reasons stated, Virginia Heritage's board of directors believes that the merger is in the best interest of Virginia Heritage and its shareholders and unanimously recommends that the Virginia Heritage shareholders vote "FOR" approval of the merger agreement.

**Opinion of Virginia Heritage's Financial Advisor**

By letter dated March 24, 2014, the board of directors of Virginia Heritage retained Sandler O'Neill to act as its financial advisor in connection with a possible business combination transaction. Sandler O'Neill is a nationally recognized investment banking firm whose principal business specialty is financial institutions. In the ordinary course of its investment banking business, Sandler O'Neill is regularly engaged in the valuation of financial institutions and their securities in connection with mergers and acquisitions

Table of Contents

and other corporate transactions. The board of directors selected Sandler O'Neill to act its financial advisor in connection with a possible business combination based on Sandler O'Neill's qualifications, expertise, reputation and experience in mergers and acquisitions involving financial institutions.

At the June 9, 2014 meeting of the board of directors of Virginia Heritage, Sandler O'Neill delivered to the board of directors its oral opinion, which was subsequently confirmed in writing, that, as of June 9, 2014, the merger consideration was fair to the holders of Virginia Heritage common stock from a financial point of view. **The full text of Sandler O'Neill's opinion is attached as Annex C to this proxy statement/prospectus. The opinion outlines the procedures followed, assumptions made, matters considered and qualifications and limitations on the review undertaken by Sandler O'Neill in rendering its opinion. The description of the opinion set forth below is qualified in its entirety by reference to the full text of the opinion. Holders of Virginia Heritage common stock are urged to read the entire opinion carefully in connection with their consideration of the proposed merger.**

**Sandler O'Neill's opinion speaks only as of the date of the opinion. The opinion was directed to the board of directors and is directed only to the fairness of the merger consideration to the holders of Virginia Heritage common from a financial point of view. It does not address the underlying business decision of Virginia Heritage to engage in the merger or any other aspect of the merger and is not a recommendation to any holder of Virginia Heritage common stock as to how such holder of Virginia Heritage common stock should vote at the special meeting with respect to the merger agreement or any other matter.** Sandler O'Neill did not express any opinion as to the fairness of the amount or nature of the compensation to be received in connection with the merger by Virginia Heritage's officers, directors, or employees, or any class of such persons, relative to the merger consideration to be received in the merger by any other shareholders of Virginia Heritage.

In connection with rendering its opinion on June 9, 2014, Sandler O'Neill reviewed and considered, among other things:

the merger agreement;

certain financial statements and other historical financial information of Virginia Heritage that Sandler O'Neill deemed relevant;

certain publicly available financial statements and other historical financial information of Eagle that Sandler O'Neill deemed relevant;

certain internal financial information and other data relating to the business and financial prospects of Virginia Heritage that were provided to Sandler O'Neill by the management of Virginia Heritage and not publicly available, including financial forecasts and estimates prepared by the management of Virginia Heritage for the years ending December 31, 2014 through December 31, 2016 and earnings growth rates for the years ending December 31, 2017 and December 31, 2018 provided by senior management of Virginia Heritage, which we refer to as the Virginia Heritage Forecasts;

publicly available median analyst earnings estimates for Eagle for the years ending December 31, 2014 through December 31, 2015, and earnings estimates for the years ending December 31, 2016 through December 31, 2018 based on asset and earnings per share growth rates provided by senior management of Eagle;

the pro forma financial impact of the merger on Eagle, based on assumptions relating to transaction expenses, purchase accounting adjustments, Eagle stock price, issuance of subordinated debt by Eagle prior to consummation of the merger and cost savings as prepared by senior management of Eagle and discussed with senior management at each of Virginia Heritage and Eagle;

a comparison of certain financial and other information for Virginia Heritage and Eagle, including relevant stock trading information, with similar publicly available information for certain other



Table of Contents

commercial banks similar to each of Virginia Heritage and Eagle, the securities of which are publicly traded;

the financial terms and structures of certain recent business combinations among other similar companies in the financial services industry, to the extent publicly available;

the current market environment generally and the financial services environment in particular; and

such other information, financial studies, analyses and investigations and financial, economic and market criteria as Sandler O'Neill considered relevant.

Sandler O'Neill also discussed with certain members of the senior management of Virginia Heritage the business, financial condition, results of operations and prospects of Virginia Heritage and held similar discussions with the senior management of Eagle regarding the business, financial condition, results of operations and prospects of Eagle.

In performing its review, Sandler O'Neill has relied upon the accuracy and completeness of all of the financial and other information that was available to Sandler O'Neill from public sources, that was provided to it by Virginia Heritage or Eagle or their respective representatives or that was otherwise reviewed by Sandler O'Neill and assumed such accuracy and completeness for purposes of rendering its opinion without any independent verification or investigation. Sandler O'Neill relied, at the direction of Virginia Heritage, without independent verification or investigation, on the assessments of the management of Virginia Heritage as to its existing and future relationships with key employees and partners, clients, products and services and Sandler O'Neill assumed, with Virginia Heritage's consent, that there would be no developments with respect to any such matters that would affect its analyses or opinion. Sandler O'Neill further relied on the assurances of the respective managements of Virginia Heritage and Eagle that they were not aware of any facts or circumstances that would make any of such information inaccurate or misleading. Sandler O'Neill has not been asked to and has not undertaken an independent verification of any of such information and Sandler O'Neill does not assume any responsibility or liability for the accuracy or completeness thereof. Sandler O'Neill did not make an independent evaluation or appraisal of the specific assets, the collateral securing assets or the liabilities (contingent or otherwise) of Virginia Heritage and Eagle or any of their respective subsidiaries, nor has Sandler O'Neill been furnished with any such evaluations or appraisals. Sandler O'Neill renders no opinion or evaluation on the collectability of any assets or the future performance of any loans of Virginia Heritage or Eagle. Sandler O'Neill did not make an independent evaluation of the adequacy of the allowance for loan losses of Virginia Heritage or Eagle, or the combined entity after the merger and Sandler O'Neill has not reviewed any individual credit files relating to Virginia Heritage and Eagle.

In performing its analyses and in rendering its opinion, Sandler O'Neill received and used in its analyses certain projections of transaction costs, accounting adjustments, issuance of subordinated debt by Eagle prior to consummation of the merger, expected cost savings and other synergies which were prepared by and reviewed with the senior management of Eagle. With respect to the Virginia Heritage Forecasts as well as those projections, estimates and judgments, cost savings and other synergies of Eagle that were provided by senior management of Eagle, and the publicly available median analyst estimates for Eagle, the respective managements of Virginia Heritage and Eagle confirmed to Sandler O'Neill that those projections, estimates and judgments reflected the best currently available estimates and judgments of those respective managements of the future financial performance of Virginia Heritage and Eagle, respectively, and Sandler O'Neill assumed that such performance would be achieved. Sandler O'Neill expressed no opinion as to such estimates or the assumptions on which they are based. Sandler O'Neill assumed that there had not been any material change in the respective assets, financial condition, results of operations, business or prospects of Virginia Heritage or Eagle since the date of the most recent financial data made available to Sandler O'Neill. In addition, Sandler O'Neill assumed in all respects material to its review and analysis that Virginia Heritage and Eagle would remain as a going concern for all periods relevant to its analyses. Sandler O'Neill expressed no opinion as to the trading values at which the common

Table of Contents

stock of Virginia Heritage or Eagle may trade at any time. Sandler O'Neill expressed no opinion as to any of the legal, accounting and tax matters relating to the merger and any other transaction contemplated in connection therewith. Sandler O'Neill's opinion was necessarily based on financial, economic, market and other conditions as in effect on, and the information made available to Sandler O'Neill as of, the date of its opinion. Events occurring after the date thereof could materially affect Sandler O'Neill's opinion. Sandler O'Neill has not undertaken to update, revise, reaffirm or withdraw its opinion or otherwise comment upon events occurring after the date of its opinion.

In rendering its June 9, 2014 opinion, Sandler O'Neill performed a variety of financial analyses. The following is a summary of the material analyses performed by Sandler O'Neill, but it is not a complete description of all the analyses underlying Sandler O'Neill's opinion. The summary includes information presented in tabular format. **In order to fully understand the financial analyses, these tables must be read together with the accompanying text. The tables alone do not constitute a complete description of the financial analyses.** The preparation of a fairness opinion is a complex process involving subjective judgments as to the most appropriate and relevant methods of financial analysis and the application of those methods to the particular circumstances. The process, therefore, is not necessarily susceptible to a partial analysis or summary description. Sandler O'Neill believes that its analyses must be considered as a whole and that selecting portions of the factors and analyses to be considered without considering all factors and analyses, or attempting to ascribe relative weights to some or all such factors and analyses, could create an incomplete view of the evaluation process underlying its opinion. Also, no company included in Sandler O'Neill's comparative analyses described below is identical to Virginia Heritage or Eagle and no transaction is identical to the merger. Accordingly, an analysis of comparable companies or transactions involves complex considerations and judgments concerning differences in financial and operating characteristics of the companies and other factors that could affect the public trading values or merger transaction values, as the case may be, of Virginia Heritage and Eagle and the companies to which they are being compared.

**Transaction Multiples**

Sandler O'Neill reviewed the financial terms of the proposed transaction. As described in the merger agreement, holders of Virginia Heritage common stock have the right to receive consideration consisting of (i) shares of Eagle common stock having a value of \$21.50 per share, assuming that the average closing price of a share of Eagle common stock over a 20 trading day period ending five trading days prior to closing is between \$29.00 and \$35.50 per share, and (ii) cash of \$7.50 per share. If the average trading price for Eagle common stock, calculated as described above, is higher than \$35.50, then each share of Virginia Heritage common stock would be converted into the right to receive 0.6056 shares of Eagle common stock, and cash consideration in an amount equal to the product of 0.8169 multiplied by the average trading price for Eagle common stock, multiplied by 0.258621. If the average trading price for Eagle common stock, calculated as described above, is less than \$29.00, then each share of Virginia Heritage common stock would be converted into the right to receive \$7.50 in cash and shares of Eagle common stock having a value equal to the average trading price minus \$7.50.

Based upon Eagle's share price of \$32.92 as of June 6, 2014, Sandler O'Neill calculated a purchase price per share of \$29.00 per share. Based upon (i) 6,016,801 shares of Virginia Heritage common stock outstanding, (ii) the exchange of outstanding Virginia Heritage stock options for Eagle stock options, and (iii) Eagle's share price of \$32.92 as of June 6, 2014, Sandler O'Neill calculated an aggregate merger

## Edgar Filing: EAGLE BANCORP INC - Form S-4

### Table of Contents

consideration value of approximately \$182.9 million. Based upon financial information as of the period ended March 31, 2014, Sandler O'Neill calculated the following transaction ratios:

Pricing Multiples	Value
Price/Book Value	206%
Price/Tangible Book Value	206%
Price/Last Twelve Months Earnings Per Share	18.1x
Price/2014 Estimated Earnings Per Share	17.9x
Core Deposit Premium	20.5%
Market Premium (June 6, 2014)	33.9%

### Comparable Company Analysis

Sandler O'Neill used publicly available information to compare selected financial information for Virginia Heritage and a group of financial institutions selected by Sandler O'Neill based on Sandler O'Neill's professional judgment and experience. The peer group consisted of publicly-traded banks and thrifts headquartered in Maryland, Virginia or Washington, D.C. with total assets between \$650 million and \$1.25 billion.

The following financial institutions were selected for the comparison:

Middleburg Financial Corporation	Old Line Bancshares, Inc.
National Bankshares, Inc.	Community Bankers Trust Corporation
Franklin Financial Corporation	Eastern Virginia Bankshares, Inc.
Shore Bancshares, Inc.	Monarch Financial Holdings, Inc.,
Community Financial Corporation	Access National Corporation
Old Point Financial Corporation	Valley Financial Corporation
Seyern Bancorp, Inc.	Southern National Bancorp of Virginia, Inc.
New Peoples Bankshares, Inc.	John Marshall Bank
Xenith Bankshares, Inc.	Chesapeake Financial Shares, Inc.

The analysis compared publicly available financial information for Virginia Heritage and the high, mean, median and low financial and market trading data for the peer group as of or for the last twelve month period ended March 31, 2014 with pricing data as of June 6, 2014. The results of these analyses are summarized in the following table.

	Virginia Heritage	Comparable Company Ranges
Total Assets (\$ in millions)	\$ 917	\$1,208 - \$669
Tangible Common Equity/Tangible Assets	9.25%	22.20% - 5.76%
Leverage Ratio	11.28%	18.68% - 7.30%
Total Risk-Based Capital Ratio	14.76%	29.74% - 11.68%
Return on Average Assets	1.08%	1.64% - 0.18%
Return on Average Common Equity	10.00%	12.64% - 2.07%
Net Interest Margin	3.57%	4.70% - 2.71%
Efficiency Ratio	60.8%	91.1% - 43.8%
Loan Loss Reserve/Gross Loans(1)	1.36%	2.53% - 0.57%
Non-Performing Assets(2)/Total Assets	0.30%	7.04% - 0.32%
Net Charge Offs/Average Loans	0.10%	0.92% - (0.08)%
Price/Tangible Book Value	154%	168% - 63%
Price/ Last 12 Months Earnings Per Share	13.5x	37.5x - 8.9x
Market Value (\$ in millions)	130	\$244 - \$25

(1) Gross loans include loans held for sale.

(2) Non-performing assets includes nonaccrual loans and leases, restructured loans, leases and other real estate owned.





Table of Contents**Analysis of Selected Merger Transactions**

Sandler O'Neill reviewed regional transactions that consisted of all bank and thrift transactions in Washington, D.C., Maryland or Virginia since January 1, 2011, with disclosed deal values that were greater than \$20 million. The group was composed of the following transactions:

**Buyer / Target**

F.N.B. Corp./OBA Financial Services Inc.  
 MVB Financial Corp/CFG Community Bank  
 Cardinal Financial Corporation/United Financial Banking Companies, Inc.  
 F.N.B. Corp./BCSB Bancorp Inc.  
 United Bankshares, Inc./Virginia Commerce Bancorp, Inc.  
 Union First Market Bankshares Corp./StellarOne Corp.  
 F.N.B. Corp./Annapolis Bancorp. Inc.  
 Old Line Bancshares Inc./WSB Holdings Inc.  
 City Holding Co./Community Financial Corp.  
 Washington First Bankshares Inc./Alliance Bankshares Corp.  
 First Community Bankshares Inc./Peoples Bank of Virginia  
 Sandy Spring Bancorp, Inc./CommerceFirst Bancorp, Inc.

Sandler O'Neill then reviewed the following multiples for each of the transactions: transaction price to last twelve months' earnings; transaction price to book value; transaction price to tangible book value; and core deposit premium. Sandler O'Neill then calculated the imputed per share valuation for the high, low, mean and median data for the transactions. The results of these analyses are summarized in the following tables.

	<b>Regional M&amp;A Transactions (Ranges)</b>
Price / Last 12 Months Earnings	23.9x - 16.4x
Price / Book Value	196% - 66%
Price / Tangible Book Value	196% - 66%
Core Deposit Premium	11.2% - (4.1)%
One Day Market Premium	75% - 15.2%

	<b>Imputed Per Share Valuation for Precedent Regional M&amp;A Transactions (Ranges)</b>
Price / Last 12 Months Earnings	\$38.18 - \$26.22
Price / Book Value	\$27.69 - \$9.28
Price / Tangible Book Value	\$27.69 - \$9.28
Core Deposit Premium	\$23.02 - \$10.86
Market Premium	\$37.90 - \$24.95

**Virginia Heritage Financials as of March 31, 2014**

	<b>Last 12 Months Earnings Per Share</b>	<b>Book Value Per Share</b>	<b>Tangible Book Value Per Share</b>	<b>Core Deposits</b>	<b>Closing Price</b>
\$	1.60	\$ 14.10	\$ 14.10	\$ 477,469	\$ 19.80

**Virginia Heritage Net Present Value Analysis**

Sandler O'Neill performed an analysis that estimated the net present value per share of Virginia Heritage common stock through December 31, 2018.

## Edgar Filing: EAGLE BANCORP INC - Form S-4

### Table of Contents

Sandler O'Neill based the analysis on Virginia Heritage's management budget for 2014 - 2016 and management guidance thereafter, which assumed (i) tangible book value as of December 31, 2014 of \$15.41 per share, (ii) a discount rate of 15.32%, and (iii) 6,233,000 estimated diluted shares of common stock.

To approximate the terminal value of Virginia Heritage's common stock at December 31, 2018, Sandler O'Neill applied price to earnings multiples of 12.0x to 20.0x and multiples of tangible book value ranging from 100% to 180% as determined by Sandler O'Neill in its professional judgment and experience. Sandler O'Neill selected the price to earnings multiples based on price to earnings multiples of Virginia Heritage's peer group. Sandler O'Neill selected the tangible book value multiples based on tangible book value multiples of the Virginia Heritage peer group.

The income streams and terminal values were then discounted to present values using different discount rates ranging from 10.0% to 16.0%, which were assumed deviations, both up and down, as selected by Sandler O'Neill based on the Virginia Heritage discount rate of 15.32% as determined by Sandler O'Neill. Sandler O'Neill determined the discount rate based on the 10-year treasury bond yield of 2.61%, an equity risk premium of 5.70%, a size premium of 3.81%, and an industry premium of 3.20%. These analyses resulted in the following reference ranges of implied present values per share of Virginia Heritage common stock:

**Range of Implied Earnings Per Share  
Based on Price/Earnings**

\$14.58 - \$31.27

**Range of Implied Tangible Book Value Per  
Share Based on Tangible Book Value**

\$11.97 - \$30.82

Sandler O'Neill also considered and discussed with the Virginia Heritage's board of directors how this analysis would be affected by changes in the underlying assumptions, including variations with respect to net income. To illustrate this impact, Sandler O'Neill performed a similar analysis assuming Virginia Heritage's net income varied from 25% above projections to 25% below projections. Using a discount rate of 13.0% for this analysis, Sandler O'Neill noted a range of \$12.38 - \$34.40 per share of Virginia Heritage common stock.

During the June 9, 2014 meeting of Virginia Heritage's board of directors, Sandler O'Neill noted that the net present value analysis is a widely used valuation methodology, but the results of such methodology are highly dependent upon the numerous assumptions that must be made, and the results thereof are not necessarily indicative of actual values or future results.

### **Eagle Comparable Company Analysis**

Sandler O'Neill used publicly available information to compare selected financial information for Eagle and a group of financial institutions selected by Sandler O'Neill based on Sandler O'Neill's professional judgment and experience. The peer group consisted of publicly-traded banks and thrifts headquartered in Maryland, Virginia or Washington, D.C. with total assets between \$1 and \$10 billion and non-performing assets/assets less than 3.0%.

The following financial institutions were selected for the comparison:

Union Bankshares Corporation	Washington First Bankshares, Inc.
TowneBank	Middleburg Financial Corporation
Carter Bank and Trust	Old Line Bancshares, Inc.
Cardinal Financial Corp.	National Bancshares, Inc.
First Community Bankshares Inc.	Community Bankers Trust Corporation
Burke & Herbert Bank & Trust Company	Eastern Virginia Bankshares, Inc.
C&F Financial Corporation	Monarch Financial Holding, Inc.
American National Bankshares, Inc.	Community Financial Corporation

## Edgar Filing: EAGLE BANCORP INC - Form S-4

### Table of Contents

The analysis compared publicly available financial information for Eagle and the high, mean, median and low financial and market trading data for the peer group as of or for the last twelve month period ended March 31, 2014 with pricing data as of June 6, 2014. The results of these analyses are summarized in the following table.

	<b>Eagle</b>	<b>Comparable Company Ranges</b>
Total Assets (\$ in millions)	\$ 3,804	\$7,295 - \$1,017
Tangible Common Equity/Tangible Assets	9.22%	13.04% - 6.68%
Leverage Ratio	10.83%	14.24% - 6.79%
Total Risk-Based Capital Ratio	13.04%	24.51% - 11.77%
Return on Average Assets	1.36%	1.64% - 0.55%
Return on Average Common Equity	12.42%	12.06% - 5.65%
Net Interest Margin	4.41%	7.11% - 2.17%
Efficiency Ratio	50.1%	83.5% - 43.8%
Loan Loss Reserve/Gross Loans(1)	1.36%	4.12% - 0.57%
Non-Performing Assets(2)/Total Assets	1.40%	2.90% - 0.22%
Net Charge Offs/Average Loans	0.11%	1.64% - (0.08)%
Price/Tangible Book Value	244%	186% - 95%
Price/ Last 12 Months Earnings Per Share	18.3x	24.7x - 9.3x
Price/ 2014 Consensus Estimated Earnings Per Share	16.4x	19.6x - 10.9x
Current Dividend Yield	0.0%	4.1% - 0.0%
Market Value (\$ in millions)	\$ 855	\$1,198 - \$80

(1) Gross loans include loans held for sale.

(2) Non-performing assets includes nonaccrual loans and leases, restructured loans, leases and other real estate owned.

### **Eagle Net Present Value Analysis**

Sandler O'Neill also performed an analysis that estimated the net present value of Eagle through December 31, 2018.

Sandler O'Neill based the analysis on Eagle's projected earnings stream as derived from median publicly available analyst earnings estimates for Eagle for the years ending December 31, 2014 through December 31, 2015, and earnings estimates for the years ending December 31, 2015 through December 31, 2018 based on asset and earnings per share growth rates provided by senior management of Eagle, which assumed (i) tangible book value per share of \$15.07 as of December 31, 2014, (ii) discount rate of 13.36% and (iii) estimated diluted shares of Eagle common stock of 26,575,000.

To approximate the terminal value of Eagle's common stock at December 31, 2018, Sandler O'Neill applied price to earnings multiples of 12.0x to 20.0x and multiples of tangible book value ranging from 120% to 200% as determined by Sandler O'Neill in its professional judgment and experience. Sandler O'Neill selected the price to earnings multiples based on the range of data derived from trading multiples Eagle's peer group. The income streams and terminal values were then discounted to present values using different discount rates ranging from 9.0% to 14.0%, which were assumed deviations, both up and down, as selected by Sandler O'Neill based on the Eagle discount rate of 13.36% as determined by Sandler O'Neill in its professional judgment and experience. Sandler O'Neill determined the discount rate based on the 10-year treasury bond yield of 2.61%, an equity risk premium of 5.70%, a size premium of 1.85%, and an

## Edgar Filing: EAGLE BANCORP INC - Form S-4

### Table of Contents

industry premium of 3.20%. These analyses resulted in the following reference ranges of implied earnings per share and implied tangible book value per share of Eagle common stock:

Range of Implied Earnings Per Share Based on Price/Earnings	Range of Implied Tangible Book Value Per Share Based on Tangible Book Value
\$20.61 - \$42.51	\$16.89 - \$34.83

Sandler O'Neill also considered and discussed with the Virginia Heritage board of directors how this analysis would be affected by changes in the underlying assumptions, including variations with respect to net income. To illustrate this impact, Sandler O'Neill performed a similar analysis assuming Eagle's net income varied from 25% above median publicly available analyst estimates and long-term earnings growth rate for the years ending 2014 through 2018 to 25% below median publicly available analyst estimates and long-term earnings growth rate for the years ending 2014 through 2018. Using a discount rate of 11.0% for this analysis, Sandler O'Neill noted a range of \$17.55 - \$48.74 per share of Eagle common stock.

At the June 9, 2014 meeting of the Virginia Heritage board of directors, Sandler O'Neill noted that the net present value analysis is a widely used valuation methodology, but the results of such methodology are highly dependent upon the numerous assumptions that must be made, and the results thereof are not necessarily indicative of actual values or future results.

### **Pro Forma Results**

Sandler O'Neill analyzed certain potential pro forma effects of the merger, assuming the following: (i) the merger closes in the fourth quarter of 2014; (ii) per share merger consideration value of \$29.00 per share in the aggregate, comprised of \$7.50 per share in cash and 0.6531 shares of Eagle common stock; (iii) outstanding options to buy Virginia Heritage common stock are converted into options to buy Eagle common stock; (iv) Virginia Heritage's performance is consistent with the financial forecasts and estimates prepared by its management; (v) Eagle's performance is consistent with median publicly available analyst estimates and long-term earnings growth rate provided by Eagle's management; (vi) certain purchase accounting adjustments, including a loan credit mark equal to negative \$13.6 million (1.6% of gross loans), a loan interest rate mark equal to negative \$2.0 million, and a deposit interest rate mark equal to negative \$2.9 million (accrued over two years); (vii) no change to Virginia Heritage's estimated provision expense; (viii) SBLF preferred stock remains outstanding for both Virginia Heritage and Eagle until December 31, 2015; (ix) core deposit intangibles constitute 1.3% of Virginia Heritage's non-time deposits, amortized on a straight-line basis over a ten-year period; (x) cost savings of 35% of Virginia Heritage's estimated non-interest expense, fully realized by 2016; (xi) pre-tax merger related expenses of \$7.3 million; (xii) pre-tax cash opportunity cost of 1.5%; and (xiii) a \$45 million offering of subordinated debt with a 7% interest rate between announcement of the transaction and closing. The actual results achieved by the combined company, however, may vary from projected results and the variations may be material.

The table below shows Sandler O'Neill's projected accretion/dilution percentages for Eagle as of closing and for each of the years 2014-2017.

	Closing 12/31/2014	Year Ending 12/31/2015	Year Ending 12/31/2016	Year Ending 12/31/2017
Eagle Earnings Per Share Accretion/(Dilution) Excluding Transaction Expenses		3.7%	2.6%	2.9%
Eagle Tangible Book Value Accretion/(Dilution)	(4.9)%	(3.4)%	(2.3)%	(1.4)%

Table of Contents**Other Information Reviewed By Sandler O'Neill***Stock Price Performance*

Sandler O'Neill also reviewed for informational purposes the publicly reported trading prices of Virginia Heritage's common stock for the one-year period ended June 4, 2014. Sandler O'Neill then compared the relationship between the movements in the price of Virginia Heritage's common stock against the movements in the prices of publicly-traded banks and thrifts headquartered in Maryland, Virginia or Washington, D.C. with total assets between \$650 million and \$1.25 billion ("Virginia Heritage Peers"), the NASDAQ Bank Index and the S&P 500.

**One-Year Comparative Stock Performance**

	<b>Beginning Value</b>	<b>Ending Value</b>
Virginia Heritage	100%	164.9%
Virginia Heritage Peers	100%	112.3%
NASDAQ Bank Index	100%	117.6%
S&P 500	100%	118.2%

Sandler O'Neill also reviewed for informational purposes the publicly reported trading prices of Eagle's common stock for the one-year period ended June 4, 2014. Sandler O'Neill then compared the relationship between the movements in the price of Eagle's common stock against the movements in the prices of publicly-traded banks and thrifts headquartered in Maryland, Virginia or Washington, D.C. with total assets between \$1 and \$10 billion and Non-Performing Assets/Assets less than 3.0% ("Eagle Peers"), the NASDAQ Bank Index and the S&P 500.

**One-Year Comparative Stock Performance**

	<b>Beginning Value</b>	<b>Ending Value</b>
Eagle	100%	142.2%
Eagle Peers	100%	107.4%
NASDAQ Bank Index	100%	117.6%
S&P 500	100%	118.2%

**Miscellaneous**

Sandler O'Neill acted as financial advisor to the Virginia Heritage board of directors in connection with the merger and received a fee associated with the delivery of its fairness opinion from Virginia Heritage in the amount of \$150,000, which amount will be credited towards an additional fee of 1% of the aggregate transaction value that Sandler O'Neill will be entitled to receive if the merger is consummated. Virginia Heritage has also agreed to reimburse Sandler O'Neill's reasonable out-of-pocket expenses incurred in connection with its engagement and to indemnify Sandler O'Neill and its affiliates and their respective partners, directors, officers, employees, agents and controlling persons against certain expenses and liabilities, including liabilities under the securities laws. Virginia Heritage has paid Sandler O'Neill \$[ ] for other services during the last two years.

In the ordinary course of its respective broker and dealer businesses, Sandler O'Neill may purchase securities from and sell securities to Virginia Heritage and Eagle and their respective affiliates. Sandler O'Neill may also actively trade the debt and/or equity securities of Virginia Heritage or Eagle or their respective affiliates for their own accounts and for the accounts of their customers and, accordingly may at any time hold a long or short position in such securities. In addition, Sandler O'Neill acted as underwriter or sales agent for offerings of Eagle securities in the last two years, for which it received commissions, discounts or placement fees aggregating approximately \$1.5 million, in addition to reimbursement of

Table of Contents

certain out-of-pocket expenses, and has been engaged by Eagle to act as underwriter in connection with its proposed offering of subordinated debt.

**Eagle's Reasons for the Merger**

In reaching its determination to approve and adopt the merger agreement and the transactions contemplated thereby, the Eagle board of directors, in consultation with management and its financial and legal advisors, considered numerous factors. In determining that the merger was in the best interest of Eagle and its shareholders, Eagle considered that the merger had numerous positive aspects, including but not limited to the following:

that the merger will significantly expand EagleBank's business and presence in the Northern Virginia market, which is one of the most attractive markets in the Washington, D.C. metropolitan area;

Virginia Heritage has branch offices in key sub-markets in Northern Virginia not already served by EagleBank;

the quality of Virginia Heritage's deposit base;

Virginia Heritage's expertise and dedicated banking group focused on commercial and commercial real estate lending complements Eagle's experience, customer service and product offerings for this customer segment;

the potential opportunities for providing expanded services to Virginia Heritage's customers;

Eagle and Virginia Heritage share a customer service focused business model;

the merger is expected to be accretive to Eagle's earnings per share within one year of the closing of the merger;

the merger is expected to result in substantial cost savings and operating efficiencies;

the merger will result in a larger organization, which will have a higher legal lending limit and greater capacity to service larger loans and customers; and

the merger will enhance Eagle's position and reputation in the Washington, D.C. metropolitan area.

Eagle also considered certain risks associated with the merger, including but not limited to the risks that:

the quality of Virginia Heritage's loan portfolio may be worse than Eagle anticipated, which would expose it to additional loan loss provision expense and charge-offs;

the risk that Eagle will be unsuccessful in achieving anticipated cost savings and revenue enhancements;

integration of the two companies could take longer, and be more expensive, than anticipated; and

the risk of runoff of customers or employees, as a result of the disruption of the merger or competitive factors.

The above discussion of the information and factors considered by Eagle's board of directors is not meant to be exhaustive, but indicates the material matters considered by the board. In reaching its determination to approve the merger agreement and the transactions which it contemplates, the board did not quantify, rank or assign any relative or specific weight to any of the foregoing factors, and individual directors may have considered various factors differently. Eagle's board of directors did not undertake to make any specific determination as to whether any factor, or any particular aspect of any factor, supported or did not support its ultimate determination. There can be no assurance that the merger will be effected

Table of Contents

and the integration of the two institutions completed in the manner expected by the Eagle board, or that the expected benefits to Eagle and its shareholders will be realized.

**Surrender of Certificates Representing Virginia Heritage Common Stock**

Upon effectiveness of the merger, certificates which formerly represented shares of Virginia Heritage common stock will represent the number of shares of Eagle common stock into which such shares have been converted, except that until exchanged for Eagle common stock, the holders of Virginia Heritage common stock certificates will not be entitled to receive payment of dividends or other distributions or payments on Eagle common stock. The exchange agent shall receive and hold all dividends or other distributions paid or distributed with respect to shares of Eagle common stock for the account of the persons entitled thereto.

Eagle has appointed its transfer agent, Computershare Shareholder Services, as the exchange agent with respect to the merger. Within ten business days following the mailing of this proxy statement/prospectus, the exchange agent will mail to each registered holder of Virginia Heritage common stock a letter of transmittal and instructions for use in the exchange of shares of Virginia Heritage common stock for a combination of shares of Eagle common stock and cash (including the cash in lieu of fractional shares), including procedures to be followed, including, in part, the posting of a bond in the event that certificates representing Virginia Heritage common stock have been lost or destroyed.

**Holders of Virginia Heritage common stock should not deliver their certificates until they have received transmittal forms, and should not return certificates with the enclosed form of proxy.** For those holders of Virginia Heritage common stock who have not surrendered a properly completed letter of transmittal and certificated shares or book-entry shares evidencing the shares of Virginia Heritage common stock prior to the effective date of the merger, the exchange agent will send such holders another letter of transmittal promptly following the closing of the merger.

Upon the closing, each holder of certificated shares or book-entry shares who has surrendered such certificated or book-entry shares of Virginia Heritage common stock to the exchange agent will, upon acceptance thereof by the exchange agent, be entitled to evidence of issuance in book-entry form, or upon written request of such holder a certificate or certificates representing, the number of whole shares of Eagle common stock and the amount of cash into which the aggregate number of shares of Virginia Heritage common stock previously represented by such certificated shares or book-entry shares surrendered shall have been converted, in each case, without interest. The exchange agent shall accept such certificated shares or book-entry shares of Virginia Heritage common stock upon compliance with such reasonable terms and conditions as the exchange agent may impose to effect an orderly exchange thereof in accordance with normal exchange practices. If a holder of Virginia Heritage common stock surrenders certificated shares and/or book-entry shares and a properly executed letter of transmittal to the exchange agent at least five business days prior to the closing date of the merger, then the exchange agent will deliver, within five business days following the closing date of the merger, to such holder, the merger consideration into which the shares of Virginia Heritage common stock represented thereby have been converted. If a holder of Virginia Heritage common stock surrenders such certificated shares and/or book-entry shares and a properly executed letter of transmittal to the exchange agent at any time after five business days prior to the closing date of the merger, then the exchange agent will promptly, but in no event later than five business days following receipt of such certificated shares and/or book-entry shares and properly executed letter of transmittal, deliver to such holder the merger consideration into which the shares of Virginia Heritage common stock represented thereby have been converted.

Each outstanding certificated share or book-entry share which is not surrendered to the exchange agent in accordance with the procedures shall, except as set forth below, until duly surrendered to the exchange agent, be deemed to evidence ownership of the number of shares of Eagle common stock and/or the right to receive the amount of cash into which such Virginia Heritage common stock shall have been converted. After the effective time of the merger, there shall be no further transfer on the records of



Table of Contents

Virginia Heritage of certificated shares or book-entry shares and, if such certificated shares or book-entry shares are presented to Virginia Heritage for transfer, they shall be cancelled against delivery of certificates for Eagle common stock and/or cash into which such Virginia Heritage common stock shall have been converted.

Any portion of the merger consideration that remains unclaimed by the shareholders of Virginia Heritage for six months after the effective time of the merger (as well as any proceeds from any investment thereof) will be delivered by the exchange agent to Eagle. In the event that any former shareholder of Virginia Heritage has not properly surrendered his or her shares of Virginia Heritage common stock within such six-month period, the shares of Eagle common stock that would otherwise have been issued to such shareholder may, at the option of Eagle, be sold and the net proceeds of such sale, together with any cash in respect of fractional shares and any previously accrued dividends, and the cash consideration in respect of such holder's shares of Virginia Heritage common stock, will be held by Eagle for such shareholder's benefit in a non-interest bearing deposit account at EagleBank or another depository institution, the deposits of which are insured by the Federal Deposit Insurance Corporation, or the FDIC, chosen by Eagle in its discretion, and the sole right of such shareholder shall be the right to receive any certificates for Eagle common stock which have not been so sold, and to collect cash in such account, without interest. Subject to all applicable laws of escheat, such amounts will be paid to such former shareholder of Virginia Heritage, without interest, upon proper surrender of his or her shares of Virginia Heritage common stock. Eagle and the exchange agent shall be entitled to rely upon the stock transfer books of Virginia Heritage to establish the identity of those persons entitled to receive the merger consideration. In the event of a dispute with respect to ownership of stock represented by any share of Virginia Heritage common stock, Eagle and the exchange agent shall be entitled to deposit any consideration represented thereby in escrow with an independent third party and thereafter be relieved with respect to any claims thereto.

**Support Agreements**

As a condition to the obligation of Eagle to complete the merger, each of the directors of Virginia Heritage has entered into an agreement with respect to the voting of shares of Virginia Heritage common stock that they have or share voting power, which we refer to as the "support agreement." Pursuant to the support agreement, the directors of Virginia Heritage have agreed, in their capacities as shareholders, that they will vote an aggregate of 1,440,831 shares of Virginia Heritage common stock over which they have or share the power to vote or direct the voting, or 23.93% of the total number of shares of Virginia Heritage common stock outstanding, in favor of the merger agreement and the transactions contemplated by the merger agreement, unless Eagle is in material default with respect to a material covenant, representation, warranty or agreement in the merger agreement, or in connection with a superior acquisition proposal, discussed in more detail under " Conduct of Business Pending the Effective Time Nonsolicitation of Acquisition Proposals" at page 74, Virginia Heritage or its board of directors withdraws, modifies or qualifies, or publicly proposes to withdraw, modify or qualify, in a manner adverse to Eagle, the board of director's recommendation to shareholders of Virginia Heritage to approve the merger agreement, or approves or recommends, or publicly proposes to approve or recommend, to the shareholders of the Virginia Heritage any acquisition proposal.

Under the support agreement, the directors also agreed not to, without the prior written consent of Eagle, (i) tender or permit the tender into any tender or exchange offer, or sell, transfer, hypothecate, grant a security interest in, or otherwise dispose of or encumber any of his or her shares of Virginia Heritage common stock subject to the support agreement, or any options to acquire Virginia Heritage common stock, (ii) exercise any option to purchase Virginia Heritage common stock prior to the effective time of the merger, unless it would otherwise expire, and (iii) purchase or sell on NASDAQ or submit a bid to purchase or an offer to sell on NASDAQ any shares of Eagle common stock during the price determination period. The directors also agreed that they will not, and they will not authorize, direct, induce or encourage any other persons to solicit any alternative acquisition proposal in violation of Virginia Heritage's covenant not to solicit such proposals.

Table of Contents

**Non-Competition, Non-Solicitation & Non-Disparagement Agreements**

As a condition to the obligation of Eagle to complete the merger, each of the directors of Virginia Heritage has entered into an agreement regarding limitations on their ability to solicit the business of Eagle and Virginia Heritage customers, and employees of Eagle and Virginia Heritage, and to engage in activities in competition with Eagle and EagleBank following the effective time of the merger. In addition, the Virginia Heritage directors have agreed that following the effectiveness of the merger, they will not, directly or indirectly, make to any third party any disparaging or defamatory statements about Eagle, EagleBank or Virginia Heritage. We refer to this agreement, which has a term of eighteen months from the effectiveness of the merger, as the "non-competition agreement."

Under the non-competition agreement, the Virginia Heritage directors may not knowingly, directly or indirectly, for or on behalf of such director or any other person or entity, accept banking business from, solicit the banking business of, or induce to discontinue, terminate or reduce the extent of their relationship with Eagle, EagleBank or any Eagle subsidiary, any person or entity who was a customer of Virginia Heritage, Eagle, EagleBank or any Eagle subsidiary; or initiate any offer of employment to or hiring process with respect to, or in any manner solicit the services, or hire any person who was an employee of Virginia Heritage, Eagle, EagleBank or any Eagle subsidiary as of the date of the merger agreement or at the effective time of the merger. For purposes of the non-competition agreement, "banking business" means retail banking services, commercial banking services, consumer savings, deposit production, loan production or commercial lending services, insurance brokerage, mortgage banking or mortgage brokerage services; provided, however, the meaning of banking business was revised to remove "insurance brokerage" with respect to one Virginia Heritage director. The non-competition agreement contains certain exclusions for nondirected advertisements and solicitations, which will be deemed not to violate the non-solicitation agreement.

Further, the Virginia Heritage directors have each agreed that he or she will not, directly or indirectly, (i) engage or participate in the ownership, management, operation, control or financing of, or (ii) provide any service, advice, assistance or support regarding the management, operation, organization, formation, acquisition or financing of, (iii) or have any financial interest in or otherwise be connected with, whether as organizer, director, advisory director, officer, employee, consultant, partner, contractor, or shareholder of any federal or state commercial bank or insured depository institution, credit union, industrial loan bank, savings institution, thrift or non-bank residential, commercial or commercial real estate lending business or loan brokerage business, or any person or entity seeking to acquire or form such an institution or company, which are collectively referred to as "financial institutions," and which has a branch or loan production office located in the Maryland counties of Montgomery, Prince Georges, Frederick, Howard, Anne Arundel and Charles, the District of Columbia, the Virginia counties of Arlington, Fairfax, Fauquier, Loudoun, Prince William and Stafford Counties and the cities of Alexandria, Fairfax, Falls Church, Manassas and Manassas Park, including but not limited to a financial institution engaged in, or which controls any entity engaged in, banking business. Such restrictions do not apply to: (a) ownership of less than 4.9% of the capital stock of a financial institution; (b) ownership of more than 2% of the capital stock of a financial institution which was owned as of the date of the merger agreement; or (c) one director, if the director's employment with EagleBank is terminated, other than for cause, during the eighteen month term of the non-competition agreement.

The Virginia Heritage directors have agreed that during the term of the non-competition agreement, they will not, directly or indirectly, disclose or use, or authorize any person or entity to disclose or use, any confidential or nonpublic information relating to Eagle, EagleBank or Virginia Heritage of which such director is aware or to which such director has access, as a result of service on the board of directors or as an officer or employee of Virginia Heritage.

Table of Contents

**Effectiveness of the Merger**

The closing of the merger will take place not later than the later of ten business days after, or the last day of the month in which, the latest of the following occur: (i) the receipt of all required approvals and authorizations of regulatory and governmental authorities, (ii) the approval of the merger by the holders of at least a majority of the outstanding shares of Virginia Heritage common stock, (iii) the expiration of all applicable waiting periods, and (iv) the satisfaction or waiver of all conditions to the merger. The merger will become effective upon the latest of the filing of articles of merger with the Maryland State Department of Assessments and Taxation, the filing of articles of merger with the Virginia State Corporation Commission, or the time indicated in the articles of merger. It is expected that the merger will become effective on the same day of the closing, unless otherwise agreed in writing.

**Material United States Federal Income Tax Consequences**

Completion of the merger is conditioned on, among other things, the receipt by Virginia Heritage and Eagle of a tax opinion from Miles & Stockbridge, P.C., or "Miles & Stockbridge," that, for U.S. federal income tax purposes, the merger will be treated as a reorganization within the meaning of Section 368(a) of the Internal Revenue Code. These opinions will rely on certain assumptions, including assumptions regarding the absence of changes in existing facts and law and the completion of the merger in the manner contemplated by the merger agreement, and representations and covenants made by Eagle and Virginia Heritage, including those contained in representation letters of officers of Eagle and Virginia Heritage. If any of those representations, covenants or assumptions is inaccurate or is not complied with, these opinions may not be relied upon, and the U.S. federal income tax consequences of the merger could differ from those discussed here and in the tax opinion. In addition, the tax opinions will not be binding on the Internal Revenue Service, and neither Eagle nor Virginia Heritage intends to request any ruling from the Internal Revenue Service as to the U.S. federal income tax consequences of the merger.

The following is a summary of the material U.S. federal income tax consequences of the merger. This discussion is based on the Internal Revenue Code, its legislative history, existing and proposed U.S. Treasury regulations thereunder and published rulings and decisions, all as currently in effect as of the date hereof and all of which are subject to change, possibly with retroactive effect. Any such change could affect the continuing validity of this discussion. Tax considerations under state, local and foreign laws, or federal laws other than those pertaining to the income tax, are not addressed in this document. The actual tax consequences of the merger to you will depend on your specific situation and on factors that are not within the control of Eagle, EagleBank or Virginia Heritage. You should consult with your own tax advisors as to the tax consequences of the merger in your particular circumstances, including the applicability and effect of the alternative minimum tax and any state, local or foreign and other tax laws and of changes in those laws.

This discussion addresses only those shareholders of Virginia Heritage who are U.S. holders and who hold their Virginia Heritage common stock as a capital asset within the meaning of Section 1221 of the Internal Revenue Code. It does not address all the U.S. federal income tax consequences that may be relevant to particular shareholders of Virginia Heritage in light of their individual circumstances or to shareholders of Virginia Heritage who are subject to special rules, such as: financial institutions; investors in pass-through entities; regulated investment companies; real estate investment companies; insurance companies; tax-exempt organizations; dealers in securities or currencies; traders in securities that elect to use a mark-to-market method of accounting; persons that hold Virginia Heritage common stock as part of a straddle, hedge, constructive sale or conversion transaction; certain expatriates or persons that have a functional currency other than the U.S. dollar; persons who are not U.S. holders; shareholders who acquired their shares of Virginia Heritage common stock through the exercise of an employee stock option or otherwise as compensation or through a tax-qualified retirement plan; persons liable for the alternative minimum tax; and partnerships or other pass-through entities for U.S. federal income tax purposes.

Table of Contents

If a partnership, including for this purpose any entity treated as a partnership for U.S. federal income tax purposes, holds Virginia Heritage common stock, the tax treatment of a partner generally will depend on the status of the partners and the activities of the partnership. If you are a partner of a partnership holding Virginia Heritage common stock, you should consult your tax advisor.

For purposes of this discussion, a "U.S. holder" is a beneficial owner of Virginia Heritage common stock who for U.S. federal income tax purposes is: an individual who is a citizen or resident of the United States; a corporation, or an entity treated as a corporation for U.S. federal income tax purposes, created or organized in or under the laws of the United States or any state or political subdivision thereof; a trust that (i) is subject to (a) the primary supervision of a court within the U.S. and (b) the authority of one or more U.S. persons to control all substantial decisions of the trust, or (ii) has a valid election in effect under applicable U.S. Treasury regulations to be treated as a U.S. person; or an estate the income of which is subject to U.S. federal income taxation regardless of its source.

*The Merger.* Based upon the foregoing, and subject to the limitations, assumptions and qualifications described herein, it is the opinion of Miles & Stockbridge that the material U.S. federal income tax consequences of the merger applicable to U.S. holders of Virginia Heritage common stock who exchange their shares of Virginia Heritage common stock in the merger, will be as follows:

the merger will be treated as a reorganization within the meaning of Section 368(a) of the Internal Revenue Code;

none of Virginia Heritage, Eagle or EagleBank will recognize gain or loss as a result of the merger;

a shareholder of Virginia Heritage generally will not recognize any gain or loss for U.S. federal income tax purposes as a result of the exchange of the holder's Virginia Heritage shares solely for Eagle common stock pursuant to the merger, and will recognize gain (but not loss) in an amount not to exceed any cash received as part of the merger consideration (except with respect to any cash received in lieu of a fractional share of Eagle common stock, as discussed below under "Cash Received in Lieu of a Fractional Share of Eagle Common Stock");

gain (but not loss) will be recognized by shareholders of Virginia Heritage who receive shares of Eagle common stock and cash in exchange for shares of Virginia Heritage common stock pursuant to the merger, in an amount equal to the lesser of (i) the amount by which the sum of the fair market value of the Eagle common stock and cash received by a shareholder of Virginia Heritage exceeds such shareholder's basis in its Virginia Heritage common stock, and (ii) the amount of cash received by such shareholder (except with respect to any cash received in lieu of fractional share interests in Eagle common stock, as discussed below under "Cash Received In Lieu of a Fractional Share of Eagle Common Stock");

the aggregate basis of the Eagle common stock received in the merger will be the same as the aggregate basis of the Virginia Heritage common stock for which it is exchanged, decreased by the amount of cash received in the merger and decreased by any basis attributable to fractional share interests in Eagle common stock for which cash is received, and increased by the amount of gain recognized on the exchange other than in respect of fractional shares (regardless of whether such gain is classified as capital gain or as ordinary dividend income, as discussed below under "Additional Considerations Recharacterization of Gain as a Dividend"); and

the holding period for the shares of Eagle common stock received in exchange for shares of Virginia Heritage common stock in the merger by a shareholder of Virginia Heritage (including fractional shares deemed received) will include the holding period of the shares of Virginia Heritage common stock exchanged therefor.

*Taxation as Capital Gain.* Except as described under "Additional Considerations Recharacterization of Gain as a Dividend" below, gain that Virginia Heritage shareholders recognize in

Table of Contents

connection with the merger generally will constitute capital gain and will constitute long-term capital gain if such shareholders have held (or are treated as having held) their Virginia Heritage common stock for more than one year as of the date of the merger. For Virginia Heritage shareholders that are non-corporate holders of Virginia Heritage common stock, long-term capital gain generally will be taxed at preferential rates.

*Additional Considerations Recharacterization of Gain as a Dividend.* All or part of the gain that a particular shareholder recognizes could be treated as dividend income rather than capital gain if (i) such shareholder is a significant shareholder of Eagle or (ii) such Virginia Heritage shareholder's percentage ownership, taking into account constructive ownership rules, in Eagle after the merger is not meaningfully reduced from what its percentage ownership would have been if it had received solely shares of Eagle common stock rather than a combination of cash and shares of Eagle common stock in the merger. This could happen, for example, because of ownership of additional shares of Eagle common stock by such Virginia Heritage shareholder or ownership of shares of Eagle common stock by a person related to such Virginia Heritage shareholder. The Internal Revenue Service has indicated in rulings that any reduction in the interest of a minority shareholder that owns a small number of shares in a publicly and widely held corporation and that exercises no control over corporate affairs would result in capital gain as opposed to dividend treatment. Because the possibility of dividend treatment depends primarily upon such Virginia Heritage shareholder's particular circumstances, including the application of certain constructive ownership rules, Virginia Heritage shareholders should consult their own tax advisors regarding the potential tax consequences of the merger to them.

*Cash Received in Lieu of a Fractional Share of Eagle Common Stock.* A U.S. holder that receives cash in lieu of a fractional share of Eagle common stock in the merger generally will be treated as if the fractional share of Eagle common stock had been distributed to them as part of the merger, and then redeemed by Eagle in exchange for the cash actually distributed in lieu of the fractional share, with the redemption generally qualifying as an "exchange" under Section 302 of the Internal Revenue Code. Consequently, those holders generally will recognize capital gain or loss with respect to the cash payments they receive in lieu of fractional shares measured by the difference between the amount of cash received and the tax basis allocated to the fractional shares, and such gain or loss will be long-term capital gain or loss if, as of the effective date of the merger, the holding period of such shares is greater than one year. The deductibility of capital losses is subject to limitation under the Internal Revenue Code.

*Miscellaneous.* If a holder of Virginia Heritage common stock receives Eagle common stock in the merger and owned immediately before the merger (i) 5% or more, by vote or value, of the common stock of Virginia Heritage or (ii) securities of Virginia Heritage with a tax basis of \$1 million or more, the holder will be required to file a statement with its U.S. federal income tax return for the year of the merger. The statement must set forth such holder's adjusted tax basis in, and the fair market value of, the shares of Virginia Heritage common stock it surrendered in the merger, the date of the merger, and the name and employer identification numbers of Eagle and Virginia Heritage, and such holder will be required to retain permanent records of these facts.

*Backup Withholding and Information Reporting.* Any cash proceeds received by a holder of Virginia Heritage common stock pursuant to the merger may, under certain circumstances, be subject to information reporting and backup withholding. Backup withholding will not apply if the holder provides proof of an applicable exemption or furnishes its taxpayer identification number on an Internal Revenue Service Form W-9 (or substitute), and otherwise complies with all applicable requirements of the backup withholding rules. Any amounts withheld from payments to a holder under the backup withholding rules are not additional tax and will be allowed as a refund or credit against the holder's U.S. federal income tax liability, provided the required information is timely furnished to the Internal Revenue Service. The backup withholding tax rate is currently 28%.

Table of Contents

**This discussion of the material U.S. federal income tax consequences does not purport to be a complete analysis or listing of all potential tax effects that may apply to a holder of Virginia Heritage common stock. Further, it is not intended to be, and should not be construed as, tax advice. Holders of Virginia Heritage common stock are urged to consult their independent tax advisors with respect to the application of U.S. federal income tax laws to their particular situations as well as any tax consequences arising under the U.S. federal estate or gift tax rules, or under the laws of any state, local, foreign or other taxing jurisdiction or under any applicable tax treaty.**

**Interests of Certain Persons in the Merger**

In considering the recommendation of Virginia Heritage's board of directors that Virginia Heritage shareholders vote in favor of the proposal to approve the merger agreement, Virginia Heritage shareholders should be aware that Virginia Heritage's directors and officers may have interests in the transactions contemplated by the merger agreement, including the merger, that may be different from, or in addition to, their interests as shareholders of Virginia Heritage. Virginia Heritage's board of directors was aware of these interests and took them into account in its decision to approve and adopt the merger agreement and the transactions contemplated by the merger agreement, including the merger.

*Options to Acquire Virginia Heritage Common Stock.* As of the record date for the Virginia Heritage special meeting, Virginia Heritage's directors and executive officers owned, in the aggregate, options to purchase [ ] shares of Virginia Heritage common stock under Virginia Heritage's option plans. Each issued and outstanding option to purchase shares of Virginia Heritage common stock will be converted into an option to purchase shares of Eagle common stock, as set forth under "Treatment of Virginia Heritage Options" at page 44. Any unvested options will immediately vest and become exercisable at the effectiveness of the merger.

*Change in Control Agreements with Certain Executive Officers.* Virginia Heritage currently has change in control agreements with each of the officers set forth in the table below. Each change in control agreement contains provisions providing for potential payments following a change in control of Virginia Heritage. Eagle will assume these contracts at the effective time of the merger. Under these agreements, if within twelve months, eighteen months, or twenty-four months, depending on the applicable agreement, after a change of control (as defined in the agreements), the officer's employment is terminated by Eagle other than for cause, disability, retirement or death, or the officer resigns for good reason, the officer will be entitled to a payment in the amount equal to 1, 1.5 or 2 times, depending on the applicable agreement, his or her base salary during the calendar year in which the termination occurs (on an annualized basis) or the prior calendar year, whichever is higher. Under these agreements, termination for "cause" means termination because of willful misconduct, breach of fiduciary duty involving personal profit, intentional failure to perform stated duties, willful violation of any law, rule or regulation (other than traffic violations or similar offenses) or final cease-and-desist order. An act or failure to act on the part of the applicable officer shall be considered "willful" if the officer acts or fails to act without good faith or without reasonable belief that the action or omission is in the best interest of the bank. Under these agreements, "good reason" means termination of employment by the executive officer after a change in control based on a material breach of the agreement, including a material diminution of the officer's base compensation, a material diminution of the authority, duties or responsibilities of the officer or the officer to whom the executive officer reports; a material change in geographic location of the place at which the executive officer must perform services. As a result of the merger, Mr. Summers will become entitled to receive his change in control payment. The entitlement of the other officers will depend on their position, if any, such officer has at Eagle, and on events following effectiveness of the merger.

Table of Contents**Change in Control Payments\***

<b>Executive</b>	<b>Current Base Salary</b>	<b>Multiplier</b>	<b>Total Payment(1) Upon Termination</b>
David Summers <i>Chief Executive Officer and Chairman of the Board</i>	\$ 425,000.16	1.0	\$ 425,000.16
Charles Brockett <i>Chief Operating Officer and Chief Financial Officer</i>	\$ 251,644.08	2.0	\$ 503,288.16
Richard Johnson <i>Chief Consumer Lending Officer</i>	\$ 150,052.16	1.5	\$ 225,078.24
Betty Gillen <i>Chief Retail Officer</i>	\$ 133,939.20	1.5	\$ 200,908.80
Alan Drewer <i>Chief Commercial Real Estate Lending Officer</i>	\$ 190,000.00	1.5	\$ 285,000.00
Cindy Fusselle <i>Chief Credit Administration Officer</i>	\$ 149,193.12	1.5	\$ 223,789.68
Christopher Mortensen <i>Chief Commercial Lending Officer</i>	\$ 202,659.12	1.5	\$ 303,988.68
Richard Hutchison <i>Chief Mortgage Officer</i>	\$ 150,000.00	1.5	\$ 225,000.00
<b>Total</b>			<b>\$ 2,392,053.72</b>

\* This table assumes the merger was completed on [                      ], 2014, and that all required conditions to the payment of these amounts have been satisfied.

(1) Represents a cash severance payment that would be payable in one lump sum payment.

If the payments received or to be received by the officers under their respective agreements, would trigger a federal excise tax based on Internal Revenue Code Section 280G, then the total benefits paid to such person will be reduced to the extent necessary for such payments not be considered excess parachute payments under Section 280G.

*Employment with Eagle Following the Merger.* At this time, Eagle has not decided which executive officers of Virginia Heritage will be offered continued employment with EagleBank and which officers will not be offered continued employment with EagleBank. It is currently anticipated that one or more Virginia Heritage executive officers will be offered continued employment with EagleBank. It is expected that each of these executive officers would be eligible to receive a change of control termination payment if they are terminated without cause or if they terminate for good reason within twelve months, eighteen months, or twenty-four months of the effectiveness of the merger, depending on the applicable executive officer's employment agreement.

*Board Service.* Upon effectiveness of the merger, David P. Summers, the Virginia Heritage Chief Executive Officer and Chairman of the board of directors, will become a member of the board of directors of Eagle and EagleBank. Mr. Summers will be entitled to compensation for service in such capacities in the same manner as other non-employee directors of Eagle and EagleBank. Set forth below is certain information relating to Mr. Summers:

**David P. Summers**, 62, has served as the Chief Executive Officer of Virginia Heritage since May 2007 and Chairman of the Board since September 2007. Mr. Summers most recently served on the board of directors and as an Executive Vice President of Mercantile Safe Deposit & Trust Company from 2005 to 2007. He was formerly President and Chief Executive Officer and a member of the board of directors of Community Bank of Northern Virginia, or CBNV, for 13 years until the sale of CBNV to Mercantile Bankshares





Table of Contents

Corporation in May 2005. At the time of the sale, CBNV had assets totaling approximately \$900 million with 14 branch offices located in Northern Virginia. Prior to his employment with CBNV, Mr. Summers spent 11 years with Dominion Bank of Greater Washington. Mr. Summers earned his Bachelor of Science degree in Accounting at Virginia Polytechnic Institute and State University. Mr. Summers is a Certified Public Accountant.

*Stock Ownership.* The directors and executive officers of Virginia Heritage beneficially owned and had the power to vote as of [ ], 2014, a total of [1,572,009] shares of Virginia Heritage common stock, representing approximately 28.55% of the outstanding shares of Virginia Heritage common stock. See "Certain Beneficial Ownership of Virginia Heritage Common Stock" beginning on page 125. Each of these persons will receive the same merger consideration for their shares of Virginia Heritage common stock as the other Virginia Heritage shareholders.

**Accounting Treatment**

EagleBank will account for the merger as an acquisition, as that term is used under GAAP, for accounting and financial reporting purposes. Under acquisition accounting, the assets and liabilities of Virginia Heritage as of the effective time of the merger will be recorded at their respective fair values and combined with those of EagleBank. The amount by which the purchase price paid by Eagle exceeds the fair value of the net tangible and identifiable intangible assets acquired by EagleBank through the merger will be recorded as goodwill. Financial statements of Eagle issued after the effective time of the merger will reflect these values and will not be restated retroactively to reflect the historical financial position or results of operations of Virginia Heritage.

**Regulatory Approvals Required for the Merger**

Eagle, EagleBank and Virginia Heritage have agreed to use their reasonable best efforts in good faith to obtain all regulatory approvals required to complete the transactions contemplated by the merger agreement, which include the approvals of the Federal Reserve, the Maryland Commissioner of Financial Regulation and the Virginia State Corporation Commission. We have filed applications in order to obtain these approvals. The merger cannot proceed without these regulatory approvals. It is presently contemplated that if any additional governmental approvals or actions are required, such approvals or actions will be sought. Although Eagle, EagleBank and Virginia Heritage expect to obtain all necessary regulatory approvals, there can be no assurance as to if and when these regulatory approvals will be obtained. There also can be no assurance that the United States Department of Justice or any state attorney general will not attempt to challenge the merger on antitrust grounds, or, if such a challenge is made, there can be no assurance as to its result.

A regulatory agency's approval may contain terms or impose conditions or restrictions relating or applying to, or requiring changes in or limitations on, the operation or ownership of any asset or business of Eagle, Virginia Heritage or any of their respective subsidiaries, or Eagle's ownership of Virginia Heritage, or requiring asset divestitures. The merger agreement permits Eagle to decline to complete the merger if any approval imposes any condition that, in the good faith reasonable judgment of Eagle, would have a material adverse effect on the value of the merger to Eagle and EagleBank, excluding conditions that are ordinarily imposed in connection with transactions like the merger. There can be no assurance that the required regulatory approvals will be obtained on terms that satisfy the conditions to closing of the merger or within the time frame contemplated by Eagle and Virginia Heritage. See " Conditions to the Merger" at page 69.

Table of Contents

**Conditions to the Merger**

*Mutual Conditions.* The obligations of each of Eagle, EagleBank and Virginia Heritage to complete the merger are subject to the fulfillment or waiver at or prior to the effective time of the merger of various conditions, including:

approval of the merger agreement by the holders of at least a majority of the outstanding shares of Virginia Heritage;

the receipt of regulatory approval of the merger of Virginia Heritage with and into EagleBank from the Federal Reserve, the Maryland Commission of Financial Regulation, the Virginia State Corporation Commission and any other federal or state regulatory agencies whose approval is required for completion of the transactions contemplated by the merger agreement, such approvals remaining in full force and effect, and the expiration of all statutory waiting periods in respect thereof;

no governmental authority of competent jurisdiction shall have enacted, issued, promulgated, enforced or entered any statute, rule, regulation, judgment, decree, injunction or other order (whether temporary, preliminary or permanent) which is in effect and prohibits consummation of the merger or other transactions contemplated by the merger agreement;

the continued effectiveness of the registration statement of which this proxy statement/prospectus is a part, and the absence of any threatened or initiated stop order suspending the effectiveness of the registration statement;

the shares of Eagle common stock to be issued in connection with the merger shall have been approved for listing, upon notice of issuance, on NASDAQ; and

the receipt by Eagle and Virginia Heritage of the opinion of tax counsel with respect to certain federal income tax consequences of the merger.

*Additional Conditions to the Obligation of Virginia Heritage to Close.* The obligation of Virginia Heritage to complete the merger is subject to the fulfillment or waiver at or prior to the effective time of the merger of additional conditions, including:

the representations and warranties made by Eagle and EagleBank in the merger agreement being true and correct to the extent, and as of the dates, specified in the merger agreement;

the performance by Eagle, in all material respects, of its obligations under the merger agreement;

the receipt of an officer's certificate from Eagle with respect to the foregoing conditions;

the delivery of the merger consideration to be paid to the holders of Virginia Heritage common stock by Eagle to the exchange agent as specified in the merger agreement;

the absence, since the date of the merger agreement, of any material adverse effect on the business, operation, assets, liabilities, financial condition, or results of operations of Eagle on a consolidated basis; and

Eagle providing Virginia Heritage with such certificates of its respective officers or others and such other documents to evidence fulfillment of the foregoing conditions and the mutual conditions described above.

## Edgar Filing: EAGLE BANCORP INC - Form S-4

*Additional Conditions to the Obligation of Eagle to Close.* The obligation of Eagle and EagleBank to complete the merger is subject to the fulfillment or waiver at or prior to the effective time of the merger of additional conditions, including:

the representations and warranties made by Virginia Heritage in the merger agreement being true and correct to the extent, and as of the dates, specified in the merger agreement;

Table of Contents

the performance by Virginia Heritage, in all material respects, of its obligations under the merger agreement;

the receipt of an officer's certificate from Virginia Heritage with respect to the foregoing conditions;

the receipt of all requisite regulatory approvals necessary to consummate the merger without the imposition of any condition or conditions that, in the good faith reasonable judgment of Eagle, would have a material adverse effect on the value of the merger to Eagle and EagleBank (other than conditions that are ordinarily imposed in similar transactions), and the expiration of all notice and waiting periods after such approvals, and without limiting the generality of the foregoing, neither Eagle nor EagleBank shall, as a condition to the approval or consummation of the merger, be required to enter into, approve, adopt, agree, consent or subject itself to any order, decree, written agreement, memorandum of understanding, minimum individual capital requirement, or similar arrangement with, or a commitment letter, supervisory letter or similar submission or application to, or extraordinary supervisory letter or action of any kind whatsoever, by or with a governmental authority;

the execution by each of the directors of Virginia Heritage of the support agreements concurrently with the execution of the merger agreement;

the execution by each of the directors of Virginia Heritage of the non-competition agreements concurrently with the execution of the merger agreement;

the payment by Virginia Heritage of the fees to be paid to Sandler O'Neill in connection with the merger;

the receipt of all third party consents under any material agreement, contract, note, license, permit or other document by which the Virginia Heritage is bound or to which any of its properties is subject required for the consummation of the transactions contemplated by the merger agreement, except such consents which, individually or in the aggregate do not result in a material adverse effect; and

Virginia Heritage providing Eagle with such certificates of its respective officers or others and such other documents to evidence fulfillment of the foregoing conditions and the mutual conditions described above.

**Representations and Warranties**

The representations and warranties of the parties contained in the merger agreement have been made solely for the benefit of the other party to the merger agreement, and are not intended to, and do not, modify the statements and information about Eagle contained in its periodic reports on Forms 10-K, 10-Q and 8-K, or the information contained in other documents filed by Eagle with the SEC or by Eagle, EagleBank and Virginia Heritage with their banking regulators, or otherwise. Representations and warranties in agreements such as the merger agreement are not intended as statements of fact, but rather are negotiated provisions which allocate risks related to the subject matter of the statements between the parties to the merger agreement. Additionally, the representations and warranties are modified in the merger agreement by materiality standards and conditions, and clarifications, exclusions and exceptions set forth on schedules and exhibits which are not included as part of this proxy statement/prospectus. Such representations and warranties have not been modified to reflect any changes that may have occurred since the date of the merger agreement. As such, readers should not place reliance on the representations and warranties as accurate statements of the current condition of any party to the merger agreement, or its subsidiaries, operations, assets or liabilities.

Table of Contents

The merger agreement contains a number of representations and warranties made by the parties as to, among other things: corporate existence; good standing and qualification to conduct business; due and valid authorization, execution and delivery of the merger agreement; capitalization; governmental authorization; the absence of any conflict of the merger agreement with organizational documents and the absence of any violation of material agreements, laws or regulations as a result of the completion of the merger; the absence of undisclosed material liabilities; financial statements; the absence of material adverse changes since January 1, 2014; compliance with laws and court orders; loan portfolio, reserves and other loan matters and litigation and tax matters.

Certain of the representations and warranties are qualified as to "materiality," "material adverse effect" or "material adverse change." For purposes of the merger agreement, the following factors will not be considered in determining whether a material adverse effect or change has occurred:

changes in GAAP or regulatory accounting requirements or published interpretations thereof, except to the extent the effects of any such change are disproportionately adverse to the financial condition, results of operations or business of a party and its subsidiaries, taken as a whole, as compared to other companies in the industry in which such party and its subsidiaries operate;

changes in laws, rules or regulations of general applicability or interpretations thereof by governmental authorities, except to the extent the effects of any such change are disproportionately adverse to the financial condition, results of operations or business of a party and its subsidiaries, taken as a whole, as compared to other companies in the industry in which such party and its subsidiaries operate;

changes in global, national or regional political or social conditions or general economic or market conditions affecting other companies in the industries in which a party and its subsidiaries operate, except to the extent the effects of any such change are disproportionately adverse to the financial condition, results of operations or business of a party and its subsidiaries, taken as a whole, as compared to other companies in the industry in which such party and its subsidiaries operate;

failure, in and of itself, to meet earnings projections, but not including any underlying causes thereof unless separately excluded hereunder, or changes in the trading price or trading volume of a party's common stock, in and of itself, but not including any underlying causes thereof (unless excluded in the merger agreement);

any outbreak or escalation of hostilities, declared or undeclared acts of war or terrorism, except to the extent the effects of such outbreak or escalation are disproportionately adverse to the financial condition, results of operations or business of a party and its subsidiaries, taken as a whole, as compared to other companies in the industry in which such party and its subsidiaries operate; and

actions or omissions taken with the prior written consent of the other party hereto or expressly required by the merger agreement.

The representations and warranties in the merger agreement do not survive after the effective time of the merger or the termination of the merger agreement.

**Conduct of Business Pending the Effective Time**

*Conduct of Business of Virginia Heritage.* Until the effective time of the merger, and except as expressly permitted by the merger agreement, as required by applicable law or as consented to by Eagle, Virginia Heritage shall:

conduct its business only in the ordinary course of business;



## Edgar Filing: EAGLE BANCORP INC - Form S-4

### Table of Contents

use reasonable best efforts to maintain and preserve intact its business organization and advantageous business relationships with customers, suppliers, governmental authorities and others having business dealings with it;

take no action which would reasonably be expected to adversely affect or materially delay (i) the receipt of any approvals of any governmental authorities required to consummate the transactions contemplated by the merger agreement; (ii) the status of the transactions contemplated hereby as a reorganization for purposes of Section 368(a) of the Internal Revenue Code; or (iii) the consummation of the transactions contemplated by the merger agreement;

comply in all material respects with all statutes, laws, regulations, rules, ordinances, orders, decrees, consent agreements, examination reports and other federal, state and local governmental or regulatory directives applicable to Virginia Heritage and the conduct of its business;

promptly following receipt, and prior to taking any action in respect thereof, advise Eagle of any request to repurchase or reacquire any loan originated by Virginia Heritage for the purposes of sale in the ordinary course of business of the company's mortgage origination/brokerage business, or to make any payment in respect of any such loan, or to indemnify any person in respect of an such loan; and

cooperate fully with Eagle to make Virginia Heritage employees available at reasonable times for training and/or transition and systems conversions planning prior to closing of the merger, provided that such cooperation does not materially interfere with their duties with the Virginia Heritage.

*Virginia Heritage Forbearances.* Until the effective time of the merger, and except as expressly permitted by the merger agreement, as required by applicable law or as consented to by Eagle, Virginia Heritage shall not:

other than shares of Virginia Heritage common stock issuable upon exercise of Virginia Heritage options outstanding on the date of the merger agreement, (i) issue, sell or otherwise permit to become outstanding, or dispose of or encumber or pledge, or authorize or propose the creation of, any additional shares of its stock; or (ii) issue or grant, or extend or modify the terms of any warrants, options, rights, convertible securities and other arrangements or commitments to acquire Virginia Heritage Stock;

make, declare, pay or set aside for payment any dividend on or in respect of, or declare or make any distribution on any shares of its stock (other than dividends on its Series A Preferred Stock), whether payable in cash, Virginia Heritage stock or other property, or (ii) directly or indirectly adjust, split, combine, redeem, reclassify, purchase or otherwise acquire any shares of its stock (other than repurchases of common shares in the ordinary course of business to satisfy obligations under the Virginia Heritage's benefit plans);

sell, transfer, mortgage, encumber or otherwise dispose of or discontinue any of its assets, deposits, businesses or properties, except for sales, transfers, mortgages, encumbrances or other dispositions or discontinuances in the ordinary course of business in a transaction that, together with other such transactions, is not material to it, or enter into any new contract (other than loans) calling for payments in excess of \$250,000 over the term of the contract or in any year (or any amount in respect of a lease of real property), or pursuant to which Virginia Heritage may originate, sell or assign loans originated for purposes of sale;

acquire (other than by way of foreclosures or acquisitions of control in a fiduciary or similar capacity or in satisfaction of debts previously contracted in good faith, in each case in the ordinary course of business) all or any portion of the assets, business, deposits or properties of, or ownership interests in, any other entity;





## Edgar Filing: EAGLE BANCORP INC - Form S-4

### Table of Contents

merge into any other person or permit any other person to merge into it, or consolidate with any other person;

liquidate, sell or dispose of any assets or acquire any assets, otherwise than in the ordinary course of business or as expressly required by the merger agreement;

amend the articles of incorporation or bylaws of Virginia Heritage;

implement or adopt any change in its accounting principles, practices or methods, other than as may be required by GAAP or applicable regulatory accounting requirements;

open, close or relocate any office, branch or banking facility, or acquire, establish or divest any banking or nonbanking facility, or file an application with any federal or other regulatory agency with respect to any of the foregoing;

issue any new or replacement certificate for any shares of Virginia Heritage common stock purported to have been lost stolen or destroyed, except upon receipt of appropriate affidavits of loss and purchase by the shareholder of an indemnity bond from a third party insurer regularly engaged in the issuance of such bonds;

take, cause or permit the occurrence of any change or event which would render any of its representations and warranties contained herein untrue in any material respect;

except (i) as required under the terms of any of Virginia Heritage's benefit plans, (ii) for the payment, immediately prior to closing, of pro rata cash bonuses to employees of Virginia Heritage based on accrual rates established based on past practice, or (iii) in the ordinary course of business, (a) materially increase in any manner the compensation or benefits of any of the directors, officers or employees of the Company, (b) become a party to, establish, materially amend, commence participation in or terminate any stock option plan or other stock-based compensation plan, severance, termination, change in control, pension, retirement, profit-sharing, or other material employee benefit plan or agreement, or (c) accelerate the vesting of or lapsing of restrictions with respect to any stock-based compensation or other long-term incentive compensation under any of Virginia Heritage's benefit plans;

take, or willfully omit to take, any action that would reasonably be expected to result in certain of the conditions to the Merger not being satisfied;

incur or guarantee any indebtedness for borrowed money other than in the ordinary course of business;

enter into any new line of business, or change its lending, investment, asset/liability, management, risk management, deposit pricing, or other material banking or operating policies and procedures in any material manner;

adopt, enter into or amend any employment, consulting, change in control, severance or other compensatory agreement, arrangement or policy with or with respect to any officer, employee or director;

foreclose upon or take a deed or title to any commercial real estate or residential real estate without first conducting a Phase I environmental inspection of the property and confirming that such Phase I does not indicate the presence of any environmental contaminant, pollutant, petroleum product, toxic or hazardous waste or similar or like substance;

settle any material litigation without prior notice to Eagle;

sell or otherwise dispose of any other real estate owned property having a carrying value of \$350,000 or more without prior consultation with Eagle; or

Table of Contents

agree to take, make any commitment to take, or adopt any resolutions of the board of directors of Virginia Heritage in support of, any of the foregoing prohibited actions.

*Eagle Forbearances.* Until the effective time of the merger, and except as expressly permitted by the merger agreement, as required by applicable law or as consented to by Eagle shall not, and shall not permit any of its subsidiaries to:

amend the articles of incorporation or bylaws of Eagle or similar governing documents of any of its subsidiaries in a manner that would adversely affect Virginia Heritage, the stockholders of Virginia Heritage or the transactions contemplated by the merger agreement;

take, or willfully omit to take, any action that would reasonably be expected to result in any of the conditions to the merger not being satisfied;

take any action that is intended to or would reasonably be expected to adversely affect or materially delay (i) the ability of Eagle or EagleBank to obtain any necessary approvals of any governmental authority required for the transactions contemplated or to perform its covenants and agreements under the merger agreement; (ii) the status of the transactions contemplated by the merger agreement as a reorganization for purposes of Section 368(a) of the Internal Revenue Code; or (iii) to consummate the transactions contemplated by the merger agreement; or

agree to take, make any commitment to take, or adopt any resolutions of the board of directors of Eagle or EagleBank in support of, any of the foregoing prohibited actions.

*Nonsolicitation of Acquisition Proposals.* Virginia Heritage has also agreed that it will not, and that its directors, officers, employees, advisers and agents will not, except as expressly permitted by the merger agreement, (i) solicit, initiate or knowingly encourage any "acquisition proposal," as defined below, (ii) enter into, or otherwise participate in any discussions (except to notify such person of the existence of the prohibitions regarding acquisition proposals) or negotiations regarding any acquisition proposal, (iii) furnish to any person any information concerning Virginia Heritage, or any access to the properties, books and records of Virginia Heritage in connection with any acquisition proposal, or (iv) propose, agree or publicly announce an intention to take any of the foregoing actions or any other action which would reasonably be expected to lead to an acquisition proposal.

Notwithstanding the above restrictions on solicitations of acquisition proposals, if at any time after the date of the merger agreement and prior to obtaining the Virginia Heritage shareholder approval necessary to approve the merger, if Virginia Heritage or any of its directors, officers, employees, advisers or agents receives a written acquisition proposal, Virginia Heritage, the Virginia Heritage board of directors and their respective directors, officers, employees, advisers and agents may engage in negotiations and discussions with, and furnish any information and other access to (so long as all such information and access has previously been made available to Eagle or is made available to Eagle prior to or concurrently with the time such information is made available to such person) any person making such acquisition proposal and its directors, officers, employees, advisers or agent if, and only if, the Virginia Heritage board determines in good faith, after consultation with Virginia Heritage's outside legal and financial advisors, and based on such advice and information provided in such consultations that (i) such acquisition proposal is or is reasonably capable of becoming a "superior proposal," as defined below and (ii) the failure of the Virginia Heritage board of directors to furnish such information or access or enter into such discussions or negotiations would reasonably be expected to violate its fiduciary duties to the shareholders of Virginia Heritage under applicable law; provided that prior to furnishing any material nonpublic information, Virginia Heritage shall have received from the person making such acquisition proposal an executed confidentiality agreement with appropriate terms.

An "acquisition proposal" is any proposal or offer from any person (other than Eagle, EagleBank and any affiliates thereof) received by Virginia Heritage (without violation of the nonsolicitation covenant described above) relating to, or that is reasonably expected to lead to, any direct or indirect purchase or

Table of Contents

acquisition, in a single transaction or series of related transactions, of (i) any assets or businesses of the Virginia Heritage that constitute 25% or more of the Virginia Heritage's consolidated assets or (ii) beneficial ownership (as defined under Section 13(d) of the Exchange Act) of 25% or more of the total outstanding voting securities of Virginia Heritage pursuant to a merger, consolidation or other business combination, sale of shares of capital stock, tender offer, exchange offer or similar transaction.

A "superior acquisition proposal" is any bona fide written acquisition proposal on terms which the Virginia Heritage board of directors determines in good faith, after consultation with Virginia Heritage's outside legal counsel and independent financial advisors, and taking into account all the legal, financial, regulatory and other aspects of such acquisition proposal, would, if consummated, result in a transaction that is more favorable to the holders of Virginia Heritage common stock from a financial point of view than the terms of the merger agreement (in each case, taking into account any revisions to the merger agreement made or proposed by Eagle); provided that for purposes of the definition of "superior proposal," the references to "25%" in the definition of acquisition proposal shall be deemed to be references to "50%."

Virginia Heritage will promptly, and in any event within 24 hours (i) notify Eagle in writing of the receipt of an acquisition proposal and (ii) communicate the material terms of such acquisition proposal to Eagle. Virginia Heritage is required to keep Eagle reasonably apprised of the status of and other matters relating to any such acquisition proposal on a timely basis.

Virginia Heritage agreed that neither it nor its board of directors will (i)(a) withdraw, modify or qualify, or publicly propose to withdraw, modify or qualify, in a manner adverse to Eagle, the board of directors' recommendation to shareholders of Virginia Heritage common stock to vote for approval of the merger agreement or (b) approve or recommend, or publicly propose to approve or recommend, to the shareholders of the Virginia Heritage any acquisition proposal or (ii) authorize, approve, recommend or declare advisable, or propose to adopt, approve, recommend or declare advisable, or allow Virginia Heritage or any of its subsidiaries to enter into any letter of intent, memorandum of understanding, merger agreement, acquisition agreement, option agreement, securities purchase agreement, share exchange agreement, or similar agreement with respect to, or that is intended to or would reasonably be expected to lead to, any acquisition proposal.

Notwithstanding the above restrictions on the recommendations on Virginia Heritage and its board of directors, at any time prior to obtaining the Virginia Heritage shareholder approval necessary to approve the merger agreement, the Virginia Heritage board of directors may change its recommendation that the shareholders of Virginia Heritage common stock vote for approval of the merger agreement or terminate the merger agreement in accordance with the terms thereof, if (i) the Virginia Heritage board of directors receives a written acquisition proposal from any person that is not withdrawn and (ii) the Virginia Heritage board of directors determines in good faith, after consultation with its independent financial advisors and outside legal counsel, that such acquisition proposal constitutes a superior proposal; provided that:

the Virginia Heritage board of directors determines in good faith, after consultation with its outside legal counsel, that the failure of the Virginia Heritage board of directors to take such action would reasonably be expected to be violate its fiduciary duties to the shareholders of Virginia Heritage under applicable law; and

with respect to a superior proposal (i) Virginia Heritage provides Eagle prior written notice at least five business days prior to taking such action, which notice shall state that the Virginia Heritage board of directors has received a superior proposal and, absent any revision to the terms and conditions of the merger agreement, the Virginia Heritage board of directors has resolved to effect a change of recommendation or to terminate the merger agreement, as applicable, which notice shall specify the basis for such change of recommendation or termination, including the material terms of the superior proposal; (ii) during such five business day period, Virginia Heritage negotiates in good faith with Eagle (to the extent that Eagle wishes to negotiate) to enable Eagle to

Table of Contents

make an offer that is at least as favorable to the shareholders of Virginia Heritage so that such acquisition proposal would cease to constitute a superior proposal; and (iii) at the end of such five business day period (or such earlier time that Eagle advises Virginia Heritage that it no longer wishes to negotiate to amend the merger agreement), the Virginia Heritage board of directors, after taking into account any modifications to the terms of the merger agreement agreed to by Eagle and EagleBank after receipt of such notice, continues to believe that such acquisition proposal constitutes a superior proposal.

Any amendment to the financial or other material terms of the acquisition proposal giving rise to a notice of superior proposal from Virginia Heritage shall constitute a new acquisition proposal giving rise to a new five business day response period for Eagle.

*Other Covenants by Virginia Heritage.* In addition to the covenants set forth above, Virginia Heritage has agreed that it will, among other things:

use its reasonable best efforts in good faith to take, or cause to be taken, all actions, and to do, or cause to be done, all things necessary, proper or desirable, or advisable under applicable laws, so as to permit consummation of the merger and the other transactions contemplated by the merger agreement;

as reasonably practicable after the registration statement of which this proxy statement/prospectus is a part becomes effective, establish a record date for, give notice of and hold a special meeting of its shareholders to consider and vote upon the approval of the merger agreement and any other matters required to be approved by the Virginia Heritage's shareholders for consummation of the merger and other transactions contemplated by the merger agreement;

except as otherwise permitted by the merger agreement with respect to a superior acquisition proposal, (i) recommend to the Virginia Heritage shareholders the approval of the merger agreement, (ii) include such recommendation in this proxy statement/prospectus, and (iii) subject to the fiduciary duties of the Virginia Heritage board of directors, use reasonable best efforts to obtain from its shareholders a vote approving the merger agreement;

furnish such information relating to it and its directors, officers and shareholders and Virginia Heritage's business and operations as may be reasonably required to comply with SEC rules and regulations or SEC staff comments in connection the registration statement of which this proxy statement/prospectus is a part, and cooperate fully with Eagle and Eagle's counsel and accountants in requesting and obtaining appropriate opinions, consents, analyses and letters from its financial advisor and independent auditor in connection with this proxy statement/prospectus;

use its reasonable best efforts to cause the registration statement of which this proxy statement/prospectus is a part to be declared effective under the Securities Act as promptly as reasonably practicable after the filing thereof;

cooperate and use its reasonable best efforts to prepare, submit, file, update and publish (as applicable) all applications, notifications, reports or other documentation to obtain all permits, consents, approvals, waivers and authorizations of all third parties and governmental authorities necessary to consummate the merger and the transactions contemplated by the merger agreement;

consult with Eagle before issuing any press release with respect to the merger or any transaction contemplated by the merger agreement, and not issue any such press release or make any such public statements without the prior consent of Eagle;

afford Eagle's officers, employees, counsel, accountants and other authorized representatives reasonable access, during normal business hours during the period prior to the effective time of the merger, to the books, records, properties and contracts of Virginia Heritage and, during such period, Virginia Heritage shall make available to Eagle copies of certain reports and other



## Edgar Filing: EAGLE BANCORP INC - Form S-4

### Table of Contents

documents filed pursuant to the requirements of federal or state banking or securities laws and all other information concerning the business, properties and personnel of Virginia Heritage as Eagle may reasonably request;

not purchase or sell on NASDAQ, or submit a bid to purchase or an offer to sell on NASDAQ, directly or indirectly, any shares of Eagle common stock or any options, warrants, rights or other securities convertible into or exchangeable for shares of Eagle common stock during price determination period, subject to certain exceptions; and

promptly notify Eagle of any fact, event or circumstance known to it that (i) is reasonably likely, individually or taken together with all other facts, events and circumstances known to it, to result in any material adverse effect with respect to it or (ii) would cause or constitute a material breach of any of its representations, warranties, covenants or agreements contained in the merger agreement.

*Eagle Covenants.* Eagle and/or EagleBank have agreed that they will, among other things:

use its reasonable best efforts in good faith to take, or cause to be taken, all actions, and to do, or cause to be done, all things necessary, proper or desirable, or advisable under applicable laws, so as to permit consummation of the merger and the other transactions contemplated by the merger agreement;

promptly prepare and file with the SEC within fifty days of the date of the merger agreement, the registration statement of which this proxy statement/prospectus is a part, and provide Virginia Heritage and its legal, financial and accounting advisors the opportunity to review and provide comments on the registration statement of which this proxy statement/prospectus is a part a reasonable time prior to its filing, and consider in good faith all such comments;

use its reasonable best efforts to obtain all necessary state securities law or "Blue Sky" permits and approvals required to carry out the transactions contemplated by the merger agreement;

cooperate and use its reasonable best efforts to prepare, submit, file, update and publish (as applicable) all applications, notifications, reports or other documentation to obtain all permits, consents, approvals, waivers and authorizations of all third parties and governmental authorities necessary to consummate the merger and the transactions contemplated by the merger agreement;

consult with Virginia Heritage before issuing any press release with respect to the merger or any transaction contemplated by the merger agreement, and not issue any such press release or make any such public statements without the prior consent of Virginia Heritage;

as promptly as practicable, file all documents, take all actions reasonably necessary and otherwise use its reasonable best efforts to list, as of the effective date of the merger, on NASDAQ the shares of Eagle common stock to be issued to the Virginia Heritage shareholders as part of the merger consideration for the merger;

that to the fullest extent permitted under applicable law, all rights to indemnification, advancement of expenses and exculpation from liabilities for acts or omissions occurring at or prior to the effective time of the merger, in favor of the current or former directors, officers or employees of the Virginia Heritage or any persons who are or were serving at the request of Virginia Heritage as a director, officer, trustee, fiduciary, employee or agent of another entity, as provided in the articles of incorporation or bylaws of Virginia Heritage or other indemnification agreements, will survive the merger and continue in full force and effect in accordance with their terms, and from and after the effective time of the merger, and through the sixth anniversary thereof, jointly and severally indemnify and hold harmless each such person against any costs or expenses (including reasonable attorneys' fees and expenses), judgments, fines, losses, claims, damages or liabilities and amounts paid in settlement incurred in connection with any actual or threatened claim, action, suit, proceeding or investigation, whether civil, criminal, administrative or investigative, arising out of





Table of Contents

matters existing or occurring at or prior to the effective time of the merger (and Eagle and the EagleBank shall also advance expenses as incurred to the fullest extent permitted under applicable law, provided that if required by applicable law, the person to whom expenses are advanced provides an undertaking to repay such advances if it is ultimately determined that such person is not entitled to indemnification);

provide for a period of six years from the effective time of the merger directors' and officers' liability insurance and fiduciary insurance to reimburse the present and former officers and directors of Virginia Heritage (but Eagle will not be required to expend in the aggregate an amount in excess of 300% of the annual premiums currently paid by Virginia Heritage for such insurance, provided that in such event, Eagle shall obtain as much comparable insurance as is available for such period);

(i) give those individuals who are employed by Virginia Heritage immediately prior to the closing of the merger and who continue to be employed by Eagle or EagleBank following such time (other than on a temporary or a transition basis of less than six months) full credit for purposes of eligibility, vesting, benefit accrual and determination of the level of benefits under any employee benefit plans or arrangements that such employees may be eligible to participate in after the closing of the merger for such person's service with Virginia Heritage to the same extent recognized by Virginia Heritage immediately prior to the merger closing; provided that the foregoing shall not result in the duplication of benefits for the same period of service; (ii) use its reasonable efforts to cause medical, dental or other health or benefit plans to (a) waive all limitations as to preexisting conditions exclusions and waiting periods with respect to participation and coverage requirements applicable to such persons under any welfare benefit plans that such persons may be eligible to participate in after the merger closing (other than limitations or waiting periods that are already in effect with respect to such employees and that have not been satisfied as of the merger closing under any welfare plan maintained for such persons immediately prior to the merger closing), and (b) provide each such person with credit for any co-payments and deductibles paid in the plan year in which the merger occurs in satisfying any applicable deductible or out-of-pocket requirements under any welfare plans in which such persons are eligible to participate after the merger closing; (iii) for a period of six months following the merger closing, provide to such persons base compensation and incentive compensation opportunities no less favorable than those provided to such persons by Virginia Heritage immediately prior to the merger closing and benefits that are not materially less favorable in the aggregate than the benefits provided by Virginia Heritage to such persons pursuant to Virginia Heritage's benefit plans immediately prior to the effective time of the merger; (iv) with respect to each such person (other than those persons having an employment agreement or understanding with Virginia Heritage pursuant to which a severance, termination, change in control or similar payment will be or has been paid in connection with such person's termination) who is involuntarily terminated by Eagle or any of its subsidiaries (other than for cause) on or within nine months of the effective date of the merger, provide a severance payment equal to two weeks of base pay (at the rate in effect on the termination date) for each year of service at Virginia Heritage (with proportional credit for partial years of service) with a minimum payment equal to four weeks of base pay and provide reasonable assistance in obtaining a new position for a period of four months from the date of termination; and (v) assume and honor the obligations of Virginia Heritage under all employment, severance, change in control, consulting, retirement and other compensation contracts, arrangements, commitments or understandings;

not purchase or sell on NASDAQ, or submit a bid to purchase or an offer to sell on NASDAQ, directly or indirectly, any shares of Eagle common stock or any options, warrants, rights or other securities convertible into or exchangeable for shares of Eagle common stock during the price determination period, subject to certain exceptions; and

Table of Contents

promptly notify Virginia Heritage of any fact, event or circumstance known to it that (i) is reasonably likely, individually or taken together with all other facts, events and circumstances known to it, to result in any material adverse effect with respect to it or (ii) would cause or constitute a material breach of any of its representations, warranties, covenants or agreements contained in the merger agreement.

*Covenants Regarding Registration Statement.* Each of Virginia Heritage, Eagle and EagleBank have agreed that none of the information supplied or to be supplied by it for inclusion or incorporation by reference in (i) the registration statement of which this proxy statement/prospectus is a part will, at the time the registration statement and each amendment or supplement thereto, if any, becomes effective under the Securities Act, contain any untrue statement of a material fact or omit to state any material fact required to be stated therein or necessary to make the statements therein not misleading, and (ii) the proxy statement and any amendment or supplement thereto shall, at the date(s) of mailing to shareholders and at the time of the special meeting, contain any untrue statement of a material fact or omit to state any material fact required to be stated therein or necessary to make the statements therein not misleading. Each of Virginia Heritage, Eagle and EagleBank have further agreed that if such party shall become aware, prior to the effective date of the registration statement, of any information furnished by such party that would cause any of the statements in the registration statement or the proxy statement to be false or misleading with respect to any material fact, or to omit to state any material fact necessary to make the statements therein not false or misleading, to promptly inform the other parties thereof and to take the necessary steps to correct the registration statement or the proxy statement/prospectus.

**Termination and Termination Payments**

*Termination Events.* The merger agreement may be terminated, and the merger abandoned, at any time prior to the effectiveness of the merger, even after shareholder approval has been obtained at the Virginia Heritage special meeting, in the following circumstances:

- (i) by mutual consent of all parties;
- (ii) by Virginia Heritage, Eagle or EagleBank, if (a) any governmental authority that must grant a requisite regulatory approval has denied approval of the merger and such denial has become final and nonappealable (provided that no party shall have such right to terminate the merger agreement if such denial is due to the failure of such party to perform or observe the covenants and agreements of the merger agreement), or (b) any governmental authority of competent jurisdiction shall have issued a final and nonappealable order, injunction or decree permanently enjoining or otherwise prohibiting or making illegal the consummation of the transactions contemplated by the merger agreement (provided that the party seeking to terminate the merger agreement used its reasonable best efforts to contest, appeal and remove such order, decree or ruling);
- (iii) by Virginia Heritage or Eagle and EagleBank, if (a) the merger is not consummated on or before March 31, 2015 (unless the failure of the closing of the merger to occur by such date shall be due to the failure of the party seeking to terminate the merger agreement to perform or observe the covenants and agreements of such party set forth in the merger agreement), or (b) the special meeting of Virginia Heritage (including any adjournment or postponements thereof) concludes and the shareholder approval necessary to approve the merger has not been obtained;
- (iv) by Virginia Heritage:  
  
if Eagle or EagleBank breaches or fails to perform any of their respective representations, warranties, covenants or agreements in the merger agreement, which breach or failure to perform (a) would give rise to the failure of one or more conditions to the obligation of Virginia Heritage to close the merger and (b) is incapable of being cured (or is not cured) by

Table of Contents

Eagle or EagleBank within thirty calendar days following receipt of written notice of such breach or failure to perform from Virginia Heritage (provided that Virginia Heritage is not then in material breach of any representation, warranty, covenant or other agreement contained in the merger agreement);

in order to enter into a definitive agreement with respect to a transaction that the Virginia Heritage board of directors has determined constitutes a superior proposal, if prior to the receipt of the shareholder approval necessary to approve the merger (a) Virginia Heritage complies with its covenants regarding the procedures for superior proposals with respect to such superior proposal, and (b) the Virginia Heritage pays Eagle the termination fee within the applicable time period, discussed in more detail below; or

at any time during the five-day period commencing with the date which is the seventh calendar day immediately prior to the closing date of the merger (or if such calendar day is not a trading day, the trading day immediately preceding such calendar day), if both of the following conditions are satisfied and subject Eagle's right to increase the consideration and negate Virginia Heritage's termination of the merger agreement described below: (a) the quotient obtained by dividing (1) the average of the last reported sale prices per share of Eagle common stock as reported on NASDAQ for the ten consecutive trading days immediately preceding such seventh calendar day (or if such seventh day is not a trading day, the trading day immediately preceding such seventh day) by (2) \$32.92, is less than 0.80; and (b) and such quotient is less than the number, or the "index ratio," obtained by (aa) dividing the average of the NASDAQ Bank Index prices for the ten consecutive trading days immediately preceding such seventh day (or if such seventh day is not a trading day, the trading day immediately preceding such seventh day) by 2,587.06, and (bb) subtracting 0.20 from the quotient; provided, however, that Eagle will have the right but not the obligation, during the five-day period commencing with its receipt of notice of termination from Virginia Heritage, to increase the consideration to be received by the holders of Virginia Heritage common stock hereunder, by adjusting the exchange ratio to equal the lesser of (I) a number obtained by dividing (x) the product of \$32.92 (as adjusted to account for any change in the outstanding shares Eagle common stock, including any reclassification, recapitalization, stock split or combination, exchange or readjustment of shares, or any stock dividend), 0.80 and the exchange ratio by (y) the average of the last reported sale prices per share of Eagle common stock as reported on NASDAQ for the ten consecutive trading days immediately preceding such seventh calendar day (or if such calendar day is not a trading day, the trading day immediately preceding such calendar day), and (II) a number obtained by dividing (x) the product of the index ratio and the exchange ratio (as then in effect) by (y) the number obtained by dividing (1) the average of the NASDAQ Bank Index prices for the ten consecutive trading days ending on the trading day prior to such seventh calendar day (or if such calendar day is not a trading day, the trading day immediately preceding such calendar day) by (2) 2,587.06; or

if Eagle is prohibited from issuing more than 19.9% of the number of shares of Eagle common Stock outstanding immediately prior to such issuance pursuant to the limitations on the calculation of the merger consideration. See " Merger Consideration Calculation of the Exchange ratio."

(v)

by Eagle, if:

Virginia Heritage breaches or fails to perform any of its representations, warranties, covenants or agreements set forth in the merger agreement, which breach or failure to perform (a) would give rise to the failure of one or more certain conditions to the obligation of Eagle to close the merger and (b) is incapable of being cured (or is not cured) by Virginia Heritage within thirty (30) calendar days following receipt of written notice of such breach or failure to perform

## Edgar Filing: EAGLE BANCORP INC - Form S-4

### Table of Contents

from Eagle (provided that Eagle is not then in material breach of any representation, warranty, covenant or other agreement contained in the merger agreement);

the Virginia Heritage board of directors (a) effects a change of recommendation with respect to its recommendation that the shareholders approve the merger agreement or (b) fails to include its recommendation that the shareholders approve the merger agreement in this proxy statement;

the Virginia Heritage shareholder approval necessary to approve the merger is not obtained at the special meeting if Virginia Heritage or its representatives breached certain of Virginia Heritage's covenants regarding nonsolicitation of acquisition proposals or procedures relating to superior proposals and Virginia Heritage has, subsequent to the breach but prior to the special meeting, received an acquisition proposal, or which but for such breach would have been an acquisition proposal; or

communications and discussions with respect to an acquisition proposal permitted under the merger agreement extend until the earlier of (a) 45 days from the date on which Virginia Heritage provided notice of such acquisition proposal to Eagle; and (b) March 30, 2015, and Virginia Heritage has not (1) rejected such acquisition proposal, and (2) advised Eagle orally and in writing of such rejection, by noon on such earlier date.

*Effect of Termination.* In the event of termination of the merger agreement by either Eagle, EagleBank or Virginia Heritage, then the merger agreement becomes void and have no effect and there will be no liability on the part of either Eagle, EagleBank, Virginia Heritage any of their subsidiaries or any their respective officers or directors, except that:

- (i) certain provisions regarding the public statements, confidential information, effect of termination, payment of expenses survive any such termination; and
- (ii) termination will not relieve or release Eagle or Virginia Heritage from any liabilities or damages arising out of its willful breach of any provision of the merger agreement.

*Termination Expenses.* In the event that the merger agreement is terminated:

- (i) by Virginia Heritage under the termination event described in the second bullet-point under item (iv) under " Termination Events;"
- (ii) by Eagle under the termination event described in the second, third or fourth bullet-point under item (v) under " Termination Events;" or
- (iii) (a) by (1) Eagle or Virginia Heritage under a termination event described in item (iii) (in the case of item (iii)(a), only if at such time Virginia Heritage has failed to hold the special meeting and Eagle is not in breach of its obligations regarding certain regulatory filings) or (2) Eagle under the termination event described in the first bullet-point under item (v) under " Termination Events", and (b) a bona fide acquisition proposal (or a bona fide proposal which would be an acquisition proposal but for any breach of the provisions relating to no solicitations of acquisition proposals) is publicly disclosed and not withdrawn prior to the special meeting (in the case of termination under the termination event described in item (iii)(b) under " Termination Events"), prior to the termination date (in the case of termination under the termination event described in item (iii)(a) under " Termination Events"), or prior to the breach giving rise to the right of termination (in the case of termination under the termination event described in the first bullet-point under item (v) under " Termination Events"), and (c) within nine (9) months of the termination of the merger agreement Virginia Heritage enters into a definitive agreement with respect to, or consummates the transactions contemplated by, any acquisition proposal(or a bona fide proposal which would be an acquisition proposal but for any breach of the provisions relating to no solicitations of acquisition proposals);



Table of Contents

then Virginia Heritage shall pay Eagle a fee, in immediately available funds, in the amount of \$7.25 million (A) at the time of such termination, in the case of a termination described in item (i) above, (B) not later than two (2) business days following such termination, in the case of a termination described in item (ii) above, or (C) at the time of entry into the agreement related to the transaction contemplated by the acquisition proposal described in item (iii)(c) above. For the purposes of item (iii) above, the references to "25%" in the definition of "acquisition proposal" shall be deemed to be references to "50%."

**Amendment and Waiver**

Any of the terms and conditions of the merger agreement may be amended by the parties in writing, at any time before or after approval of the merger agreement by the Virginia Heritage shareholders, except that no amendment which by law requires further approval by the Virginia Heritage shareholders after approval by the shareholders of Virginia Heritage, unless such amendment is subject to the approval of Virginia Heritage's shareholders and such approval is obtained. The parties, by action in writing, taken or authorized by their respective boards of directors, may, to the extent legally allowed (i) extend the time for the performance of any of the obligations or other acts of the other parties hereto, (ii) waive any inaccuracies in the representations and warranties contained herein or in any document delivered pursuant hereto and (iii) waive compliance with any of the agreements or conditions contained in the merger agreement, at any time.

**Appraisal Rights**

Virginia Heritage shareholders are not entitled to exercise dissenters' or appraisal rights with respect to the merger.

Table of Contents

**UNAUDITED PRO FORMA COMBINED FINANCIAL INFORMATION**

The following unaudited pro forma combined financial information and explanatory notes present how the combined financial statements of Eagle and Virginia Heritage may have appeared had the businesses actually been combined as of the dates indicated. We provide an unaudited pro forma combined balance sheet at March 31, 2014, based upon an assumed exchange ratio of 0.6531. The actual exchange ratio may be higher or lower than 0.6531. We also provide unaudited pro forma combined income statements for the three months ended March 31, 2014 and the year ended December 31, 2013 based on the assumed exchange ratio. The unaudited pro forma combined income statement for the year ended December 31, 2013 and the unaudited pro forma combined income statement for the three months ended March 31, 2014 give effect to the merger as if the merger had been completed on January 1, 2013.

The unaudited pro forma combined financial information shows the impact of the merger on the combined financial position and the results of operations of Eagle and Virginia Heritage under the acquisition method of accounting with Eagle treated as the acquirer. Under this method of accounting, Eagle will record the assets and liabilities of Virginia Heritage at their estimated fair values as of the date the merger is completed.

The unaudited pro forma combined financial information has been derived from and should be read in conjunction with the historical consolidated financial statements and the related notes of both Eagle and Virginia Heritage that are included or incorporated by reference in this proxy statement/prospectus. See "Where You Can Find More Information" at page 137.

The unaudited pro forma combined financial information is presented for illustrative purposes only and does not indicate the financial results of the combined company had the companies actually been combined at the beginning of the periods presented and had the impact of possible revenue enhancements and expense efficiencies, among other factors, been considered. In addition, as explained in more detail in the accompanying notes to the unaudited pro forma combined financial information, the allocation of the purchase price reflected in the unaudited pro forma combined financial information is subject to adjustment and will vary from the actual purchase price allocation that will be recorded upon completion of the merger based upon changes in the balance sheets, including fair value estimates.

Table of Contents**UNAUDITED PRO FORMA COMBINED BALANCE SHEET**

As of March 31, 2014

(dollars in thousands)

	Eagle	Virginia Heritage	Pro Forma Adjustments		Pro Forma Combined
<b>ASSETS</b>					
Cash and due from banks	\$ 8,982	\$ 16,757	\$ (126)		\$ 25,613
Federal funds sold	8,468				8,468
Interest bearing deposits with banks and other short-term investments	213,501		10,000		223,501
Investment securities available for sale, at fair value	387,790	134,900			522,690
Federal Reserve and Federal Home Loan Bank stock	10,599	6,513			17,112
Loans held for sale	21,862	13,975			35,837
Loans	3,063,975	725,843	(9,518)	Note 3	3,780,300
Less allowance for credit losses	(42,018)	(10,062)	10,062	Note 3	(42,018)
Loans, net	3,021,957	715,781	544		3,738,282
Premises and equipment, net	17,181	1,763			18,944
Deferred income taxes	27,146	4,993	(2,202)	Note 3	29,937
Bank owned life insurance	40,052	15,523			55,575
Intangible assets, net	1,319		5,828	Notes 1, 3	7,147
Goodwill	2,163		94,692	Notes 1, 3	96,855
Other real estate owned	8,809	519			9,328
Other assets	34,123	6,685			40,808
<b>TOTAL ASSETS</b>	<b>\$ 3,803,952</b>	<b>\$ 917,409</b>	<b>\$ 108,736</b>		<b>\$ 4,830,097</b>

**LIABILITIES AND SHAREHOLDERS' EQUITY****LIABILITIES**

## Deposits:

Noninterest bearing demand	\$ 886,623	\$ 172,717	\$		\$ 1,059,340
Interest bearing transaction	106,645	11,314			117,959
Savings and money market	1,861,355	120,942			1,982,297
Time, \$100,000 or more	196,238	270,794	240	Note 3	467,272
Other time	222,828	161,295	647	Note 3	384,770
<b>Total deposits</b>	<b>3,273,689</b>	<b>737,062</b>	<b>887</b>		<b>4,011,638</b>
Customer repurchase agreements	66,437	3,464			69,901
Long-term borrowings	30,000	73,000	(20)	Note 3	102,980
Subordinated debt	9,300		55,000	Note 5	64,300
Other liabilities	14,144	3,721			17,865
<b>Total liabilities</b>	<b>3,393,570</b>	<b>817,247</b>	<b>55,867</b>		<b>4,266,684</b>

**SHAREHOLDERS' EQUITY**



Edgar Filing: EAGLE BANCORP INC - Form S-4

Preferred stock, par value \$0.01 per share, shares authorized 1,000,000; Series B non-cumulative, \$1,000 liquidation amount, shares issued and outstanding 56,600	56,600				56,600
Preferred stock, par value \$4.00 per share, shares authorized 5,000,000; Series A non-cumulative, \$1,000 liquidation amount, shares issued and outstanding 15,300	15,300				15,300
Common stock, \$0.01 par value; 50,000,000 shares authorized, 25,975,186 shares issued and outstanding, 29,904,759 shares issued and outstanding pro forma combined	255		39	Note 2	294
Common stock, \$4.00 par value; shares authorized 15,000,000, 6,016,801 shares issued and outstanding	24,067	(24,067)		Note 2	
Warrant	946				946
Additional paid in capital	244,332	41,440	96,252	Note 2	382,024
Retained earnings	108,751	21,940	(21,940)	Note 2	108,751
Accumulated other comprehensive loss	(502)	(2,585)	2,585	Note 2	(502)
 Total shareholders' equity	 410,382	 100,162	 52,869		 563,413
 <b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>	 <b>\$ 3,803,952</b>	 <b>\$ 917,409</b>	 <b>\$ 108,736</b>		 <b>\$ 4,830,097</b>

Table of Contents**UNAUDITED PRO FORMA COMBINED INCOME STATEMENT****For the Three Months Ended March 31, 2014****(dollars in thousands)**

	<b>Eagle</b>	<b>Virginia Heritage</b>	<b>Pro Forma Adjustments</b>		<b>Pro Forma Combined</b>
<b>Interest Income</b>					
Interest and fees on loans	\$ 40,363	\$ 8,430	\$ (34)	Note 3	\$ 48,759
Interest and dividends on investment securities	2,333	758			3,091
Interest on balances with other banks and depository institutions	138	16			154
Interest on federal funds sold	3				3
Total interest income	42,837	9,204	(34)		52,007
<b>Interest Expense</b>					
Interest on deposits	2,412	1,183	(148)	Note 3	3,447
Interest on customer repurchase agreements and federal funds purchased	38	2			40
Interest on long-term borrowings	380	137	1	Note 3	518
Total interest expense	2,830	1,322	(147)		4,005
<b>Net Interest Income</b>	40,007	7,882	113		48,002
<b>Provision for Credit Losses</b>	1,934	456			2,390
<b>Net Interest Income After Provision For Credit Losses</b>	38,073	7,426	113		45,612
<b>Noninterest Income</b>					
Service charges on deposits	1,192	165			1,357
Gain on sale of loans	1,843	1,087			2,930
Gain (loss) on sale of investment securities	8	(206)			(198)
Increase in surrender value of bank owned life insurance	314				314
Other income	1,106	356			1,462
Total noninterest income	4,463	1,402			5,865
<b>Noninterest Expense</b>					
Salaries and employee benefits	13,608	3,101			16,709
Premises and equipment expenses	3,089	621			3,710
Marketing and advertising	462	48			510
Data processing	1,588	389			1,977
Legal, accounting and professional fees	974	157			1,131
FDIC Insurance	544	103			647
Other expenses	2,833	1,046			3,879
Amortization of intangible			146	Note 3	146

Edgar Filing: EAGLE BANCORP INC - Form S-4

Total noninterest expense	23,098	5,465	146	28,709
<b>Income Before Income Tax Expense</b>	19,438	3,363	(33)	22,768
<b>Income Tax Expense</b>	6,939	1,159	(13)	8,085
<b>Net Income</b>	12,499	2,204	(20)	14,683
<b>Preferred Stock Dividends</b>	141	38		179
<b>Net Income Available to Common Shareholders</b>	\$ 12,358	\$ 2,166	\$ (20)	\$ 14,504

**Earnings Per Share**

Basic	\$ 0.48	\$ 0.36		\$ 0.49
Diluted	\$ 0.47	\$ 0.35		\$ 0.48
<b>Weighted Average Shares Outstanding Basic</b>	25,927,888	6,014,801	(2,085,228)	29,857,461
<b>Weighted Average Shares Outstanding Diluted</b>	26,575,155	6,208,605	(2,279,032)	30,504,728

85

Table of Contents**UNAUDITED PRO FORMA COMBINED INCOME STATEMENT****For the Year Ended December 31, 2013****(dollars in thousands)**

	<b>Eagle</b>	<b>Virginia Heritage</b>	<b>Pro Forma Adjustments</b>		<b>Pro Forma Combined</b>
<b>Interest Income</b>					
Interest and fees on loans	\$ 148,801	\$ 31,453	\$ (136)	Note 3	\$ 180,118
Interest and dividends on investment securities	7,792	2,430			10,222
Interest on balances with other banks and other depository institutions	689	54			743
Interest on federal funds sold	12				12
Total interest income	157,294	33,937	(136)		191,095
<b>Interest Expense</b>					
Interest on deposits	10,614	4,906	(591)	Note 3	14,929
Interest on customer repurchase agreements and federal funds purchased	254	12			266
Interest on long-term borrowings	1,636	322	5	Note 3	1,963
Total interest expense	12,504	5,240	(586)		17,158
<b>Net Interest Income</b>	144,790	28,697	450		173,937
<b>Provision for Credit Losses</b>	9,602	1,764			11,366
<b>Net Interest Income After Provision For Credit Losses</b>	135,188	26,933	450		162,571
<b>Noninterest Income</b>					
Service charges on deposits	4,607	652			5,259
Gain on sale of loans	14,578	7,919			22,497
Gain on sale of investment securities	19	557			576
Increase in surrender value of bank owned life insurance	720	229			949
Other income	4,792	1,319			6,111
Total noninterest income	24,716	10,676			35,392
<b>Noninterest Expense</b>					
Salaries and employee benefits	47,481	14,277			61,758
Premises and equipment expenses	11,923	2,414			14,337
Marketing and advertising	1,686	259			1,945
Data processing	5,903	1,403			7,306
Legal, accounting and professional fees	3,449	615			4,064
FDIC Insurance	2,263	514			2,777
Other expenses	11,874	4,781			16,655
Amortization of intangible			583	Note 3	583

Edgar Filing: EAGLE BANCORP INC - Form S-4

Total noninterest expense	84,579	24,263	583	109,425
<b>Income Before Income Tax Expense</b>	75,325	13,346	(133)	88,538
<b>Income Tax Expense</b>	28,318	4,346	(53)	32,611
<b>Net Income</b>	47,007	9,000	(80)	55,927
<b>Preferred Stock Dividends</b>	566	153		719
<b>Net Income Available to Common Shareholders</b>	\$ 46,441	\$ 8,847	\$ (80)	\$ 55,208

**Earnings Per Share**

Basic	\$ 1.81	\$ 1.70		\$ 1.86
Diluted	\$ 1.76	\$ 1.65		\$ 1.82
<b>Weighted Average Shares Outstanding Basic</b>	25,726,062	5,217,531	(1,287,958)	29,655,635
<b>Weighted Average Shares Outstanding Diluted</b>	26,358,611	5,359,521	(1,429,948)	30,288,184

Table of Contents**NOTES TO UNAUDITED PRO FORMA COMBINED FINANCIAL INFORMATION****Note 1. Basis of Presentation:**

The merger will be accounted for as an acquisition by Eagle of Virginia Heritage using the acquisition accounting method under ASC 805 and, accordingly, the assets and liabilities of Virginia Heritage will be recorded at their respective fair values on the date the merger is completed.

The merger will be effected by the issuance of a combination of shares of Eagle common stock, \$0.01 par value, and cash to Virginia Heritage shareholders. Each share of Virginia Heritage common stock will be exchanged for a number of shares of Eagle common stock and cash per share, determined in accordance with Section 3.01 of the merger agreement. This pro forma analysis uses an assumed exchange ratio of 0.6531 shares, resulting in a \$21.50 value per Eagle common stock for each Virginia Heritage share and \$7.50 cash consideration per Virginia Heritage share. Based on these assumptions, the aggregate purchase price of Virginia Heritage's common stock is \$174.5 million, excluding options. The final exchange ratio could be higher or lower than 0.6531, depending upon the average closing price of Eagle common stock during the 20 trading days ending on the fifth trading day prior to closing. For the purposes of these unaudited pro forma combined financial statements the shares of Eagle common stock issued in connection with the merger are assumed to have a value equal to \$32.92 per share, the closing price as of June 6, 2014, the last trading day before announcement of the merger.

The unaudited pro forma combined financial statements include estimated adjustments to record assets and liabilities of Virginia Heritage at their respective fair values. The pro forma adjustments included herein are subject to change as additional information becomes available and as additional analyses are performed. The final allocation of the purchase price will be determined after the merger is completed and additional analyses are performed to determine the fair values of Virginia Heritage's tangible and identifiable intangible assets and liabilities as of the closing date the merger. Changes in the fair value of the net assets of Virginia Heritage as of the closing date of the merger will likely change the amount of purchase price allocable to goodwill. The further refinement of transaction costs, changes in Virginia Heritage's shareholders' equity, including net income, asset valuations and other items identified in the merger agreement, between March 31, 2014 and the closing date of the merger will further impact the amount of the purchase price and any excess purchase price recorded, as compared to this pro forma analysis. Also impacting the final amounts will be changes to the stock price of Eagle, as noted above. The final adjustments may be materially different from the unaudited pro forma adjustments presented herein.

The unaudited pro forma combined balance sheet assumes that the merger occurred on March 31, 2014. The unaudited pro forma combined income statements for the three months ended March 31, 2014 and the twelve months ended December 31, 2013 assume the transaction occurred at the beginning of each period.

The unaudited pro forma combined information is not necessarily indicative of the results of operations or the combined financial position that would have resulted had the merger been completed at the beginning of the applicable periods presented, nor is it necessarily indicative of the results of operations in future periods or the future financial position of the combined company.

**Note 2. Adjustments to Equity:**

The unaudited pro forma combined financial information reflects the issuance of 3,929,573 shares of Eagle common stock. The table below provides the calculation of the number of shares issued:

Shares of Virginia Heritage common stock outstanding	6,016,801
Exchange ratio	0.6531
Eagle Bancorp common stock issued	3,929,573

## Edgar Filing: EAGLE BANCORP INC - Form S-4

### Table of Contents

The unaudited pro forma combined financial statements include adjustments to shareholders' equity for the elimination of Virginia Heritage's common stock of \$24.1 million accumulated other comprehensive loss of \$2.6 million and the elimination of Virginia Heritage's retained earnings of \$21.9 million. All of these amounts have been reclassified into additional paid in capital.

In accordance with ASC 805-30-30-9 a value of \$8.4 million is being attributed to the outstanding Virginia Heritage stock options to be assumed by Eagle upon consummation of the merger.

The following table provides the calculation of the number of shares issued and pro forma adjustments to shareholders' equity.

#### **Pro Forma Adjustments to Shareholders' Equity**

Purchase Price:		
Shares of Eagle common stock issued	3,929,573	
Eagle par value	\$ 0.01	39,296
Less Virginia Heritage's common stock		(24,067,000)
Common stock adjustment		(24,027,704)
Additional paid in capital adjustment		
Purchase price Virginia Heritage's common stock (Note 3)		174,487,229
Less: Cash contribution		(45,126,008)
Less: Eagle common stock issued		(39,296)
Purchase price estimated fair value of Virginia Heritage's stock options		8,369,926
Virginia Heritage's additional paid in capital		(41,440,000)
Additional paid in capital adjustment		96,251,851
Retained earnings adjustment Virginia Heritage		(21,940,000)
Elimination of Virginia Heritage's accumulated other comprehensive loss		2,585,000
Total shareholders' equity adjustment		52,869,147

#### **Note 3. Acquisition Accounting Adjustments:**

The acquisition accounting adjustments included in the pro forma balance sheet include the following.

Loan premiums (yield adjustment)	\$ 2,095,960	(average life of 48 months)
Credit quality fair value adjustment on loans	\$ (11,613,488)	
Eliminate existing allowance for credit losses	\$ 10,062,000	
Core deposit intangible	\$ 5,828,343	(average life of 120 months)
Long-term borrowings premiums (yield adjustment)	\$ 20,000	(average life of 48 months)
Total time deposits discounts (yield adjustment)	\$ (887,000)	(average life of 18 months)
Deferred income tax liability (at 40% rate)	\$ (2,202,326)	

## Edgar Filing: EAGLE BANCORP INC - Form S-4

The adjustments recorded for these assets and liabilities on the closing date of the merger could vary significantly from the pro forma adjustments included herein depending on changes in interest rates and the components of the assets and liabilities, including credit quality. Virginia Heritage had no previous unamortized purchase or acquisition adjustments.



## Edgar Filing: EAGLE BANCORP INC - Form S-4

### Table of Contents

The table below identifies all pro forma adjustments as well as the unidentified intangible recorded as Goodwill.

<b>Purchase Price:</b>	
Virginia Heritage common shares outstanding	6,016,801
Exchange ratio	0.6531
Eagle Bancorp common shares issued excluding options	3,929,573
Total consideration per Virginia Heritage common share	\$ 29.00(1)
Purchase price of Virginia Heritage common shares (6,016,801 shares X \$29.00 per share)	174,487,229
Estimated fair value of Virginia Heritage stock options	8,369,926
Purchase price	182,857,155
<b>Net Assets Acquired:</b>	
Virginia Heritage common shareholders' equity	84,862,000
Excess of purchase price over carrying value of net assets acquired	97,995,155
<b>Estimated (debit) credit adjustments to reflect fair value of assets acquired and liabilities assumed:</b>	
Estimated core deposit intangible	
Virginia Heritage's core deposits	466,267,378
Premium rate	1.25%
	(5,828,343)
Fair value adjustment on loan yields	(2,095,960)
Credit quality fair value adjustment on loans	11,613,488
Eliminate existing allowance for credit losses	(10,062,000)
Fair value adjustment on total time deposits	887,000
Fair value adjustment on long-term borrowings	(20,000)
Deferred income tax liability (at 40% rate)	2,202,326
Goodwill	94,691,666

- 
- (1) \$29.00 total consideration per share of Virginia Heritage common stock will be applied so long as the Eagle average price during the price determination period is at least \$29.00 and not greater than \$35.50 per share.

#### **Note 4. Direct Transaction Costs:**

The plan to integrate Eagle and Virginia Heritage is still being developed. Over the next several months, the specific plan will continue to be refined. Work is currently in process to assess personnel, benefit plans, premises, equipment, computer systems, and service contracts to determine where redundancies can be eliminated and integration benefits can be achieved. Certain decisions arising from these assessments may involve involuntary terminations, changing information systems, canceling contracts and disposition or accelerated write-offs of assets. Eagle and Virginia Heritage expect to incur merger related expenses including system conversion costs, employee retention and severance agreements,

communications to customers and others. To the extent these are costs associated with these actions, the costs will be recorded based on the nature and timing of these actions. Most acquisition and restructuring

Table of Contents

costs are recognized separately and generally expensed as incurred. We estimate the pre-tax merger related costs to be approximately 5.0% of the purchase price, or \$9.1 million, and expect these costs to be incurred in 2014. These estimated costs are not included in the accompanying unaudited pro forma combined financial statements.

**Note 5. Subordinated Debt:**

The pro forma presentation at March 31, 2014 assumes the issuance of \$55.0 million of subordinated debt. The subordinated debt is intended to qualify as Tier 2 capital for regulatory purposes to the fullest extent permitted. This debt is assumed for purposes of this pro forma presentation to bear interest at a rate of 6.0% and to have a 10 year term. The actual interest rate and term of the subordinated debt, and the amount of subordinated debt incurred, may be higher or lower than assumed.

Table of Contents

**INFORMATION ABOUT EAGLE**

Organized in 1997, Eagle is the registered bank holding company for EagleBank, a Maryland chartered commercial bank which is a member of the Federal Reserve System, and which commenced operations in July 1998. Eagle is a growth oriented institution, offering a broad range of commercial banking services to its business and professional clients as well as full service consumer banking services to individuals living and/or working primarily in its service area. EagleBank was organized as an alternative to the super-regional financial institutions which dominate its market area. EagleBank's philosophy is to provide superior, personalized service to its customers. EagleBank focuses on relationship banking, providing each customer with a number of services, becoming familiar with and addressing the customer's needs in a proactive personalized fashion. EagleBank currently We currently operates from 18 branch offices, seven in Montgomery County, Maryland, five in the District of Columbia, and six offices in Northern Virginia.

Eagle emphasizes providing commercial banking services to sole proprietors, small- and medium-sized businesses, partnerships, corporations, non-profit organizations and associations, and investors living and working in and near EagleBank's primary service area. A full range of retail banking services are offered to accommodate the individual needs of both business customers as well as the community Eagle serves. EagleBank has developed significant expertise and commitment as a Small Business Administration, or SBA, lender, has been designated a Preferred Lender by the SBA, and is one of the largest community bank SBA lenders in the Washington metropolitan area.

Eagle's common stock is listed for trading on NASDAQ under the symbol "EGBN." As of June 30, 2014 there were 25,985,659 shares of Eagle common stock outstanding.

At March 31, 2014, Eagle had total assets of \$3.80 billion, net loans of approximately \$3.02 billion, total deposits of approximately \$3.27 billion, total shareholders' equity of approximately \$410.4 million, and total common shareholders' equity of approximately \$353.8 million. At March 31, 2014, its nonperforming assets (consisting of nonaccrual loans, loans past due 90 or more days, restructured loans and other real estate owned) were approximately \$45.1 million, or 1.19% of total assets. For the three months ended March 31, 2014, Eagle had earnings of \$0.47 per diluted share.

**Description of Eagle's Capital Stock**

Eagle's authorized capital consists of 50,000,000 shares of common stock, \$0.01 par value, and 1,000,000 shares of preferred stock, \$.01 par value, the terms of which may be established by the Board of Directors without shareholder action. As of March 31, 2014, there were 25,975,186 shares of common stock outstanding and 56,600 shares of Series B Preferred Stock, issued pursuant to the SBLF, outstanding. There was also an outstanding warrant to purchase 423,977 shares of common stock, as well as options with respect to approximately [502,789] shares of common stock under Eagle's equity compensation plans, of which [400,361] were exercisable. An aggregate of approximately [398,735] shares of common stock are subject to issuance pursuant to future awards under Eagle's 2006 Stock Plan. At March 20, 2014, there were approximately 806 registered holders of Eagle common stock.

*Common Stock.* Holders of common stock are entitled to cast one vote for each share held of record, to receive such dividends as may be declared by the Board of Directors out of legally available funds, and, subject to the rights of any class of stock having preference to the common stock, to share ratably in any distribution of our assets after payment of all debts and other liabilities, upon liquidation, dissolution or winding up. Shareholders do not have cumulative voting rights or preemptive rights or other rights to subscribe for additional shares, and the common stock is not subject to conversion or redemption.

Our ability to pay dividends is limited by the provisions of our articles of incorporation related to the Series B Preferred Stock and Federal and state law and regulation. Regulations of the Federal Reserve Board and Maryland law place limits on the amount of dividends EagleBank may pay without prior

Table of Contents

approval. Prior regulatory approval is required to pay dividends which exceed EagleBank's net profits for the current year plus its retained net profits for the preceding two calendar years, less required transfers to surplus. Under Maryland law, dividends may only be paid out of retained earnings. State and federal bank regulatory agencies also have authority to prohibit a bank from paying dividends if such payment is deemed to be an unsafe or unsound practice, and the Federal Reserve Board has the same authority over bank holding companies. At March 31, 2014, EagleBank could pay dividends to Eagle to the extent of its earnings so long as it maintained required capital ratios.

The Federal Reserve Board has established guidelines with respect to the maintenance of appropriate levels of capital by registered bank holding companies. Compliance with such standards, as presently in effect, or as they may be amended from time to time, could possibly limit the amount of dividends that Eagle may pay in the future. In 1985, the Federal Reserve Board issued a policy statement on the payment of cash dividends by bank holding companies. In the statement, the Federal Reserve Board expressed its view that a holding company experiencing earnings weaknesses should not pay cash dividends exceeding its net income, or which could only be funded in ways that weaken the holding company's financial health, such as by borrowing. As a depository institution, the deposits of which are insured by the FDIC, EagleBank may not pay dividends or distribute any of its capital assets while it remains in default on any assessment due the FDIC. The Bank currently is not in default under any of its obligations to the FDIC. Refer to above discussion on conditions precedent to resuming the payment of the cash common stock dividend.

Eagle's ability to pay dividends on the common stock is also restricted by the provisions of the Series B Preferred Stock. Under the terms of the Series B Preferred Stock, no repurchases may be effected, and no dividends may be declared or paid on preferred shares ranking *pari passu* with the Series B Preferred Stock, junior preferred shares, or other junior securities (including the common stock) during the current quarter and for the next three quarters following the failure to declare and pay dividends on the Series B Preferred Stock, except that, in any such quarter in which the dividend is paid, dividend payments on shares ranking *pari passu* may be paid to the extent necessary to avoid any resulting material covenant breach. As of the date hereof, Eagle has not failed to declare and pay in a timely manner any dividend on the Series B Preferred Stock.

Under the terms of the Series B Preferred Stock, Eagle may only declare and pay a dividend on the common stock or other stock junior to the Series B Preferred Stock, or repurchase shares of any such class or series of stock, if, after payment of such dividend, the dollar amount of Eagle's Tier 1 Capital would be at least equal to the Tier 1 Dividend Threshold. The Tier 1 Dividend Threshold is subject to reduction, beginning on the second anniversary of issuance and ending on the tenth anniversary, by 10% for each one percent increase in qualified small business lending over the baseline level.

*Restrictions on Ownership.* The Bank Holding Company Act of 1956, as amended, or BHC Act, generally would prohibit any company that is not engaged in banking activities and activities that are permissible for a bank holding company or a financial holding company from acquiring control of Eagle. Control is generally defined as ownership of 25% or more of the voting stock or other exercise of a controlling influence. Under the BHC Act, any existing bank holding company would require the prior approval of the Federal Reserve Board, before acquiring 5% or more of the voting stock of Eagle. In addition, the Change in Bank Control Act of 1978, as amended, or CBC Act, prohibits a person or group of persons from acquiring "control" of a bank holding company unless the Federal Reserve Board has been notified and has not objected to the transaction. Under a rebuttable presumption established by the Federal Reserve Board, the acquisition of 10% or more of a class of voting stock of a bank holding company with a class of securities registered under Section 12 of the Securities Exchange Act of 1934, such as Eagle, would, under the circumstances set forth in the presumption, constitute acquisition of control of the bank holding company.

Table of Contents

*Transfer Agent.* The Transfer Agent for the common stock is Computershare Shareholder Services, 250 Royall Street, Canton, Massachusetts 02021.

*Preferred Stock.* Eagle's board of directors may, from time to time, by action of a majority, authorize the issuance of shares of the authorized, undesignated preferred stock, in one or more classes or series. In connection with any such issuance, Eagle's board may by resolution determine the designation, voting rights, preferences as to dividends, in liquidation or otherwise, participation, redemption, sinking fund, conversion, dividend or other special rights or powers, and the limitations, qualifications and restrictions, of such shares of preferred stock.

Eagle currently has outstanding 56,600 shares of Series B Preferred Stock, all of which were issued to the Treasury under the SBLF on July 14, 2011. The Series B Preferred Stock has a liquidation amount of \$1,000 per share, which would be paid to the holder of the Series B Preferred Stock upon liquidation, dissolution or winding up of Eagle, prior to any payment to the holders of common stock or any other security ranking junior to the Series B Preferred Stock. The Series B Preferred Stock is entitled to receive non-cumulative dividends on a quarterly basis. The dividend rate for the first ten dividend periods was one percent (1%). For the eleventh dividend period through four and one half years after issuance, the dividend rate will be one percent (1%). After four and one half years from issuance, the dividend rate will increase to nine percent (9%).

The Series B Preferred Stock may be redeemed at any time at Eagle's option, at a redemption price of 100% of the liquidation amount plus accrued but unpaid dividends to the date of redemption for the current period, subject to the approval of its federal banking regulator.

The Series B Preferred Stock is non-voting, except in limited circumstances. In the event that Eagle misses five dividend payments, whether or not consecutive, the holder of the Series B Preferred Stock will have the right, but not the obligation, to appoint a representative as an observer on Eagle's board of directors. In the event that Eagle misses six dividend payments, whether or not consecutive, and if the then outstanding aggregate liquidation amount of the Series B Preferred Stock is at least \$25,000,000, then the holder of the Series B Preferred Stock will have the right to designate two directors to Eagle's board of directors.

The existence of shares of authorized undesignated preferred stock enables us to meet possible contingencies or opportunities in which the issuance of shares of preferred stock may be advisable, such as in the case of acquisition or financing transactions. Having shares of preferred stock available for issuance gives us flexibility in that it would allow us to avoid the expense and delay of calling a meeting of shareholders at the time the contingency or opportunity arises. Any issuance of preferred stock with voting rights or which is convertible into voting shares could adversely affect the voting power of the holders of common stock. The provisions of the Series B Preferred Stock restrict the payment of dividends on, or purchases of, the common stock, under certain circumstances.

The existence of authorized shares of preferred stock could have the effect of rendering more difficult or discouraging hostile takeover attempts or of facilitating a negotiated acquisition. Such shares, which may be convertible into shares of common stock, could be issued to shareholders or to a third party in an attempt to frustrate or render a hostile acquisition more expensive.

**Selected Provisions of Eagle's Articles of Incorporation and Maryland Law**

*Consideration of Business Combinations.* Eagle's articles of incorporation provide that when the Eagle board of directors evaluates any actual or proposed business combination, it shall consider the following factors: the effect of the business combination on the corporation and its subsidiaries, and their respective shareholders, employees, customers and the communities which they serve; the timing of the proposed business combination; the risk that the proposed business combination will not be consummated; the reputation, management capability and performance history of the person proposing the business

Table of Contents

combination; the current market price of the corporation's capital stock; the relation of the price offered to the current value of the corporation in a freely negotiated transaction and in relation to the Eagle directors' estimate of the future value of the corporation and its subsidiaries as an independent entity or entities; tax consequences of the business combination to the corporation and its shareholders; and such other factors deemed by the directors to be relevant. In such considerations, Eagle's board of directors may consider all or some of such factors as a whole and may or may not assign relative weights to any of them. The foregoing is not intended as a definitive list of factors to be considered by Eagle's board of directors in the discharge of its fiduciary responsibility to the corporation and its shareholders, but rather to guide such consideration and to provide specific authority for the consideration by Eagle's board of directors of factors which are not purely economic in nature in light of the circumstances of the corporation and its subsidiaries at the time of such proposed business combination.

*Amendment of the Articles of Incorporation.* In general, Eagle's articles of incorporation may be amended upon the vote of two-thirds of the outstanding shares of capital stock entitled to vote, the standard vote required under Maryland law. Unless the proposed amendment adversely affects the rights of the Series B Preferred Stock, the holders of Series B Preferred Stock will not have the right to vote on any amendment to the Articles of Incorporation.

*Restrictions on Business Combinations with Interested Shareholders.* Section 3-602 of the Maryland General Corporation Law ("MGCL"), as in effect on the date hereof, imposes conditions and restrictions on certain "business combinations" (including, among other transactions, a merger, consolidation, share exchange, or, in certain circumstances, an asset transfer or issuance of equity securities) between a Maryland corporation and any person who beneficially owns at least 10% of the corporation's stock (an "interested shareholder"). Unless approved in advance by the board of directors, or otherwise exempted by the statute, such a business combination is prohibited for a period of five years after the most recent date on which the interested shareholder became an interested shareholder. After such five-year period, a business combination with an interested shareholder must be: (a) recommended by the corporation's board of directors, and (b) approved by the affirmative vote of at least (i) 80% of the corporation's outstanding shares entitled to vote and (ii) two-thirds of the outstanding shares entitled to vote which are not held by the interested shareholder with whom the business combination is to be effected, unless, among other things, the corporation's common shareholders receive a "fair price" (as defined by the statute) for their shares and the consideration is received in cash or in the same form as previously paid by the interested shareholder for his or her shares. Our Articles of Incorporation and bylaws do not include any provisions imposing any special approval requirements for a transaction with a major shareholder, and they do not opt out from the operation of Section 3-602.

*Control Share Acquisition Statute.* Under the MGCL's control share acquisition law, as in effect on the date hereof, voting rights of shares of stock of a Maryland corporation acquired by an acquiring person at ownership levels of 10%, 33<sup>1</sup>/<sub>3</sub>% and 50% of the outstanding shares are denied unless conferred by a special shareholder vote of two-thirds of the outstanding shares held by persons other than the acquiring person and officers and directors of the corporation or, among other exceptions, such acquisition of shares is made pursuant to a merger agreement with the corporation or the corporation's charter or bylaws permit the acquisition of such shares prior to the acquiring person's acquisition thereof. Unless a corporation's charter or bylaws provide otherwise, the statute permits such corporation to redeem the acquired shares at "fair value" if the voting rights are not approved or if the acquiring person does not deliver a "control share acquisition statement" to the corporation on or before the tenth day after the control share acquisition. The acquiring person may call a shareholder's meeting to consider authorizing voting rights for control shares subject to meeting disclosure obligations and payment of costs set out in the statute. If voting rights are approved for more than fifty percent of the outstanding stock, objecting shareholders may have their shares appraised and repurchased by the corporation for cash. Eagle's articles of incorporation and bylaws do not include any provisions restricting the voting ability of major shareholders, and do not opt out from the operation of the control share acquisition law.

Table of Contents

**INFORMATION ABOUT VIRGINIA HERITAGE**

**General**

Virginia Heritage is a commercial bank incorporated in and chartered by the Commonwealth of Virginia. Virginia Heritage is a member of the Federal Reserve System and its deposits are insured by the FDIC. Virginia Heritage opened for business on November 21, 2005 and its headquarters are located in Tysons Corner, Virginia.

Virginia Heritage serves the greater Washington, D.C. metropolitan area with an emphasis on Northern Virginia. Virginia Heritage's goal has been to deliver a customized and targeted mix of products and services that meet or exceed customer expectations. To accomplish this goal, Virginia Heritage has deployed a premium operating system that gives customers access to the most up-to-date banking technology.

Virginia Heritage offers a full range of banking services through traditional and electronic delivery. Services include: free business and consumer checking, premium interest-bearing checking, business account analysis, savings, certificates of deposit and other depository services, as well as a broad array of commercial, real estate and consumer loans. Free internet account access is available for all personal and business accounts, free internet bill payment services are available on most accounts, and a robust online cash management system is available for business customers.

At March 31, 2014, Virginia Heritage had total assets of approximately \$917.4 million, net loans of approximately \$715.8 million, total deposits of approximately \$737.1 million, total shareholders' equity of approximately \$100.2 million, and total common shareholders' equity of approximately \$84.9 million. At such date, stockholders' equity included \$15.3 million of Series A Preferred Stock, issued pursuant to the SBLF. Virginia Heritage has paid and expects to continue to pay a dividend rate of 1% on the Series A Preferred Stock until redemption. At March 31, 2014, Virginia Heritage's nonperforming assets (consisting of nonaccrual loans, loans past due 90 or more days, troubled debt restructurings and other real estate owned) were approximately \$2.7 million, or 0.29% of total assets. For the three months ended March 31, 2014, Virginia Heritage had net income of approximately \$0.35 per diluted share.

**Lending Activities**

Virginia Heritage's primary lending focus is real estate finance, as well as making loans to small businesses, professionals and other consumers in its local market area. Historically, commercial real estate loans have represented the largest segment of Virginia Heritage's loan portfolio. At March 31, 2014, approximately 51.2% of the total loan portfolio was composed of commercial real estate loans. Virginia Heritage's primary lending activities are principally directed to its defined market area in the greater Washington, D.C. metropolitan area with an emphasis on Northern Virginia.

Virginia Heritage seeks to maintain a loan portfolio that is adequately diversified between commercial and consumer activities. Virginia Heritage feels this approach allows management to modify production goals and react to changing economic and pricing environments. Management feels this gives Virginia Heritage another competitive advantage over other community focused financial institutions in its market area.

**Investments and Funding**

Virginia Heritage's goal is to provide adequate liquidity to meet depositor's withdrawals and to support its loan growth. In the event deposit growth does not fully support this goal, a combination of sales of investment securities, federal funds and other borrowed funds will be used to augment Virginia Heritage's funding position. In the event Virginia Heritage has excess liquidity, investments are used to generate a favorable return.



Table of Contents

Virginia Heritage's investment policy, as established by the board of directors, is designed primarily to provide and maintain liquidity, to provide collateral for pledging requirements, to complement its interest rate risk strategy and to generate an acceptable return. The investment portfolio is actively managed and to date, has been classified as "available for sale." Under such a classification, investment instruments may be sold as deemed appropriate by management. On a quarterly basis, the investment portfolio is marked to market. Additionally, the investment portfolio is used to balance Virginia Heritage's asset and liability position. Virginia Heritage invests in fixed rate or floating rate instruments as necessary to reduce interest rate risk exposure.

**Deposit Activities**

Deposits are the major source of funding for Virginia Heritage. Virginia Heritage offers a broad array of deposit products that include demand, NOW, money market and savings accounts as well as certificates of deposit. Virginia Heritage typically pays a competitive rate on interest-bearing deposits. As a relationship oriented organization, Virginia Heritage seeks generally to obtain deposit relationships with its loan clients. Virginia Heritage also focuses deposit gathering activities on low cost sources of deposits, such as real estate escrow and title bank accounts. In 2012, Virginia Heritage added U.S. Bankruptcy Trustee account services that have enhanced its deposit gathering abilities.

Virginia Heritage may become more or less competitive in its interest rate structure as its liquidity position changes. Additionally, Virginia Heritage may use wholesale or brokered deposits to augment its funding position. Virginia Heritage can also arrange for FDIC insurance for deposits up to \$50 million through CDARS the Certificate of Deposit Account Registry Service, or through ICS Insured Cash Sweep, both programs conducted by Promontory Interfinancial Network, LLC, which assists Virginia Heritage in maintaining large single banking relationships.

**Borrowings**

Virginia Heritage utilizes outside borrowings to supplement deposits as a source of funds for its lending and investment activity. The current sources of borrowings consist of unsecured lines of credit with correspondent banks, borrower in custody arrangements with the Federal Reserve Bank of Richmond, Federal Home Loan Bank advances and repurchase agreements.

**Competition**

The banking business is highly competitive. Virginia Heritage competes with other commercial banks, savings associations, credit unions, mortgage banking firms, consumer finance companies, securities brokerage firms, insurance companies, money market mutual funds and other financial institutions operating in its primary service area and elsewhere.

Virginia Heritage is headquartered in Tysons Corner, Virginia, in the heart of the Northern Virginia region. Virginia Heritage has been able to effectively leverage its talents, contacts and location to achieve a strong financial position for a relatively new organization. However, its primary service area is highly competitive and heavily branched. Competition in Virginia Heritage's primary service area with respect to commercial real estate lending and for loans to small and medium-sized businesses, as well as individual consumers and professionals, is intense, and pricing is important. Many of Virginia Heritage's bank competitors have greater lending limits and offer established branch networks and other services that Virginia Heritage does not currently provide. Deposit competition is also strong. As a result, it is possible that, to remain competitive, Virginia Heritage may pay above-market rates for deposits. Despite strong competition, Virginia Heritage is experiencing success in its primary market area because the area is reacting favorably to its community focus and emphasis on service to the small and medium-sized business community, as well as individual consumers and professionals.

Table of Contents

Virginia Heritage believes that its position as a community owned and operated bank interested exclusively in small and medium-sized businesses, individuals and professionals in the greater Washington, D.C. metropolitan area and adjacent counties, with an emphasis on Northern Virginia, provides Virginia Heritage an important competitive advantage.

**Employees**

As of March 31, 2014, Virginia Heritage had 135 full-time and 6 part-time employees. None of its employees are represented by any collective bargaining unit and management believes that Virginia Heritage has good relations with its employees.

**Premises and Market Area**

Virginia Heritage considers its target market to be the greater Washington, D.C. metropolitan area with an emphasis on Northern Virginia, which consists of the counties of Arlington, Clarke, Culpeper, Fairfax, Fauquier, King George, Loudoun, Prince William, Spotsylvania, Stafford, and Warren, and the independent cities of Alexandria, Fairfax, Falls Church, Manassas and Manassas Park. Virginia Heritage's headquarters is located approximately 16 miles west of Washington, D.C. in Tysons Corner, Virginia. Virginia Heritage also has full service branches in Arlington, Fairfax, Chantilly, Gainesville, Tysons Corner and Sterling, Virginia, and a mortgage division headquartered in Chantilly, Virginia. Virginia Heritage leases all of its offices under operating leases. These leases have ten year terms. Rent expense for the years ended December 31, 2013 and 2012 was approximately \$1.3 million and \$1.1 million, respectively.

**Legal Proceedings**

Virginia Heritage is from time to time involved in legal proceedings arising in the normal course of business. Other than proceedings incidental to Virginia Heritage's business, it is not a party to, nor is any of its property the subject of, any material pending legal or administrative proceedings.

Table of Contents

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS OF VIRGINIA HERITAGE**

This discussion presents the analysis of Virginia Heritage's financial condition and results of operations as of and for the years in the three year period ended December 31, 2013 and as of and for each of the three months ended March 31, 2014 and 2013. This discussion is designed to provide a more comprehensive review of the operating results and financial position of Virginia Heritage than could be obtained from an examination of the financial statements alone. This discussion should be read in conjunction with the financial statements of Virginia Heritage and the notes related thereto which appear elsewhere in this proxy statement/prospectus. See "Index to Virginia Heritage's Financial Statements" beginning on page F-1.

Statements contained in this proxy statement/prospectus that are not purely historical are forward-looking statements within the meaning of Section 21E of the Exchange Act, including Virginia Heritage's expectations, intentions, beliefs or strategies regarding the future. All forward-looking statements concerning economic conditions, rates of growth, rates of income or values as may be included in this proxy statement/prospectus are based on information available to Virginia Heritage as of the date of this proxy statement/prospectus and Virginia Heritage assumes no obligation to update any such forward-looking statements. It is important to note that Virginia Heritage's actual results could materially differ from those in such forward-looking statements. Factors that could cause actual results to differ materially from those in such forward-looking statements include fluctuations in interest rates, inflation, government regulations, economic conditions and competitive product and pricing pressures in the geographic and business areas in which Virginia Heritage conducts its operations. See "Forward-Looking Statements" beginning on page .

**Financial Condition at March 31, 2014 and December 31, 2013**

Total assets were \$917.4 million at March 31, 2014 compared to \$894.8 million at December 31, 2013, an increase of \$22.6 million or 2.5%. Cash and due from banks decreased \$8.1 million or 32.6% to \$16.8 million at March 31, 2014 compared to December 31, 2013, securities available for sale increased \$8.1 million or 6.4% to \$134.9 million at March 31, 2014 compared to December 31, 2013, and loans increased \$19.7 million or 2.8% to \$715.8 million at March 31, 2014 compared to December 31, 2013. At March 31, 2014, loans held for sale amounted to \$14.0 million, an increase of \$3.3 million or 30.2% compared to December 31, 2013.

Total liabilities amounted to \$817.2 million at March 31, 2014 compared to \$798.6 million at December 31, 2013, an increase of \$18.6 million or 2.3%. This increase was primarily due to an increase of \$25.7 million in deposits, partially offset by a decrease of \$10.0 million or 100.0% in federal funds purchased. The increase in deposits reflects Virginia Heritage's active development of customer relationships and the related increase in core deposits. As a result of this increase, Virginia Heritage did not need to purchase federal funds.

Total stockholders' equity increased to \$100.2 million at March 31, 2014 compared to \$96.2 million at December 31, 2013, an increase of \$4.0 million or 4.1%. The increase was primarily due to increase in net income of \$2.2 million and accumulated other comprehensive gain amounting to \$1.7 million.

The allowance for loan losses was \$10.1 million at March 31, 2014, or 1.39% of total loans outstanding, compared to \$9.8 million at December 31, 2013, or 1.39% of total loans outstanding. At March 31, 2014, Virginia Heritage had total nonaccrual loans of \$1.0 million, which was comprised of an impaired commercial loan, a commercial real estate loan, a construction loan and two residential equity lines. At December 31, 2013, Virginia Heritage had total nonaccrual loans of \$1.2 million, which was comprised of an impaired commercial loan, a commercial real estate loan, a construction loan, a residential single-family loan and two residential equity lines. Virginia Heritage had loans past due over ninety days but still accruing interest totaling \$10,000 and \$17,000 at March 31, 2014 and December 31,

Table of Contents

2013, respectively. Normally, a loan is placed on a nonaccrual status when it is specifically determined to be impaired or when principal or interest payments are delinquent 90 days or more. While it is rare, the accrual of interest may be continued on a loan account when management has a high level of confidence in the collectability of the loan. Virginia Heritage had other real estate owned of \$519,000 at March 31, 2014 and December 31, 2013.

**Financial Condition at December 31, 2013 and December 31, 2012**

Total assets were \$894.8 million at December 31, 2013, an increase of \$113.2 million, or 14.5%, from total assets at December 31, 2012. Total net loans were \$696.1 million at December 31, 2013, a \$116.8 million, or 20.2%, increase over total net loans of \$579.3 million at December 31, 2012. This loan growth reflects Virginia Heritage's strong customer relationships and continued focus on loan production, particularly with respect to commercial real estate loans. Cash and cash equivalents and interest-bearing deposits in other banks amounted to \$24.9 million at December 31, 2013 compared to \$12.8 million at December 31, 2012.

Investment securities available for sale amounted to \$126.8 million as of December 31, 2013, an \$8.2 million increase compared to the December 31, 2012 level of \$118.6 million. There were no investments classified as held to maturity for any years reported.

The allowance for loan losses was \$9.8 million at December 31, 2013, or 1.39% of total loans outstanding, compared to \$8.3 million at December 31, 2012, or 1.41% of total loans outstanding. At December 31, 2013, Virginia Heritage had total nonaccrual loans of \$1.2 million, which was comprised of an impaired commercial loan, a commercial real estate loan, a construction loan, a residential single-family loan and two residential equity lines. At December 31, 2012, Virginia Heritage had nonaccrual loans totaling \$1.4 million, which was comprised of an impaired commercial loan, two commercial real estate loans and two residential equity lines. Virginia Heritage had loans past due over ninety days but still accruing interest totaling \$17,000 at December 31, 2013. Virginia Heritage did not have any such loans at December 31, 2012. Normally, a loan is placed on a nonaccrual status when it is specifically determined to be impaired or when principal or interest payments are delinquent 90 days or more. While it is rare, the accrual of interest may be continued on a loan account when management has a high level of confidence in the collectability of the loan. At December 31, 2013 and 2012, Virginia Heritage had other real estate owned of \$519,000 and \$479,000, respectively.

Total deposits were \$711.4 million at December 31, 2013, which represents a 7.8% increase from \$660.1 million of total deposits at December 31, 2012. This growth reflects Virginia Heritage's active development of customer relationships and the related increase in deposits. Noninterest-bearing deposits totaled \$189.6 million or 26.6% of total deposits as of December 31, 2013 compared to \$182.8 million, or 27.7% of total deposits at December 31, 2012. The increase was primarily due to the gathering of the U.S. Bankruptcy Trustee deposit accounts.

Total borrowings were \$84.1 million at December 31, 2013 and \$47.6 million at December 31, 2012. The increase in total borrowings was primarily used to supplement deposits and fund asset growth. Virginia Heritage has unsecured lines of credit with correspondent banks and a Borrower-In-Custody (BIC) arrangement with the Federal Reserve Bank of Richmond discount window available for overnight borrowing. At December 31, 2013 and 2012, the balance outstanding on these lines was \$10.0 million and \$13.0 million, respectively. Virginia Heritage had advances outstanding with the Federal Home Loan Bank of Atlanta totaling \$73.0 million and \$33.0 million at December 31, 2013 and 2012, respectively. At December 31, 2013, the outstanding balance of repurchase agreements with customers totaled \$1.1 million, a \$500,000 decrease from \$1.6 million at December 31, 2012.

Total stockholders' equity was \$96.2 million at December 31, 2013 and \$69.3 million at December 31, 2012. The increase in stockholders' equity was primarily due to net income of \$9.0 million for the year ended December 31, 2013 and net proceeds of \$22.1 million from Virginia Heritage's sale of

Table of Contents

1,667,500 shares of its common stock at a price of \$14.25 per share. Total common shares outstanding increased from 4,333,209 to 6,014,801 as a result of the common stock offering and stock option exercises. Accumulated other comprehensive loss increased to \$4.3 million, net of tax, at December 31, 2013 compared to \$42,000 for 2012. This increase represents the change in market value of the investment securities available for sale.

**Financial Condition at December 31, 2012 and December 31, 2011**

Total assets were \$578.1 million and total net loans were \$434.3 million, both as of December 31, 2011. Total assets increased to \$781.6 million at December 31, 2012, a \$203.5 million, or 35.2%, increase over total assets at December 31, 2011. Total net loans were \$579.3 million at December 31, 2012, a \$145.0 million, or 33.4%, increase over total net loans at December 31, 2011. This loan growth reflects Virginia Heritage's strong customer relationships and continued focus on loan production, particularly with respect to commercial real estate loans. Cash and cash equivalents and interest bearing deposits in other banks amounted to \$12.8 million at December 31, 2012 compared to \$10.4 million at December 31, 2011.

Investment securities available for sale amounted to \$118.6 million as of December 31, 2012, a \$19.8 million increase compared to the December 31, 2011 level of \$98.8 million. The increase primarily relates to the overall growth of Virginia Heritage and the investment of excess funds in investment securities. There were no investments classified as held to maturity for any years reported.

The allowance for loan losses was \$8.3 million at December 31, 2012, or 1.41% of total loans outstanding, compared to \$6.1 million at December 31, 2011, or 1.39% of total loans outstanding. At December 31, 2012, Virginia Heritage had total nonaccrual loans of \$1.4 million, which amount was comprised of an impaired commercial loan, two commercial real estate loans and two residential equity lines. At December 31, 2011, Virginia Heritage had nonaccrual loans totaling \$937,000, which included an impaired commercial real estate loan and two construction loans aggregating \$854,000. Virginia Heritage did not have any loans past due over ninety days but still accruing interest at December 31, 2012 compared to \$4,000 of such loans at December 31, 2011. Normally, a loan is placed on a nonaccrual status when it is specifically determined to be impaired or when principal or interest payments are delinquent 90 days or more. While it is rare, the accrual of interest may be continued on a loan account when management has a high level of confidence in the collectability of the loan. At December 31, 2012 and 2011, Virginia Heritage had other real estate owned of \$479,000 and \$820,000, respectively.

Total deposits were \$660.1 million at December 31, 2012, which represents a 34.3% increase from \$491.7 million of total deposits at December 31, 2011. This growth reflects Virginia Heritage's active development of customer relationships and the related increase in core deposits. Noninterest bearing deposits totaled \$182.8 million, or 27.7% of total deposits as of December 31, 2012 compared to \$57.3 million, or 11.7% of total deposits at December 31, 2011. The increase was primarily due to the gathering of the U.S. Bankruptcy Trustee deposit accounts.

Total borrowings were \$47.6 million at December 31, 2012 and \$19.8 million at December 31, 2011. The increase in total borrowings was primarily used to supplement the growth in mortgage loans held for sale and, to a lesser extent, to supplement deposits and fund asset growth. Virginia Heritage has unsecured lines of credit with correspondent banks and a BIC arrangement with the Federal Reserve Bank of Richmond discount window available for overnight borrowing. At December 31, 2012, the balance outstanding on these lines was \$13.0 million. At December 31, 2011, Virginia Heritage did not utilize these lines. Virginia Heritage had advances outstanding with the Federal Home Loan Bank of Atlanta totaling \$33.0 million and \$18.0 million at December 31, 2012 and 2011, respectively. At December 31, 2012, the outstanding balance of repurchase agreements with customers totaled \$1.6 million, a \$200,000 decrease from \$1.8 million at December 31, 2011.

Table of Contents

Total stockholders' equity was \$69.3 million at December 31, 2012 and \$62.5 million at December 31, 2011. The increase of \$6.8 million or 10.9% was due to net income available to common shareholders of \$7.4 million, partially offset by a change in accumulated other comprehensive loss of \$592,000.

**Comparison of Results of Operations**

**Three Months Ended March 31, 2014 Compared to Three Months Ended March 31, 2013**

For the three months ended March 31, 2014, net income amounted to \$2.2 million and basic and diluted income per common share amounted to \$0.36 and \$0.35, respectively. For the three months ended March 31, 2013, net income amounted to \$2.0 million and basic and diluted income per common share amounted \$0.46 and \$0.45, respectively.

*Net Interest Income.* Net interest income represents the principal source of revenue for Virginia Heritage. Net interest income was \$7.9 million for the three months ended March 31, 2014 compared to \$6.8 million for the same period in 2013. The \$1.1 million or 16.6% increase was primarily driven by Virginia Heritage's significant asset growth. Net interest margin on an annualized basis was 3.59% for the 2014 period compared to 3.57% for the 2013 period. The cost of total deposits for the three months ended March 31, 2014 was 0.65% compared to 0.76% for the three months ended March 31, 2013.

The average balance of Virginia Heritage's interest-earning assets (primarily loans and, to a much lesser extent, securities and interest-bearing accounts) increased to \$890.8 million for the three months ended March 31, 2014 compared to \$768.9 million for the same period in 2013. The increase in the average balance of interest-earning assets was primarily due to Virginia Heritage's continued loan growth. The average yield on Virginia Heritage's interest-earning assets decreased from 4.28% for the three months ended March 31, 2013 to 4.19% for the same period in 2014 due to the continued low interest rate environment and the corresponding impact on new loan originations.

Consistent with Virginia Heritage's asset growth, average interest-bearing funding sources (primarily deposits and, to a much lesser extent, FHLB advances and borrowed funds) grew to \$626.0 million for the three months ended March 31, 2014 compared to \$531.1 million for the same period in 2013. Deposits increased as a result of Virginia Heritage's expanded presence and the growth in its customer base. The average cost of interest-bearing liabilities for the three months ended March 31, 2014 decreased to 0.87% from 1.03% for the comparable 2013 period, reflecting the continued impact of the low interest rate environment.

*Provisions for Loan Losses.* Virginia Heritage recognized a provision for possible loan losses of \$456,000 and \$634,000 for the three months ended March 31, 2014 and 2013, respectively. Net charge-offs for such periods amounted to \$184,000 and \$51,000, respectively. The provision recognized for the 2014 period primarily reflects the continued growth in Virginia Heritage's loan portfolio. Virginia Heritage maintains a policy of adding an appropriate amount to the allowance for loan losses to ensure an adequate reserve.

The allowance for loan losses is evaluated on a quarterly basis by management and is approved by the audit committee of the Virginia Heritage board of directors. The allowance is based upon management's periodic review of the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, the estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available. For further information on Virginia Heritage's allowance for loan losses, see Note 6 of the Notes to Unaudited Consolidated Financial Statements Allowance for Loan Losses beginning on page F- .

*Noninterest Income.* Virginia Heritage's primary sources of noninterest income are the gain on sale of loans, gain on sale of securities, service charges and loan processing fees. Noninterest income amounted

Table of Contents

to \$1.4 million for the quarter ended March 31, 2014 and was \$3.3 million for the same period in 2013. Total gain on sale of loans was \$1.1 million and \$2.6 million for the quarter ended March 31, 2014 and 2013, respectively. The decrease in noninterest income for the three months ended March 31, 2014 was primarily due to lower volume in mortgage originations and, to a lesser extent, losses on certain investment securities transactions.

*Noninterest Expense.* The largest component of noninterest expense is salaries and employee benefits which amounted to \$3.1 million for the quarter ended March 31, 2014 and \$3.7 million for the comparable quarter in 2013. All other operating expenses were \$2.4 million for the quarter ended March 31, 2014 compared to \$2.7 million for the same period in 2013. The decrease in salary and employee benefits expense and other operating expenses for the quarter ended March 31, 2014 was due to the lower volume in mortgage originations.

*Income Taxes.* Virginia Heritage recorded income tax expenses of \$1.2 million and \$1.0 million for the three months ended March 31, 2014 and 2013, respectively. The increased income tax expense was primarily due to increased net income before taxes.

**Year Ended December 31, 2013 Compared to Year Ended December 31, 2012**

For the year ended December 31, 2013, net income amounted to \$9.0 million and basic and diluted income per common share amounted to \$1.70 and \$1.65, respectively. For the year ended December 31, 2012, net income amounted to \$7.6 million and basic and diluted income per common share amounted to \$1.70 and \$1.68, respectively. Income tax expense for the year ended December 31, 2013 and 2012 was \$4.3 million and \$3.6 million, respectively.

*Net Interest Income.* Net interest income represents the principal source of revenue for Virginia Heritage. Net interest income was \$28.7 million and \$24.7 million for the years ended December 31, 2013 and 2012, respectively. The increase in net interest income in 2013 was primarily attributable to Virginia Heritage's significant asset growth. Net interest margin was 3.56% for the year ended December 31, 2013 and 3.69% for the year ended December 31, 2012.

The average balance of the total loan portfolio was \$652.9 million, with related interest income from loans of \$31.5 million, for the year ended December 31, 2013. For the year ended December 31, 2012, the average balance of the total loan portfolio was \$536.7 million, with related interest income from loans of \$28.2 million. The average yield on loans was 4.82% and 5.26% for the years ended December 31, 2013 and 2012, respectively. The decrease in the yield was primarily due to new originations of loans at lower market interest rates, reflecting the continued low interest rate environment.

Investment securities income was \$2.4 million and the yield on investment securities was 1.87% for the year ended December 31, 2013. Investment securities income was \$2.6 million and the yield on investment securities was 2.26% for the year ended December 31, 2012. The decrease in investment securities income was primarily due to the continued impact of the low interest rate environment.

Consistent with Virginia Heritage's asset growth, average interest-bearing funding sources (primarily deposits and, to a much lesser extent, FHLB advances and borrowed funds) grew to \$548.4 million for the year ended December 31, 2013, compared to \$478.7 million for the year ended December 31, 2012. Interest expense for all interest-bearing liabilities amounted to \$5.2 million for the year ended December 31, 2013 and \$6.1 million for the year ended December 31, 2012. The average cost of interest-bearing liabilities for the year ended December 31, 2013 was 0.96% compared to 1.28% for the year ended December 31, 2012, reflecting the continued impact of the low interest rate environment.

*Provision for Loan Losses.* Virginia Heritage recognized a provision for possible loan losses of \$1.8 million for the year ended December 31, 2013 compared to \$3.4 million for the year ended December 31, 2012. Net charge-offs to the allowance for 2013 and 2012 were \$365,000 and \$1.4 million,

Table of Contents

respectively. Virginia Heritage maintains a policy of adding an appropriate amount to the allowance for loan losses to ensure adequate reserves based on, among other factors, the portfolio composition, specific credit extended by Virginia Heritage and general economic conditions.

The allowance for loan losses is evaluated on a quarterly basis by management and is approved by the audit committee. The allowance is based upon management's periodic review of the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, the estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available. For further information on Virginia Heritage's allowance for loan losses, see Note 1 of the Notes to the Audited Consolidated Financial Statements for the Years Ended December 31, 2013 and 2012 Organization and Summary of Significant Accounting Policies Allowance for Loan Losses, and Note 4 Allowance for Loan Losses, beginning on pages F-9 and F-19, respectively.

*Noninterest Income.* Noninterest income amounted to \$10.7 million for the year ended December 31, 2013 compared to \$14.6 million for the year ended December 31, 2012. Virginia Heritage's primary sources of noninterest income are the gain on sale of mortgage loans, gain on sale of securities available for sale, service charges, and loan processing fees. The gain on sale of mortgage loans was \$7.9 million for 2013 and \$11.0 million for 2012, representing a decrease of \$3.1 million. This decrease was due to lower volume in mortgage originations. Overall, mortgage banking activity during 2013 is a more typical representation of normal volume. The volume reported in 2012 was unusually high due to heavy refinancing during the low rate environment. The gain on sale of securities available for sale was \$557,000 for 2013 and \$1.8 million for 2012, representing a decrease of \$1.2 million. This decrease was primarily due to the decreased activity in the investment portfolio.

*Noninterest Expense.* Noninterest expense for the year ended December 31, 2013 amounted to \$24.3 million and was \$24.6 million for the year ended December 31, 2012. The largest component of noninterest expense is salaries and benefits. Salary and benefits expense for the year ended December 31, 2013 was \$14.3 million and was \$13.6 million for the year ended December 31, 2012. The increase in salary and benefits expense was primarily due to increased staffing needs to support Virginia Heritage's growth. Occupancy and furniture and equipment costs for the year ended December 31, 2013 were \$2.4 million and were \$2.2 million for the year ended December 31, 2012. Other operating expenses were \$7.6 million for the year ended December 31, 2013 and \$8.7 million for the year ended December 31, 2012. The decrease in other operating expenses was primarily due to the lower volume in mortgage originations discussed above. In addition, during 2012, Virginia Heritage settled the claim brought against it by the U.S. Bankruptcy Trustee (unrelated to the U.S. Bankruptcy Trustee deposit services referenced above) for a former loan customer for \$1.0 million.

*Income taxes.* Virginia Heritage recorded income tax expense of \$4.3 million and \$3.6 million for the years ended December 31, 2013 and 2012, respectively. The increased income tax expense was primarily due to increased net income before taxes.

**Year Ended December 31, 2012 Compared to Year Ended December 31, 2011**

For the year ended December 31, 2012, net income amounted to \$7.6 million and basic and diluted income per share amounted to \$1.70 and \$1.68, respectively. For the year ended December 31, 2011, net income amounted to \$5.1 million and basic and diluted income per share both amounted to \$1.17. Income tax expense for the years ended December 31, 2012 and 2011 was \$3.6 million and \$2.6 million, respectively.

*Net Interest Income.* Net interest income represents the principal source of revenue for Virginia Heritage. Net interest income was \$24.7 million and \$19.2 million for the years ended December 31, 2012



Table of Contents

and 2011, respectively. The increase in net interest income in 2012 was primarily attributable to Virginia Heritage's significant asset growth. Net interest margin was 3.69% for the year ended December 31, 2012 and 3.79% for the year ended December 31, 2011.

The average balance of the total loan portfolio was \$536.7 million, with related interest income from loans of \$28.2 million, for the year ended December 31, 2012. For the year ended December 31, 2011, the average balance of the total loan portfolio was \$411.9 million, with related interest income from loans of \$24.0 million. The average yield on loans was 5.26% and 5.82% for the years ended December 31, 2012 and 2011, respectively. The decrease in the yield was primarily due to new originations of loans at lower market interest rates, reflecting the continued low interest rate environment.

Investment securities income was \$2.6 million and the yield on investment securities was 2.26% for the year ended December 31, 2012. Investment securities income was \$2.1 million and the yield on investment securities was 2.71% for the year ended December 31, 2011. The increase in investment securities income was primarily due to the growth of the investment portfolio. The growth in the investment portfolio reflects the investment of excess liquidity while the decrease in the yield reflects the continued impact of the low interest rate environment.

Consistent with Virginia Heritage's asset growth, average interest-bearing funding sources (primarily deposits and, to a much lesser extent, FHLB advances and borrowed funds) grew to \$478.7 million for the year ended December 31, 2012, compared to \$409.0 million for the year ended December 31, 2011. Interest expense for all interest-bearing liabilities amounted to \$6.1 million for the year ended December 31, 2012 and \$6.9 million for the year ended December 31, 2011. The average cost of interest-bearing liabilities for the year ended December 31, 2012 was 1.28% compared to 1.69% for the year ended December 31, 2011, reflecting the continued impact of the low interest rate environment.

*Provision for Loan Losses.* Virginia Heritage recognized a provision for possible loan losses of \$3.4 million for the year ended December 31, 2012 compared to \$2.0 million for the year ended December 31, 2011. Net charge-offs to the allowance for 2012 and 2011 were \$1.3 million and \$721,000, respectively. The increase in the provision was primarily driven by the substantial growth in the loan portfolio. Virginia Heritage maintains a policy of adding an appropriate amount to the allowance for loan losses to ensure an adequate reserve.

The allowance for loan losses is evaluated on a quarterly basis by management and is approved by the audit committee. The allowance is based upon management's periodic review of the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, the estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available. For further information on Virginia Heritage's allowance for loan losses, see Note 1 of the Notes to the Audited Consolidated Financial Statements for the Years Ended December 31, 2012 and 2011 Organization and Summary of Significant Accounting Policies Allowance for Loan Losses, and Note 4 Allowance for Loan Losses beginning on pages F-46 and F-56, respectively.

*Noninterest Income.* Noninterest income amounted to \$14.6 million for the year ended December 31, 2012 compared to \$7.1 million for the year ended December 31, 2011. Virginia Heritage's primary sources of noninterest income are the gain on sale of mortgage loans, gain on sale of securities available for sale, service charges, and loan processing fees. The gain on sale of mortgage loans was \$11.0 million for 2012 and \$5.3 million for 2011, representing an increase of \$5.7 million. This increase was primarily due to significantly higher mortgage origination volume in 2012 versus 2011. The gain on sale of securities available for sale was \$1.8 million for 2012 and \$706,000 for 2011, representing an increase of \$1.1 million. This increase was primarily due to the increased activity in the investment portfolio to take advantage of market conditions and fund loan commitments.

Table of Contents

*Noninterest Expense.* Noninterest expense for the year ended December 31, 2012 amounted to \$24.6 million and was \$16.6 million for the year ended December 31, 2011. The largest component of noninterest expense is salaries and benefits. Salary and benefits expense for the year ended December 31, 2012 was \$13.6 million and was \$10.0 million for the year ended December 31, 2011. The increase in salary and benefits expense was primarily due to increased staffing needs to support Virginia Heritage's growth and, in particular, Virginia Heritage's mortgage unit. Occupancy and furniture and equipment costs for the year ended December 31, 2012 were \$2.2 million and were \$1.9 million for the year ended December 31, 2011. Other operating expenses were \$8.7 million for the year ended December 31, 2012 and \$4.7 million for the year ended December 31, 2011. The increase in other operating expenses was primarily due to the growth of Virginia Heritage's customer base and related data processing and administrative expenses. In addition, during 2012, Virginia Heritage settled the claim brought against it by the U.S. Bankruptcy Trustee (unrelated to the U.S. Bankruptcy Trustee deposit services referenced earlier) for a former loan customer for \$1.0 million.

*Income taxes.* Virginia Heritage recorded income tax expense of \$3.6 million and \$2.6 million for the years ended December 31, 2012 and 2011, respectively. The increased income tax expense was primarily due to increased net income before taxes.

The following tables set forth the average balances of total interest-earning assets and total interest-bearing liabilities for the periods indicated, as well as the average distribution of assets, liabilities, stockholders' equity and related income, expense and corresponding weighted average yields and rates. The average balances used in these tables and other statistical data were calculated using daily average balances. The weighted average yields and rates for the three months ended March 31, 2014 and 2013 are annualized (in thousands).

Edgar Filing: EAGLE BANCORP INC - Form S-4

Table of Contents

**Average Balances, Interest Income and Expenses and Average Yield and Rates  
(\$ in thousands)**

	Three Months Ended					
	March 31, 2014			March 31, 2013		
	Average Balances(1)	Interest Income/ Expense	Yields/ Rates	Average Balances(1)	Interest Income/ Expense	Yields/ Rates
<b>Assets:</b>						
Interest-earning assets:						
Loans(2)	\$ 722,852	\$ 8,430	4.73%	\$ 623,736	\$ 7,540	4.90%
Securities(3)	138,391	758	2.22%	126,207	565	1.82%
Interest-bearing accounts	29,522	16	0.22%	18,947	9	0.19%
Total interest-earning assets	\$ 890,765	\$ 9,204	4.19%	\$ 768,890	\$ 8,114	4.28%
Non-interest-earning assets:						
Cash and due from banks	\$ 2,432			\$ 2,351		
Premises and equipment	1,836			2,028		
Other assets	27,012			14,056		
Less: allowance for loan losses	(9,917)			(8,478)		
Total non-interest-earning assets	\$ 21,363			\$ 9,957		
Total assets	\$ 912,128			\$ 778,847		
<b>Liabilities and Stockholders' Equity</b>						
Interest-bearing liabilities:						
Interest-bearing demand deposit						
accounts	\$ 10,189	\$ 4	0.16%	\$ 9,531	\$ 5	0.19%
Money market deposit accounts	86,688	62	0.29%	64,497	45	0.28%
Savings accounts	22,195	24	0.44%	18,659	17	0.37%
Time deposits	431,498	1,093	1.03%	399,071	1,185	1.20%
Total interest-bearing deposits	\$ 550,570	\$ 1,183	0.87%	\$ 491,758	\$ 1,252	1.03%
FHLB borrowings	73,000	137	0.76%	33,000	95	1.17%
Federal funds and repos purchased	2,402	2	0.34%	6,324	6	0.38%
Total interest-bearing liabilities	\$ 625,972	\$ 1,322	0.86%	\$ 531,082	\$ 1,353	1.03%
Non-interest-bearing liabilities:						
Demand deposit accounts	184,390			175,456		

Edgar Filing: EAGLE BANCORP INC - Form S-4

Other liabilities	2,837	2,159
-------------------	-------	-------

<b>Total liabilities</b>	<b>\$ 813,199</b>	<b>\$ 708,697</b>
Stockholders' equity	\$ 98,929	\$ 70,150

<b>Total liabilities and stockholders' equity</b>	<b>\$ 912,128</b>	<b>\$ 778,847</b>
---	-------------------	-------------------

<b>Interest Rate Spread(4)</b>		3.33%	3.25%
<b>Net Interest Income(5)</b>	<b>\$ 7,882</b>		<b>\$ 6,761</b>

<b>Net Interest Margin(6)</b>		3.59%	3.57%
-------------------------------	--	-------	-------

- 
- (1) Average balances are computed on a daily basis.
  - (2) Nonaccrual loans are included in the average balances.
  - (3) Includes available for sale securities, Federal Reserve Bank and Federal Home Loan Bank stock.
  - (4) Interest rate spread is the total interest income expressed as a percentage of average earning assets less total interest expense expressed as a percentage of average interest-bearing liabilities.
  - (5) Total interest income less total interest expense.
  - (6) Net interest margin is net interest income, expressed as a percentage of average earning assets.

Edgar Filing: EAGLE BANCORP INC - Form S-4

Table of Contents

**Average Balances, Interest Income and Expenses and Average Yield and Rates  
(\$ in thousands)**

	Year Ended								
	December 31, 2013			December 31, 2012			December 31, 2011		
	Average Balances(1)	Interest Income/ Expense	Yields/ Rates	Average Balances(1)	Interest Income/ Expense	Yields/ Rates	Average Balances(1)	Interest Income/ Expense	Yields/ Rates
<b>Assets:</b>									
Interest-earning assets:									
Loans(2)	\$ 652,873	\$ 31,453	4.82%	\$ 536,670	\$ 28,223	5.26%	\$ 411,858	\$ 23,962	5.82%
Securities(3)	130,149	2,430	1.87%	113,453	2,559	2.26%	78,917	2,139	2.71%
Interest-bearing accounts	23,114	54	0.23%	17,875	32	0.18%	16,433	39	0.24%
Total interest-earning assets	\$ 806,136	\$ 33,937	4.21%	\$ 667,998	\$ 30,814	4.61%	\$ 507,208	\$ 26,140	5.15%
Non-interest-earning assets:									
Cash and due from banks	\$ 2,652			\$ 1,720			\$ 2,268		
Premises and equipment	1,976			2,042			1,576		
Other assets	17,383			13,584			7,967		
Less: allowance for loan losses	(9,228)			(7,195)			(5,379)		
Total non-interest-earning assets	\$ 12,783			\$ 10,151			\$ 6,432		
Total assets	\$ 818,919			\$ 678,149			\$ 513,640		
<b>Liabilities and Stockholders' Equity</b>									
Interest-bearing liabilities:									
Interest-bearing demand deposit accounts	\$ 10,746	\$ 18	0.17%	\$ 7,665	\$ 14	0.18%	\$ 5,281	\$ 9	0.17%
Money market deposit accounts	73,110	204	0.28%	48,685	195	0.40%	28,441	207	0.73%
Savings accounts	21,507	95	0.44%	16,848	75	0.45%	20,317	176	0.87%
Time deposits	408,339	4,589	1.12%	383,839	5,481	1.43%	333,095	5,937	1.78%
Total interest-bearing deposits	\$ 513,702	\$ 4,906	0.96%	\$ 457,037	\$ 5,765	1.26%	\$ 387,134	\$ 6,329	1.63%
FHLB borrowings	30,408	319	1.05%	18,587	374	2.01%	18,699	561	3.00%
Federal funds and repos purchased	4,276	15	0.35%	3,104	8	0.26%	3,175	5	0.16%
Total interest-bearing liabilities	\$ 548,386	\$ 5,240	0.96%	\$ 478,728	\$ 6,147	1.28%	\$ 409,008	\$ 6,895	1.69%

Edgar Filing: EAGLE BANCORP INC - Form S-4

Non-interest-bearing liabilities:

Demand deposit accounts	184,036	130,643	50,652
Other liabilities	2,683	2,726	2,156

Total liabilities	\$ 735,105	\$ 612,097	\$ 461,816
Stockholders' equity	\$ 83,814	\$ 66,052	\$ 51,824

Total liabilities and stockholders' equity	\$ 818,919	\$ 678,149	\$ 513,640
--	------------	------------	------------

<b>Interest Rate Spread(4)</b>		3.25%	3.33%	3.47%
<b>Net Interest Income(5)</b>	\$ 28,697	\$ 24,667	\$ 19,245	

<b>Net Interest Margin(6)</b>		3.56%	3.69%	3.79%
-------------------------------	--	-------	-------	-------

- (1) Average balances are computed on a daily basis.
- (2) Nonaccrual loans are included in the average balances.
- (3) Includes available for sale securities, Federal Reserve Bank and Federal Home Loan Bank stock.
- (4) Interest rate spread is the total interest income expressed as a percentage of average earning assets less total interest expense expressed as a percentage of average interest-bearing liabilities.
- (5) Total interest income less total interest expense.
- (6) Net interest margin is net interest income, expressed as a percentage of average earning assets.

The following tables describe the extent to which changes in interest rates and changes in volume of interest-related assets and liabilities have affected Virginia Heritage's interest income and interest expense during the periods indicated. For each category of interest-earning assets and interest-bearing liabilities,

Edgar Filing: EAGLE BANCORP INC - Form S-4

Table of Contents

information is provided on changes attributable to (i) changes in volume (change in volume multiplied by prior year rate), (ii) changes in rate (change in rate multiplied by prior year volume), and (iii) total change in rate and volume. The combined effect of changes in both rate and volume has been allocated proportionately to the change due to rate and the change due to volume.

**Three Months Ended March 31,  
2014 vs. 2013**

	Increase (Decrease) Due To		Total Increase (Decrease)
	Yield/Rate	Volume	
(Dollars in thousands)			
<b>Interest-earning assets:</b>			
Loans, net	\$ (308)	\$ 1,198	\$ 890
Securities	138	55	193
Interest-bearing deposits	2	5	7
<b>Total</b>	<b>(168)</b>	<b>1,258</b>	<b>1,090</b>

**Interest-bearing liabilities:**

Interest-bearing demand deposits	(1)	(1)
Money market	2	17
Savings accounts	4	7
Time deposits	(188)	(92)
FHLB advances	(73)	42
Federal funds and repos purchased	(4)	(4)
<b>Total</b>	<b>(256)</b>	<b>(31)</b>

Increase in net interest income                   \$       88   \$ 1,033   \$ 1,121

**Year Ended December 31,**

	2013 vs. 2012			2012 vs. 2011			2011 vs. 2010		
	Increase (Decrease) Due To		Total Increase (Decrease)	Increase (Decrease) Due To		Total Increase (Decrease)	Increase (Decrease) Due To		Total Increase (Decrease)
	Yield/Rate	Volume		Yield/Rate	Volume		Yield/Rate	Volume	
(Dollars in thousands)									
<b>Interest-earning assets:</b>									
Loans, net	\$ (2,881)	\$ 6,111	\$ 3,230	\$ (3,001)	\$ 7,262	\$ 4,261	\$ (102)	\$ 3,500	\$ 3,398
Securities	(506)	377	(129)	(516)	936	420	(228)	1,640	1,412
Interest-bearing deposits	13	9	22	(10)	3	(7)	(131)	(18)	(149)
<b>Total</b>	<b>(3,374)</b>	<b>6,497</b>	<b>3,123</b>	<b>(3,527)</b>	<b>8,201</b>	<b>4,674</b>	<b>(461)</b>	<b>5,122</b>	<b>4,661</b>

Edgar Filing: EAGLE BANCORP INC - Form S-4

**Interest-bearing liabilities:**

Interest-bearing demand deposits	(2)	6	4	1	4	5			
Money market	(89)	98	9	(159)	147	(12)	(46)	139	93
Savings accounts	(1)	21	20	(71)	(30)	(101)	35	53	88
Time deposits	(1,242)	350	(892)	(1,360)	904	(456)	(1,333)	1,724	391
FHLB advances	(293)	238	(55)	(184)	(3)	(187)	96	(220)	(124)
Federal funds and repos purchased	4	3	7	3		3	(3)	(13)	(16)
<b>Total</b>	<b>(1,623)</b>	<b>716</b>	<b>(907)</b>	<b>(1,770)</b>	<b>1,022</b>	<b>(748)</b>	<b>(1,251)</b>	<b>1,683</b>	<b>432</b>

Increase (decrease) in net interest income      \$ (1,751) \$ 5,781 \$ 4,030 \$ (1,757) \$ 7,179 \$ 5,422 \$ 790 \$ 3,439 \$ 4,229

**Analysis of Financial Condition**

*Investment Securities.* Investment securities available for sale amounted to \$134.9 million at March 31, 2014, an increase of \$8.1 million compared to the \$126.8 million of such securities at December 31, 2013. Investment securities available for sale amounted to \$126.8 million as of December 31,



Table of Contents

2013, an \$8.2 million increase compared to the December 31, 2012 level of \$118.6 million. The increases primarily relate to the overall growth of Virginia Heritage and the investment of excess funds in investment securities. Investment securities available for sale amounted to \$118.6 million as of December 31, 2012, a \$19.8 million increase compared to the December 31, 2011 level of \$98.8 million. The increase primarily relates to the overall growth of Virginia Heritage and the investment of excess funds in investment securities. There were no investments classified as held to maturity for any years reported.

Historically, Virginia Heritage has classified investment securities as available for sale. The portfolio is used to manage excess liquidity and general liquidity needs as well as other rebalancing needs as required by Virginia Heritage's overall asset/liability position.

The effect of unrealized loss on the investment portfolio was \$2.6 million and \$4.3 million, net of tax, as of March 31, 2014 and December 31, 2013, respectively. The effect of unrealized loss on the investment portfolio was \$42,000, net of tax, as of December 31, 2012. The effect of unrealized gain on the investment portfolio was \$550,000, net of tax, as of December 31, 2011. Consistent with our investment and asset/liability strategies, Virginia Heritage believes the investment portfolio is properly positioned for the current and projected near term interest rate environment.

The investment portfolio contained corporate debt securities amounting to \$7.0 million, \$7.0 million, \$8.5 million and \$6.1 million as of March 31, 2014 and December 31, 2013, 2012 and 2011, respectively.

At March 31, 2014, securities with a carrying value of approximately \$58.8 million were pledged as collateral for the U.S. Bankruptcy Trustee deposit accounts and customer repurchase agreements. At December 31, 2013, securities with a carrying value of approximately \$52.6 million were pledged as collateral for the U.S. Bankruptcy Trustee deposit accounts and customer repurchase agreements. At December 31, 2012, securities with a carrying value of approximately \$45.6 million were pledged as collateral for the U.S. Bankruptcy Trustee deposit accounts and customer repurchase agreements. Virginia Heritage was required to pledge collateral for the U.S. Bankruptcy Trustee deposit accounts due to the expiration of the Transaction Account Guarantee Program on December 31, 2012. At December 31, 2011, securities with a carrying value of approximately \$7.2 million were pledged as collateral for customer repurchase agreements and public funds.

Edgar Filing: EAGLE BANCORP INC - Form S-4

Table of Contents

The following table sets forth the amortized costs, unrealized gains and losses and the fair values of Virginia Heritage's investment securities at the dates indicated:

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
<b>At March 31, 2014:</b>				
U.S. Treasury notes	\$ 15,127	\$	\$ (165)	\$ 14,962
U.S. Government agency securities	21,860	45	(526)	21,379
Municipal securities	26,059	1	(1,514)	24,546
Corporate securities	6,963	1	(181)	6,783
Mortgage-backed securities	68,648	46	(1,652)	67,042
SBA Loan Pool Certificate RMOF	179	9		188
<b>Total</b>	<b>\$ 138,836</b>	<b>\$ 102</b>	<b>\$ (4,038)</b>	<b>\$ 134,900</b>

<b>At December 31, 2013:</b>				
U.S. Treasury notes	\$ 15,141	\$	\$ (188)	\$ 14,953
U.S. Government agency securities	19,828	30	(681)	19,177
Municipal securities	26,761		(2,390)	24,371
Corporate securities	6,970		(240)	6,730
Mortgage-backed securities	64,478	52	(3,132)	61,398
SBA Loan Pool Certificate RMOF	201	4		205
<b>Total</b>	<b>\$ 133,379</b>	<b>\$ 86</b>	<b>\$ (6,631)</b>	<b>\$ 126,834</b>

<b>At December 31, 2012:</b>				
U.S. Treasury notes	\$ 43,065	\$ 18	\$	\$ 43,083
U.S. Government agency securities	23,528	86	(73)	23,541
Municipal securities	32,632	256	(300)	32,588
Corporate securities	8,563	18	(103)	8,478
Mortgage-backed securities	10,604	83	(49)	10,638
SBA Loan Pool Certificate RMOF	301			301
<b>Total</b>	<b>\$ 118,693</b>	<b>\$ 461</b>	<b>\$ (525)</b>	<b>\$ 118,629</b>

<b>At December 31, 2011:</b>				
U.S. Government agency securities	\$ 20,637	\$ 112	\$ (23)	\$ 20,726
Municipal securities	13,678	401	(3)	14,076
Corporate securities	6,243		(177)	6,066
Mortgage-backed securities	56,997	643	(115)	57,525
SBA Loan Pool Certificate RMOF	431		(3)	428

Edgar Filing: EAGLE BANCORP INC - Form S-4

Total	\$	97,986	\$	1,156	\$	(321)	\$	98,821
-------	----	--------	----	-------	----	-------	----	--------

Edgar Filing: EAGLE BANCORP INC - Form S-4

Table of Contents

The following table summarizes the contractual maturity of investment securities on an amortized cost basis and their weighted average yield as of March 31, 2014 (dollars in thousands):

	Within One Year		After One Year but Within Five Years		After Five Years but Within Ten Years		After Ten Years	
	Amount	Yield	Amount	Yield	Amount	Yield	Amount	Yield
Available For Sale Securities:								
U.S. Treasury notes	\$		\$ 15,127	0.57%	\$		\$	
U.S. Government agency securities					7,132	2.43%	14,728	1.25%
Municipal securities			567	1.72%	2,070	1.95%	23,422	2.67%
Corporate securities			504	1.75%	6,459	1.95%		
Mortgage-backed securities			2,764	1.69%	2,420	2.22%	63,464	1.92%
SBA Loan Pool Certificate RMOF					179	6.93%		
Total	\$		\$ 18,962	0.80%	\$ 18,260	2.22%	\$ 101,614	2.00%

*Loan Portfolio.* Net loans were \$715.8 million as of March 31, 2014 compared to \$696.1 million as of December 31, 2013, \$579.3 million as of December 31, 2012 and \$434.4 million as of December 31, 2011. Virginia Heritage continues to expand the loan portfolio with an emphasis on commercial and industrial, commercial real estate, construction and development and consumer loans. The increase in the loan portfolio was primarily due to the expansion of commercial real estate loans from \$217.0 million at December 31, 2011 to \$366.7 million at March 31, 2014, an increase of \$149.7 million or 68.99%. As of March 31, 2014 and December 31, 2013, 2012 and 2011, Virginia Heritage had \$14.0 million, \$10.7 million, \$48.1 million and \$16.9 million, respectively, in loans held for sale. The decrease in loans held for sale in 2013 was due to the lower volume of mortgage loan originations. Consumer automobile loans also represent a growing component of Virginia Heritage's loan portfolio. These loans are originated through Virginia Heritage's sales finance division which works with several automobile dealers throughout Northern Virginia and Maryland. Total consumer automobile loans were \$104.2 million, \$96.7 million, \$102.3 million and \$65.8 million at March 31, 2014 and December 31, 2013, 2012 and 2011, respectively. Virginia Heritage's loan customers are generally located throughout Northern Virginia and surrounding areas.

The following table summarizes the composition of the loan portfolio by dollar amount (in thousands) and percentages:

March 31, 2014		
	Amount	Percentage
Commercial	\$ 51,613	7.21%
Commercial real estate	366,670	51.23%
Construction and development	129,701	18.12%
Residential real estate(1)	70,398	9.84%
Consumer loans	108,393	15.14%
Less:		
Allowance for loan losses	(10,062)	(1.41)%
Net deferred fees and (costs)	(932)	(0.13)%
Net Loans	\$ 715,781	100.00%



Edgar Filing: EAGLE BANCORP INC - Form S-4

Table of Contents

	December 31,					
	2013		2012		2011	
	Amount	Percentage	Amount	Percentage	Amount	Percentage
Commercial	\$ 52,032	7.48%	\$ 38,856	6.71%	\$ 33,822	7.79%
Commercial real estate	374,038	53.74%	288,919	49.88%	216,961	49.96%
Construction and development	109,107	15.67%	91,598	15.82%	68,471	15.77%
Residential real estate(1)	71,631	10.29%	63,966	11.04%	54,225	12.48%
Consumer loans	100,117	14.38%	104,590	18.06%	67,220	15.48%
Less:						
Allowance for loan losses	(9,790)	(1.41)%	(8,262)	(1.43)%	(6,122)	(1.41)%
Net deferred fees and (costs)	(1,038)	(0.15)%	(383)	(0.07)%	(283)	(0.07)%
<b>Net Loans</b>	<b>\$ 696,097</b>	<b>100.00%</b>	<b>\$ 579,284</b>	<b>100.00%</b>	<b>\$ 434,294</b>	<b>100.00%</b>

(1) Excludes \$14.0 million, \$10.7 million, \$48.1 million and \$16.9 million of loans held for sale at March 31, 2014 and December 31, 2013, 2012 and 2011, respectively.

The following table presents the maturities periods of loans outstanding at December 31, 2013 (in thousands):

	One Year or Less	After One Year Through Five Years	After Five Years	Totals
Commercial	\$ 13,824	\$ 15,355	\$ 22,853	\$ 52,032
Commercial real estate	53,088	140,398	180,552	\$ 374,038
Construction and development	67,841	24,444	16,822	\$ 109,107
Residential real estate	25,428	37,171	9,032	\$ 71,631
Consumer	3,166	76,257	20,694	\$ 100,117
Less:				
Allowance for loan losses				(9,790)
Net deferred fees and (costs)				(1,038)
<b>Total</b>	<b>\$ 163,347</b>	<b>\$ 293,625</b>	<b>\$ 249,953</b>	<b>\$ 696,097</b>

Loans with:

Fixed rates	\$ 220,160	\$ 249,761	\$ 469,921
Variable rates	\$ 73,465	\$ 1,230	\$ 74,695

Virginia Heritage mitigates some of the fixed rate exposure from its loan portfolio through its exposure to variable and floating rate assets in its bond portfolio. In addition, Virginia Heritage issues longer term fixed rate liabilities in the form of brokered certificate of deposits and other borrowings in order to increase stability of its funding costs and provide some protection against rising rates.

## Edgar Filing: EAGLE BANCORP INC - Form S-4

*Asset Quality.* Virginia Heritage had one loan past due over 90 days but still accruing interest amounting to \$10,000 at March 31, 2014. At December 31, 2013, Virginia Heritage had loans past due over 90 days but still accruing interest amounting to \$17,000. Virginia Heritage had no loans past due over 90 days but still accruing interest at December 31, 2012. At December 31, 2011, Virginia Heritage had one loan past due over 90 days but still accruing interest amounting to \$4,000. The allowance for loan losses was \$10.1 million at March 31, 2014, or 1.39% of total loans outstanding, compared to \$9.8 million at December 31, 2013, or 1.39% of total loans outstanding. At December 31, 2012, the allowance for loan losses was \$8.3 million, or 1.41% of total loans outstanding, compared to \$6.1 million at December 31, 2011, or 1.39% of total loans outstanding.

Edgar Filing: EAGLE BANCORP INC - Form S-4

Table of Contents

*Nonperforming Assets.* A loan is placed on nonaccrual status when it is specifically determined to be impaired or when principal or interest is delinquent 90 days or more. At March 31, 2014, Virginia Heritage had nonaccrual loans of \$1.0 million, which consisted of an impaired commercial loan, two residential equity lines, one commercial real estate loan and one construction loan. At December 31, 2013, Virginia Heritage had total nonaccrual loans of \$1.2 million, which was comprised of an impaired commercial loan, a commercial real estate loan, a construction loan, a residential single family loan and two residential equity lines. At December 31, 2012, Virginia Heritage had total nonaccrual loans of \$1.4 million, which consisted of an impaired commercial loan, two commercial real estate loans and two residential equity lines. At December 31, 2011, Virginia Heritage had nonaccrual loans totaling \$937,000, which included an impaired commercial real estate loan and two construction loans amounting to \$854,000.

The following is a summary of past due and nonaccrual loans by category at March 31, 2014, December 31, 2013, December 31, 2012, December 31, 2011 and December 31, 2010 (in thousands):

	March 31, 2014							
	30 - 59 Days Past Due	60 - 89 Days Past Due	90 Days or More Past Due	Total Past Due	Current	Total Loans	90 Days Past Due and Still Accruing	Nonaccrual Loans
Commercial	\$ 7	\$	\$	\$ 7	\$ 51,606	\$ 51,613	\$	\$ 36
Commercial Real Estate								
Owner occupied			225	225	120,220	120,445		225
Non-owner occupied					246,225	246,225		
Construction								
Residential					72,019	72,019		
Other			240	240	57,442	57,682		240
Residential								
Single family					42,895	42,895		
Equity lines					14,270	14,270		504
Multifamily					13,233	13,233		
Consumer								
Credit cards					71	71		
Other consumer	165	91	10	266	108,056	108,322	10	
<b>Total</b>	<b>\$ 172</b>	<b>\$ 91</b>	<b>\$ 475</b>	<b>\$ 738</b>	<b>\$ 726,037</b>	<b>\$ 726,775</b>	<b>\$ 10</b>	<b>\$ 1,005</b>

	December 31, 2013							
	30 - 59 Days Past Due	60 - 89 Days Past Due	90 Days or More Past Due	Total Past Due	Current	Total Loans	90 Days Past Due and Still Accruing	Nonaccrual Loans
Commercial	\$ 150	\$	\$	\$ 150	\$ 51,882	\$ 52,032	\$	\$ 40
Commercial Real Estate								
Owner occupied	299			299	120,259	120,558		299
Non-owner occupied					253,480	253,480		
Construction								
Residential			242	242	65,148	65,390		242
Other					43,717	43,717		



Edgar Filing: EAGLE BANCORP INC - Form S-4

Residential								
Single family	101	101	41,109	41,210	101			
Equity lines			12,928	12,928	511			
Multifamily			17,493	17,493				
Consumer								
Credit cards			55	55				
Other consumer	152	46	17	215	99,847	100,062	17	
<b>Total</b>	<b>\$ 601</b>	<b>\$ 46</b>	<b>\$ 360</b>	<b>\$ 1,007</b>	<b>\$ 705,918</b>	<b>\$ 706,925</b>	<b>\$ 17</b>	<b>\$ 1,193</b>

Edgar Filing: EAGLE BANCORP INC - Form S-4

Table of Contents

	December 31, 2012							
	30 - 59 Days Past Due	60 - 89 Days Past Due	90 Days or More Past Due	Total Past Due	Current	Total Loans	90 Days Past Due and Still Accruing	Nonaccrual Loans
Commercial	\$	\$ 32	\$	\$ 32	\$ 38,824	\$ 38,856	\$	\$ 53
Commercial Real Estate								
Owner occupied					113,276	113,276		
Non-owner occupied	671		539	1,210	174,433	175,643		767
Construction								
Residential	250			250	45,743	45,993		
Other					45,605	45,605		
Residential								
Single family	752	236		988	31,965	32,953		
Equity lines					10,109	10,109		535
Multifamily					20,904	20,904		
Consumer								
Credit cards					54	54		
Other consumer	322	95		417	104,119	104,536		
<b>Total</b>	<b>\$ 1,995</b>	<b>\$ 363</b>	<b>\$ 539</b>	<b>\$ 2,897</b>	<b>\$ 585,032</b>	<b>\$ 587,929</b>	<b>\$</b>	<b>\$ 1,355</b>

	December 31, 2011							
	30 - 59 Days Past Due	60 - 89 Days Past Due	90 Days or More Past Due	Total Past Due	Current	Total Loans	90 Days Past Due and Still Accruing	Nonaccrual Loans
Commercial	\$ 175	\$ 30	\$	\$ 205	\$ 33,617	\$ 33,822	\$	\$
Commercial Real Estate								
Owner occupied					75,397	75,397		
Non-owner occupied			539	539	141,025	141,564		539
Construction								
Residential					39,842	39,842		
Other			315	315	28,314	28,629		315
Residential								
Single family			83	83	33,159	33,242		83
Equity lines					10,720	10,720		
Multifamily					10,263	10,263		
Consumer								
Credit cards					57	57		
Other consumer	285	54	4	343	66,820	67,163	4	
<b>Total</b>	<b>\$ 460</b>	<b>\$ 84</b>	<b>\$ 941</b>	<b>\$ 1,485</b>	<b>\$ 439,214</b>	<b>\$ 440,699</b>	<b>\$ 4</b>	<b>\$ 937</b>



Edgar Filing: EAGLE BANCORP INC - Form S-4

Table of Contents

	December 31, 2010								
	30 - 59 Days Past Due	60 - 89 Days Past Due	90 Days or More Past Due	Total Past Due	Current	Total Loans	90 Days Past Due and Still Accruing	Nonaccrual Loans	
Commercial	\$ 50	\$ 10	\$ 3,069	\$ 3,129	\$ 36,298	\$ 39,427	\$ 3,069	\$ 50	
Commercial Real Estate									
Owner occupied					66,737	66,737			
Non-owner occupied			446	446	86,765	87,211		446	
Construction									
Residential					38,551	38,551			
Other					22,300	22,300			
Residential									
Single family		449		449	27,637	28,086			
Equity lines	237			237	9,619	9,856			
Multifamily					14,120	14,120			
Consumer									
Credit cards					46	46			
Other consumer	233	40	36	309	60,578	60,887	36		
<b>Total</b>	<b>\$ 520</b>	<b>\$ 499</b>	<b>\$ 3,551</b>	<b>\$ 4,570</b>	<b>\$ 362,651</b>	<b>\$ 367,221</b>	<b>\$ 3,105</b>	<b>\$ 496</b>	

During the three months ended March 31, 2014 and years ended December 31, 2013, 2012 and 2010, there were no troubled debt restructurings that subsequently defaulted. At December 31, 2011, there was one troubled debt restructuring that subsequently defaulted. It was a residential real estate loan with a recorded investment of \$168,000. Total troubled debt restructurings at March 31, 2014 and December 31, 2013, 2012, 2011 and 2010 totaled \$2.0 million, \$2.1 million, \$3.7 million, \$2.4 million, and \$435,000, respectively.

Virginia Heritage had other real estate owned totaling \$519,000, \$519,000, \$479,000 and \$820,000 as of March 31, 2014 and December 31, 2013, 2012 and 2011, respectively. At all dates, the properties consisted of commercial real estate. Virginia Heritage records other real estate owned at the estimated net realizable value.

As part of Virginia Heritage's routine credit administration process, it has engaged an independent firm to review its loan portfolio annually. The information from these reviews is used to monitor individual loans as well as to evaluate the overall adequacy of the allowance for loan losses.

Virginia Heritage closely monitors individual loans and works with borrowers to resolve potential credit issues in a timely manner to minimize the loss exposure. Virginia Heritage maintains a policy of adding an appropriate amount to the allowance for loan losses to ensure an adequate reserve based on the portfolio composition, specific credit extended by Virginia Heritage and general economic conditions, among other factors.

As part of the credit monitoring process, Virginia Heritage may classify a given loan as special mention, substandard, doubtful or loss depending upon the existence of certain characteristics, including economic and/or collateral concerns. At March 31, 2014 and December 31, 2013, 2012, 2011 and 2010 total classified loans amounted to \$15.5 million, \$17.8 million, \$17.4 million, \$21.6 million and \$11.3 million, respectively.

## Edgar Filing: EAGLE BANCORP INC - Form S-4

### Table of Contents

The following is a summary of Virginia Heritage's credit quality information by class at March 31, 2014 and December 31, 2013, 2012, 2011 and 2010, respectively (in thousands). Virginia Heritage does not risk weight the consumer loan portfolio. These loans are categorized by loans that are performing in accordance with their contractual terms versus those that are not.

INTERNAL RISK RATING GRADES	March 31, 2014				
	All Pass Categories	Special Mention	Substandard	Doubtful	Loss
Commercial	\$ 47,745	\$ 1,374	\$ 2,458	\$ 36	\$
Commercial Real Estate					
Owner occupied	116,894		3,326	225	
Non-owner occupied	242,711		3,514		
Construction					
Residential	70,546		1,473		
Other	57,444			238	
Residential					
Single family	40,698		2,197		
Equity lines	13,562		139	569	
Multifamily	13,233				
<b>Totals</b>	<b>\$ 602,833</b>	<b>\$ 1,374</b>	<b>\$ 13,107</b>	<b>\$ 1,068</b>	<b>\$</b>

	Performing	Nonperforming
Consumer Credit Exposure By Payment Activity		
Credit cards/Overdraft lines of credit	\$ 71	\$
Consumer and other loans	108,322	

INTERNAL RISK RATING GRADES	December 31, 2013				
	All Pass Categories	Special Mention	Substandard	Doubtful	Loss
Commercial	\$ 49,078	\$ 422	\$ 2,492	\$ 40	\$
Commercial Real Estate					
Owner occupied	116,919		3,340	299	
Non-owner occupied	247,873	2,074	3,533		
Construction					
Residential	63,675		1,473	242	
Other	43,717				
Residential					
Single family	38,034	3,075		101	
Equity lines	12,213		204	511	
Multifamily	17,493				
<b>Totals</b>	<b>\$ 589,002</b>	<b>\$ 5,571</b>	<b>\$ 11,042</b>	<b>\$ 1,193</b>	<b>\$</b>

Edgar Filing: EAGLE BANCORP INC - Form S-4

	Performing	Nonperforming
Consumer Credit Exposure By Payment Activity		
Credit cards/Overdraft lines of credit	\$ 55	\$
Consumer and other loans	100,062	
	116	

---

Edgar Filing: EAGLE BANCORP INC - Form S-4

Table of Contents

December 31, 2012					
INTERNAL RISK RATING GRADES	All Pass Categories	Special Mention	Substandard	Doubtful	Loss
Commercial	\$ 34,387	\$	\$ 4,416	\$ 53	\$
Commercial Real Estate					
Owner occupied	109,893	2,100	1,283		
Non-owner occupied	171,147	2,134	1,595	767	
Construction					
Residential	42,331		3,662		
Other	45,605				
Residential					
Single family	32,279	424	250		
Equity lines	9,369		205	535	
Multifamily	20,904				
Totals	\$ 465,915	\$ 4,658	\$ 11,411	\$ 1,355	\$

Consumer Credit Exposure By Payment Activity	Performing	Nonperforming
Credit cards/Overdraft lines of credit	\$ 54	\$
Consumer and other loans	104,536	

December 31, 2011					
INTERNAL RISK RATING GRADES	All Pass Categories	Special Mention	Substandard	Doubtful	Loss
Commercial	\$ 25,362	\$	\$ 8,460	\$	\$
Commercial Real Estate					
Owner occupied	73,739		1,658		
Non-owner occupied	137,279	2,171	1,575	539	30
Construction					
Residential	35,194	1,819	2,829		
Other	28,314		315		
Residential					
Single family	31,540	1,210	409	83	
Equity lines	10,182		538		
Multifamily	10,263				
Totals	\$ 351,873	\$ 5,200	\$ 15,784	\$ 622	\$ 30

Consumer Credit Exposure By Payment Activity	Performing	Nonperforming

Edgar Filing: EAGLE BANCORP INC - Form S-4

Credit cards/Overdraft lines of credit	\$	57	\$
Consumer and other loans		67,153	
		117	

---



Edgar Filing: EAGLE BANCORP INC - Form S-4

Table of Contents

INTERNAL RISK RATING GRADES	December 31, 2010				
	All Pass Categories	Special Mention	Substandard	Doubtful	Loss
Commercial	\$ 31,699	\$ 4,296	\$ 3,223	\$ 209	\$
Commercial Real Estate					
Owner occupied	66,241	496			
Non-owner occupied	85,156		1,609	446	
Construction					
Residential	38,236	315			
Other	22,300				
Residential					
Single family	27,637	449			
Equity lines	9,554	302			
Multifamily	14,120				
Totals	\$ 294,943	\$ 5,858	\$ 4,832	\$ 655	\$

Consumer Credit Exposure	By Payment Activity	Performing	Nonperforming
Credit cards/Overdraft lines of credit		\$ 46	\$
Consumer and other loans		60,887	

The allocation of the allowance for loan losses by segments at March 31, 2014, December 31, 2013, December 31, 2012, December 31, 2011 and December 31, 2010 is as follows (in thousands):

	March 31, 2014							Total
	Commercial	Commercial Real Estate	Construction and Land Development	Residential Real Estate	Consumer	Unallocated		
Beginning balance	\$ 466	\$ 5,925	\$ 2,041	\$ 499	\$ 711	\$ 148	\$ 9,790	
Provision for loan losses	5	(55)	308	107	106	(15)	456	
Charge-offs		(74)		(101)	(10)		(185)	
Recoveries				1			1	
Ending balance	\$ 471	\$ 5,796	\$ 2,349	\$ 506	\$ 807	\$ 133	\$ 10,062	

Ending balance:							
Individually evaluated for impairment	\$	\$ 186	\$	\$ 120	\$	\$	\$ 306
Collectively evaluated for impairment	471	5,610	2,349	386	807	133	9,756
<b>Financing Receivables:</b>							
Ending balance:	\$ 51,613	\$ 366,670	\$ 129,701	\$ 70,398	\$ 108,393		\$ 726,775

Edgar Filing: EAGLE BANCORP INC - Form S-4

Individually evaluated for impairment	36	1,454	238	504		2,232
Collectively evaluated for impairment	51,577	365,216	129,463 118	69,894	108,393	724,543

---

Edgar Filing: EAGLE BANCORP INC - Form S-4

Table of Contents

	December 31, 2013							
	Commercial		Construction and Land Development	Residential		Consumer	Unallocated	Total
	Commercial	Real Estate		Real Estate				
Beginning balance	\$ 811	\$ 4,821	\$ 1,302	\$ 409	\$ 916	\$ 3	\$	\$ 8,262
Provision for loan losses	(352)	1,261	739	84	(113)	145		1,764
Charge-offs		(157)			(208)			(365)
Recoveries	7			6	116			129
Ending balance	\$ 466	\$ 5,925	\$ 2,041	\$ 499	\$ 711	\$ 148	\$	\$ 9,790

Ending balance:								
Individually evaluated for impairment	\$	\$ 265	\$	\$ 134	\$	\$	\$	\$ 399
Collectively evaluated for impairment	466	5,660	2,041	365	711	148		9,391
<b>Financing Receivables:</b>								
Ending balance	\$ 52,032	\$ 374,038	\$ 109,107	\$ 71,631	\$ 100,117			\$ 706,925
Individually evaluated for impairment	40	1,539		612				2,191
Collectively evaluated for impairment	51,992	372,499	109,107	71,019	100,117			704,734

	December 31, 2012							
	Commercial		Construction and Land Development	Residential		Consumer	Unallocated	Total
	Commercial	Real Estate		Real Estate				
Beginning balance	\$ 919	\$ 3,277	\$ 1,021	\$ 481	\$ 421	\$ 3	\$	\$ 6,122
Provision for loan losses	885	1,544	452	(71)	600			3,410
Charge-offs	(993)		(171)	(1)	(194)			(1,359)
Recoveries					89			89
Ending balance	\$ 811	\$ 4,821	\$ 1,302	\$ 409	\$ 916	\$ 3	\$	\$ 8,262

Ending balance:								
Individually evaluated for impairment	\$	\$ 161	\$	\$ 266	\$	\$	\$	\$ 427
Collectively evaluated for impairment	811	4,660	1,302	143	916	3		7,835
<b>Financing Receivables:</b>								
Ending balance	\$ 38,856	\$ 288,919	\$ 91,598	\$ 63,966	\$ 104,590			\$ 587,929
	53	3,645	250	535				4,483

Edgar Filing: EAGLE BANCORP INC - Form S-4

Individually evaluated for impairment						
Collectively evaluated for impairment	38,803	285,274	91,348 119	63,431	104,590	583,446

---

Edgar Filing: EAGLE BANCORP INC - Form S-4

Table of Contents

	December 31, 2011							
	Commercial		Construction and Land Development		Residential Real Estate		Consumer Unallocated	Total
	Commercial	Real Estate	Development	Real Estate	Consumer	Unallocated		Total
Beginning balance	\$ 518	\$ 2,305	\$ 984	\$ 578	\$ 421	\$	\$	\$ 4,806
Provision for loan losses	430	1,083	37	376	108	3		2,037
Charge-offs	(50)	(111)		(473)	(162)			(796)
Recoveries	21				54			75
Ending balance	\$ 919	\$ 3,277	\$ 1,021	\$ 481	\$ 421	\$ 3	\$	\$ 6,122

Ending balance:								
Individually evaluated for impairment	565	89	121	176				951
Collectively evaluated for impairment	354	3,188	900	305	421	3		5,171
<b>Financing Receivables:</b>								
Ending balance:	\$ 33,822	\$ 216,961	\$ 68,471	\$ 54,225	\$ 67,220	\$	\$	\$ 440,699
Individually evaluated for impairment	860	539	315	908				2,622
Collectively evaluated for impairment	32,962	216,422	68,156	53,317	67,220			438,077

	December 31, 2010							
	Commercial		Construction and Land Development		Residential Real Estate		Consumer Unallocated	Total
	Commercial	Real Estate	Development	Real Estate	Consumer	Unallocated		Total
Ending balance	\$ 518	\$ 2,305	\$ 984	\$ 578	\$ 421	\$	\$	\$ 4,806
Ending balance:								
Individually evaluated for impairment		14		201				215
Collectively evaluated for impairment	518	2,291	984	377	421			4,591
<b>Financing Receivables:</b>								
Ending balance:	\$ 39,427	\$ 153,948	\$ 60,851	\$ 52,062	\$ 60,933	\$	\$	\$ 367,221
Individually evaluated for impairment	209	446		680				1,335
Collectively evaluated for impairment	39,218	153,502	60,851	51,382	60,933			365,886

## Edgar Filing: EAGLE BANCORP INC - Form S-4

### Table of Contents

The following table sets forth the allocation of charge-offs and recoveries by segments at the dates indicated:

	March 31, 2014	2013	2012	December 31,		
				2011	2010	2009
<b>Charge-offs:</b>						
Commercial	\$	\$	\$ 993	\$ 50	\$ 513	\$ 224
Commercial real estate		157		111		112
Construction and land development	74		171			
Residential real estate	101		1	473	107	87
Consumer	10	208	194	162	310	431
<b>Total charge-offs</b>	<b>185</b>	<b>365</b>	<b>1,359</b>	<b>796</b>	<b>930</b>	<b>854</b>
<b>Recoveries:</b>						
Commercial	\$	\$ 7	\$	\$ 21	\$ 40	\$ 29
Commercial real estate						
Construction and land development						4
Residential real estate	1	6				
Consumer		116	89	54	151	78
<b>Total recoveries</b>	<b>1</b>	<b>129</b>	<b>89</b>	<b>75</b>	<b>191</b>	<b>111</b>
<b>Net charge-offs</b>	<b>184</b>	<b>236</b>	<b>1,270</b>	<b>721</b>	<b>739</b>	<b>743</b>

Annualized net charge-offs to average loans  
outstanding

0.11%    0.04%    0.24%    0.18%    0.21%    0.29%

For further information on Virginia Heritage's allowance for loan losses, see Note 6 of the Notes to the Unaudited Consolidated Financial Statements Allowance for Loan Losses; Note 1 of the Notes to the Audited Consolidated Financial Statements for the Years Ended December 31, 2013 and 2012 Organization and Summary of Significant Accounting Policies Allowance for Loan Losses, and Note 4 Allowance for Loan Losses, beginning on pages F-9 and F-19, respectively; and Note 1 of the Notes to the Audited Consolidated Financial Statements for the Years Ended December 31, 2012 and 2011 Organization and Summary of Significant Accounting Policies Allowance for Loan Losses, and Note 4 Allowance for Loan Losses, beginning on pages F-46 and F-56, respectively.

*Deposits.* Virginia Heritage seeks deposits within its market area by paying competitive interest rates, offering high quality customer service and using technology to deliver deposit services effectively. As of March 31, 2014, the deposit portfolio amounted to \$737.1 million, a \$245.4 million increase over the December 31, 2011 level of \$491.7 million. The deposit portfolio increased primarily due to the increase in noninterest bearing deposits from the U.S. Bankruptcy Trustee deposit services offering and from general growth of Virginia Heritage's customer base.

Edgar Filing: EAGLE BANCORP INC - Form S-4

Table of Contents

The following table details the average amount of, and the average rate paid on, the following primary deposit categories for the three months ended March 31, 2014 and the years ended December 31, 2013, 2012 and 2011. The rates for the three months ended March 31, 2014 are annualized (in thousands):

	Three Months or Less		More Than Three Months Through Six Months		March 31, 2014 More Than Six Months Through Twelve Months		Over Twelve Months		Total
	Balance	Interest	Balance	Interest	Balance	Interest	Balance	Interest	
		Rate		Rate		Rate		Rate	
Certificates of Deposit:									
Less than \$100,000	\$ 13,309	1.09%	\$ 12,328	1.07%	\$ 49,988	0.93%	\$ 85,670	0.98%	\$ 161,295
Greater than or equal to \$100,000	41,127	0.80%	20,678	1.14%	69,539	0.83%	139,450	1.06%	270,794
Total	\$ 54,436	0.87%	\$ 33,006	1.11%	\$ 119,527	0.87%	\$ 225,120	1.03%	\$ 432,089

The following is a summary of the maturity distribution of certificates of deposit as of March 31, 2014 (in thousands):

	Three Months Ended March 31, 2014		
	Average Balance	Expense	Rate
Interest-bearing liabilities:			
Interest-bearing demand deposits	\$ 10,189	\$ 4	0.16%
Money market deposit accounts	86,688	62	0.29%
Savings accounts	22,195	24	0.44%
Time deposits	431,498	1,093	1.03%
Total interest-bearing deposits	550,570	1,183	0.87%
Non-interest-bearing liabilities	184,390		
Total deposits	\$ 734,960	\$ 1,183	0.65%

	Year Ended December 31,					
	2013		2012		2011	
	Expense	Rate	Expense	Rate	Expense	Rate

Edgar Filing: EAGLE BANCORP INC - Form S-4

	Average Balance			Average Balance			Average Balance		
<b>Interest-bearing liabilities:</b>									
Interest-bearing demand deposits	\$ 10,746	\$ 18	0.17%	\$ 7,665	\$ 14	0.18%	\$ 5,281	\$ 9	0.17%
Money market deposit accounts	73,110	204	0.28%	48,685	195	0.40%	28,441	207	0.73%
Savings accounts	21,507	95	0.44%	16,848	75	0.45%	20,317	176	0.87%
Time deposits	408,339	4,589	1.12%	383,839	5,481	1.43%	333,095	5,937	1.78%
Total interest-bearing deposits	513,702	4,906	0.96%	457,037	5,765	1.26%	387,134	6,329	1.63%
<b>Non-interest-bearing liabilities</b>									
	184,036			130,643			50,652		
Total deposits	\$ 697,738	\$ 4,906	0.71%	\$ 587,680	\$ 5,765	0.98%	\$ 437,786	\$ 5,765	1.45%

*Other Borrowings.* At March 31, 2014 and December 31, 2013, 2012 and 2011, Virginia Heritage had unsecured lines of credit with correspondent banks totaling \$39.0 million, \$39.0 million, \$25.0 million and \$19.0 million, respectively, available for overnight borrowing. At March 31, 2014, Virginia Heritage did not utilize these lines of credit. At December 31, 2013, 2012 and 2011, the balance outstanding on these lines was \$10.0 million, \$13.0 million and \$0, respectively.



## Edgar Filing: EAGLE BANCORP INC - Form S-4

### Table of Contents

Virginia Heritage established a BIC arrangement with the Federal Reserve Bank of Richmond. The BIC program allows the Bank to pledge assets as collateral to secure advances from the discount window. Virginia Heritage pledged automobile loans as of March 31, 2014 and December 31, 2013, 2012 and 2011 with a collateral value of approximately \$76.3 million, \$70.4 million, \$73.2 million and \$50.0 million, respectively. At March 31, 2014 and December 31, 2013, 2012 and 2011, Virginia Heritage did not utilize this BIC arrangement.

Additional credit facilities are available to Virginia Heritage through its membership in the Federal Home Loan Bank of Atlanta. Based upon Virginia Heritage's credit standing and available collateral, which consists of certain investment securities and real estate secured loans, Virginia Heritage may borrow up to 20% of its total assets on a short term or long term basis subject to available collateral. Virginia Heritage has pledged real estate secured loans with a collateral value of approximately \$129.6 million at March 31, 2014. Federal Home Loan Bank advances as of March 31, 2014, December 31, 2013, December 31, 2012 and December 31, 2011 are summarized as follows (in thousands):

March 31, 2014			December 31, 2013			December 31, 2012			December 31, 2011		
Amount	Interest Rate	Maturity	Amount	Interest Rate	Maturity	Amount	Interest Rate	Maturity	Amount	Interest Rate	Maturity
\$ 10,000	0.27%	April 18, 2014	\$ 10,000	0.27%	April 18, 2014	\$ 5,000	1.90%	April 1, 2013			
15,000	0.29%	May 29, 2014	15,000	0.29%	May 29, 2014	10,000	0.28%	April 15, 2013	5,000	0.14%	January 23, 2012
5,000	0.39%	April 15, 2015	5,000	0.39%	April 15, 2015	3,000	3.84%	September 12, 2013	5,000	1.90%	April 1, 2013
15,000	0.45%	December 14, 2015	15,000	0.45%	December 14, 2015	10,000	0.32%	December 24, 2013	5,000	4.10%	September 3, 2013
18,000	1.01%	December 27, 2016	18,000	1.01%	December 27, 2016	5,000	2.27%	May 9, 2018	3,000	3.84%	September 12, 2013
5,000	2.27%	May 9, 2018	5,000	2.27%	May 9, 2018	\$ 33,000			\$ 18,000		
5,000	1.97%	September 17, 2018	5,000	1.97%	September 17, 2018						
\$ 73,000			\$ 73,000								

Virginia Heritage enters into repurchase agreements with customers that sweep funds from deposit accounts into investment accounts. These investment accounts are not federally insured and are treated as borrowings. These agreements require Virginia Heritage to pledge securities as collateral for these borrowings. At March 31, 2014, the outstanding balance of such borrowings totaled \$3.5 million. At March 31, 2014, Virginia Heritage pledged securities with a carrying value of approximately \$2.1 million as collateral for these agreements. The borrowings were under pledged approximately \$1.4 million due to timing differences. Subsequently, additional collateral was pledged to cover the outstanding balance at March 31, 2014.

The following table sets forth information with respect to Virginia Heritage's borrowings at or for the periods indicated (in thousands):

	At or For the Three Months Ended March 31,		At or For the Year Ended December 31,	
	2014	2013	2012	2011
Maximum balance	\$ 190,840	\$ 136,528	\$ 119,538	\$ 116,163
Short term	134,257	99,414	98,180	68,942
Average balance	75,402	34,684	21,691	21,874
Short term	2,402	4,276	3,104	3,175
Period end balance	76,464	84,067	47,600	19,750
Short term	3,464	11,067	14,600	1,750

Edgar Filing: EAGLE BANCORP INC - Form S-4

Weighted average interest rate:

At period end	0.73%	0.71%	0.94%	2.15%
Short term	0.15%	0.42%	0.45%	0.15%
During the period	0.75%	0.97%	1.76%	2.59%
Short term	0.34%	0.35%	0.26%	0.16%

123

---

Table of Contents

*Liquidity.* Liquidity represents an institution's ability to meet present and future financial obligations through either the sale or maturity of existing assets or the acquisition of additional funds from alternative funding sources. Virginia Heritage's liquidity is provided by cash and due from banks, federal funds sold, investments available for sale, managing investment maturities, interest-earning deposits in other financial institutions and loan repayments. The overall asset/liability strategy of Virginia Heritage takes into account the need to maintain adequate liquidity to fund asset growth and deposit runoff. Virginia Heritage's management monitors the liquidity position daily in conjunction with the Federal Reserve Board's position monitoring. Virginia Heritage has unsecured credit lines available from our correspondent banks. Additionally, Virginia Heritage may borrow funds from the Federal Reserve Bank of Richmond and Federal Home Loan Bank of Atlanta. The credit facilities are used in conjunction with the normal deposit strategies, which include pricing changes to increase deposits as necessary. Virginia Heritage can sell or pledge investment securities to create additional liquidity. From time to time, Virginia Heritage may sell or participate loans to create additional liquidity as required. Virginia Heritage is not aware of any current legislative initiatives, which, if implemented, would have a material effect on Virginia Heritage's liquidity, capital resources or results of operations.

*Capital.* Virginia Heritage is considered "well capitalized" under the risk-based capital guidelines adopted by the various regulatory agencies. Stockholders' equity amounted to \$100.2 million at March 31, 2014 compared to \$96.2 million at December 31, 2013. The increase was primarily due to increase in net income of \$2.2 million and accumulated other comprehensive gain amounting to \$1.7 million. Stockholders' equity amounted to \$96.2 million as of December 31, 2013 compared to \$69.3 million as of December 31, 2012. The increase in stockholders' equity was primarily due to net income of \$9.0 million for the year ended December 31, 2013 and net proceeds of \$22.1 million from Virginia Heritage's sale of 1,667,500 shares of its common stock at a price of \$14.25 per share. Total common shares outstanding increased from 4,333,209 to 6,014,801 as a result of the common stock offering and stock option exercises. Accumulated other comprehensive loss increased to \$4.3 million, net of tax, at December 31, 2013 compared to \$42,000 in 2012. This increase represents the change in market value of the investment securities available for sale. Stockholders' equity amounted to \$69.3 million as of December 31, 2012 compared to \$62.5 million as of December 31, 2011. The increase was due to net income of \$7.4 million, partially offset by a change in accumulated other comprehensive loss of \$592,000. Common equity book value per share was \$14.10 at March 31, 2014 compared to \$13.45, \$12.47 and \$10.89 as of December 31, 2013, 2012 and 2011, respectively. Virginia Heritage's capital position remains strong and well above regulatory thresholds.

**Off-Balance Sheet Activities**

Virginia Heritage enters into certain off-balance sheet arrangements in the normal course of business to meet the financing needs of customers. These off-balance sheet arrangements include commitments to extend credit and standby letters of credit which would impact the overall liquidity and capital resources to the extent customers accept and/or use these commitments. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the balance sheet. See Note 8 of the Notes to Consolidated Financial Statements for the year ended December 31, 2013 on page F-27 for further discussion of the nature, business purpose and elements of risk involved with these off-balance sheet arrangements. With the exception of these off-balance sheet arrangements, Virginia Heritage has no off-balance sheet arrangements that have or are reasonably likely to have a material current or future effect on its financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.

Table of Contents

**Impact of Inflation, Changing Prices and Seasonality**

The financial statements and related data presented herein have been prepared in accordance with GAAP which requires the measurement of financial position and operating results in terms of historical dollars, without considering changes in the relative purchasing power of money over time due to inflation.

Unlike industrial companies, virtually all the assets and liabilities of a financial institution are monetary in nature. As a result, interest rates have a more significant impact on a financial institution's performance than general levels of inflation. Interest rates do not necessarily move in the same direction or in the same magnitude as the price of goods and services, since such prices are affected by inflation.

**Disclosures about Market Risk**

*Concentrations.* Virginia Heritage operates primarily in Northern Virginia and surrounding areas. Virginia Heritage's overall business includes a focus on real estate lending activities, which may include real estate acquisition and construction loans, as well as other banking services targeted at individuals and small businesses involved in the real estate industry. Material changes in the economic situation of the region and/or the region's real estate market could have an adverse impact on Virginia Heritage.

**CERTAIN BENEFICIAL OWNERSHIP OF VIRGINIA HERITAGE COMMON STOCK**

The following tables set forth information as of [ ], 2014, pertaining to the beneficial ownership of Virginia Heritage common stock by: (i) each director of Virginia Heritage; (ii) each executive officer of Virginia Heritage; and (iii) all directors and executive officers of Virginia Heritage as a group. As used throughout this section, the term "executive officers" means Virginia Heritage's Chief Executive Officer and Chairman of the Board, Chief Operating Officer and Chief Financial Officer, Chief Commercial Real Estate Lending Officer, Chief Retail Officer, Chief Mortgage Officer, Chief Consumer Lending Officer, and Chief Commercial Lending Officer. Virginia Heritage is not aware of any person or entity that is the beneficial owner of more than five percent of Virginia Heritage common stock. The information contained herein has been obtained from Virginia Heritage's records and from information furnished directly to Virginia Heritage by each individual. Applicable percentage ownership in the table is based on [6,020,310] shares of Virginia Heritage common stock outstanding as of [June 30], 2014. Except as otherwise indicated in the footnotes to the table, the beneficial owners listed have sole voting and investment power as to all of the shares beneficially owned by them. Unless otherwise indicated, the address for each of the shareholders below is Virginia Heritage, 8245 Boone Boulevard, Suite 820, Tysons Corner, Virginia 22182.

Edgar Filing: EAGLE BANCORP INC - Form S-4

Table of Contents

Name of Beneficial Owner	Amount of Beneficial Ownership (# shares)(1)	Exercisable Options(2)	Percent of Common Stock Outstanding
Charles C. Brockett	37,252(3)	35,046	1.19%
Thomas P. Caldwell	116,691(4)	3,500	2.00%
Douglas M. Church, Jr.	96,097(5)	20,842	1.94%
Alan G. Drewer	2,000		*
Thomas F. Dungan, III	479,310(6)	3,500	8.02%
Betty A. Gillen		12,500	*
Gary L. Hall	240,250(7)	17,000	4.26%
Richard A. Hutchison	71,818(8)	5,000	1.27%
Richard S. Johnson	19,456(9)	12,500	*
Mark A. Karl	63,500(10)	15,842	1.31%
Christopher D. Mortensen	22,648(11)	12,500	*
Joseph J. Romagnoli	56,475	6,000	1.04%
David P. Summers	150,463(12)	40,000	3.14%
Douglas W. Wallace	50,749	5,000	*
Robert P. Warhurst	165,300(13)	15,842	3.00%
Directors and executive officers of the Bank as a group (15 persons)	1,572,009	205,072	28.55%

\* Percentage of ownership is less than 1% of Virginia Heritage's outstanding shares of common stock.

- (1) Includes shares held directly, as well as shares held jointly with family members, shares held in retirement accounts, held in a fiduciary capacity, held by certain of the individual's family members, or held by trusts of which the individual is a trustee, with respect to which shares the individual may be deemed to have sole or shared voting and/or investment powers.
- (2) Reflects shares that the individuals have the right to acquire as of [June 30], 2014, or obtained the right to acquire within 60 days of June 30, 2014, through the exercise of stock options.
- (3) Includes 36,752 shares held jointly with spouse.
- (4) Includes 5,500 shares held jointly with children.
- (5) Includes 8,841 shares held jointly with spouse. Includes 14,256 shares held by spouse.
- (6) Includes 90,000 shares held jointly with spouse. Includes 388,700 shares owned by Andover Investments, LLC. Mr. Dungan is the President of Andover Investments, LLC.
- (7) Includes 239,750 shares held jointly with spouse.
- (8)

Edgar Filing: EAGLE BANCORP INC - Form S-4

Includes 5,515 shares held jointly with spouse. Includes 3,450 shares held by spouse.

(9)

Includes 9,456 shares held jointly with spouse.

(10)

Includes 63,000 shares held jointly with spouse.

(11)

Includes 3,000 shares held jointly with children.

(12)

Includes 29,903 shares held jointly with spouse. Includes 3,800 shares held with children. Includes 1,000 shares held by spouse.

(13)

Includes 54,500 shares held jointly with spouse. Includes 110,300 shares held by Merrifield Garden Center Employee Profit Sharing Plan. Mr. Warhurst is the President and co-owner of Merrifield Garden Center.

Table of Contents

**COMPARATIVE RIGHTS OF SHAREHOLDERS**

Following effectiveness of the merger, the former holders of Virginia Heritage common stock will become holders of Eagle common stock, and the rights of such holders will be determined by reference to the MGCL and the articles of incorporation and bylaws of Eagle, rather than the VFIC and the Virginia Stock Corporation Act, or "VSCA", and the articles of incorporation and bylaws of Virginia Heritage.

The following discussion summarizes the material differences between the current rights of Virginia Heritage shareholders and the rights they will have as Eagle shareholders, but does not purport to be a complete statement of all such differences, or a complete description of the specific provisions referred to in this summary. The following comparison of shareholders' rights is necessarily a summary and is not intended to be complete or to identify all differences that may, under given situations, be material to Virginia Heritage shareholders. This summary is qualified in its entirety by reference to Maryland law, and Virginia law, and Eagle's and Virginia Heritage's respective articles of incorporation and bylaws.

**Eagle**

**Virginia Heritage**

*Authorized Shares*

The articles of incorporation of Eagle authorize the Eagle board of directors to issue, without further authorization by shareholders, up to 50,000,000 shares of Eagle common stock, and 1,000,000 shares of undesignated preferred stock which may be issued by the board of directors with such rights as the board in its discretion may determine. The existence of a class of authorized, undesignated preferred stock could have the effect of discouraging or rendering more difficult an attempted takeover of Eagle, or, alternatively, of facilitating a negotiated acquisition. The availability of additional shares of capital stock for issuance could have the effect of diluting the ownership interest of holders of Eagle common stock.

The articles of incorporation of Virginia Heritage authorize the issuance of 15,000,000 shares of common stock, and 5,000,000 shares of undesignated preferred stock which may be issued by the board of directors with such rights as the board in its discretion may determine.

Under the VSCA, holders of Virginia Heritage common stock will be entitled to receive such distributions as the board of directors may authorize, subject to certain limitations provided by the VSCA.

Under the MGCL, holders of Eagle common stock are entitled to receive such distributions as the board of directors may authorize, subject to certain limitations provided by the MGCL.

*Voting Rights*

The holders of Eagle common stock are entitled to one vote per share on all matters submitted for a vote of shareholders, and are not permitted to cumulate votes in the election of directors. The undesignated preferred shares authorized by Eagle's articles could be issued with such voting rights as the Eagle board of directors determines at the time of issuance.

The holders of Virginia Heritage common stock are entitled to one vote per share on all matters submitted for the vote of shareholders, and are not permitted to cumulate votes in the election of directors. The undesignated preferred shares authorized by Virginia Heritage's articles could be issued with such voting rights as the Virginia Heritage board of directors determines at the time of issuance.

The articles of incorporation of Virginia Heritage require a supermajority of 80% or more of all votes entitled to be cast for shareholder approval of certain actions, unless at least two-thirds of the board of directors has approved and recommended the action. Items subject to this supermajority provision include amendments of the articles of incorporation, approval of plans of merger or share exchange, asset sales of all or substantially all of Virginia Heritage's assets other than in the regular course of business and plans of dissolutions. If at least two-thirds of the board of directors has approved and recommended one of the above actions, a simple majority vote is required to approve the matter.

Table of Contents

**Eagle**

**Virginia Heritage**

***Directors***

The articles and bylaws of Eagle call for a board of directors of between three and twenty five directors, with the exact number to be determined by the resolution of the board of directors. Currently there are nine directors, all of which are elected at each annual meeting of shareholders for a one year term or until their successors are elected and qualified. In determining the rights of any class or series of preferred stock which may in the future be issued, the board of directors of Eagle may provide that any such class or series is entitled to elect one or more directors separately from the holders of other classes of capital stock. See "Information About Eagle Description of Eagle's Capital Stock Preferred Stock" at page 93 for information regarding the possible election of directors by the holders of Eagle's Series B Preferred Stock.

Under the MGCL, directors may be removed with or without cause, upon the vote of the holders of a majority of the votes entitled to be cast in the election of directors, subject to the rights of any class of shares entitled to separately elect directors.

Under Maryland law, a majority of the remaining directors, whether or not constituting a quorum, may fill a vacancy on the board of directors resulting from any cause other than an increase in the number of directors. A majority of the entire board of directors is required to fill a vacancy resulting from an increase in the number of directors. Shareholders may elect a successor to fill a vacancy resulting from a removal of a director.

The bylaws of Virginia Heritage call for a board of directors of between five and fifteen directors, with the exact number to be determined by the board of directors under the general powers granted to it. Currently there are ten directors. In determining the rights of any class or series of preferred stock which may in the future be issued, the board of directors of Virginia Heritage may provide that any such class or series is entitled to elect one or more directors separately from the holders of other classes of capital stock.

The bylaws of Virginia Heritage provide that directors may be removed at any meeting of the shareholders called and noticed expressly for such purpose if the number of votes cast to remove any such director constitutes the majority of votes entitled to be cast at the election of directors.

The bylaws of Virginia Heritage provide that any vacancy on its board of directors may be filled by the affirmative vote of a majority of the remaining directors, unless sooner filled by the shareholders.

***Special Meetings***

Special meetings of the shareholders of Eagle may be called by the President or a majority of the board of directors, or by the Secretary upon request of the holders of at least 50% of the votes entitled to be cast at the annual meeting. Additionally, shareholders of Eagle requesting a special meeting must pay the reasonably estimated costs of preparing and mailing a notice of such meeting prior to issuance of a notice for the annual meeting.

The conduct of business at special meetings of Eagle is limited to the matters set forth in the notice.

The bylaws of Virginia Heritage provide that special meetings of the shareholders of Virginia Heritage may be called by the Chairman, Secretary or a majority of the board of directors.

Under the VSCA, the conduct of business at special meetings of Virginia Heritage is limited to the matters set forth in the notice of such special meeting.

***Quorum***

The bylaws of Eagle provide that a quorum at any meeting of the shareholders shall be a majority of the votes entitled to be cast, whether represented in person or by proxy. If a quorum is not present at any meeting of the shareholders, a majority of the shares represented, may adjourn the annual meeting to a fixed time and place.

The bylaws of Virginia Heritage provide that a quorum at any meeting of the shareholders shall be a majority of the votes entitled to be cast, whether represented in person or by proxy. If a quorum is not present at any meeting of the shareholders, a majority of the votes entitled to be cast at such meeting, whether represented in person or by proxy and even though less than a quorum, may adjourn the annual meeting to a fixed time and place.



Table of Contents

**Eagle**

**Virginia Heritage**

***Preemptive Rights***

The articles of incorporation of Eagle provide that the holders of capital stock of Eagle do not have any preemptive or preferential rights to purchase or otherwise acquire any shares of any class of capital stock.

The articles of Virginia Heritage provide that shareholders do not have any preemptive rights with respect to any shares of stock of Virginia Heritage.

***Amendments of Articles/Bylaws***

The articles of incorporation of Eagle may be amended by the affirmative vote of at least two-thirds of the votes entitled to be cast thereon. The bylaws of Eagle may only be amended by action of the board of directors.

Under the VSCA, the articles of incorporation of Virginia Heritage may be amended by the affirmative vote of more than two-thirds of the votes entitled to be cast thereon after the proposed amendment has been adopted by the board of directors (unless the board of directors requires a greater vote). Further, under the VSCA the board of directors may make certain specified amendments to the articles of incorporation of Virginia Heritage. The bylaws of Virginia Heritage may be amended by the shareholders board of directors, provided, however, that any amendment made may the board of directors is limited to the extent that (i) such power is reserved exclusively to the shareholders by the articles of incorporation or by law, or (ii) the shareholders in adopting or amending any particular bylaw expressly provide that the board of directors may not amend or repeal the same.

129

---

Table of Contents

**Eagle**

**Virginia Heritage**

*Consideration of Business Combinations*

Eagle's articles of incorporation provide that where the board of directors evaluates a business combination or other offer of another party to make a tender or exchange offer for any equity security of the company; merge or consolidate the company with another company; purchase or otherwise acquire all or substantially all of the properties and assets of the company; engage in any transaction similar to, or having similar effects as, any of the foregoing, collectively referred to as a "business combination," the directors shall consider, among other things, the following factors: the effect of the business combination on the company and its subsidiaries, and their respective shareholders, employees, customers and the communities which they serve; the timing of the proposed business combination; the risk that the proposed business combination will not be consummated; the reputation, management capability and performance history of the person proposing the business combination; the current market price of the company's capital stock; the relation of the price offered to the current value of the company in a freely negotiated transaction and in relation to the directors' estimate of the future value of the company and its subsidiaries as an independent entity or entities; tax consequences of the business combination to the company and its shareholders; and such other factors deemed by the directors to be relevant. The board of directors may consider all or certain of such factors as a whole and may or may not assign relative weights to any of them. The foregoing is not intended as a definitive list of factors to be considered by the board of directors in the discharge of their fiduciary responsibility to the company and its shareholders, but rather to guide such consideration and to provide specific authority for the consideration by the board of directors of factors which are not purely economic in nature in light of the circumstances of the company and its subsidiaries at the time of such proposed business combination.

Virginia Heritage's articles of incorporation do not contain a comparable provision.

Table of Contents

**Eagle**

**Virginia Heritage**

***Advance Written Notice of Shareholder Proposals and Nominations***

Eagle's bylaws provide that a shareholder who wishes to propose an item for consideration or a nomination for election of a candidate as a director at an annual meeting must have given timely notice thereof in writing to the secretary. In general, to be timely, a shareholder's notice of a proposed business item must be delivered to or mailed and received at the principal executive offices of the company not less than 30 and not more than 90 days before the date of any such annual meeting of shareholders. The bylaws contain specific information that must be provided in the notice. If a shareholder wishes to nominate a candidate for election as director, the shareholder must give notice to the secretary not later than 90 days prior to the month and day one year subsequent to the date that the proxy materials regarding the last election of directors were mailed to shareholders, in addition to meeting any additional requirements under applicable law. The bylaws contain specific information requirements for director nominations as well. Complying with the notice procedures in the bylaws will prevent a shareholder's motion from being declared improper at the annual meeting, but will not entitle the shareholder's proposal or nomination to be included in the company's proxy solicitation materials.

Virginia Heritage's articles and bylaws do not contain a comparable provision.

***Notice of Shareholder Meetings***

The bylaws of Eagle provide that Eagle must give written notice, either personally or by mail, not less than ten and not more than 60 days before any meeting of shareholders, to each shareholder entitled to vote at such meeting.

The bylaws of Virginia Heritage provide that Virginia Heritage must give written notice between ten and 60 days before any shareholders' meeting to each shareholder entitled to vote at such meeting (except that such notice must be given to each shareholder, whether or not entitled to vote, not less than 25 days before a meeting called to act on an amendment to the articles, a plan of merger or share exchange, a proposed sale, lease, exchange or other disposition of all, or substantially all, of the property of Virginia Heritage other than in the usual and regular course of business, or the dissolution of Virginia Heritage). The notice shall state the date, time, place and, in the case of a special meeting, the purpose or purposes for which such meeting is called.

Table of Contents**Eagle****Virginia Heritage*****Restrictions on Business Combinations with Interested Shareholders***

The MGCL imposes conditions and restrictions on certain business combinations, including, among other transactions, a merger, consolidation, share exchange, or, in certain circumstances, an asset transfer or issuance of equity securities, between a Maryland corporation and any person, referred to as an "interested shareholder," who beneficially owns at least 10% of the corporation's stock. Unless approved in advance by the board of directors, or otherwise exempted by the statute, such a business combination is prohibited for a period of five years after the most recent date on which the interested shareholder became an interested shareholder. After such five-year period, a business combination with an interested shareholder must be: (i) recommended by the corporation's board of directors, and (ii) approved by the affirmative vote of at least (a) 80% of the corporation's outstanding shares entitled to vote and (b) two-thirds of the outstanding shares entitled to vote which are not held by the interested shareholder with whom the business combination is to be effected, unless, among other things, the corporation's common shareholders receive a "fair price," as defined by the statute, for their shares and the consideration is received in cash or in the same form as previously paid by the interested shareholder for his or her shares. While these provisions apply to Eagle, they are not impacted by the merger.

The VSCA contains provisions governing "affiliated transactions." These include various transactions such as mergers, share exchanges, sales, leases, or other material dispositions of assets not in the ordinary course of business, issuances of securities, dissolutions, and similar transactions with an "interested shareholder." An interested shareholder is generally the beneficial owner of more than 10% of any class of a corporation's outstanding voting shares. During the three years following the date a shareholder becomes an interested shareholder, any affiliated transaction with the interested shareholder must be approved by both a majority of the "disinterested directors" (those directors who were directors before the interested shareholder became an interested shareholder or who were recommended for election by a majority, but not less than two, of disinterested directors) and by the affirmative vote of the holders of two-thirds of the corporation's voting shares other than shares beneficially owned by the interested shareholder. These requirements do not apply to affiliated transactions if, among other things, a majority of the disinterested directors approve the interested shareholder's acquisition of voting shares making such a person an interested shareholder before such acquisition. Beginning three years after the shareholder becomes an interested shareholder, the corporation may engage in an affiliated transaction with the interested shareholder if (i) the transaction is approved by the holders of two-thirds of the corporation's voting shares, other than shares beneficially owned by the interested shareholder; (ii) the affiliated transaction has been approved by a majority of the disinterested directors; or (iii) subject to certain additional requirements, in the affiliated transaction the holders of each class or series of voting shares will receive consideration meeting specified fair price and other requirements designed to ensure that all shareholders receive fair and equivalent consideration, regardless of when they tendered their shares.

A Virginia corporation may include in its articles of incorporation initially filed with the State Corporation Commission a provision opting out of the affiliated transactions statute. The shareholders of a Virginia corporation may also adopt an amendment to the corporation's articles of incorporation or bylaws opting out of the affiliated transactions statute.

The articles of incorporation and bylaws of Virginia Heritage are silent on this issue; therefore, the affiliated transactions statute applies to affiliated transactions between Virginia Heritage and an interested shareholder.

Table of Contents**Eagle****Virginia Heritage*****Control Share Acquisition Statute***

Under the MGCL's control share acquisition law, voting rights of shares of stock of a Maryland corporation acquired by an acquiring person at ownership levels of 20%, 33<sup>1</sup>/<sub>3</sub>% and 50% of the outstanding shares are denied unless conferred by a special shareholder vote of at least two-thirds of the outstanding shares held by persons other than the acquiring person and officers and directors of the corporation or, among other exceptions, such acquisition of shares is made pursuant to a merger agreement with the corporation or the corporation's charter or bylaws permit the acquisition of such shares prior to the acquiring person's acquisition thereof. Unless a corporation's charter or bylaws provide otherwise, the statute permits such corporation to redeem the acquired shares at "fair value" if the voting rights are not approved or if the acquiring person does not deliver a "control share acquisition statement" to the corporation on or before the tenth day after the control share acquisition. The acquiring person may call a shareholder's meeting to consider authorizing voting rights for control shares subject to certain disclosure obligations and payment of certain costs. If voting rights are approved for more than 50% of the outstanding stock, objecting shareholders may have their shares appraised and repurchased by the corporation for cash. As Eagle's acquisition of Virginia Heritage is pursuant to the merger agreement between Eagle and Virginia Heritage, the control share acquisition law is not applicable to the merger

Under the VSCA's control share acquisitions law, voting rights of shares of stock of a Virginia corporation acquired by an acquiring person or other entity at ownership levels of 20%, 33<sup>1</sup>/<sub>3</sub>%, and 50% of the outstanding shares may, under certain circumstances, be denied. The voting rights may be denied unless (i) conferred by a special shareholder vote of a majority of the outstanding shares entitled to vote for directors, other than shares held by the acquiring person and officers and directors of the corporation; or (ii) among other exceptions, such acquisition of shares is made pursuant to an affiliation agreement with the corporation, or the corporation's articles of incorporation or bylaws permit the acquisition of such shares before the acquiring person's acquisition thereof.

If authorized in the corporation's articles of incorporation or bylaws, the statute also permits the corporation to redeem the acquired shares at the average per share price paid for them if the voting rights are not approved, or if the acquiring person does not file a "control share acquisition statement" with the corporation within 60 days of the last acquisition of such shares. If voting rights are approved for control shares comprising more than 50% of the corporation's outstanding stock, objecting shareholders may have the right to have their shares repurchased by the corporation for "fair value."

The articles of incorporation and bylaws of Virginia Heritage are silent on this issue; therefore, the control share acquisitions statute will apply to certain acquisitions of Virginia Heritage's common stock.

Table of Contents

**Eagle**

**Virginia Heritage**

*Appraisal Rights*

Under the MGCL, a shareholder of a Maryland corporation has the right to demand and receive payment of the fair value of the shareholder's stock from the surviving corporation if (i) the corporation consolidates or merges with another corporation; (ii) the shareholder's stock is to be acquired in a share exchange; (iii) the corporation transfers its assets in a manner requiring shareholder approval; (iv) the corporation amends its charter in a way which alters the contract rights, as expressly set forth in the charter, of any outstanding stock and substantially adversely affects the shareholder's rights, unless the right to do so is reserved by the charter of the corporation; or (v) the transaction is subject to the business combination with interested shareholder provisions of the MGCL, or is exempt from such voting requirements in certain circumstances.

Under the VSCA, a shareholder of a Virginia bank is not entitled to appraisal rights in a merger. Holders of Virginia Heritage common stock are not entitled to appraisal rights in connection with the merger.

However, no appraisal rights are available to holders of shares of any class of stock if (i) the stock is listed on a national securities exchange; (ii) the stock is that of the successor in a merger, unless: (i) the merger alters the contract rights of the stock as expressly set forth in the charter, and the charter does not reserve the right to do so; or (ii) the stock is to be changed or converted in whole or in part in the merger into something other than either stock in the successor or cash, scrip, or other rights or interests arising out of provisions for the treatment of fractional shares of stock in the successor; (iii) the stock is generally not entitled to be voted on the transaction or the shareholder did not own the shares of stock on the record date for determining shareholders entitled to vote on the transaction; (iv) the charter provides that the holders of the stock are not entitled to exercise appraisal rights; or (v) the stock is that of an open-end investment company.

Table of Contents**Eagle****Virginia Heritage*****Directors' and Officers' Liability and Indemnification***

The MGCL provides that a corporation may indemnify any director made a party to a proceeding by reason of service in that capacity unless it is established that: (i) the act or omission of the director was material to the matter giving rise to the proceeding and (a) was committed in bad faith or (b) was the result of active and deliberate dishonesty, or (ii) the director actually received an improper personal benefit in money, property or services, or (iii) in the case of any criminal proceeding, the director had reasonable cause to believe that the act or omission was unlawful. To the extent that a director has been successful in defense of any proceeding, the law provides that he shall be indemnified against reasonable expenses incurred in connection therewith. A Maryland corporation may indemnify its officers to the same extent as its directors and to such further extent as is consistent with law.

Eagle's articles of incorporation provide that, to the maximum extent permitted by Maryland law, Eagle shall indemnify its currently acting and its former directors against any and all liabilities and expenses incurred in connection with their services in such capacities, shall indemnify its currently acting and its former officers to the full extent that indemnification shall be provided to directors, and shall indemnify, to the same extent, its employees and agents and persons who serve and have served, at its request as a director, officer, partner, trustee, employee or agent of another corporation, partnership, joint venture or other enterprise. Eagle shall advance expenses to its directors, officers and other person referred to above to the extent permitted by Maryland law. Eagle's board of directors may by bylaw, resolution or other agreement make further provision for indemnification of directors, officers, employees and agents to the extent permitted by Maryland law.

Eagle's articles of incorporation further provide, in accordance with Maryland law, that the liability of directors and officers to Eagle or its shareholders for money damages shall be limited to the maximum extent that the liability of directors and officers of Maryland corporations is permitted to be limited by Maryland law. This limitation on liability shall apply to events occurring at the time a person serves as a director or officer of Eagle whether or not such person is a director or officer at the time of any proceeding in which liability is asserted.

The VSCA provides that a corporation may indemnify an individual made party to a proceeding because he is or was a director or officer of the corporation against liability incurred in the proceeding if the director or officer: (1) conducted himself in good faith; and (2) believed (i) in the case of conduct in his official capacity with the corporation, that his conduct was in its best interests and (ii) in all other cases, that the conduct was at least not opposed to its best interests; and (3) in the case of any criminal proceeding, he had no reasonable cause to believe his conduct was unlawful. However, the VSCA prohibits a corporation from indemnifying a director or officer, unless ordered by a court, (1) in connection with a proceeding by or in the right of the corporation except for reasonable expenses incurred in connection with the proceeding if it is determined that the director or officer has met the relevant standard discussed in the preceding sentence or (2) in connection with any other proceeding charging improper personal benefit to the director, whether or not involving action in his official capacity, in which he was adjudged liable on the basis that personal benefit was improperly received by him.

The VSCA also provides that, unless limited by a corporation's articles of incorporation, a corporation shall indemnify a director or officer who entirely prevails in the defense of any proceeding to which he was a party because he is or was a director or officer of the corporation against reasonable expenses incurred by him in connection with the proceeding.

The VSCA provides that any indemnification for a director or officer under the first paragraph above, unless ordered by a court, is subject to a determination that the director or officer has met the relevant standard of conduct. The determination will be made by either: (1) if there are two or more disinterested directors, by the board by a majority vote of all disinterested directors or by a majority of the members of a committee of two or more disinterested directors appointed by such a vote, (2) by special legal counsel, or (3) by the shareholders, but shares owned by or voted under the control of a director who does not qualify as a disinterested director may not be voted. Under Virginia law, a corporation may advance reasonable expenses before the final disposition of a proceeding if: the director or officer furnishes a written statement of his good faith belief that he has met the proper standard of conduct; and the director or officer furnishes a signed written undertaking to repay the funds advanced if the director or officer does not entirely prevail in the defense of the proceeding and it is ultimately determined that the director or officer did not meet the relevant standard of conduct for indemnification.

Table of Contents

**Eagle**

**Virginia Heritage**

Under the VSCA, to the extent provided in the articles of incorporation or an amendment to the bylaws approved by shareholders, a corporation may limit or eliminate a director's or an officer's personal liability for monetary damages in any proceeding brought by or in the right of a corporation or brought by or on behalf of shareholders, except for liability resulting from such director's or officer's willful misconduct or a knowing violation of criminal law or any federal or state securities law. Virginia Heritage's articles of incorporation provide that the directors and officers shall not be liable to Virginia Heritage or its shareholders for monetary damages to the full extent permitted by the VSCA.

Virginia Heritage's articles of incorporation contain provisions that indemnify its directors and officers to the full extent permitted by Virginia law and eliminate the personal liability of its directors and officers for monetary damages to Virginia Heritage or its stockholders for breach of their fiduciary duties except to the extent that the VSCA prohibits indemnification or elimination of liability. These provisions do not limit or eliminate the rights of Virginia Heritage or any stockholder to seek an injunction or any other non-monetary relief in the event of a breach of a director's or officer's fiduciary duty. In addition, these provisions apply only to claims against a director or officer arising out of his role as a director or officer and do not relieve a director or officer from liability if he engaged in willful misconduct or a knowing violation of the criminal law or any federal or state securities law.

In addition, Virginia Heritage's articles provide for the indemnification of both directors and officers for expenses that they incur in connection with the defense or settlement of claims asserted against them in their capacities as directors and officers. This right of indemnification extend to judgments or penalties assessed against them.

136

---



Table of Contents

**PROPOSAL NO. 2 ADJOURNMENT OF THE SPECIAL MEETING**

In the event that there are not sufficient votes at the time of the special meeting to achieve a quorum or approve the merger agreement, the merger cannot be approved unless the special meeting is adjourned to a later date or dates in order to permit further solicitation of proxies. In order to allow proxies that have been received by Virginia Heritage at the time of the special meeting to be voted for an adjournment, if deemed necessary, Virginia Heritage has submitted the question of adjournment to its shareholders as a separate matter for their consideration. If it is deemed necessary to adjourn the special meeting, no notice of the adjourned meeting is required to be given to shareholders, other than an announcement at the special meeting of the place, date and time to which the special meeting is adjourned.

**Virginia Heritage's board of directors unanimously recommends that shareholders vote "FOR" the adjournment proposal.**

**OTHER BUSINESS**

As of the date of this proxy statement/prospectus, management of Virginia Heritage has no knowledge of any matters to be presented for consideration at the special meeting other than those referred to above. If any other matter is properly presented at the special meeting, the persons named in the accompanying proxy intend to vote such proxy, to the extent entitled, in accordance with their best judgment.

**LEGAL MATTERS**

The validity of the issuance of the shares of Eagle common stock offered hereby will be passed upon for Eagle by BuckleySandler LLP. Miles & Stockbridge P.C. on behalf of Virginia Heritage and Eagle, will pass upon the federal income tax consequences of the merger. Attorneys at BuckleySandler LLP who have been involved in such matters owned an aggregate of 6,848 shares of Eagle's common stock.

**EXPERTS**

The consolidated financial statements of Eagle as of December 31, 2013 and 2012, and for each of the years in the three year period ended December 31, 2013, and management's assessment of the effectiveness of internal control over financial reporting as of December 31, 2013, have been incorporated in this proxy statement/prospectus in reliance on the report of Stegman & Company, an independent registered public accounting firm, given on the authority of said firm as experts in auditing and accounting.

The consolidated financial statements of Virginia Heritage as of December 31, 2013, 2012 and 2011, and for each of the years in the three year period ended December 31, 2013, have been included in this proxy statement/prospectus in reliance on the reports of Yount, Hyde & Barbour, P.C., an independent registered public accounting firm, given on the authority of said firm as experts in auditing and accounting.

**WHERE YOU CAN FIND MORE INFORMATION**

Eagle files annual, quarterly and special reports, proxy statements and other information with the SEC. You may read and copy this information at the SEC's Public Reference Room, 100 F Street, NE, Washington, D.C. 20549. Please call the SEC at (800) SEC-0330 for information on the operation of the Public Reference Room public reference room. The SEC also maintains a website that has reports, proxy statements and other information about Eagle and Virginia Heritage. The address of that site is <http://www.sec.gov>. You may also obtain free copies of the documents filed with the SEC by Eagle, other than exhibits to such documents unless the exhibit is specifically incorporated by reference into this proxy statement/prospectus, by contacting Jane Cornett, Eagle Bancorp, Inc. 7830 Old Georgetown Road, Third Floor, Bethesda, Maryland 20814, telephone (301) 986-1800 or from Eagle's website at <http://www.eaglebankcorp.com>.

## Edgar Filing: EAGLE BANCORP INC - Form S-4

### Table of Contents

Eagle has filed a registration statement on Form S-4 to register with the SEC the shares of Eagle common stock to be issued to Virginia Heritage shareholders in the merger. This proxy statement/prospectus is a part of that registration statement and constitutes a prospectus of Eagle in addition to being a proxy statement of Virginia Heritage for its special meeting. As permitted by SEC rules, this proxy statement/prospectus does not contain all the information that you can find in the registration statement or the exhibits to that registration statement.

The SEC allows Eagle to "incorporate by reference" information into this proxy statement/prospectus. This means that Eagle can disclose important information about Eagle to you by referring you to another document filed separately with the SEC. The information incorporated by reference is deemed to be part of this proxy statement/prospectus, except for any information superseded by information in this proxy statement/prospectus or in later filed documents incorporated by reference in this proxy statement/prospectus.

This proxy statement/prospectus incorporates by reference the documents listed below that Eagle (file no. 000-25923) has previously filed with the SEC (other than the portions of those documents deemed furnished but not filed).

- (i) Eagle's Annual Report on Form 10-K for the year ended December 31, 2013;
- (ii) Eagle's Quarterly Reports on Form 10-Q for the period ended March 31, 2014;
- (ii) Eagle's Current Reports on Form 8-K filed on January 22, 2014, January 28, 2014, February 12, 2014, February 19, 2014, March 19, 2014, April 1, 2014, April 24, 2014, May 21, 2014, June 10, 2014, July 23, 2014 and July 29, 2014; and
- (iv) the description of Eagle's common stock contained in Eagle's Form 8-A filed on April 30, 1999, as amended by any reports filed under the Exchange Act for the purpose of amending such description.

Also incorporated by reference are additional documents that Eagle may file with the SEC under Sections 13(a), 13(c), 14 or 15(d) of the Exchange Act after the date of this proxy statement/prospectus and before the consummation of the merger. These additional documents will be deemed to be incorporated by reference in, and to be a part of, this proxy statement/prospectus from the date of their filing. These documents include proxy statements and periodic reports, such as Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, and to the extent they are considered filed, Current Reports on Form 8-K. Information incorporated by reference from later filed documents supersedes information that is included in this proxy statement/prospectus or is incorporated by reference from earlier documents, to the extent that they are inconsistent.

You should rely only on the information contained or incorporated by reference in this proxy statement/prospectus. We have not authorized anyone to provide you with information that is different from what is contained in this proxy statement/prospectus. This proxy statement/prospectus is dated [ ], 2014. You should not assume that the information contained in this proxy statement/prospectus is accurate as of any date other than that date, and neither the delivery of this proxy statement/prospectus to you, nor the issuance of common stock under it shall create any implication to the contrary.

### **COMMISSION POSITION ON INDEMNIFICATION FOR SECURITIES ACT LIABILITIES**

Eagle's articles of incorporation and bylaws provide for indemnification for current and former directors, officers, employees or agents serving at the request of the corporation to the fullest extent permitted by Maryland law. Insofar as indemnification for liabilities arising under the Securities Act may be permitted to directors, officers or persons controlling Eagle pursuant to the foregoing provisions, Eagle has been informed that in the opinion of the SEC such indemnification is against public policy as expressed in the Securities Act and is therefore unenforceable.

Table of Contents**VIRGINIA HERITAGE BANK****INDEX TO CONSOLIDATED FINANCIAL STATEMENTS**

	<b>Page</b>
<b>Audited Financial Statements</b>	
Report of Independent Auditor	F-2
Consolidated Balance Sheets for the Years Ended December 31, 2013 and 2012	F-4
Consolidated Statements of Income for the Years Ended December 31, 2013 and 2012	F-5
Consolidated Statements of Comprehensive Income for the Years Ended December 31, 2013 and 2012	F-6
Consolidated Statements of Changes in Stockholder's Equity for the Years Ended December 31, 2013 and 2012	F-7
Consolidated Statements of Cash Flows for the Years Ended December 31, 2013 and 2012	F-8
Notes to Consolidated Financial Statements	F-9
Report of Independent Auditor	F-39
Balance Sheets for the Years Ended December 31, 2012 and 2011	F-41
Statements of Income for the Years Ended December 31, 2012 and 2011	F-42
Statements of Comprehensive Income for the Years Ended December 31, 2012 and 2011	F-43
Statements of Changes in Stockholders' Equity for the Years Ended December 31, 2012 and 2011	F-44
Statements of Cash Flows for the Years Ended December 31, 2012 and 2011	F-45
Notes to Financial Statements	F-46
<b>Unaudited Consolidated Financial Statements</b>	
Unaudited Consolidated Balance Sheets for the Period Ended March 31, 2014 and December 31, 2013	F-76
Unaudited Consolidated Statements of Income for the Three Months Ended March 31, 2014 and 2013	F-77
Unaudited Consolidated Statements of Comprehensive Income for the Three Months Ended March 31, 2014 and 2013	F-78
Unaudited Consolidated Statements of Changes in Stockholders' Equity for the Three Months Ended March 31, 2014 and 2013	F-79
Unaudited Consolidated Statements of Cash Flows for the Three Months Ended March 31, 2014 and 2013	F-80
Notes to Unaudited Consolidated Financial Statements	F-81

*Certified Public Accountants  
and Consultants*

## **INDEPENDENT AUDITOR'S REPORT**

To the Audit Committee of the Board of Directors  
Virginia Heritage Bank  
Tysons Corner, Virginia

### **Report on the Financial Statements**

We have audited the accompanying consolidated financial statements of Virginia Heritage Bank and its subsidiary which comprise the consolidated balance sheets as of December 31, 2013 and 2012, and the related consolidated statements of income, comprehensive income, changes in stockholder's equity and cash flows for the years then ended and the related notes to the consolidated financial statements.

### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the

Edgar Filing: EAGLE BANCORP INC - Form S-4

circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the

F-2

---

reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Virginia Heritage Bank and its subsidiary as of December 31, 2013 and 2012, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Winchester, Virginia  
March 21, 2014

## VIRGINIA HERITAGE BANK AND SUBSIDIARY

**Consolidated Balance Sheets**  
**(Dollars in thousands, except per share data)**

	December 31,	
	2013	2012
<b>Assets</b>		
Cash and due from banks	\$ 24,855	\$ 12,761
Securities available for sale, at fair value	126,834	118,629
Loans, net of allowance for loan losses of \$9,790 and \$8,262, respectively	696,097	579,284
Loans held for sale	10,730	48,136
Premises and equipment, net	1,861	2,051
Accrued interest receivable	2,379	2,368
Federal Home Loan Bank stock, at cost	4,223	2,352
Federal Reserve Bank stock, at cost	2,417	1,751
Other real estate owned, net of valuation allowance of \$76 and \$81, respectively	519	479
Bank owned life insurance	15,408	5,178
Deferred income taxes	5,973	3,671
Other assets	3,545	4,913
<b>Total assets</b>	<b>\$ 894,841</b>	<b>\$ 781,573</b>
<b>Liabilities and Stockholders' Equity</b>		
Liabilities:		
Noninterest-bearing demand deposits	\$ 189,583	\$ 182,790
NOW, money-market and savings deposits	107,064	85,160
Time deposits	414,753	392,188
<b>Total deposits</b>	<b>711,400</b>	<b>660,138</b>
Federal funds purchased	10,000	13,000
Federal Home Loan Bank advances	73,000	33,000
Securities sold under agreements to repurchase	1,067	1,600
Accrued expenses and other liabilities	3,168	4,518
<b>Total liabilities</b>	<b>798,635</b>	<b>712,256</b>
Stockholders' equity:		
Preferred stock, Series A, \$4 par value, non-cumulative, \$1,000 per share liquidation preference, 5,000,000 shares authorized, 15,300 shares issued and outstanding	61	61
Common stock, \$4 par value, 15,000,000 shares authorized, 6,014,801 and 4,333,209 shares issued and outstanding, respectively	24,059	17,333
Additional paid-in capital	56,632	41,038
Retained earnings	19,774	10,927
Accumulated other comprehensive loss	(4,320)	(42)
<b>Total stockholders' equity</b>	<b>96,206</b>	<b>69,317</b>
<b>Total liabilities and stockholders' equity</b>	<b>\$ 894,841</b>	<b>\$ 781,573</b>

*See Accompanying Notes to Consolidated Financial Statements.*



## VIRGINIA HERITAGE BANK AND SUBSIDIARY

**Consolidated Statements of Income**  
(Dollars in thousands, except per share data)

	Years Ended December 31,	
	2013	2012
<b>Interest income:</b>		
Interest and fees on loans	\$ 31,453	\$ 28,223
Investment securities	2,430	2,559
Interest on deposits in other banks	54	32
Total interest income	33,937	30,814
<b>Interest expense:</b>		
Interest on deposits	4,906	5,765
Interest on federal funds purchased	12	5
Interest on Federal Home Loan Bank advances	319	374
Interest on securities sold under agreements to repurchase	3	3
Total interest expense	5,240	6,147
Net interest income	28,697	24,667
Provision for loan losses	1,764	3,410
Net interest income after provision for loan losses	26,933	21,257
<b>Noninterest income:</b>		
Gain on sale of loans	7,919	11,028
Service charges on deposit accounts	652	72
Gain on sale of securities available for sale	557	1,759
Cash surrender value on bank owned life insurance	229	166
Other income	1,319	1,616
Total noninterest income	10,676	14,641
<b>Noninterest expenses:</b>		
Salaries and employee benefits	14,277	13,647
Occupancy and equipment expense	2,414	2,248
Mortgage closing cost promotions	1,299	2,161
Bank franchise tax	698	613
FDIC deposit insurance assessments	514	394
Litigation settlement (recovery) expense	(49)	964
Other operating expenses	5,110	4,600
Total noninterest expenses	24,263	24,627
Income before income tax expense	13,346	11,271
Income tax expense	4,346	3,625
Net income	9,000	7,646
Effective dividend on preferred stock	153	289
Net income available to common stockholders	\$ 8,847	\$ 7,357
<b>Income per common share:</b>		

Edgar Filing: EAGLE BANCORP INC - Form S-4

Basic	\$	1.70	\$	1.70
Diluted	\$	1.65	\$	1.68
Weighted average common shares outstanding:				
Basic		5,217,531		4,333,209
Diluted		5,359,521		4,371,355

*See Accompanying Notes to Consolidated Financial Statements.*

## VIRGINIA HERITAGE BANK AND SUBSIDIARY

**Consolidated Statements of Comprehensive Income**  
**For the Years Ended December 31, 2013 and 2012**  
(Dollars in thousands)

	<b>Year Ended</b>	
	<b>December 31, 2013</b>	
Net income	\$	9,000
Other comprehensive loss, net of tax		
Unrealized loss on securities		
Net change in unrealized loss on investment securities, net of tax of \$(2,014)	(3,910)	
Reclassification adjustment for gains recognized in income, net of tax of \$(189)	(368)	
Total other comprehensive loss		(4,278)
Total comprehensive income	\$	4,722
	<b>Year Ended</b>	
	<b>December 31, 2012</b>	
Net income	\$	7,646
Other comprehensive loss, net of tax		
Unrealized gains on securities		
Net change in unrealized gain on investment securities, net of tax of \$292	569	
Reclassification adjustment for gains recognized in income, net of tax of \$(598)	(1,161)	
Total other comprehensive loss		(592)
Total comprehensive income	\$	7,054

*See Accompanying Notes to Consolidated Financial Statements.*

F-6

## VIRGINIA HERITAGE BANK AND SUBSIDIARY

**Consolidated Statements of Changes in Stockholders' Equity**  
**For the Years Ended December 31, 2013 and 2012**  
(Dollars in thousands)

Preferred Stock		Common Stock		Additional	Retained	Accumulated	Total
Shares	Amount	Shares	Amount	Paid-in Capital	Earnings	Other Comprehensive Income (Loss)	

Edgar Filing: EAGLE BANCORP INC - Form S-4

<b>Balance at December 31, 2011</b>	15,300	\$	61	4,333,209	\$	17,333	\$	40,962	\$	3,570	\$	550	\$	62,476
Net income										7,646				7,646
Other comprehensive loss												(592)		(592)
Stock compensation expense								76						76
Dividends paid on preferred stock - Series A										(289)				(289)
<b>Balance at December 31, 2012</b>	15,300	\$	61	4,333,209	\$	17,333	\$	41,038	\$	10,927	\$	(42)	\$	69,317
Net income										9,000				9,000
Other comprehensive loss												(4,278)		(4,278)
Stock compensation expense								105						105
Stock options exercised				14,092		56		103						159
Dividends paid on preferred stock - Series A										(153)				(153)
Sale of common stock				1,667,500		6,670		15,386						22,056
<b>Balance at December 31, 2013</b>	15,300	\$	61	6,014,801	\$	24,059	\$	56,632	\$	19,774	\$	(4,320)	\$	96,206

See Accompanying Notes to Consolidated Financial Statements.

## VIRGINIA HERITAGE BANK AND SUBSIDIARY

Consolidated Statements of Cash Flows  
(Dollars in thousands)

	Years Ended December 31,	
	2013	2012
Cash flows from operating activities:		
Net income	\$ 9,000	\$ 7,646
Reconciliation of net income to net cash (used in) provided by operating activities:		
Provision for loan losses	1,764	3,410
Change in valuation for foreclosed assets	(77)	(41)
Deferred income tax	(764)	(412)
Depreciation	594	630
Amortization and accretion on securities available for sale, net	1,270	1,296
Gain on sale of securities available for sale	(557)	(1,759)
Loss on sale of other real estate owned	27	247
Loss on sale of premises and equipment		3
Cash surrender value on bank owned life insurance	(230)	(166)
Stock compensation expense	105	76
Proceeds from sales of loans held for sale	309,255	347,210
Loans originated for resale	(263,930)	(367,457)
Gain on sale of loans	(7,919)	(11,028)
Changes in assets and liabilities:		
Increase in accrued interest receivable	(11)	(166)
Decrease (increase) in other assets	2,064	(4,053)
(Decrease) increase in other liabilities	(1,350)	370
Net cash provided (used in) by operating activities	49,241	(24,194)
Cash flows from investing activities:		
Net increase in loans	(119,172)	(148,560)
Proceeds from sale of other real estate owned	574	295
Purchases of premises and equipment	(404)	(765)
Net proceeds from sale of premises and equipment		5
Purchases of securities available for sale	(120,731)	(256,557)
Proceeds from repayments of securities available for sale	15,900	15,197
Proceeds from maturities and calls of securities available for sale	1,000	11,750
Proceeds from sale of securities available for sale	88,432	211,164
Purchase of bank owned life insurance	(10,000)	(1,250)
Purchase of FHLB stock	(1,871)	(738)
Purchase of FRB stock	(666)	(2)
Net cash (used in) investing activities	(146,938)	(169,461)
Cash flows from financing activities:		
Net increase in demand, savings, interest-bearing checking and money market deposits	28,697	146,913
Net increase in time deposits	22,565	21,512
Net (decrease) increase federal funds purchased	(3,000)	13,000
Net increase in FHLB advances	40,000	15,000
Net decrease in securities sold under agreements to repurchase	(533)	(150)
Issuance of common stock	22,056	
Stock options exercised	159	
Dividends paid on preferred stock-	(153)	(289)
Net cash provided by financing activities	109,791	195,986
Net increase in cash and cash equivalents	12,094	2,331
Cash and cash equivalents at beginning of period	12,761	10,430
Cash and cash equivalents at end of period	\$ 24,855	\$ 12,761

## Supplemental disclosure of cash flow information:

Cash payments for interest	\$	5,266	\$	6,178
Cash payments for income taxes	\$	4,602	\$	4,846

## Supplemental disclosure of noncash investing activities:

Fair value adjustment on securities	\$	(6,481)	\$	(898)
Loans transferred to other real estate owned	\$	595	\$	160

See Accompanying Notes to Consolidated Financial Statements.

F-8

---

**VIRGINIA HERITAGE BANK AND SUBSIDIARY**

**Notes to Consolidated Financial Statements**  
**At December 31, 2013 and 2012 and for the Years Ended December 31, 2013 and 2012**

**Note 1. Organization and Summary of Significant Accounting Policies**

*Organization*

Virginia Heritage Bank (the Bank) is a commercial bank chartered by the Commonwealth of Virginia. The Bank began operations on November 21, 2005. The Bank offers a variety of financial services to individual and corporate customers through its five full service banking branches located in Fairfax City, Fairfax, Prince William and Loudoun Counties, Virginia.

The Bank is a member of the Federal Reserve System and the Federal Deposit Insurance Corporation (FDIC). It is subject to the regulations of the Federal Reserve System and the Bureau of Financial Institutions of the State Corporation Commission of Virginia. Consequently, it undergoes periodic examinations by these regulatory authorities.

**Principles of Consolidation**

The consolidated financial statements include the accounts of the Bank's wholly owned subsidiary, VHB Real Estate, LLC. All material intercompany balances and transactions have been eliminated in consolidation.

*Significant Accounting Policies*

The following is a description of the significant accounting policies and practices followed by the Bank, which conform to accounting principles generally accepted in the United States of America and prevailing practices within the banking industry.

*Use of Estimates*

In preparing consolidated financial statements in conformity with accounting principles generally accepted in the United States of America, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the consolidated balance sheets and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, the valuation of foreclosed assets, the valuation of deferred tax assets, the valuation of stock compensation benefits and the fair value of financial instruments.

*Cash and Cash Equivalents*

For purposes of the consolidated statements of cash flows, cash and cash equivalents include cash, balances due from banks and federal funds sold. Generally, federal funds purchased and sold mature within ninety days.

The Bank is required under Federal Reserve Board regulations to maintain reserves against its transaction deposit accounts. At December 31, 2013 and 2012, these required reserves were \$12.6 million and \$11.5 million, respectively.

*Interest Bearing Deposits*

Interest bearing deposits held in banks mature within one year and are carried at cost.

**VIRGINIA HERITAGE BANK AND SUBSIDIARY**

**Notes to Consolidated Financial Statements**

**At December 31, 2013 and 2012 and for the Years Ended December 31, 2013 and 2012**

*Securities*

Securities may be classified as either trading, held to maturity or available for sale. Trading securities are held principally for resale and recorded at their fair values. Unrealized gains and losses on trading securities are included immediately in operations. Held to maturity securities are those which the Bank has the positive intent and ability to hold to maturity and are reported at amortized cost. Available for sale securities consist of securities not classified as trading securities nor as held to maturity securities. Unrealized holding gains and losses on available for sale securities are excluded from operations and reported in accumulated other comprehensive income (loss). Gains and losses on the sale of securities are recorded on the trade date and are determined using the specific identification method. Premiums and discounts on securities are recognized in interest income using the interest method over the period to maturity.

Management evaluates securities for other than temporary impairment on a quarterly basis, and more frequently when economic or market concerns warrant such evaluation. Impairment of securities occurs when the fair value of a security is less than its amortized cost. For debt securities, impairment is considered other-than-temporary and recognized in its entirety in net income if either (i) the Bank intends to sell the security or (ii) it is more likely than not that the Bank will be required to sell the security before recovery of its amortized cost basis. If, however, the Bank does not intend to sell the security and it is not more-than-likely that the Bank will be required to sell the security before recovery, management must determine what portion of the impairment is attributable to a credit loss, which occurs when the amortized cost of the security exceeds the present value of the cash flows expected to be collected from the security. If there is no credit loss, there is no other-than-temporary impairment. If there is a credit loss, other-than-temporary impairment exists, and the credit loss must be recognized in net income and the remaining portion of impairment must be recognized in other comprehensive income.

For equity securities, impairment is considered to be other-than-temporary based on the Bank's ability and intent to hold the investment until a recovery of fair value. Other-than-temporary impairment of an equity security results in a write-down that must be included in income.

*Loans*

Loans that management has the intent and the Bank has the ability to hold for the foreseeable future or until maturity or pay-off are reported at their outstanding principal adjusted for any charge-offs, the allowance for loan losses, and any deferred fees or costs.

Loan origination fees are deferred and direct origination costs are capitalized. The net amount is amortized as an adjustment of the loan yield over the contractual life of the related loans.



## Edgar Filing: EAGLE BANCORP INC - Form S-4

The accrual of interest on all segments of loans is discontinued at the time the loan is ninety days delinquent unless the loan is well collateralized and in process of collection. In all cases, loans for each segment are placed on nonaccrual or charged-off at an earlier date if collection of principal or interest is considered doubtful.

All interest accrued but not collected for loans that are placed on nonaccrual or charged-off is reversed against interest income. The interest on these loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

### *Loans Held for Sale*

Loans held for sale, which are composed of residential first mortgage loans, are reported at the lower of cost or fair value on an aggregate loan portfolio basis. Gains or losses realized on the sales of loans held for sale are accrued when the loan is booked. Net unrealized losses, if any, are recognized through a market adjustment by charges to operations. The mortgage repurchase reserve is provisioned at a rate of five basis points of total mortgage loan originations for the period.

**VIRGINIA HERITAGE BANK AND SUBSIDIARY**

**Notes to Consolidated Financial Statements**  
**At December 31, 2013 and 2012 and for the Years Ended December 31, 2013 and 2012**

*Allowance for Loan Losses*

The Bank has a credit risk management strategy that includes a combination of exposure limits significantly below legal lending limits and comprehensive underwriting, documentation and collection standards. The strategy also emphasizes diversification on an industry and customer level, regular credit examinations and management reviews of large credit exposures. Even with this lending strategy, loan losses are inherent in our portfolio. The allowance for loan losses is established as losses are estimated through a provision for loan losses charged to operations. Loan losses are charged against the allowance when management believes the loan balance is uncollectible. Subsequent recoveries, if any, are credited to the allowance. The Bank's charge-off policy on all loan segments, with the exception of the sales finance portfolio, is to charge-off the appropriate principal balance to the allowance for loan losses when specific losses exist within the loan portfolio. Collection efforts will continue even though the value of the asset has been partially or fully reduced. A consumer loan from the sales finance portfolio is subject to repossession after fifty-five days. The automobile is sold at auction and the remaining balance is charged-off.

The allowance for loan losses is evaluated on a quarterly basis by management and is approved by the Audit Committee. The allowance is based upon management's periodic review of the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

During these evaluations, particular characteristics associated with a segment of the loan portfolio are also considered. These characteristics are detailed below:

- Commercial loans not secured by real estate carry risks associated with the successful operation of a business, and the repayments of these loans depend on the profitability and cash flows of the business. Additional risk relates to the value of the collateral where depreciation occurs and the valuation is less precise.
- Loans secured by commercial real estate also carry risks associated with the success of the business and the ability to generate a positive cash flow sufficient to service debts. Real estate security diminishes risks only to the extent that a market exists for the subject collateral.
- Consumer loans carry risks associated with the continued credit-worthiness of the borrower and the value of the collateral, such as automobiles which may depreciate more rapidly than other assets. In addition, these loans may be unsecured. Consumer loans are more likely than real estate loans to be immediately affected in an adverse manner by job loss, divorce, illness or personal bankruptcy. Consumer loans are further segmented into credit card lines and all other consumer loans.

- Real estate secured construction loans carry risks that a project will not be completed as scheduled and budgeted and that the value of the collateral may, at any point, be less than the principal amount of the loan. Additional risks may occur if the general contractor, who may not be a loan customer, is unable to finish the project as planned due to financial pressures unrelated to the project.
- Residential real estate loans carry risks associated with the continued credit-worthiness of the borrower and changes in the value of the collateral.

The allowance consists of specific and general components. The specific component relates to loans that are considered impaired. A loan is considered impaired when, based on current information and events, it is probable that the Bank will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan-by-loan basis for commercial loans by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral dependent. Large groups of smaller-balance

**VIRGINIA HERITAGE BANK AND SUBSIDIARY**

**Notes to Consolidated Financial Statements**

**At December 31, 2013 and 2012 and for the Years Ended December 31, 2013 and 2012**

homogeneous loans are collectively evaluated for impairment. Accordingly, the Bank does not separately identify consumer loans for impairment evaluations.

For loans considered impaired, an allowance is established when the discounted cash flows or the collateral value of the impaired loan is lower than the carrying value of that loan. A specific allowance may not be necessary if the discounted cash flows or the underlying collateral value is deemed sufficient by management to cover any estimated exposures.

The general component of the allowance covers non-impaired loans and is estimated for inherent losses within the remaining portfolio. As part of the quarterly analysis, management stratifies the loan portfolio into several segments: commercial, commercial real estate, construction & development, home equity, and other consumer loans. Management applies the historical loss experience which is compiled using data from the previous four quarters. However, due to the Bank's limited historical loss experience, management determines the average loss experience for comparable banks in the same market and applies this amount in its calculation of the general allowance. The historical loss experience for each segment is then weighted to adjust for outliers or other anomalies that may be present. Management then applies a series of qualitative factors to adjust the historical losses to arrive at a targeted reserve for the general component of the allowance for each loan segment. The qualitative factors can include a number of adjustments regarding the economic environment on a national basis as well as a regional or local basis. Additionally, the qualitative factors can include adjustments driven by changes in the Bank's loan underwriting; sophistication of the loan review process; changes in personnel; or isolated stress in a particular loan or industry segment. The Bank will begin using its own historical loss experience when there is sufficient data available.

***Troubled Debt Restructurings***

In situations where, for economic or legal reasons related to a borrower's financial condition, management may grant a concession to the borrower that it would not otherwise consider, the related loan is classified as a troubled debt restructuring (TDR). Management strives to identify borrowers in financial difficulty early and work with them to modify their loan to more affordable terms before their loan reaches nonaccrual status. These modified terms may include rate reductions, principal forgiveness, payment forbearance and other actions intended to minimize the economic loss and to avoid foreclosure or repossession of the collateral. In cases where borrowers are granted new terms that provide for a reduction of either interest or principal, management measures any impairment on the restructuring as noted above for impaired loans.

***Transfers of Financial Assets***

Transfers of financial assets are accounted for as sales, when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Bank—put presumptively beyond reach of the transferor and its creditors, even in bankruptcy or other receivership, (2) the transferee obtains the right (free of conditions that constrain it from taking advantage

of that right) to pledge or exchange the transferred assets, and (3) the Bank does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity or the ability to unilaterally cause the holder to return specific assets.

***Premises and Equipment***

Leasehold improvements, furniture, fixtures and equipment are stated at cost less accumulated depreciation and amortization. Depreciation and amortization expense are computed using the straight-line method over the shorter of the estimated useful life of each type of asset or remaining lease term.

***Foreclosed Properties***

Assets acquired through, or in lieu of, loan foreclosure are held for sale. They are initially recorded at the assets' fair market value at the date of foreclosure, less estimated selling costs thus establishing a new cost basis. Subsequent to foreclosure, valuations of the assets are periodically performed by management. Adjustments are made to the lower of the carrying amount or fair market value of the assets less selling costs. Revenue and expenses from operations and valuation changes are included in net expenses from foreclosed assets. At December 31, 2013 and 2012, the Bank had foreclosed assets in the amount of \$519,000 and \$479,000, respectively. These assets are held in the name of VHB Real Estate, LLC which is a wholly owned subsidiary of the Bank. See Note 1 for additional information.

**VIRGINIA HERITAGE BANK AND SUBSIDIARY**

**Notes to Consolidated Financial Statements**

**At December 31, 2013 and 2012 and for the Years Ended December 31, 2013 and 2012**

***Bank Owned Life Insurance***

The Bank has purchased life insurance policies on certain key employees. Bank owned life insurance is recorded at its cash surrender value. The Bank is the sole beneficiary of the insurance contracts.

***Income Taxes***

Deferred taxes are provided on a liability method whereby deferred tax assets are recognized for deductible temporary differences, operating loss carry forwards, and tax credit carry forwards. Deferred tax liabilities are recognized for taxable temporary differences. Temporary differences are the differences between the reported amounts of assets and liabilities and their tax bases. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax assets will not be realized. Deferred tax assets and liabilities are adjusted for the effects of changes in tax laws and rates on the date of enactment.

When tax returns are filed, it is highly certain that some positions taken would be sustained upon examination by the taxing authorities, while others are subject to uncertainty about the merits of the position taken or the amount of the position that would be ultimately sustained. The benefit of a tax position is recognized in the consolidated financial statements in the period during which, based on all available evidence, management believes it is more likely than not that the position will be sustained upon examination, including the resolution of appeals or litigation processes, if any. Tax positions taken are not offset or aggregated with other positions. Tax positions that meet the more-likely-than-not recognition threshold are measured as the largest amount of tax benefit that is more than 50 percent likely of being realized upon settlement with the applicable taxing authority. The portion of the benefits associated with tax positions taken that exceeds the amount measured as described above would be reflected as a liability for unrecognized tax benefits in the accompanying consolidated balance sheets along with any associated interest and penalties that would be payable to the taxing authorities upon examination. Interest and penalties associated with unrecognized tax benefits are classified as additional income taxes in the statements of income.

***Advertising and Marketing Costs***

The Bank follows the policy of charging the production costs of advertising and marketing to expense as incurred. For the years ended December 31, 2013 and 2012, total advertising and marketing costs were \$259,000 and \$298,000, respectively.

***Comprehensive Income***

Accounting principles generally require that recognized revenue, expenses, gains and losses be included in net income. Although certain changes in assets and liabilities, such as unrealized gains and losses on available for sale securities, are reported as a separate component of the equity section of the consolidated balance sheet, such items, along with net income, are components of comprehensive income.

***Net Income Per Common Share***

Net income per common share is computed based on the weighted-average number of shares of common stock outstanding during the year. Average stock options of 289,121 as of December 31, 2013 and 338,433 as of December 31, 2012 were excluded from the calculation of net income per common share because their effect was anti-dilutive.

***Stock Compensation Plan***

Stock compensation accounting guidance requires the measurement and recognition of compensation for all stock-based awards made to employees and directors, including stock options, based on estimated fair values. The Bank recognizes stock-based compensation in salaries and employee benefits in the consolidated statements of income on a straight-line basis over the vesting period.

The Bank uses the Black-Scholes option pricing model in order to value stock-based awards. The determination of the fair value of stock-based awards on the date of grant using an option pricing model is affected by the Bank's stock price as well as assumptions regarding a number of highly complex and subjective variables. These

**VIRGINIA HERITAGE BANK AND SUBSIDIARY**

**Notes to Consolidated Financial Statements**

**At December 31, 2013 and 2012 and for the Years Ended December 31, 2013 and 2012**

variables include, but are not limited to the expected life of the award, our estimated stock price volatility over the term of the award, dividend yield and actual and projected exercise behaviors. Although the fair value of stock-based awards is determined in accordance with accounting guidance, the assumptions used in calculating fair value of stock-based awards and the Black-Scholes option pricing model are highly subjective, and other reasonable assumptions could provide differing results. As a result, if factors change and the Bank uses different assumptions, stock-based compensation expense could be materially different in the future.

***Off-Balance Sheet Instruments***

In the ordinary course of business the Bank has entered into off-balance-sheet financial instruments consisting of commitments to extend credit, standby letters of credit, undisbursed construction loans and unused lines of credit. Such financial instruments are recorded in the financial statements when they are funded.

***Fair Values of Financial Instruments***

Fair value of financial instruments are estimated using relevant market information and other assumptions, as more fully disclosed in Note 16. Fair value estimates involve uncertainties and matters of significant judgment. Changes in assumptions or in market conditions could significantly affect the estimates.



**VIRGINIA HERITAGE BANK AND SUBSIDIARY**

**Notes to Consolidated Financial Statements**  
**At December 31, 2013 and 2012 and for the Years Ended December 31, 2013 and 2012**

***Recent Pronouncements***

In February 2013, the FASB issued ASU 2013-02, *Comprehensive Income (Topic 220): Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income*. The amendments in this ASU require an entity to present (either on the face of the statement where net income is presented or in the notes) the effects on the line items of net income of significant amounts reclassified out of accumulated other comprehensive income. In addition, the amendments require a cross-reference to other disclosures currently required for other reclassification items to be reclassified directly to net income in their entirety in the same reporting period. Companies should apply these amendments for fiscal years, and interim periods within those years, beginning on or after December 15, 2012. The Bank has included the required disclosures from ASU 2013-02 in the consolidated financial statements.

In July 2013, the FASB issued ASU 2013-11, *Income Taxes (Topic 740): Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists*. The amendments in this ASU provide guidance on the financial statement presentation of an unrecognized tax benefit when a net operating loss carryforward, similar tax loss, or tax credit carryforward exists. An unrecognized tax benefit, or a portion of an unrecognized tax benefit, should be presented in the consolidated financial statements as a reduction to a deferred tax asset for a net operating loss carryforward, a similar tax loss, or a tax credit carryforward, except as follows. To the extent a net operating loss carryforward, a similar tax loss, or a tax credit carryforward is not available at the reporting date under the tax law of the applicable jurisdiction to settle any additional income taxes that would result from the disallowance of a tax position or the tax law of the applicable jurisdiction does not require the entity to use, and the entity does not intend to use, the deferred tax asset for such purpose, the unrecognized tax benefit should be presented in the consolidated financial statements as a liability and should not be combined with deferred tax assets. The amendments in this ASU are effective for fiscal years, and interim periods within those years, beginning after December 15, 2013. Early adoption is permitted. The amendments should be applied prospectively to all unrecognized tax benefits that exist at the effective date. Retrospective application is permitted. The adoption of the new guidance did not have a material impact on the Bank's consolidated financial statements.

In January 2014, the FASB issued ASU 2014-01, *Investments - Equity Method and Joint Ventures (Topic 323): Accounting for Investments in Qualified Affordable Housing Projects* (a consensus of the FASB Emerging Issues Task Force). The amendments in this ASU permit reporting entities to make an accounting policy election to account for their investments in qualified affordable housing projects using the proportional amortization method if certain conditions are met. Under the proportional amortization method, an entity amortizes the initial cost of the investment in proportion to the tax credits and other tax benefits received and recognizes the net investment performance in the consolidated income statement as a component of income tax expense (benefit). The amendments in this ASU should be applied retrospectively to all periods presented. A reporting entity that uses the effective yield method to account for its investments in qualified affordable housing projects before the date of adoption may continue to apply the effective yield method for those preexisting investments. The amendments in this ASU are effective for public business entities for annual periods and interim reporting periods within those annual periods, beginning after December 15, 2014. Early adoption is permitted. The Bank is currently assessing the impact that ASU 2014-01 will have on its consolidated financial statements.

In January 2014, the FASB issued ASU 2014-04, *Receivables - Troubled Debt Restructurings by Creditors (Subtopic 310-40): Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure* (a consensus of the FASB Emerging Issues Task Force). The amendments in this ASU clarify that an in substance repossession or foreclosure occurs, and a creditor is considered to have received

physical possession of residential real estate property collateralizing a consumer mortgage loan, upon either (1) the creditor obtaining legal title to the residential real estate property upon completion of a foreclosure or (2) the borrower conveying all interest in the residential real estate property to the creditor to satisfy that loan through completion of a deed in lieu of foreclosure or through a similar legal agreement. Additionally, the amendments require interim and annual disclosure of both (1) the amount of foreclosed residential real estate property held by the creditor and (2) the recorded investment in consumer mortgage loans collateralized by residential real estate property that are in the process of foreclosure according to local requirements of the applicable jurisdiction. The amendments in this ASU are effective for public business entities for annual periods, and interim periods within those annual periods, beginning after December 15, 2014. The Bank is currently assessing the impact that ASU 2014-04 will have on its consolidated financial statements.

F-15

---

**VIRGINIA HERITAGE BANK AND SUBSIDIARY**
**Notes to Consolidated Financial Statements**  
**At December 31, 2013 and 2012 and for the Years Ended December 31, 2013 and 2012**
**Note 2. Securities**

The carrying amount of securities available for sale and their approximate fair values are summarized as follows (in thousands):

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
At December 31, 2013:				
U.S. Treasury notes	\$ 15,141	\$	(188)	\$ 14,953
U.S. Government agency securities	19,828	30	(681)	19,177
Municipal securities	26,761		(2,390)	24,371
Corporate securities	6,970		(240)	6,730
Mortgage-backed securities	64,478	52	(3,132)	61,398
SBA Loan Pool Certificate RMOF	201	4		205
Total	\$ 133,379	\$ 86	\$ (6,631)	\$ 126,834
At December 31, 2012:				
U.S. Treasury notes	\$ 43,065	\$ 18	\$	\$ 43,083
U.S. Government agency securities	23,528	86	(73)	23,541
Municipal securities	32,632	256	(300)	32,588
Corporate securities	8,563	18	(103)	8,478
Mortgage-backed securities	10,604	83	(49)	10,638
SBA Loan Pool Certificate RMOF	301			301
Total	\$ 118,693	\$ 461	\$ (525)	\$ 118,629

The scheduled maturities of securities available for sale at December 31, 2013 are as follows (in thousands):

Edgar Filing: EAGLE BANCORP INC - Form S-4

	Amortized Cost		Fair Value
Due from one to five years	\$ 17,707	\$	17,469
Due from five to ten years	11,986		11,380
Due over 10 years	39,007		36,382
Mortgage-backed securities	64,679		61,603
Total	\$ 133,379	\$	126,834

Actual principal repayments could differ from scheduled maturities due to callable options held by the issuer. Management expects a portion of the securities will be called or paid down by the issuer prior to their stated maturities.

## VIRGINIA HERITAGE BANK AND SUBSIDIARY

**Notes to Consolidated Financial Statements**  
**At December 31, 2013 and 2012 and for the Years Ended December 31, 2013 and 2012**

During the years ended December 31, 2013 and 2012, the Bank sold \$88.4 million and \$211.2 million, respectively in securities available for sale. The Bank recognized gross gains of \$620,000 and gross losses of \$63,000 for the year ended December 31, 2013. For the year ended December 31, 2012, the Bank recognized gross gains of \$2.2 million and gross losses of \$400,000.

At December 31, 2013 and 2012, securities with amortized costs of approximately \$52.6 million and \$45.6 million, respectively, and with estimated fair values of \$50.3 million and \$45.6 million, respectively, were pledged as collateral for the U.S. Bankruptcy Trustee deposit accounts and customer repurchase agreements.

Securities in an unrealized loss position at December 31, 2013 and 2012, by duration of the unrealized loss, are shown below (in thousands). The unrealized loss positions were directly related to interest rate movements as there is minimal credit risk exposure in these investments. All securities are investment grade or better and all losses are considered temporary. Management intends to hold these securities until recovery of value and it is more likely than not that the Bank will not be required to sell these securities before a recovery of unrealized losses. At December 31, 2013 and 2012, the Bank had 110 and 33 securities, respectively, in an unrealized loss position.

	2013			
	Less than 12 Months		12 Months or More	
	Fair Value	Gross Unrealized (Losses)	Fair Value	Gross Unrealized (Losses)
Obligations of U.S.				
U.S. Treasury notes	\$ 14,953	\$ (188)	\$	\$
U.S. Government agency securities	13,992	(391)	1,705	(290)
Municipal securities	12,167	(1,037)	12,204	(1,353)
Corporate securities	4,813	(56)	1,917	(184)
Mortgage-backed securities	53,489	(3,026)	2,637	(106)
Total temporarily impaired securities	\$ 99,414	\$ (4,698)	\$ 18,463	\$ (1,933)

	2012			
	Less than 12 Months		12 Months or More	
	Fair Value	Gross Unrealized (Losses)	Fair Value	Gross Unrealized (Losses)
Obligations of U.S.				
U.S. Government agency securities	\$ 10,832	\$ (73)	\$	\$
Municipal securities	16,879	(300)		
Corporate securities	4,331	(49)	1,446	(54)
Mortgage-backed securities	5,173	(49)		
Total temporarily impaired securities	\$ 37,215	\$ (471)	\$ 1,446	\$ (54)

## VIRGINIA HERITAGE BANK AND SUBSIDIARY

**Notes to Consolidated Financial Statements**  
**At December 31, 2013 and 2012 and for the Years Ended December 31, 2013 and 2012**

**Note 3. Loans**

The components of loans by segment are as follows (in thousands):

	2013	December 31,	2012
Commercial loans	\$ 52,032	\$	38,856
Commercial real estate loans	374,038		288,919
Construction and development loans	109,107		91,598
Residential real estate loans	71,631		63,966
Consumer and other loans	100,117		104,590
Total loans	706,925		587,929
Less:			
Allowance for loan losses	(9,790)		(8,262)
Deferred loan fees, net of origination costs	(1,038)		(383)
Loans, net	\$ 696,097	\$	579,284

At December 31, 2013 and 2012, overdraft demand deposits reclassified to loans totaled \$55,000 and \$182,000, respectively, and are included in the consumer and other loan category above.

F-18

---

## VIRGINIA HERITAGE BANK AND SUBSIDIARY

**Notes to Consolidated Financial Statements**  
**At December 31, 2013 and 2012 and for the Years Ended December 31, 2013 and 2012**

**Note 4. Allowance for Loan Losses**

## Edgar Filing: EAGLE BANCORP INC - Form S-4

The allocation of the allowance for loan losses by segments at December 31, 2013 and 2012 are as follows (in thousands):

	December 31, 2013							Total
	Commercial	Commercial Real Estate	Construction and Land Development	Residential Real Estate	Consumer	Unallocated		
Beginning balance	\$ 811	\$ 4,821	\$ 1,302	\$ 409	\$ 916	\$ 3	\$ 8,262	
Provision for loan losses	(352)	1,261	739	84	(113)	145	1,764	
Charge-offs		(157)			(208)		(365)	
Recoveries	7			6	116		129	
Ending balance	\$ 466	\$ 5,925	\$ 2,041	\$ 499	\$ 711	\$ 148	\$ 9,790	
<b>Ending balance:</b>								
Individually evaluated for impairment	\$	\$ 265	\$	\$ 134	\$	\$	\$ 399	
Collectively evaluated for impairment	466	5,660	2,041	365	711	148	9,391	
<b>Financing Receivables:</b>								
Ending balance	\$ 52,032	\$ 374,038	\$ 109,107	\$ 71,631	\$ 100,117		\$ 706,925	
Individually evaluated for impairment	40	1,539		612			2,191	
Collectively evaluated for impairment	51,992	372,499	109,107	71,019	100,117		704,734	
	December 31, 2012							Total
	Commercial	Commercial Real Estate	Construction and Land Development	Residential Real Estate	Consumer	Unallocated		
Beginning balance	\$ 919	\$ 3,277	\$ 1,021	\$ 481	\$ 421	\$ 3	\$ 6,122	
Provision for loan losses	885	1,544	452	(71)	600		3,410	
Charge-offs	(993)		(171)	(1)	(194)		(1,359)	
Recoveries					89		89	
Ending balance	\$ 811	\$ 4,821	\$ 1,302	\$ 409	\$ 916	\$ 3	\$ 8,262	
<b>Ending balance:</b>								
Individually evaluated for impairment	\$	\$ 161	\$	\$ 266	\$	\$	\$ 427	
Collectively evaluated for impairment	811	4,660	1,302	143	916	3	7,835	
<b>Financing Receivables:</b>								
Ending balance	\$ 38,856	\$ 288,919	\$ 91,598	\$ 63,966	\$ 104,590		\$ 587,929	
Individually evaluated for impairment	53	3,645	250	535			4,483	
Collectively evaluated for impairment	38,803	285,274	91,348	63,431	104,590		583,446	

## VIRGINIA HERITAGE BANK AND SUBSIDIARY

**Notes to Consolidated Financial Statements**  
**At December 31, 2013 and 2012 and for the Years Ended December 31, 2013 and 2012**

The following is a summary of information pertaining to impaired loans by class at December 31, 2013 and 2012 (in thousands):

	Recorded Investment	Unpaid Principal Balance	December 31, 2013		Average Recorded Investment	Interest Income Recognized
			Related Allowance			
<b>With no related allowance:</b>						
Commercial	\$ 40	\$ 43	\$	\$	47	\$ 3
<b>With an allowance recorded:</b>						
Commercial Real Estate						
Owner occupied	1,539	1,539	265		1,782	51
Residential						
Single family	101	101	3		237	
Equity lines	511	535	131		535	25
<b>Total</b>	<b>\$ 2,191</b>	<b>\$ 2,218</b>	<b>399</b>		<b>\$ 2,601</b>	<b>\$ 79</b>
	Recorded Investment	Unpaid Principal Balance	December 31, 2012		Average Recorded Investment	Interest Income Recognized
			Related Allowance			
<b>With no related allowance:</b>						
Commercial	\$ 53	\$ 53	\$	\$	57	\$ 4
Commercial Real Estate						
Owner occupied	1,283	1,283			1,286	9
Non-owner occupied	1,595	1,595			1,600	86
Construction						
Other	250	250			250	11
<b>With an allowance recorded:</b>						
Commercial Real Estate						
Non-owner occupied	767	767	161		769	20
Residential						
Equity lines	535	535	266		536	25
<b>Total</b>	<b>\$ 4,483</b>	<b>\$ 4,483</b>	<b>427</b>		<b>\$ 4,498</b>	<b>\$ 155</b>

## VIRGINIA HERITAGE BANK AND SUBSIDIARY

**Notes to Consolidated Financial Statements**  
**At December 31, 2013 and 2012 and for the Years Ended December 31, 2013 and 2012**

The following is a summary of the Bank's credit quality information by class at December 31, 2013 and 2012 (in thousands). The Bank does not risk weight the consumer loan portfolio. These loans are categorized by loans that are performing in accordance with their contractual terms versus those that are not.

INTERNAL RISK RATING GRADES	December 31, 2013				
	All Pass Categories	Special Mention	Substandard	Doubtful	Loss
Commercial	\$ 49,078	\$ 422	\$ 2,492	\$ 40	\$
Commercial Real Estate					
Owner occupied	116,919		3,340	299	
Non-owner occupied	247,873	2,074	3,533		
Construction					
Residential	63,675		1,473	242	
Other	43,717				
Residential					
Single family	38,034	3,075		101	
Equity lines	12,213		204	511	
Multifamily	17,493				
<b>Totals</b>	<b>\$ 589,002</b>	<b>\$ 5,571</b>	<b>\$ 11,042</b>	<b>\$ 1,193</b>	<b>\$</b>

	Performing	Nonperforming
Consumer Credit Exposure - By Payment Activity		
Credit cards/Overdraft lines of credit	\$ 55	\$
Consumer and other loans	100,062	

INTERNAL RISK RATING GRADES	December 31, 2013				
	All Pass Categories	Special Mention	Substandard	Doubtful	Loss
Commercial	\$ 34,387	\$	\$ 4,416	\$ 53	\$
Commercial Real Estate					
Owner occupied	109,893	2,100	1,283		
Non-owner occupied	171,147	2,134	1,595	767	
Construction					
Residential	42,331		3,662		
Other	45,605				
Residential					
Single family	32,279	424	250		
Equity lines	9,369		205	535	
Multifamily	20,904				
<b>Totals</b>	<b>\$ 465,915</b>	<b>\$ 4,658</b>	<b>\$ 11,411</b>	<b>\$ 1,355</b>	<b>\$</b>

	Performing	Nonperforming
Consumer Credit Exposure - By Payment Activity		



Credit cards/Overdraft lines of credit	\$	54	\$
Consumer and other loans		104,536	

F-21

---

**VIRGINIA HERITAGE BANK AND SUBSIDIARY**

**Notes to Consolidated Financial Statements**  
**At December 31, 2013 and 2012 and for the Years Ended December 31, 2013 and 2012**

The Bank assesses credit quality based on internal risk ratings of loans. Pass categories consist of Superior, Good, Average and Pass. Internal risk ratings are as follows:

**Superior:** Borrowers are generally major corporations, persons or business entities with virtually no credit risk due to the borrower's unquestioned financial strength, superior liquidity and asset quality, strong income, substantial net worth, and outstanding debt service coverage or loans fully secured by liquid collateral.

**Good:** Borrowers are well established entities with a proven track record, or individuals with substantial financial capacity. Borrowers will have excellent liquidity and strong debt service coverage, excellent balance sheet with minimal leverage, financial performance above industry peers, sophisticated management, systems and reporting, and access to capital markets, private placement financing or bank financing with very favorable terms. Borrowers pose a minor credit risk.

**Average:** Borrowers generally exhibit acceptable business credit and some negative operating trends, little excess liquidity and modest debt service coverage, moderately high balance sheet leverage, financial ratios slightly below industry peers, and management, systems, and reporting is generally good. Borrowers pose average credit risk.

**Pass:** Loan conditions require more frequent monitoring due to lack of stability in the secondary repayment source. Weaknesses in earnings or in the balance sheet are considered temporary. Any unfavorable factors are mitigated by structuring, collateral or administrative controls.

**Special Mention:** Borrowers currently posing a higher than normal risk that deserve management's close attention. Potential weaknesses may result in deterioration of the repayment ability of the borrower. Credits may exhibit one or a combination of the following characteristics: some degree of difficulty in servicing the debt, increased leverage, marginal profitability or interim losses indicative of a possible transition in financial condition, inadequate liquidity and declining operating trends, management weaknesses, or weak financial reporting.

**Substandard:** Relationships with unacceptable business credit, normal repayment in jeopardy, and necessitating a workout situation. Well defined weaknesses include: serious negative operating trends, insufficient debt service coverage, guarantors with limited resources, highly leveraged balance sheet, collateral shortfalls, management issues, and alternative financing is not evident.

**Doubtful:** Relationships display many of the same weaknesses of a substandard credit; however, the risk factors are more dominant. Full repayment is highly questionable and improbable, debt service coverage is insufficient, the balance sheet may be insolvent, the company may be in liquidation, and management is weak and uncooperative. Partial loss of principal is likely.

**Loss:** The assets have been determined to be uncollectible and of such little value that the continuance as a bankable asset is not warranted. Asset is to be charged off in the month the loss rating is assigned.

## VIRGINIA HERITAGE BANK AND SUBSIDIARY

**Notes to Consolidated Financial Statements**  
**At December 31, 2013 and 2012 and for the Years Ended December 31, 2013 and 2012**

The following is a summary of past due and nonaccrual loans by category at December 31, 2013 and 2012 (in thousands):

	December 31, 2013							
	30-59 Days Past Due	60-89 Days Past Due	90 Days or More Past Due	Total Past Due	Current	Total Loans	90 Days Past Due and Still Accruing	Nonaccrual Loans
Commercial	\$ 150	\$	\$	\$ 150	\$ 51,882	\$ 52,032	\$	\$ 40
Commercial Real Estate								
Owner occupied	299			\$ 299	120,259	120,558		299
Non-owner occupied				\$	253,480	253,480		
Construction								
Residential			242	\$ 242	65,148	65,390		242
Other				\$	43,717	43,717		
Residential								
Single family			101	\$ 101	41,109	41,210		101
Equity lines				\$	12,928	12,928		511
Multifamily				\$	17,493	17,493		
Consumer								
Credit cards				\$	55	55		
Other consumer	152	46	17	215	99,847	100,062	17	
Total	\$ 601	\$ 46	\$ 360	\$ 1,007	\$ 705,918	\$ 706,925	\$ 17	\$ 1,193

	December 31, 2012							
	30-59 Days Past Due	60-89 Days Past Due	90 Days or More Past Due	Total Past Due	Current	Total Loans	90 Days Past Due and Still Accruing	Nonaccrual Loans
Commercial	\$	\$ 32	\$	\$ 32	\$ 38,824	\$ 38,856	\$	\$ 53
Commercial Real Estate								
Owner occupied					113,276	113,276		
Non-owner occupied	671		539	1,210	174,433	175,643		767
Construction								
Residential	250			250	45,743	45,993		
Other					45,605	45,605		
Residential								
Single family	752	236		988	31,965	32,953		
Equity lines					10,109	10,109		535
Multifamily					20,904	20,904		
Consumer								
Credit cards					54	54		
Other consumer	322	95		417	104,119	104,536		
Total	\$ 1,995	\$ 363	\$ 539	\$ 2,897	\$ 585,032	\$ 587,929	\$	\$ 1,355

## VIRGINIA HERITAGE BANK AND SUBSIDIARY

**Notes to Consolidated Financial Statements**  
**At December 31, 2013 and 2012 and for the Years Ended December 31, 2013 and 2012**

The following is an analysis by class of troubled debt restructurings which were modified during the year ended December 31, 2013 and 2012 (dollars in thousands):

	Number of Contracts	December 31, 2013 Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment
<b>Troubled Debt Restructurings</b>			
Commercial Real Estate			
Owner occupied	1	\$ 730	\$ 299
<b>Total</b>	<b>1</b>	<b>\$ 730</b>	<b>\$ 299</b>

	Number of Contracts	December 31, 2012 Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment
<b>Troubled Debt Restructurings</b>			
Commercial Real Estate			
Owner occupied	1	\$ 1,290	\$ 1,283
Non-owner occupied	1	228	228
Construction			
Other	1	250	250
Residential			
Single family	1	299	299
<b>Total</b>	<b>4</b>	<b>\$ 2,067</b>	<b>\$ 2,060</b>

During the year ended December 31, 2013 and 2012, there were no troubled debt restructurings that subsequently defaulted. Total troubled debt restructurings at December 31, 2013 and 2012 totaled \$2.1 million and \$3.7 million, respectively.

## VIRGINIA HERITAGE BANK AND SUBSIDIARY

**Notes to Consolidated Financial Statements**  
**At December 31, 2013 and 2012 and for the Years Ended December 31, 2013 and 2012**

**Note 5. Premises and Equipment**

A summary of premises and equipment is as follows (in thousands):

	December 31,	
	2013	2012
Furniture, fixtures and equipment	\$ 3,226	\$ 2,993
Leasehold improvements	2,178	2,008
Total	5,404	5,001
Less accumulated depreciation and amortization	(3,543)	(2,950)
Premises and equipment, net	\$ 1,861	\$ 2,051

For the years ended December 31, 2013 and 2012, depreciation expense was \$594,000 and \$630,000, respectively.

The Bank leases all of its offices under operating leases. These leases have ten year terms. Rent expense for the year ended December 31, 2013 and 2012 was approximately \$1.3 million and \$1.1 million, respectively. At December 31, 2013, future minimum rental commitments under these non-cancelable leases are approximately as follows (in thousands):

Years Ending December 31,	Amount
2014	\$ 1,280
2015	1,337
2016	1,286
2017	987
2018	980
Thereafter	3,241
	\$ 9,111

**Note 6. Deposits**

The aggregate amount of time deposits, each with a minimum denomination of \$100,000, was approximately \$250.5 million and \$240.1 million at December 31, 2013 and 2012, respectively. At December 31, 2013, the scheduled maturities of time deposits are as follows (in thousands):

Edgar Filing: EAGLE BANCORP INC - Form S-4

2014	\$	214,982
2015		132,160
2016		34,337
2017		20,031
2018		13,243
	\$	414,753

Brokered deposits totaled \$118.7 million and \$95.0 million at December 31, 2013 and 2012, respectively.

## VIRGINIA HERITAGE BANK AND SUBSIDIARY

## Notes to Consolidated Financial Statements

At December 31, 2013 and 2012 and for the Years Ended December 31, 2013 and 2012

## Note 7. Other Borrowings

The Bank has unsecured lines of credit with correspondent banks totaling \$39.0 million available for overnight borrowing. At December 31, 2013 and 2012, the balance outstanding on these lines was \$10.0 million and \$13.0 million, respectively.

The Bank established a Borrower-In-Custody (BIC) arrangement with the Federal Reserve Bank of Richmond. The BIC program allows the Bank to pledge assets as collateral to secure advances from the discount window. The Bank pledged automobile loans as of December 31, 2013 and 2012 with a collateral value of approximately \$70.4 million and \$73.2 million, respectively. At December 31, 2013 and 2012, the Bank did not utilize this line.

Additional credit facilities are available to the Bank through its membership in the Federal Home Loan Bank of Atlanta. Based upon the Bank's credit standing and available collateral, which consists of certain investment securities and real estate secured loans, the Bank may borrow up to 20% of its total assets on a short term or long term basis subject to available collateral. The Bank has pledged real estate secured loans with a collateral value of approximately \$110.1 million at December 31, 2013. Federal Home Loan Bank advances as of December 31, 2013 and December 31, 2012 are summarized as follows (in thousands):

December 31, 2013			
Amount	Interest Rate	Maturity	
\$ 10,000	0.27%	April 18, 2014	
15,000	0.29%	May 29, 2014	
5,000	0.39%	April 15, 2015	
15,000	0.45%	December 14, 2015	
18,000	1.01%	December 27, 2016	
5,000	2.27%	May 9, 2018	
5,000	1.97%	September 17, 2018	
\$ 73,000			

December 31, 2012			
Amount	Interest Rate	Maturity	
\$ 5,000	1.90%	April 1, 2013	
10,000	0.28%	April 15, 2013	
3,000	3.84%	September 12, 2013	
10,000	0.32%	December 24, 2013	
5,000	2.27%	May 9, 2018	
\$ 33,000			

The Bank enters into repurchase agreements with customers that sweep funds from deposit accounts into investment accounts. These investment accounts are not federally insured and are treated as borrowings. These agreements require the Bank to pledge securities as collateral for these borrowings. At December 31, 2013 and 2012, the outstanding balance of such borrowings totaled \$1.1 million and \$1.6 million, respectively. At December 31, 2013, the Bank pledged securities with a carrying value of approximately \$2.7 million as collateral for these agreements.

F-26

---

**VIRGINIA HERITAGE BANK AND SUBSIDIARY**

**Notes to Consolidated Financial Statements**  
**At December 31, 2013 and 2012 and for the Years Ended December 31, 2013 and 2012**

**Note 8. Off-Balance Sheet Financial Instruments**

The Bank is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments are commitments to extend credit, unused lines of credit and standby letters of credit and may involve, to varying degrees, elements of credit risk in excess of the amount recognized in the consolidated balance sheet. The contract amounts of these instruments reflect the extent of involvement the Bank has in these financial instruments. The Bank uses the same credit policies for all off-balance sheet financial instruments as it does for on-balance-sheet instruments.

The Bank's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit is represented by the contractual amount of those instruments.

Commitments to extend credit, including lines of credit, are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since some of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Bank generally holds collateral supporting these commitments.

Standby letters of credit are conditional commitments issued by the Bank to guarantee the performance of a customer to a third party. These letters of credit are primarily issued to support third-party borrowing arrangements and generally have expiration dates within one year of issuance. A summary of the amounts of the Bank's financial instruments with off-balance-sheet risk are as follows (in thousands):

		December 31,	
	2013		2012
Undisbursed lines of credit and construction loans	\$	143,612	\$ 93,437
Commitments to extend credit	\$	68,441	\$ 213,629
Commercial and standby letters of credit	\$	9,662	\$ 8,054



The Bank maintains its cash accounts in several correspondent banks. The cash on deposit in those banks did not exceed the federally insured limits as of December 31, 2013 and 2012. The Federal Home Loan Bank balances of \$112,000 and \$118,000 at December 31, 2013 and 2012, respectively, are not federally insured. This credit risk is evaluated and monitored by the Bank through financial analysis of each institution.

## VIRGINIA HERITAGE BANK AND SUBSIDIARY

**Notes to Consolidated Financial Statements**  
**At December 31, 2013 and 2012 and for the Years Ended December 31, 2013 and 2012**

**Note 9. Income Taxes**

The Bank files income tax returns in the U.S. federal jurisdiction. With few exceptions, the Bank is no longer subject to U.S. federal income tax examinations by tax authorities for years prior to 2010.

The components of income tax expense are as follows (in thousands):

	2013	Years Ended December 31,	2012
Current	\$	3,582	\$ 4,037
Deferred		(764)	(412)
Income tax	\$	4,346	\$ 3,625

A reconciliation of income tax expense computed at the statutory federal income tax rate included in the Consolidated Statements of Income is as follows (in thousands):

	2013	Years Ended December 31,	2012
Tax at statutory federal rate	\$	4,538	\$ 3,832
Employee benefit expense		17	17
Tax-exempt interest income		(227)	(225)
Other		18	1
Income tax	\$	4,346	\$ 3,625

The significant components of net deferred tax assets and liabilities are summarized as follows (in thousands):

	2013	Years Ended December 31,	2012
Deferred tax assets			
Pre-opening expenses	\$	120	\$ 136

Edgar Filing: EAGLE BANCORP INC - Form S-4

Non-qualified stock option expense	92	95
Allowance for loan losses	3,244	2,667
Unrealized loss on securities AFS	2,245	22
Promotional expense for home equity loans	53	46
Other real estate owned	29	30
Net deferred origination fees	356	130
Mortgage repurchase reserve	172	131
Nonaccrual loan interest	9	
Deferred tax assets	6,320	3,257
Deferred tax liabilities		
Accumulated depreciation	450	391
Discount accretion	49	31
Deferred tax liabilities	499	422
Net deferred tax assets	\$ 5,821	\$ 2,835

F-28

## VIRGINIA HERITAGE BANK AND SUBSIDIARY

## Notes to Consolidated Financial Statements

At December 31, 2013 and 2012 and for the Years Ended December 31, 2013 and 2012

## Note 10. Stock Compensation Plan

The Bank's shareholders approved the 2010 Incentive Plan (the "Incentive Plan") on May 20, 2010, to replace the Stock Option Plan, previously approved on June 15, 2006 for 250,000 shares of common stock. The Bank's Incentive Plan reserves an additional 250,000 shares of common stock and may grant up to 25,000 options to each of its directors, officers and key employees of the Bank in any calendar year. Both incentive stock options and non-qualified stock options may be granted under the Plan. The exercise price of each option equals the market price of the Bank's stock on the date of grant and an option's maximum term is ten years.

The Stock Option Plan also provided for stock options to be granted to seed investors as a reward for the contribution of organizational funds which were at risk if the Bank's organization had not been successful. The stock options granted to seed investors were fully vested upon date of grant. All shares granted in 2006 related to seed investors. A summary of stock option transactions and options outstanding for both plans as of and for December 31, 2013 are as follows:

	Shares	Weighted Average Exercise Price	Weighted Average Contractual Term	Intrinsic Value (in thousands)
Outstanding at December 31, 2012	376,578	\$ 9.64		
Granted	77,250	14.91		
Exercised	(14,092)	(9.96)		
Forfeited	(8,625)	(10.65)		
Outstanding at December 31, 2013	431,111	\$ 11.83	6.07 years	\$ 3,186
Options exercisable at end of year	298,203	\$ 9.70	6.26 years	\$ 2,964

The fair value of each option grant is estimated on the date of grant using the Black-Scholes option-pricing model with the following weighted average assumptions:

	2013	Years Ended December 31,	2012
Weighted-average risk-free interest rate	0.81%		0.84%
Dividend yield	0.00%		0.00%
Estimated stock price volatility	17.50%		17.50%
Expected life	7 years		5 years
Per share weighted-average grant-date fair value of options issued during the period	\$ 3.08	\$	1.66

## Edgar Filing: EAGLE BANCORP INC - Form S-4

The Bank recognized compensation expense of \$105,000 and \$76,000 in 2013 and 2012, respectively relating to employee and director stock options. The unrecognized compensation expense remaining at December 31, 2013 is \$300,000, which will be recognized over an average remaining period of approximately 3.5 years.

## VIRGINIA HERITAGE BANK AND SUBSIDIARY

**Notes to Consolidated Financial Statements**  
**At December 31, 2013 and 2012 and for the Years Ended December 31, 2013 and 2012**

**Note 11. Related Party Transactions**

In the ordinary course of business, the Bank has granted loans to its principal officers and directors and their affiliates. These related-party transactions are summarized as follows (in thousands):

		Years Ended December 31,		
		2013		2012
Loan balances at the beginning of the period	\$	3,193	\$	3,314
New loans or advances		1,179		465
Principal repayments		(862)		(586)
Loan balances at the end of the period	\$	3,510	\$	3,193

Deposits of principal officers and directors and their affiliates totaled \$3.3 million and \$3.7 million as of December 31, 2013 and 2012, respectively.

**Note 12. Retirement Plan**

The Bank established a 401(k) retirement plan (the Plan) to which eligible employees may contribute a percentage of their salaries. Currently, the Bank makes matching contributions to the Plan each payroll period at an amount equal to 100% of the first 3% and 50% of the next 2% contributed by the employees not exceeding maximum allowances. The Bank recognized compensation expense related to the Plan of \$355,000 and \$323,000 for the years ended December 31, 2013 and 2012, respectively.

**Note 13. Dividends**

We may pay cash dividends out of legally available funds as and when determined by our Board of Directors after consideration of our earnings, general economic conditions, our financial condition and other factors as may be appropriate in determining dividend policy. To date, we have not paid any cash dividends on common stock. At present, we intend to retain current and future earnings to support our long-term growth. Holders of our common stock are entitled to receive and share equally in any dividends declared by our Board of Directors. The Bank is required to pay dividends on the preferred stock issued under the Small Business Lending Fund program.

**Note 14. Regulatory Matters**

The Bank is subject to various regulatory capital requirements administered by the banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Bank's consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank's assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum amounts and percents (set forth in the table below) of total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier I capital (as defined) to average assets (as defined). Management believes, as of December 31, 2013 and 2012, that the Bank meets all capital adequacy requirements to which it is subject.

As of December 31, 2013, the most recent notification from the Federal Reserve Bank categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized the Bank must maintain minimum total risk-based, Tier I risk-based, and Tier I leverage percents as set forth in the table. There are no conditions or events since that notification that management believes have changed the Bank's category. The Bank's actual capital amounts and percentages are also presented in the following table (in thousands):

## VIRGINIA HERITAGE BANK AND SUBSIDIARY

**Notes to Consolidated Financial Statements**  
**At December 31, 2013 and 2012 and for the Years Ended December 31, 2013 and 2012**

	Actual		Minimum Capital Requirement		Minimum To Be Well Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
<b>As of December 31, 2013:</b>						
Total Capital (to Risk Weighted Assets)	\$ 109,768	14.86%	\$ 59,106	8.00%	\$ 73,882	10.00%
Tier 1 Capital (to Risk Weighted Assets)	\$ 100,526	13.61%	\$ 29,553	4.00%	\$ 44,329	6.00%
Tier 1 Capital (to Average Assets)	\$ 100,526	11.72%	\$ 34,307	4.00%	\$ 42,884	5.00%
<b>As of December 31, 2012:</b>						
Total Capital (to Risk Weighted Assets)	\$ 77,383	12.06%	\$ 51,332	8.00%	\$ 64,165	10.00%
Tier 1 Capital (to Risk Weighted Assets)	\$ 69,359	10.81%	\$ 25,666	4.00%	\$ 38,499	6.00%
Tier 1 Capital (to Average Assets)	\$ 69,359	9.28%	\$ 29,911	4.00%	\$ 37,388	5.00%

**Note 15. Legal Contingencies**

The prior year's consolidated financial statements (for the year ended December 31, 2012) included a legal contingency disclosure regarding a claim brought against the Bank by a Bankruptcy Trustee in the United States Bankruptcy Court for the Eastern District of Virginia. The Trustee was seeking to require the Bank to return \$4.7 million of loans that had been fully repaid by the Borrower in 2008. The loans had been collateralized by life insurance policies which the Bank had later learned were fraudulent. The Trustee claimed that these fraudulent loans were part of a massive fraudulent scheme by the Borrower involving numerous other banks. The Trustee claimed the Bank was required to return the repaid loan proceeds to the Bankruptcy Estate to be shared among all the bank victims. The Bank vigorously defended against the Trustee's claim, and as a result, the Trustee was ultimately willing to settle the \$4.7 million claim for \$1.0 million (\$36,000 of which was paid by the Bank's insurance carrier). The Settlement Agreement reiterated that the Bank did not agree that it had any responsibility to return any funds to the Trustee, but that it was settling the matter to avoid the vagaries and risks of litigation. The Bank received a \$49,000 recovery in 2013 from the Trustee representing pro-rata distribution of proceeds to creditors included in the Bankruptcy filing. The expense and recovery of this settlement is included in noninterest expense on the Consolidated Statements of Income.

F-31

## VIRGINIA HERITAGE BANK AND SUBSIDIARY

**Notes to Consolidated Financial Statements**  
**At December 31, 2013 and 2012 and for the Years Ended December 31, 2013 and 2012**

**Note 16. Fair Value of Financial Instruments**



The fair value of a financial instrument is the current amount that would be exchanged between willing parties, other than in a forced liquidation. Fair value is best determined based upon quoted market prices. However, in many instances, there are no quoted market prices for the Bank's various financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument. Accounting standards exclude certain financial instruments and all nonfinancial instruments from its disclosure requirements. Accordingly, the aggregate fair value amounts presented may not necessarily represent the underlying fair value of our Bank.

The accounting standards clarify that fair value of certain assets and liabilities is an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants.

Additional guidance was issued to clarify the application of fair value measurements in a market that is not active and to provide key considerations in determining the fair value of a financial asset when the market for that financial asset is not active.

Accounting standards specify a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect our market assumptions. The three levels of the fair value hierarchy based on these two types of inputs are as follows:

- Level 1 - inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.
- Level 2 - inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.
- Level 3 - inputs to the valuation methodology are unobservable and significant to the fair value measurement.

Following is a description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy:

**Securities available for sale:**

Securities available for sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted market prices, when available (Level 1). If quoted market prices are not available, fair values are measured utilizing independent valuation techniques of identical or similar securities for which significant assumptions are derived primarily from or corroborated by observable market data. Third party vendors compile prices from various sources and may determine the fair value of identical or similar securities by using pricing models that consider observable market data (Level 2).



## VIRGINIA HERITAGE BANK AND SUBSIDIARY

**Notes to Consolidated Financial Statements**  
**At December 31, 2013 and 2012 and for the Years Ended December 31, 2013 and 2012**

The following table presents the balances of assets and liabilities measured at fair value on a recurring basis as of December 31, 2013 and 2012 (in thousands). There have been no changes in the methodologies used at December 31, 2013 and 2012.

Description	Fair Value Measurements at December 31, 2013 Using (in thousands)			
	Balance as of December 31, 2013	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Assets:</b>				
U.S. Treasury notes	\$ 14,953	\$	\$ 14,953	\$
U.S. Government agency securities	19,177		19,177	
Municipal securities	24,371		24,371	
Corporate securities	6,730		6,730	
Mortgage-backed securities	61,398		61,398	
SBA Loan Pool Certificate RMOF	205		205	

Description	Fair Value Measurements at December 31, 2012 Using (in thousands)			
	Balance as of December 31, 2012	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Assets:</b>				
U.S. Treasury notes	\$ 43,083	\$	\$ 43,083	\$
U.S. Government agency securities	23,541		23,541	
Municipal securities	32,588		32,588	
Corporate securities	8,478		8,478	
Mortgage-backed securities	10,638		10,638	
SBA Loan Pool Certificate RMOF	301		301	

Certain assets are measured at fair value on a nonrecurring basis in accordance with GAAP. Adjustments to the fair value of these assets usually result from the application of lower-of-cost-or-market accounting or write-downs of individual assets.

The following describes the valuation techniques used to measure certain assets recorded at fair value on a nonrecurring basis in the consolidated financial statements.

**Loans Held for Sale:**

Loans held for sale are carried at the lower of cost or market value on an individual loan basis. These loans currently consist of one-to-four family residential loans originated for sale in the secondary market. Fair value is based on the price secondary markets are currently offering for similar loans using observable market data which is not materially different than cost due to the short duration between origination and sale (Level 2). As such, the Bank records any fair value adjustments on a nonrecurring basis. No nonrecurring fair value adjustments were recorded on loans held for sale during the years ended December 31, 2013 and 2012. Gains and losses on sale of loans are recorded on the Consolidated Statements of Income.

**Impaired Loans:**

Loans are designated as impaired when, in the judgment of management based on current information and events, it is probable that all amounts due according to the contractual terms of the loan agreement will not be collected. The measurement of loss associated with impaired loans can be based on either the observable market price of the loan or the fair value of the collateral. Fair value is measured based on the value of the collateral securing

## VIRGINIA HERITAGE BANK AND SUBSIDIARY

## Notes to Consolidated Financial Statements

At December 31, 2013 and 2012 and for the Years Ended December 31, 2013 and 2012

the loans. Collateral may be in the form of real estate or business assets, including equipment, inventory, and accounts receivable. The vast majority of the collateral is real estate. The value of real estate collateral is determined utilizing a market valuation approach based on an appraisal conducted by an independent, licensed external appraiser using observable market data (Level 2). However, if the collateral is a house or building in the process of construction or if an appraisal of the real estate property is over a year old, then the fair value is considered Level 3. The value of business equipment is based upon an outside appraisal if deemed significant, or the net book value on the applicable business financial statements if not considered significant using observable market data. Likewise, values for inventory and accounts receivable collateral are based on financial statement balances or aging reports (Level 3). Impaired loans allocated to the Allowance for Loan Losses are measured at fair value on a nonrecurring basis. Any fair value adjustments are recorded in the period incurred as provision for loan losses on the Consolidated Statements of Income.

**Other Real Estate Owned:**

Other real estate owned ( OREO ) is measured at fair value using a market valuation approach based on an appraisal conducted by an independent, licensed appraiser outside the Bank using observable market data (Level 2). However, if an appraisal of the real estate property is over a year old, then the fair value is considered to be Level 3.

The following table summarizes our assets that were measured at fair value on a nonrecurring basis as of December 31, 2013 and 2012 (in thousands).

Description	Balance as of December 31, 2013	Fair Value Measurements at December 31, 2013 Using (in thousands)		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Assets:</b>				
Loans Held for Sale	\$ 10,730	\$	\$ 10,730	\$
Impaired Loans	1,792			1,792
Other Real Estate Owned	519			519

Description	Balance as of December 31, 2012	Fair Value Measurements at December 31, 2012 Using (in thousands)		
		Quoted Prices in Active Markets for Identical	Significant Other Observable	Significant Unobservable

Edgar Filing: EAGLE BANCORP INC - Form S-4

Description	Balance as of December 31, 2012	Assets (Level 1)	Inputs (Level 2)	Inputs (Level 3)
<b>Assets:</b>				
Loans Held for Sale	\$ 48,136	\$	\$ 48,136	\$
Impaired Loans	875			875
Other Real Estate Owned	479			479

F-34

## VIRGINIA HERITAGE BANK AND SUBSIDIARY

**Notes to Consolidated Financial Statements**  
**At December 31, 2013 and 2012 and for the Years Ended December 31, 2013 and 2012**

The following table displays quantitative information about Level 3 Fair Value Measurements for December 31, 2013 and 2012 (in thousands):

<b>Quantitative information about Level 3 Fair Value Measurements at December 31, 2013</b>					
(in thousands)					
	Fair Value		Valuation Technique(s)	Unobservable input	Range
<b>Assets</b>					
Impaired loans	\$ 1,792		Discounted appraised value	Selling cost	5% - 10%
Other real estate owned	519		Discounted appraised value	Selling cost	5% - 10%

<b>Quantitative information about Level 3 Fair Value Measurements at December 31, 2012</b>					
(in thousands)					
	Fair Value		Valuation Technique(s)	Unobservable input	Range
<b>Assets</b>					
Impaired loans	\$ 719		Discounted appraised value	Selling cost	5% - 10%
	156		Discounted tax assessed value	Selling cost	5% - 10%
Other real estate owned	479		Discounted appraised value	Selling cost	5% - 10%

The fair value of a financial instrument is the current amount that would be exchanged between willing parties, other than in a forced liquidation. Fair value is best determined based upon quoted market prices. However, in many instances, there are no quoted market prices for the Bank's various financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the aggregate fair value amounts presented may not be realized in an immediate settlement of the instrument or may not necessarily represent the underlying fair value of the Bank. The following methods and assumptions were used by the Bank in estimating fair values of financial instruments:

**Cash and Cash Equivalents.** The carrying amounts of cash and cash equivalents approximate their fair values.

**Interest Bearing Deposits in Banks.** The carrying amounts of interest bearing deposits maturing within ninety days approximate their fair values.

**Available for sale securities.** Fair values for securities are based on quoted market prices, where available. If quoted market prices are not available, fair values are based on quoted market prices of comparable instruments or third party pricing models.

**Loans.** For variable-rate loans that reprice frequently and have no significant change in credit risk, fair values are based on carrying values. Fair values for fixed-rate loans are estimated using discounted cash flow analyses, applying interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. See above for valuation of impaired loans.

**Loans Held for Sale.** The fair value of loans held for sale is based on outstanding commitments from investors.

**Federal Home Loan Bank Stock and Federal Reserve Bank Stock.** Fair value of the Bank's investment in Federal Home Loan Bank stock and Federal Reserve Bank stock is based on its redemption value.

**Bank Owned Life Insurance.** Bank owned life insurance represents insurance policies on certain key employees. The cash value of the policies is estimated using information provided by the insurance carrier. These policies are carried at their cash value, which approximate their fair values.

**Deposits.** The fair values disclosed for demand, NOW, money-market and savings deposits are, by definition, equal to the amount payable on demand at the reporting date (that is, their carrying amounts). Fair values for fixed-rate time deposits are estimated using a discounted cash flow calculation that applies interest rates



## VIRGINIA HERITAGE BANK AND SUBSIDIARY

**Notes to Consolidated Financial Statements**  
**At December 31, 2013 and 2012 and for the Years Ended December 31, 2013 and 2012**

currently being offered on time deposits to a schedule of aggregated expected monthly maturities on time deposits.

**Federal Home Loan Bank Advances.** Fair values are estimated using discounted cash flow analysis based on the Bank's current incremental borrowing rates for similar types of borrowing arrangements.

**Other Borrowings.** The carrying amounts of borrowings under retail customer repurchase agreements and federal funds purchased approximate fair value.

**Accrued Interest.** The carrying amounts of accrued interest approximate their fair value.

**Off-Balance-Sheet Financial Instruments.** Fair values for off-balance-sheet lending commitments are based on fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties' credit standing. The fair values of these instruments were deemed immaterial at December 31, 2013 and 2012.

The estimated fair values of the Bank's financial instruments at December 31, 2013 and 2012 are as follows (in thousands):

	Carrying Amount	Fair Value Measurements at December 31, 2013 Using (in thousands)		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Financial assets:</b>				
Cash and cash equivalents	\$ 24,855	\$ 24,855	\$	\$
Securities available for sale	126,834		126,834	
Loans	696,097		689,646	
Loans held for sale	10,730		10,730	
Federal Home Loan Bank stock	4,223		4,223	
Federal Reserve Bank stock	2,417		2,417	
Accrued interest receivable	2,379		2,379	
Bank owned life insurance	15,408		15,408	
<b>Financial liabilities:</b>				

Edgar Filing: EAGLE BANCORP INC - Form S-4

Deposits	711,400	711,803
Federal funds purchased	10,000	10,000
FHLB advances	73,000	74,131
Securities sold under agreements to repurchase	1,067	1,067
Accrued interest payable	201	201

Fair Value Measurements at December 31, 2012 Using  
(in thousands)

	Carrying Amount	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Financial assets:</b>				
Cash and cash equivalents	\$ 12,761	\$ 12,761	\$	\$
Securities available for sale	118,629		118,629	
Loans	579,284		576,661	
Loans held for sale	48,136		48,136	
Federal Home Loan Bank stock	2,352		2,352	
Federal Reserve Bank stock	1,751		1,751	
Accrued interest receivable	2,368		2,368	
Bank owned life insurance	5,178		5,178	
<b>Financial liabilities:</b>				
Deposits	660,138		660,835	
Federal funds purchased	13,000		13,000	
FHLB advances	33,000		34,016	
Securities sold under agreements to repurchase	1,600		1,600	
Accrued interest payable	227		227	

## VIRGINIA HERITAGE BANK AND SUBSIDIARY

**Notes to Consolidated Financial Statements**  
**At December 31, 2013 and 2012 and for the Years Ended December 31, 2013 and 2012**

**Note 17. Business Segments**

The Bank operates three principal business segments: Retail Banking, Mortgage Banking and Indirect Lending. Revenues from Retail Banking operations consist primarily of interest earned on loans and investment securities and service charges on deposit accounts. Mortgage Banking operating revenues consist principally of gains on sales of loans in the secondary market, loan origination fee income and interest earned on mortgage loans held for sale. Revenues from Indirect Lending consist primarily of interest earned on automobile retail installment sales contracts. Operating expenses for the Mortgage Banking and Indirect Lending segments consist largely of direct expenses only while the majority of the Bank's operating expenses and income tax expense is shown in the Retail Banking segment (in thousands).

	Year Ended December 31, 2013			
	Retail Banking	Mortgage Banking	Indirect Lending	Combined
<b>Revenues:</b>				
Interest income	\$ 30,823	\$ 925	\$ 2,189	\$ 33,937
Gains on sales of loans	557	7,362		7,919
Other noninterest income	1,911	742	104	2,757
Total operating income	33,291	9,029	2,293	44,613
<b>Expenses:</b>				
Provision for loan losses	1,727		37	1,764
Interest expense	4,457	159	624	5,240
Salaries and employee benefits	9,103	4,684	490	14,277
Other noninterest expenses	7,211	2,507	268	9,986
Total operating expenses	22,498	7,350	1,419	31,267
Income before income tax expense	10,793	1,679	874	13,346
Income tax expense	4,346			4,346
Net income	\$ 6,447	\$ 1,679	\$ 874	\$ 9,000
Total assets	\$ 779,937	\$ 15,985	\$ 98,919	\$ 894,841
Capital expenditures	\$ 347	\$ 57	\$ 1	\$ 405

	Year Ended December 31, 2012			
	Retail Banking	Mortgage Banking	Indirect Lending	Combined
<b>Revenues:</b>				
Interest income	\$ 27,308	\$ 929	\$ 2,577	\$ 30,814
Gains on sales of loans	303	10,725		11,028

Edgar Filing: EAGLE BANCORP INC - Form S-4

Other noninterest income	2,440	1,044	129	3,613
Total operating income	30,051	12,698	2,706	45,455
<b>Expenses:</b>				
Provision for loan losses	3,063		347	3,410
Interest expense	5,122	218	807	6,147
Salaries and employee benefits	7,302	6,161	184	13,647
Other noninterest expenses	7,370	3,300	310	10,980
Total operating expenses	22,857	9,679	1,648	34,184
Income before income tax expense	7,194	3,019	1,058	11,271
Income tax expense	3,625			3,625
Net income	\$ 3,569	\$ 3,019	\$ 1,058	\$ 7,646
Total assets	\$ 624,475	\$ 52,104	\$ 104,994	\$ 781,573
Capital expenditures	\$ 689	\$ 75	\$ 1	\$ 765

F-37

## VIRGINIA HERITAGE BANK AND SUBSIDIARY

**Notes to Consolidated Financial Statements**  
**At December 31, 2013 and 2012 and for the Years Ended December 31, 2013 and 2012**

**Note 18. Reclassifications Out of Other Comprehensive Income**

The reclassifications out of other comprehensive income are as follows (in thousands):

Details about Other Comprehensive Components	Amounts Reclassified from Other Comprehensive Income December 31,		Affected Line Item in the Statement Where Net Income is Presented	
	2013	2012		
<i>Available for sale securities</i>				
Realized gain on sale of securities	\$	557	\$ 1,759	Gain on sale of securities available for sale
		189	598	Income tax expense
	\$	368	\$ 1,161	Net income

**Note. 19. Subsequent Events**

The Bank evaluates subsequent events that have occurred after the balance sheet date but before the consolidated financial statements are issued. There are two types of subsequent events: (1) recognized, or those that provide additional evidence about conditions that existed at the date of the balance sheet, including the estimates inherent in the process of preparing consolidated financial statements, and (2) non-recognized, or those that provide evidence about conditions that did not exist at the date of the balance sheet but arose after that date.

Based on the evaluation, the Bank did not identify any recognized or non-recognized subsequent events that would have required adjustment to or disclose in the consolidated financial statements as of March 21, 2014.

**INDEPENDENT AUDITOR'S REPORT**

To the Audit Committee of the Board of Directors

Virginia Heritage Bank

Tysons Corner, Virginia

**Report on the Financial Statements**

We have audited the accompanying financial statements of Virginia Heritage Bank which comprise the balance sheets as of December 31, 2012 and 2011, and the related statements of income, comprehensive income, changes in shareholder's equity and cash flows for the years then ended and the related notes to the financial statements.

**Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

**Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audit as of and for the year ended December 31, 2012 in accordance with auditing standards generally accepted in the United States of America. We conducted our audit as of and for the year ended December 31, 2011 in accordance with standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. These procedures include examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant

accounting estimates made by management, as well as evaluating the overall presentation of the financial statements

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Virginia Heritage Bank as of December 31, 2012 and 2011, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Winchester, Virginia

March 27, 2013

F-40

**VIRGINIA HERITAGE BANK**

**Balance Sheets**

**(Dollars in thousands, except per share data)**

	2012	December 31,	2011
<b>Assets</b>			
Cash and due from banks	\$ 12,761	\$	10,430
Securities available for sale, at fair value	118,629		98,821

Edgar Filing: EAGLE BANCORP INC - Form S-4

Loans, net of allowance for loan losses of \$8,262 and \$6,122, respectively	579,284	434,294
Loans held for sale	48,136	16,861
Premises and equipment, net	2,051	1,924
Accrued interest receivable	2,368	2,202
Federal Home Loan Bank stock, at cost	2,352	1,614
Federal Reserve Bank stock, at cost	1,751	1,749
Other real estate owned, net of valuation allowance of \$81 and \$122, respectively	479	820
Bank owned life insurance	5,178	3,762
Other assets	8,584	5,610
<b>Total assets</b>	<b>\$ 781,573</b>	<b>\$ 578,087</b>
<b>Liabilities and Stockholders Equity</b>		
<b>Liabilities:</b>		
Noninterest-bearing demand deposits	\$ 182,790	\$ 57,336
NOW, money-market and savings deposits	85,160	63,701
Time deposits	392,188	370,676
<b>Total deposits</b>	<b>660,138</b>	<b>491,713</b>
Federal funds purchased	13,000	
Federal Home Loan Bank advances	33,000	18,000
Securities sold under agreements to repurchase	1,600	1,750
Accrued expenses and other liabilities	4,518	4,148
<b>Total liabilities</b>	<b>712,256</b>	<b>515,611</b>
<b>Stockholders equity:</b>		
Preferred stock, Series A, \$4 par value, non-cumulative, \$1,000 per share liquidation preference, 15,300 shares issued and outstanding	61	61
Common stock, \$4 par value, 20,000,000 shares authorized, 4,333,209 shares issued and outstanding	17,333	17,333
Additional paid-in capital	41,038	40,962
Retained earnings	10,927	3,570
Accumulated other comprehensive (loss) income	(42)	550
<b>Total stockholders equity</b>	<b>69,317</b>	<b>62,476</b>
<b>Total liabilities and stockholders equity</b>	<b>\$ 781,573</b>	<b>\$ 578,087</b>

See Accompanying Notes to Financial Statements.



## VIRGINIA HERITAGE BANK

## Statements of Income

(Dollars in thousands, except per share data)

	Years Ended December 31,	
	2012	2011
Interest income:		
Interest and fees on loans	\$ 28,223	\$ 23,962
Investment securities	2,559	2,139
Interest on deposits in other banks	32	39
Total interest income	30,814	26,140
Interest expense:		
Interest on deposits	5,765	6,329
Interest on federal funds purchased	5	1
Interest on Federal Home Loan Bank advances	374	561
Interest on securities sold under agreements to repurchase	3	4
Total interest expense	6,147	6,895
Net interest income	24,667	19,245
Provision for loan losses	3,410	2,037
Net interest income after provision for loan losses	21,257	17,208
Noninterest income:		
Gain on sale of loans	11,028	5,264
Service charges on deposit accounts	72	76
Gain on sale of securities available for sale	1,759	706
Trading activity and fair value adjustments		14
Other income	1,782	1,081
Total noninterest income	14,641	7,141
Noninterest expenses:		
Salaries and employee benefits	13,647	9,986
Occupancy and equipment expense	2,248	1,875
Closing cost promotions	2,161	662
Bank franchise tax	613	425
FDIC deposit insurance assessments	394	360
Litigation settlement expense	964	
Other operating expenses	4,600	3,302
Total noninterest expenses	24,627	16,610
Income before income tax expense	11,271	7,739
Income tax expense	3,625	2,601
Net income	7,646	5,138
Dividend paid on preferred stock	289	77
Net income available to common stockholders	\$ 7,357	\$ 5,061

Edgar Filing: EAGLE BANCORP INC - Form S-4

Income per common share:

Basic	\$	1.70	\$	1.17
Diluted	\$	1.68	\$	1.17

Weighted average common shares outstanding:

Basic		4,333,209		4,333,209
Diluted		4,371,355		4,337,566

*See Accompanying Notes to Financial Statements.*

## VIRGINIA HERITAGE BANK

## Statements of Comprehensive Income

For the Years Ended December 31, 2012 and 2011  
(Dollars in thousands)

	Year Ended December 31, 2012	
Net income	\$	7,646
Other comprehensive loss, net of tax		
Unrealized gains on securities		
Net change in unrealized gain on investment securities, net of tax of \$292	569	
Reclassification adjustment for gains recognized in income, net of tax of \$(598)	(1,161)	
Total other comprehensive loss		(592)
Total comprehensive income	\$	7,054

	Year Ended December 31, 2011	
Net income	\$	5,138
Other comprehensive income, net of tax		
Unrealized gains on securities		
Net change in unrealized gain on investment securities, net of tax of \$580	1,125	
Reclassification adjustment for gains recognized in income, net of tax of \$(240)	(466)	
Total other comprehensive income		659
Total comprehensive income	\$	5,797

See Accompanying Notes to Financial Statements.

## VIRGINIA HERITAGE BANK

**Statements of Changes in Stockholders Equity**  
**For the Years Ended December 31, 2012 and 2011**  
(Dollars in thousands)

	Preferred Stock		Common Stock		Additional	Retained	Accumulated							
	Shares	Amount	Shares	Amount	Paid-in	Earnings	Other	Total						
					Capital	(Deficit)	Comprehensive							
							Income (Loss)							
<b>Balance at December 31, 2010</b>		\$	4,333,209	\$	17,333	\$	25,638	\$	(1,491)	\$	(109)	\$	41,371	
Net income							5,138						5,138	
Other comprehensive income								659					659	
Stock compensation expense						85							85	
Issuance of preferred stock - Series A	15,300	61				15,239							15,300	
Dividends on preferred stock - Series A								(77)					(77)	
<b>Balance at December 31, 2011</b>	15,300	\$	61	4,333,209	\$	17,333	\$	40,962	\$	3,570	\$	550	\$	62,476
Net income								7,646						7,646
Other comprehensive loss									(592)					(592)
Stock compensation expense						76								76
Dividends on preferred stock - Series A									(289)					(289)
<b>Balance at December 31, 2012</b>	15,300	\$	61	4,333,209	\$	17,333	\$	41,038	\$	10,927	\$	(42)	\$	69,317

See Accompanying Notes to Financial Statements.

## VIRGINIA HERITAGE BANK

## Statements of Cash Flows

(Dollars in thousands)

	Years Ended December 31,	
	2012	2011
Cash flows from operating activities:		
Net income	\$ 7,646	\$ 5,138
Reconciliation of net income to net cash (used in) provided by operating activities:		
Provision for loan losses	3,410	2,037
Change in valuation for foreclosed assets	(41)	(63)
Deferred income tax	(412)	(664)
Depreciation	630	566
Amortization and accretion on securities available for sale, net	1,296	567
Gain on sale of securities available for sale	(1,759)	(706)
Gain on sale of trading securities		(14)
Purchases of trading securities		(37,913)
Proceeds from sale of trading securities		37,927
Loss on sale of other real estate owned	247	25
Loss on sale of premises and equipment	3	
Cash surrender value on bank owned life insurance	(166)	(12)
Stock compensation expense	76	85
Proceeds from sales of loans held for sale	347,210	202,001
Loans originated for resale	(367,457)	(202,232)
Gain on sale of loans	(11,028)	(5,264)
Changes in assets and liabilities:		
Increase in accrued interest receivable	(166)	(820)
(Increase) decrease in other assets	(4,053)	382
Increase in other liabilities	370	2,358
Net cash (used in) provided by operating activities	(24,194)	3,398
Cash flows from investing activities:		
Net increase in loans	(148,560)	(74,280)
Proceeds from sale of other real estate owned	295	507
Purchases of premises and equipment	(765)	(1,411)
Net proceeds from sale of premises and equipment	5	
Net decrease in interest bearing deposits in other banks		5,000
Purchases of securities available for sale	(256,557)	(158,033)
Proceeds from repayments of securities available for sale	15,197	7,596
Proceeds from maturities and calls of securities available for sale	11,750	16,900
Proceeds from sale of securities available for sale	211,164	76,195
Purchase of bank owned life insurance	(1,250)	(3,750)
(Purchase) redemption of FHLB stock	(738)	91
Purchase of FRB stock	(2)	(681)
Net cash (used in) investing activities	(169,461)	(131,866)
Cash flows from financing activities:		
Net increase in demand, savings, interest-bearing checking and money market deposits	146,913	38,347
Net increase in time deposits	21,512	71,940
Net increase federal funds purchased	13,000	
Net increase (decrease) in FHLB advances	15,000	(7,000)

Edgar Filing: EAGLE BANCORP INC - Form S-4

Net decrease in securities sold under agreements to repurchase	(150)	(1,170)
Issuance of preferred stock		15,300
Dividends on preferred stock	(289)	(77)
Net cash provided by financing activities	195,986	117,340
Net (decrease) increase in cash and cash equivalents	2,331	(11,128)
Cash and cash equivalents at beginning of period	10,430	21,558
Cash and cash equivalents at end of period	\$ 12,761	\$ 10,430
Supplemental disclosure of cash flow information:		
Cash payments for interest	\$ 6,178	\$ 6,955
Cash payments for income taxes	\$ 4,846	\$ 2,030
Supplemental disclosure of noncash investing activities:		
Fair value adjustment on securities	\$ (898)	\$ 1,000
Loans transferred to other real estate owned	\$ 160	\$ 400

See Accompanying Notes to Financial Statements.

F-45

**VIRGINIA HERITAGE BANK**

**Notes to Financial Statements**

**At December 31, 2012 and 2011 and for the Years Ended December 31, 2012 and 2011**

**Note 1. Organization and Summary of Significant Accounting Policies**

**Organization**

Virginia Heritage Bank (the Bank) is a commercial bank chartered by the Commonwealth of Virginia. The Bank began operations on November 21, 2005. The Bank offers a variety of financial services to individual and corporate customers through its five full service banking branches located in Fairfax City, Fairfax, Prince William and Loudoun Counties, Virginia.

The Bank is a member of the Federal Reserve System and the Federal Deposit Insurance Corporation (FDIC). It is subject to the regulations of the Federal Reserve System and the Bureau of Financial Institutions of the State Corporation Commission of Virginia. Consequently, it undergoes periodic examinations by these regulatory authorities.

## Edgar Filing: EAGLE BANCORP INC - Form S-4

The Jumpstart Our Business Startups Act (the JOBS Act ) became effective in April 2012. The JOBS Act raised the threshold for requiring banks and bank holding companies to register with the Securities Exchange Commission to 2,000 shareholders of record and also increased the threshold under which banks and bank holding companies are permitted to deregister from the Securities Exchange Act of 1934 (the Exchange Act ) from 300 to 1,200 shareholders of record.

On June 5, 2012, the Board of Directors approved the filing of Form 15 with the Board of Governors of the Federal Reserve System to terminate the registration of its common stock under Section 12(g) of the Exchange Act. The deregistration became effective 90 days following the filing of the Bank's Form 15 on June 7, 2012.

The Bank expects to reduce its costs for legal, audit and other costs related to complying with the Exchange Act. The Bank remains committed to the highest quality of financial reporting and will leave in place its existing corporate governance structures, its internal and external audit processes, and its shareholder communication efforts. The Bank's common stock also continues to trade on the Over-the-Counter Bulletin Board under the same symbol (VGBK).

### *Significant Accounting Policies*

The following is a description of the significant accounting policies and practices followed by the Bank, which conform to accounting principles generally accepted in the United States of America and prevailing practices within the banking industry.

### *Use of Estimates*

In preparing financial statements in conformity with accounting principles generally accepted in the United States of America, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheets and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, the valuation of foreclosed assets, the valuation of deferred tax assets, the valuation of stock compensation benefits and the fair value of financial instruments.

### *Cash and Cash Equivalents*

For purposes of the statements of cash flows, cash and cash equivalents include cash, balances due from banks and federal funds sold. Generally, federal funds purchased and sold mature within ninety days.

The Bank is required under Federal Reserve Board regulations to maintain reserves, generally consisting of cash or noninterest-earning accounts, against its transaction deposit accounts. At December 31, 2012 and 2011, these required reserves were \$11.5 million and \$531,000, respectively.

### *Interest Bearing Deposits*

Interest bearing deposits held in banks mature within one year and are carried at cost.

F-46

---



**VIRGINIA HERITAGE BANK**

**Notes to Financial Statements**

**At December 31, 2012 and 2011 and for the Years Ended December 31, 2012 and 2011**

*Securities*

Securities may be classified as either trading, held to maturity or available for sale. Trading securities are held principally for resale and recorded at their fair values. Unrealized gains and losses on trading securities are included immediately in operations. Held to maturity securities are those which the Bank has the positive intent and ability to hold to maturity and are reported at amortized cost. Available for sale securities consist of securities not classified as trading securities nor as held to maturity securities. Unrealized holding gains and losses on available for sale securities are excluded from operations and reported in accumulated other comprehensive income (loss). Gains and losses on the sale of available for sale securities are recorded on the trade date and are determined using the specific identification method. Premiums and discounts on securities are recognized in interest income using the interest method over the period to maturity.

Management evaluates securities for other than temporary impairment on a quarterly basis, and more frequently when economic or market concerns warrant such evaluation. Impairment of securities occurs when the fair value of a security is less than its amortized cost. For debt securities, impairment is considered other-than-temporary and recognized in its entirety in net income if either (i) the Bank intends to sell the security or (ii) it is more likely than not that the Bank will be required to sell the security before recovery of its amortized cost basis. If, however, the Bank does not intend to sell the security and it is not more-than-likely that the Bank will be required to sell the security before recovery, management must determine what portion of the impairment is attributable to a credit loss, which occurs when the amortized cost of the security exceeds the present value of the cash flows expected to be collected from the security. If there is no credit loss, there is no other-than-temporary impairment. If there is a credit loss, other-than-temporary impairment exists, and the credit loss must be recognized in net income and the remaining portion of impairment must be recognized in other comprehensive income.

For equity securities, impairment is considered to be other-than-temporary based on the Bank's ability and intent to hold the investment until a recovery of fair value. Other-than-temporary impairment of an equity security results in a write-down that must be included in income.

*Loans*

Loans that management has the intent and the Bank has the ability to hold for the foreseeable future or until maturity or pay-off are reported at their outstanding principal adjusted for any charge-offs, the allowance for loan losses, and any deferred fees or costs.

Loan origination fees are deferred and direct origination costs are capitalized. The net amount is amortized as an adjustment of the loan yield over the contractual life of the related loans.

## Edgar Filing: EAGLE BANCORP INC - Form S-4

The accrual of interest on all segments of loans is discontinued at the time the loan is ninety days delinquent unless the loan is well collateralized and in process of collection. In all cases, loans for each segment are placed on nonaccrual or charged-off at an earlier date if collection of principal or interest is considered doubtful.

All interest accrued but not collected for loans that are placed on nonaccrual or charged-off is reversed against interest income. The interest on these loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

### *Loans Held for Sale*

Loans held for sale, which are composed of residential first mortgage loans, are reported at the lower of cost or fair value on an aggregate loan portfolio basis. Gains or losses realized on the sales of loans held for sale are accrued when the loan is booked. Net unrealized losses, if any, are recognized through a market adjustment by charges to operations. The mortgage repurchase reserve is provisioned at a rate of five basis points of total mortgage loan originations for the period.

**VIRGINIA HERITAGE BANK**

**Notes to Financial Statements**

**At December 31, 2012 and 2011 and for the Years Ended December 31, 2012 and 2011**

*Allowance for Loan Losses*

The Bank has a credit risk management strategy that includes a combination of exposure limits significantly below legal lending limits and comprehensive underwriting, documentation and collection standards. The strategy also emphasizes diversification on an industry and customer level, regular credit examinations and management reviews of large credit exposures. Even with this lending strategy, loan losses are inherent in our portfolio. The allowance for loan losses is established as losses are estimated through a provision for loan losses charged to operations. Loan losses are charged against the allowance when management believes the loan balance is uncollectible. Subsequent recoveries, if any, are credited to the allowance. The Bank's charge-off policy on all loan segments, with the exception of the sales finance portfolio, is to charge-off the appropriate principal balance to the allowance for loan losses when specific losses exist within the loan portfolio. Collection efforts will continue even though the value of the asset has been partially or fully reduced. A consumer loan from the sales finance portfolio is subject to repossession after fifty-five days. The automobile is sold at auction and the remaining balance is charged-off.

The allowance for loan losses is evaluated on a quarterly basis by management and is approved by the Audit Committee. The allowance is based upon management's periodic review of the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

During these evaluations, particular characteristics associated with a segment of the loan portfolio are also considered. These characteristics are detailed below:

- Commercial loans not secured by real estate carry risks associated with the successful operation of a business, and the repayments of these loans depend on the profitability and cash flows of the business. Additional risk relates to the value of the collateral where depreciation occurs and the valuation is less precise.
- Loans secured by commercial real estate also carry risks associated with the success of the business and the ability to generate a positive cash flow sufficient to service debts. Real estate security diminishes risks only to the extent that a market exists for the subject collateral.
- Consumer loans carry risks associated with the continued credit-worthiness of the borrower and the value of the collateral, such as automobiles which may depreciate more rapidly than other assets. In addition, these loans may be unsecured. Consumer loans are more likely than real estate loans to be immediately affected in an adverse manner by job loss, divorce, illness or personal bankruptcy. Consumer loans are further segmented into credit card lines and all other consumer loans.

- Real estate secured construction loans carry risks that a project will not be completed as scheduled and budgeted and that the value of the collateral may, at any point, be less than the principal amount of the loan. Additional risks may occur if the general contractor, who may not be a loan customer, is unable to finish the project as planned due to financial pressures unrelated to the project.
- Residential real estate loans carry risks associated with the continued credit-worthiness of the borrower and changes in the value of the collateral.

The allowance consists of specific and general components. The specific component relates to loans that are considered impaired. A loan is considered impaired when, based on current information and events, it is probable that the Bank will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan-by-loan basis for commercial loans by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral dependent. Large groups of smaller-balance

**VIRGINIA HERITAGE BANK**

**Notes to Financial Statements**

**At December 31, 2012 and 2011 and for the Years Ended December 31, 2012 and 2011**

homogeneous loans are collectively evaluated for impairment. Accordingly, the Bank does not separately identify consumer loans for impairment evaluations.

For loans considered impaired, an allowance is established when the discounted cash flows or the collateral value of the impaired loan is lower than the carrying value of that loan. A specific allowance may not be necessary if the discounted cash flows or the underlying collateral value is deemed sufficient by management to cover any estimated exposures.

The general component of the allowance covers non-impaired loans and is estimated for inherent losses within the remaining portfolio. As part of the quarterly analysis, management stratifies the loan portfolio into several segments: commercial, commercial real estate, construction & development, home equity, and other consumer loans. Management applies the historical loss experience which is compiled using data from the previous four quarters. However, due to the Bank's limited historical loss experience, management determines the average loss experience for comparable banks in the same market and applies this amount in its calculation of the general allowance. The historical loss experience for each segment is then weighted to adjust for outliers or other anomalies that may be present. Management then applies a series of qualitative factors to adjust the historical losses to arrive at a targeted reserve for the general component of the allowance for each loan segment. The qualitative factors can include a number of adjustments regarding the economic environment on a national basis as well as a regional or local basis. Additionally, the qualitative factors can include adjustments driven by changes in the Bank's loan underwriting; sophistication of the loan review process; changes in personnel; or isolated stress in a particular loan or industry segment. The Bank will begin using its own historical loss experience when there is sufficient data available.

***Troubled Debt Restructurings***

In situations where, for economic or legal reasons related to a borrower's financial condition, management may grant a concession to the borrower that it would not otherwise consider, the related loan is classified as a troubled debt restructuring (TDR). Management strives to identify borrowers in financial difficulty early and work with them to modify their loan to more affordable terms before their loan reaches nonaccrual status. These modified terms may include rate reductions, principal forgiveness, payment forbearance and other actions intended to minimize the economic loss and to avoid foreclosure or repossession of the collateral. In cases where borrowers are granted new terms that provide for a reduction of either interest or principal, management measures any impairment on the restructuring as noted above for impaired loans.

***Transfers of Financial Assets***

Transfers of financial assets are accounted for as sales, when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Bank—put presumptively beyond reach of the transferor and its

creditors, even in bankruptcy or other receivership, (2) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and (3) the Bank does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity or the ability to unilaterally cause the holder to return specific assets.

***Premises and Equipment***

Leasehold improvements, furniture, fixtures and equipment are stated at cost less accumulated depreciation and amortization. Depreciation and amortization expense are computed using the straight-line method over the shorter of the estimated useful life of each type of asset or remaining lease term.

***Foreclosed Properties***

Assets acquired through, or in lieu of, loan foreclosure are held for sale. They are initially recorded at the assets' fair market value at the date of foreclosure, less estimated selling costs thus establishing a new cost basis. Subsequent to foreclosure, valuations of the assets are periodically performed by management. Adjustments are made to the lower of the carrying amount or fair market value of the assets less selling costs. Revenue and expenses from operations and valuation changes are included in net expenses from foreclosed assets. At December 31, 2012 and 2011, the Bank had foreclosed assets in the amount of \$479,000 and \$820,000, respectively.

**VIRGINIA HERITAGE BANK**

**Notes to Financial Statements**

**At December 31, 2012 and 2011 and for the Years Ended December 31, 2012 and 2011**

***Bank Owned Life Insurance***

The Bank has purchased life insurance policies on certain key employees. Bank owned life insurance is recorded at its cash surrender value. The Bank is the sole beneficiary of the insurance contracts.

***Income Taxes***

Deferred taxes are provided on a liability method whereby deferred tax assets are recognized for deductible temporary differences, operating loss carry forwards, and tax credit carry forwards. Deferred tax liabilities are recognized for taxable temporary differences. Temporary differences are the differences between the reported amounts of assets and liabilities and their tax bases. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax assets will not be realized. Deferred tax assets and liabilities are adjusted for the effects of changes in tax laws and rates on the date of enactment.

When tax returns are filed, it is highly certain that some positions taken would be sustained upon examination by the taxing authorities, while others are subject to uncertainty about the merits of the position taken or the amount of the position that would be ultimately sustained. The benefit of a tax position is recognized in the financial statements in the period during which, based on all available evidence, management believes it is more likely than not that the position will be sustained upon examination, including the resolution of appeals or litigation processes, if any. Tax positions taken are not offset or aggregated with other positions. Tax positions that meet the more-likely-than-not recognition threshold are measured as the largest amount of tax benefit that is more than 50 percent likely of being realized upon settlement with the applicable taxing authority. The portion of the benefits associated with tax positions taken that exceeds the amount measured as described above would be reflected as a liability for unrecognized tax benefits in the accompanying balance sheets along with any associated interest and penalties that would be payable to the taxing authorities upon examination. Interest and penalties associated with unrecognized tax benefits are classified as additional income taxes in the statements of income.

***Advertising and Marketing Costs***

The Bank follows the policy of charging the production costs of advertising and marketing to expense as incurred. For the years ended December 31, 2012 and 2011, total advertising and marketing costs were \$298,000 and \$269,000, respectively.

***Comprehensive Income***

Accounting principles generally require that recognized revenue, expenses, gains and losses be included in net income. Although certain changes in assets and liabilities, such as unrealized gains and losses on available for sale securities, are reported as a separate component of the equity section of the balance sheet, such items, along with net income, are components of comprehensive income.

***Net Income Per Common Share***

Net income per common share is computed based on the weighted-average number of shares of common stock outstanding during the year. Average stock options of 338,433 as of December 31, 2012 and 303,721 as of December 31, 2011 were excluded from the calculation of net income per common share because their effect was anti-dilutive.

***Stock Compensation Plan***

Stock compensation accounting guidance requires the measurement and recognition of compensation for all stock-based awards made to employees and directors, including stock options, based on estimated fair values. The Bank recognizes stock-based compensation in salaries and employee benefits in the statements of income on a straight-line basis over the vesting period.

The Bank uses the Black-Scholes option pricing model in order to value stock-based awards. The determination of the fair value of stock-based awards on the date of grant using an option pricing model is affected by the Bank's stock price as well as assumptions regarding a number of highly complex and subjective variables. These variables include, but are not limited to the expected life of the award, our estimated stock price volatility over the term of the award, dividend yield and actual and projected exercise behaviors. Although the fair value of stock-based



**VIRGINIA HERITAGE BANK**

**Notes to Financial Statements**

**At December 31, 2012 and 2011 and for the Years Ended December 31, 2012 and 2011**

awards is determined in accordance with accounting guidance, the assumptions used in calculating fair value of stock-based awards and the Black-Scholes option pricing model are highly subjective, and other reasonable assumptions could provide differing results. As a result, if factors change and the Bank uses different assumptions, stock-based compensation expense could be materially different in the future.

***Off-Balance Sheet Instruments***

In the ordinary course of business the Bank has entered into off-balance-sheet financial instruments consisting of commitments to extend credit, standby letters of credit, undisbursed construction loans and unused lines of credit. Such financial instruments are recorded in the financial statements when they are funded.

***Fair Values of Financial Instruments***

Fair value of financial instruments are estimated using relevant market information and other assumptions, as more fully disclosed in Note 16. Fair value estimates involve uncertainties and matters of significant judgment. Changes in assumptions or in market conditions could significantly affect the estimates.

***Reclassifications***

Certain reclassifications have been made to prior period financial statements to conform to the current year presentation.

F-51

---

**VIRGINIA HERITAGE BANK**

**Notes to Financial Statements**

## Edgar Filing: EAGLE BANCORP INC - Form S-4

At December 31, 2012 and 2011 and for the Years Ended December 31, 2012 and 2011

### *Recent Pronouncements*

In April 2011, the FASB issued ASU 2011-03, *Transfers and Servicing (Topic 860) Reconsideration of Effective Control for Repurchase Agreements*. The amendments in this ASU remove from the assessment of effective control (1) the criterion requiring the transferor to have the ability to repurchase or redeem the financial assets on substantially the agreed terms, even in the event of default by the transferee and (2) the collateral maintenance implementation guidance related to that criterion. The amendments in this ASU were effective for fiscal years beginning on or after December 15, 2011. The guidance was applied prospectively to transactions or modifications of existing transactions that occurred on or after the effective date. The adoption of the new guidance did not have a material impact on the Bank's financial statements.

In May 2011, the FASB issued ASU 2011-04, *Fair Value Measurement (Topic 820) Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs*. This ASU is the result of joint efforts by the FASB and International Accounting Standards Board (IASB) to develop a single, converged fair value framework on how (not when) to measure fair value and what disclosures to provide about fair value measurements. The ASU is largely consistent with existing fair value measurement principles in U.S. GAAP (Topic 820), with many of the amendments made to eliminate unnecessary wording differences between U.S. GAAP and International Financial Reporting Standards (IFRS). The amendments were effective for fiscal years beginning after December 15, 2011 with prospective application. The adoption of the new guidance did not have a material impact on the Bank's financial statements.

In June 2011, the FASB issued ASU 2011-05, *Comprehensive Income (Topic 220) Presentation of Comprehensive Income*. The new guidance amends disclosure requirements for the presentation of comprehensive income. The amended guidance eliminates the option to present components of other comprehensive income (OCI) as part of the statement of changes in stockholders' equity. All changes in OCI must be presented either in a single continuous statement of comprehensive income or in two separate but consecutive financial statements. The guidance does not change the items that must be reported in OCI. The Bank adopted this guidance effective 2012, and has elected to present two separate but consecutive financial statements.

In December 2011, the FASB issued ASU 2011-11, *Balance Sheet (Topic 210) Disclosures about Offsetting Assets and Liabilities*. This ASU requires entities to disclose both gross information and net information about both instruments and transactions eligible for offset in the balance sheet and instruments and transactions subject to an agreement similar to a master netting arrangement. An entity is required to apply the amendments for annual reporting periods beginning on or after January 1, 2013. An entity should provide the disclosures required by those amendments retrospectively for all comparative periods presented. The Bank does not expect the adoption of ASU 2011-11 to have a material impact on its financial statements.

In January 2013, the FASB issued ASU 2013-01, *Balance Sheet (Topic 210): Clarifying the Scope of Disclosures about Offsetting Assets and Liabilities*. The amendments in this ASU clarify the scope for derivatives accounted for in accordance with Topic 815, *Derivatives and Hedging*, including bifurcated embedded derivatives, repurchase agreements and reverse repurchase agreements and securities borrowing and securities lending transactions that are either offset or subject to netting arrangements. An entity is required to apply the amendments for fiscal years beginning on or after January 1, 2013. The Bank does not expect the adoption of ASU 2013-01 to have a material impact on its financial statements.

In February 2013, the FASB issued ASU 2013-02, *Comprehensive Income (Topic 220): Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income*. The amendments in this ASU require an entity to present (either on the face of the statement where net income is presented or in the notes) the effects on the line items of net income of significant amounts reclassified out of accumulated other comprehensive income. In addition, the amendments require a cross-reference to other disclosures currently required for other reclassification items to be reclassified directly to net income in their entirety in the same reporting period. Companies should apply these amendments for fiscal years

Edgar Filing: EAGLE BANCORP INC - Form S-4

beginning on or after December 15, 2012. The Bank is currently assessing the impact that ASU 2013-02 will have on its financial statements.

F-52

---

## VIRGINIA HERITAGE BANK

## Notes to Financial Statements

At December 31, 2012 and 2011 and for the Years Ended December 31, 2012 and 2011

## Note 2. Securities

The carrying amount of securities available for sale and their approximate fair values are summarized as follows (in thousands):

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
At December 31, 2012:				
U.S. Treasury notes	\$ 43,065	\$ 18	\$	\$ 43,083
U.S. Government agency securities	23,528	86	(73)	23,541
Municipal securities	32,632	256	(300)	32,588
Corporate securities	8,563	18	(103)	8,478
Mortgage-backed securities	10,604	83	(49)	10,638
SBA Loan Pool Certificate RMOF	301			301
Total	\$ 118,693	\$ 461	\$ (525)	\$ 118,629
At December 31, 2011:				
U.S. Government agency securities	\$ 20,637	\$ 112	\$ (23)	\$ 20,726
Municipal securities	13,678	401	(3)	14,076
Corporate securities	6,243		(177)	6,066
Mortgage-backed securities	56,997	643	(115)	57,525
SBA Loan Pool Certificate RMOF	431		(3)	428
Total	\$ 97,986	\$ 1,156	\$ (321)	\$ 98,821

The scheduled maturities of securities available for sale at December 31, 2012 are as follows (in thousands):

	Amortized Cost	Fair Value
Due from one to five years	\$ 46,833	\$ 46,783
Due from five to ten years	13,600	13,573
Due over 10 years	47,656	47,635
Mortgage-backed securities	10,604	10,638
Total	\$ 118,693	\$ 118,629

Actual principal repayments could differ from scheduled maturities due to callable options held by the issuer. Management expects a portion of the securities will be called or paid down by the issuer prior to their stated maturities.



## VIRGINIA HERITAGE BANK

## Notes to Financial Statements

## At December 31, 2012 and 2011 and for the Years Ended December 31, 2012 and 2011

During the years ended December 31, 2012 and 2011, the Bank sold \$211.2 million and \$76.2 million, respectively in securities available for sale. The Bank recognized gross gains of \$2.2 million and gross losses of \$400,000 for the year ended December 31, 2012. For the year ended December 31, 2011, the Bank recognized gross gains of \$720,000 and gross losses of \$14,000.

At December 31, 2012, securities with a carrying value of approximately \$45.6 million were pledged as collateral for the U.S. Bankruptcy Trustee deposit accounts and customer repurchase agreements. The Bank was required to pledge collateral for the U.S. Bankruptcy Trustee deposit accounts due to the expiration of the Transaction Account Guarantee Program on December 31, 2012. At December 31, 2011, securities with a carrying value of approximately \$7.2 million were pledged as collateral for customer repurchase agreements and public funds.

Securities in an unrealized loss position at December 31, 2012 and 2011, by duration of the unrealized loss, are shown below (in thousands). The unrealized loss positions were directly related to interest rate movements as there is minimal credit risk exposure in these investments. All securities are investment grade or better and all losses are considered temporary. Management intends to hold these securities until recovery of value and it is more likely than not that the Bank will not be required to sell these securities before a recovery of unrealized losses. At December 31, 2012 and 2011, the Bank had 33 and 20 securities, respectively, in an unrealized loss position.

	2012			
	Less than 12 Months		12 Months or More	
	Fair Value	Gross Unrealized (Losses)	Fair Value	Gross Unrealized (Losses)
Obligations of U.S.				
U.S. Government agency securities	\$ 10,832	\$ (73)	\$	\$
Municipal securities	16,879	(300)		
Corporate securities	4,331	(49)	1,446	(54)
Mortgage-backed securities	5,173	(49)		
Total temporarily impaired securities	\$ 37,215	\$ (471)	\$ 1,446	\$ (54)

	2011			
	Less than 12 Months		12 Months or More	
	Fair Value	Gross Unrealized (Losses)	Fair Value	Gross Unrealized (Losses)
Obligations of U.S.				
U.S. Government agency securities	\$ 6,864	\$ (22)	\$ 371	\$ (1)
Municipal securities	1,987	(3)		
Corporate securities	4,787	(152)	1,016	(25)
Mortgage-backed securities	15,698	(115)		
SBA Loan Pool Certificate RMOF	428	(3)		
Total temporarily impaired securities	\$ 29,764	\$ (295)	\$ 1,387	\$ (26)



## VIRGINIA HERITAGE BANK

## Notes to Financial Statements

At December 31, 2012 and 2011 and for the Years Ended December 31, 2012 and 2011

**Note 3. Loans**

The components of loans by segment are as follows (in thousands):

	December 31,	
	2012	2011
Commercial loans	\$ 38,856	\$ 33,822
Commercial real estate loans	288,919	216,961
Construction and development loans	91,598	68,471
Residential real estate loans	63,966	54,225
Consumer and other loans	104,590	67,220
Total loans	587,929	440,699
Less:		
Allowance for loan losses	(8,262)	(6,122)
Deferred loan fees, net of origination costs	(383)	(283)
Loans, net	\$ 579,284	\$ 434,294

At December 31, 2012 and 2011, overdraft demand deposits reclassified to loans totaled \$182,000 and \$27,000, respectively.

F-55

## VIRGINIA HERITAGE BANK

## Notes to Financial Statements

At December 31, 2012 and 2011 and for the Years Ended December 31, 2012 and 2011

**Note 4. Allowance for Loan Losses**



Edgar Filing: EAGLE BANCORP INC - Form S-4

The allocation of the allowance for loan losses by segments at December 31, 2012 and 2011 are as follows (in thousands):

	December 31, 2012							Total
	Commercial	Commercial Real Estate	Construction and Land Development	Residential Real Estate	Consumer	Unallocated		
Beginning balance	\$ 919	\$ 3,277	\$ 1,021	\$ 481	\$ 421	\$ 3	\$ 6,122	
Provision for loan losses	885	1,544	452	(71)	600		3,410	
Charge-offs	(993)		(171)	(1)	(194)		(1,359)	
Recoveries					89		89	
Ending balance	\$ 811	\$ 4,821	\$ 1,302	\$ 409	\$ 916	\$ 3	\$ 8,262	

Ending balance:							
Individually evaluated for impairment		161		266			427
Collectively evaluated for impairment	811	4,660	1,302	143	916	3	7,835

**Financing Receivables:**

Ending balance:	\$ 38,856	\$ 288,919	\$ 91,598	\$ 63,966	\$ 104,590	\$	\$ 587,929
Individually evaluated for impairment	53	3,645	250	535			4,483
Collectively evaluated for impairment	38,803	285,274	91,348	63,431	104,590		583,446

	December 31, 2011							Total
	Commercial	Commercial Real Estate	Construction and Land Development	Residential Real Estate	Consumer	Unallocated		
Beginning balance	\$ 518	\$ 2,305	\$ 984	\$ 578	\$ 421	\$	\$ 4,806	
Provision for loan losses	430	1,083	37	376	108	3	2,037	
Charge-offs	(50)	(111)		(473)	(162)		(796)	
Recoveries	21				54		75	
Ending balance	\$ 919	\$ 3,277	\$ 1,021	\$ 481	\$ 421	\$ 3	\$ 6,122	

Ending balance:							
Individually evaluated for impairment	565	89	121	176			951
Collectively evaluated for impairment	354	3,188	900	305	421	3	5,171

**Financing Receivables:**

Ending balance:	\$ 33,822	\$ 216,961	\$ 68,471	\$ 54,225	\$ 67,220	\$	\$ 440,699
Individually evaluated for impairment	860	539	315	908			2,622
Collectively evaluated for impairment	32,962	216,422	68,156	53,317	67,220		438,077

## VIRGINIA HERITAGE BANK

## Notes to Financial Statements

At December 31, 2012 and 2011 and for the Years Ended December 31, 2012 and 2011

The following is a summary of information pertaining to impaired loans by class at December 31, 2012 and 2011 (in thousands):

	Recorded Investment	Unpaid Principal Balance	December 31, 2012 Related Allowance	Average Recorded Investment	Interest Income Recognized
<b>With no related allowance:</b>					
Commercial	\$ 53	\$ 53	\$	\$ 57	\$ 4
Commercial Real Estate					
Owner occupied	1,283	1,283		1,286	9
Non-owner occupied	1,595	1,595		1,600	86
Construction					
Other	250	250		250	11
<b>With an allowance recorded:</b>					
Commercial Real Estate					
Non-owner occupied	767	767	161	769	20
Residential					
Equity lines	535	535	266	536	25
<b>Total</b>	<b>\$ 4,483</b>	<b>\$ 4,483</b>	<b>427</b>	<b>\$ 4,498</b>	<b>\$ 155</b>

	Recorded Investment	Unpaid Principal Balance	December 31, 2011 Related Allowance	Average Recorded Investment	Interest Income Recognized
<b>With no related allowance:</b>					
Residential					
Single family	\$ 83	\$ 83	\$	\$ 83	\$ 1
Equity lines	65	65		65	5
<b>With an allowance recorded:</b>					
Commercial	860	860	565	906	53
Commercial Real Estate					
Non-owner occupied	539	539	89	545	31
Construction					
Other	315	315	121	315	9
Residential					
Single family	462	462	96	468	30
Equity lines	298	298	80	300	11
<b>Total</b>	<b>\$ 2,622</b>	<b>\$ 2,622</b>	<b>\$ 951</b>	<b>\$ 2,682</b>	<b>\$ 140</b>



## VIRGINIA HERITAGE BANK

## Notes to Financial Statements

At December 31, 2012 and 2011 and for the Years Ended December 31, 2012 and 2011

The following is a summary of the Bank's credit quality information by class at December 31, 2012 and 2011 (in thousands). The Bank does not risk weight the consumer loan portfolio. These loans are categorized by loans that are performing in accordance with their contractual terms versus those that are not.

INTERNAL RISK RATING GRADES	December 31, 2012				
	All Pass Categories	Special Mention	Substandard	Doubtful	Loss
Commercial	\$ 34,387	\$	\$ 4,416	\$ 53	\$
Commercial Real Estate					
Owner occupied	109,893	2,100	1,283		
Non-owner occupied	171,147	2,134	1,595	767	
Construction					
Residential	42,331		3,662		
Other	45,605				
Residential					
Single family	32,279	424	250		
Equity lines	9,369		205	535	
Multifamily	20,904				
Totals	\$ 465,915	\$ 4,658	\$ 11,411	\$ 1,355	\$

	Performing	Nonperforming
Consumer Credit Exposure - By Payment Activity		
Credit cards/Overdraft lines of credit	\$ 54	\$
Consumer and other loans	104,536	

INTERNAL RISK RATING GRADES	December 31, 2011				
	All Pass Categories	Special Mention	Substandard	Doubtful	Loss
Commercial	\$ 25,362	\$	\$ 8,460	\$	\$
Commercial Real Estate					
Owner occupied	73,739		1,658		
Non-owner occupied	137,279	2,171	1,575	539	30
Construction					
Residential	35,194	1,819	2,829		
Other	28,314		315		
Residential					
Single family	31,540	1,210	409	83	
Equity lines	10,182		538		
Multifamily	10,263				
Totals	\$ 351,873	\$ 5,200	\$ 15,784	\$ 622	\$ 30

Edgar Filing: EAGLE BANCORP INC - Form S-4

	Performing	Nonperforming
Consumer Credit Exposure - By Payment Activity		
Credit cards/Overdraft lines of credit	\$ 57	\$
Consumer and other loans	67,153	

F-58

---

**VIRGINIA HERITAGE BANK**

**Notes to Financial Statements**

**At December 31, 2012 and 2011 and for the Years Ended December 31, 2012 and 2011**

The Bank assesses credit quality based on internal risk ratings of loans. Pass categories consist of Superior, Good, Average and Pass. Internal risk ratings are as follows:

**Superior:** Borrowers are generally major corporations, persons or business entities with virtually no credit risk due to the borrower's unquestioned financial strength, superior liquidity and asset quality, strong income, substantial net worth, and outstanding debt service coverage or loans fully secured by liquid collateral.

**Good:** Borrowers are well established entities with a proven track record, or individuals with substantial financial capacity. Borrowers will have excellent liquidity and strong debt service coverage, excellent balance sheet with minimal leverage, financial performance above industry peers, sophisticated management, systems and reporting, and access to capital markets, private placement financing or bank financing with very favorable terms. Borrowers pose a minor credit risk.

**Average:** Borrowers generally exhibit acceptable business credit and some negative operating trends, little excess liquidity and modest debt service coverage, moderately high balance sheet leverage, financial ratios slightly below industry peers, and management, systems, and reporting is generally good. Borrowers pose average credit risk.

**Pass:** Loan conditions require more frequent monitoring due to lack of stability in the secondary repayment source. Weaknesses in earnings or in the balance sheet are considered temporary. Any unfavorable factors are mitigated by structuring, collateral or administrative controls.

**Special Mention:** Borrowers currently posing a higher than normal risk that deserve management's close attention. Potential weaknesses may result in deterioration of the repayment ability of the borrower. Credits may exhibit one or a combination of the following characteristics: some degree of difficulty in servicing the debt, increased leverage, marginal profitability or interim losses indicative of a possible transition in financial condition, inadequate liquidity and declining operating trends, management weaknesses, or weak financial reporting.

**Substandard:** Relationships with unacceptable business credit, normal repayment in jeopardy, and necessitating a workout situation. Well defined weaknesses include: serious negative operating trends, insufficient debt service coverage, guarantors with limited resources, highly leveraged balance sheet, collateral shortfalls, management issues, and alternative financing is not evident.

**Doubtful:** Relationships display many of the same weaknesses of a substandard credit; however, the risk factors are more dominant. Full repayment is highly questionable and improbable, debt service coverage is insufficient, the balance sheet may be insolvent, the company may be

Edgar Filing: EAGLE BANCORP INC - Form S-4

in liquidation, and management is weak and uncooperative. Partial loss of principal is likely.

**Loss:** The assets have been determined to be uncollectible and of such little value that the continuance as a bankable asset is not warranted. Asset is to be charged off in the month the loss rating is assigned.

F-59

**VIRGINIA HERITAGE BANK**

**Notes to Financial Statements**

**At December 31, 2012 and 2011 and for the Years Ended December 31, 2012 and 2011**

The following is a summary of past due and nonaccrual loans by category at December 31, 2012 and 2011 (in thousands):

	December 31, 2012								
	30-59 Days Past Due	60-89 Days Past Due	90 Days or More Past Due	Total Past Due	Current	Total Loans	90 Days Past Due and Still Accruing	Nonaccrual Loans	
Commercial	\$	\$	32	\$	\$	38,824	\$	\$	53
Commercial Real Estate									
Owner occupied					113,276	113,276			
Non-owner occupied	671		539	1,210	174,433	175,643			767
Construction									
Residential	250			250	45,743	45,993			
Other					45,605	45,605			
Residential									
Single family	752	236		988	31,965	32,953			
Equity lines					10,109	10,109			535
Multifamily					20,904	20,904			
Consumer									
Credit cards					54	54			
Other consumer	322	95		417	104,119	104,536			
Total	\$ 1,995	\$ 363	\$ 539	\$ 2,897	\$ 585,032	\$ 587,929	\$	\$	1,355

	December 31, 2011								
	30-59 Days Past Due	60-89 Days Past Due	90 Days or More Past Due	Total Past Due	Current	Total Loans	90 Days Past Due and Still Accruing	Nonaccrual Loans	
Commercial	\$	\$	30	\$	\$	33,617	\$	\$	
Commercial Real Estate									
Owner occupied					75,397	75,397			
Non-owner occupied			539	539	141,025	141,564			539
Construction									
Residential					39,842	39,842			

Edgar Filing: EAGLE BANCORP INC - Form S-4

Other	315	315	28,314	28,629	315
Residential					
Single family	83	83	33,159	33,242	83
Equity lines			10,720	10,720	
Multifamily			10,263	10,263	
Consumer					
Credit cards			57	57	
Other consumer	285	54	4	343	66,820
					67,163
					4
Total	\$ 460	\$ 84	\$ 941	\$ 1,485	\$ 439,214
					\$ 440,699
					\$ 4
					\$ 937

F-60



## VIRGINIA HERITAGE BANK

## Notes to Financial Statements

At December 31, 2012 and 2011 and for the Years Ended December 31, 2012 and 2011

The following is an analysis by class of troubled debt restructurings which were modified during the year ended December 31, 2012 and 2011 (in thousands):

		December 31, 2012	
	Number of Contracts	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment
<b>Troubled Debt Restructurings</b>			
Commercial Real Estate			
Owner occupied	1	\$ 1,290	\$ 1,283
Non-owner occupied	1	228	228
Construction			
Other	1	250	250
Residential			
Single family	1	299	299
<b>Total</b>	<b>4</b>	<b>\$ 2,067</b>	<b>\$ 2,060</b>

		December 31, 2012	
	Number of Contracts	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment
<b>Troubled Debt Restructurings</b>			
Commercial	2	\$ 817	\$ 600
Commercial Real Estate			
Non-owner occupied	1	1,605	1,605
Residential			
Single family	1	235	222
<b>Total</b>	<b>4</b>	<b>\$ 2,657</b>	<b>\$ 2,427</b>

During the year ended December 31, 2012, there were no troubled debt restructurings that subsequently defaulted. Total troubled debt restructurings at December 31, 2012 totaled \$3.7 million. At December 31, 2011, there was one troubled debt restructuring that subsequently defaulted. It was a residential real estate loan with a recorded investment of \$168,000. Total troubled debt restructurings at December 31, 2011 totaled \$2.4 million.

**VIRGINIA HERITAGE BANK**

**Notes to Financial Statements**

**At December 31, 2012 and 2011 and for the Years Ended December 31, 2012 and 2011**

**Note 5. Premises and Equipment**

A summary of premises and equipment is as follows (in thousands):

Furniture, fixtures and equipment	\$	2,993	\$ 2,673
Leasehold improvements		2,008	1,680
Total		5,001	4,353
Less accumulated depreciation and amortization		(2,950)	(2,429)
Premises and equipment, net	\$	2,051	\$ 1,924

For the years ended December 31, 2012 and 2011, depreciation expense was \$630,000 and \$566,000, respectively.

The Bank leases all of its offices under operating leases. These leases have terms ranging from three months to ten years. Rent expense for the year ended December 31, 2012 and 2011 was approximately \$1.1 million and \$841,000, respectively. At December 31, 2012, future minimum rental commitments under these non-cancelable leases are approximately as follows (in thousands):

2013	\$ 1,162
2015	1,231
2017	876
	\$ 9,347

**Note 6. Deposits**

## Edgar Filing: EAGLE BANCORP INC - Form S-4

The aggregate amount of time deposits, each with a minimum denomination of \$100,000, was approximately \$240.1 million and \$228.8 million at December 31, 2012 and 2011, respectively. At December 31, 2012, the scheduled maturities of time deposits are as follows (in thousands):

2013	\$	151,480
2014		169,057
2015		27,288
2016		16,579
2017		27,784
	\$	392,188

Brokered deposits totaled \$95.0 million and \$70.9 million at December 31, 2012 and 2011, respectively.

## VIRGINIA HERITAGE BANK

## Notes to Financial Statements

At December 31, 2012 and 2011 and for the Years Ended December 31, 2012 and 2011

**Note 7. Other Borrowings**

The Bank has unsecured lines of credit with correspondent banks totaling \$25.0 million available for overnight borrowing. At December 31, 2012, the balance outstanding on these lines was \$13.0 million. At December 31, 2011, the Bank did not utilize these lines.

The Bank established a Borrower-In-Custody (BIC) arrangement with the Federal Reserve Bank of Richmond. The BIC program allows the Bank to pledge assets as collateral to secure advances from the discount window. The Bank pledged automobile loans as of December 31, 2012 and 2011 with a collateral value of approximately \$73.2 million and \$50.0 million, respectively. At December 31, 2012 and 2011, the Bank did not utilize this line.

Additional credit facilities are available to the Bank through its membership in the Federal Home Loan Bank of Atlanta. Based upon the Bank's credit standing and available collateral, which consists of certain investment securities and real estate secured loans, the Bank may borrow up to 20% of its total assets on a short term or long term basis subject to available collateral. The Bank has pledged real estate secured loans with a collateral value of approximately \$71.6 million at December 31, 2012. Federal Home Loan Bank advances as of December 31, 2012 and December 31, 2011 are summarized as follows (in thousands):

	December 31, 2012		
Amount	Interest Rate	Maturity	
5,000	1.90%	April 1, 2013	
10,000	0.28%	April 15, 2013	
3,000	3.84%	September 12, 2013	
10,000	0.32%	December 24, 2013	
5,000	2.27%	May 9, 2018	
\$ 33,000			

	December 31, 2011		
Amount	Interest Rate	Maturity	
5,000	0.14%	January 23, 2012	
5,000	1.90%	April 1, 2013	
5,000	4.10%	September 3, 2013	
3,000	3.84%	September 12, 2013	
\$ 18,000			

## Edgar Filing: EAGLE BANCORP INC - Form S-4

The Bank enters into repurchase agreements with customers that sweep funds from deposit accounts into investment accounts. These investment accounts are not federally insured and are treated as borrowings. These agreements require the Bank to pledge securities as collateral for these borrowings. At December 31, 2012 and 2011, the outstanding balance of such borrowings totaled \$1.6 million and \$1.8 million, respectively. At December 31, 2012, the Bank pledged securities with a carrying value of approximately \$1.4 million as collateral for these agreements. The borrowings were under pledged approximately \$200,000 due to timing differences. Subsequently, additional collateral was pledged to cover the outstanding balance at December 31, 2012.

F-63

---

**VIRGINIA HERITAGE BANK**

**Notes to Financial Statements**

**At December 31, 2012 and 2011 and for the Years Ended December 31, 2012 and 2011**

**Note 8. Off-Balance Sheet Financial Instruments**

The Bank is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments are commitments to extend credit, unused lines of credit and standby letters of credit and may involve, to varying degrees, elements of credit risk in excess of the amount recognized in the balance sheet. The contract amounts of these instruments reflect the extent of involvement the Bank has in these financial instruments. The Bank uses the same credit policies for all off-balance sheet financial instruments as it does for on-balance-sheet instruments.

The Bank's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit is represented by the contractual amount of those instruments.

Commitments to extend credit, including lines of credit, are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since some of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Bank generally holds collateral supporting these commitments.

Standby letters of credit are conditional commitments issued by the Bank to guarantee the performance of a customer to a third party. These letters of credit are primarily issued to support third-party borrowing arrangements and generally have expiration dates within one year of issuance. A summary of the amounts of the Bank's financial instruments with off-balance-sheet risk are as follows (in thousands):

	2012	December 31,	2011
Undisbursed lines of credit and construction loans	\$ 93,437	\$	65,905
Commitments to extend credit	\$ 213,629	\$	114,474
Commercial and standby letters of credit	\$ 8,054	\$	8,142

The Bank maintains its cash accounts in several correspondent banks. The Bank did not exceed the amount of cash on deposit in those banks above the federally insured limits as of December 31, 2012 and 2011. The Federal Home Loan Bank balances of \$118,000 and \$53,000 at December 31, 2012 and 2011, respectively, are not federally insured. This credit risk is evaluated and monitored by the Bank through financial analysis of each institution.



## VIRGINIA HERITAGE BANK

## Notes to Financial Statements

At December 31, 2012 and 2011 and for the Years Ended December 31, 2012 and 2011

**Note 9. Income Taxes**

The Bank files income tax returns in the U.S. federal jurisdiction. With few exceptions, the Bank is no longer subject to U.S. federal income tax examinations by tax authorities for years prior to 2009.

The components of income tax expense are as follows (in thousands):

Current	\$	4,037	\$ 3,265
Deferred		(412)	(664)
Income tax	\$	3,625	\$ 2,601

A reconciliation of income tax expense computed at the statutory federal income tax rate included in the statement of income is as follows (in thousands):

Tax at statutory federal rate	\$	3,832	\$ 2,631
Employee benefit expense		17	24
Tax-exempt interest income		(225)	(64)
Other		1	10
Income tax	\$	3,625	\$ 2,601

The significant components of net deferred tax assets and liabilities are summarized as follows (in thousands):

	<b>Years Ended</b>	
	<b>December 31,</b>	
<b>2012</b>		<b>2011</b>



Edgar Filing: EAGLE BANCORP INC - Form S-4

Deferred tax assets			
Pre-opening expenses	\$	136	\$ 153
Non-qualified stock option expense		95	84
Allowance for loan losses		2,667	1,900
Unrealized loss on securities AFS		22	
Promotional expense for home equity loans		46	342
Other real estate owned		30	46
Net deferred fees		130	96
Mortgage repurchase reserve		131	71
Deferred tax assets		3,257	2,692
Deferred tax liabilities			
Accumulated depreciation		391	288
Discount accretion		31	3
Unrealized gain on securities AFS			283
Deferred tax liabilities		422	574
Net deferred tax assets	\$	2,835	\$ 2,118

F-65

---

## VIRGINIA HERITAGE BANK

## Notes to Financial Statements

At December 31, 2012 and 2011 and for the Years Ended December 31, 2012 and 2011

**Note 10. Stock Compensation Plan**

The Bank's shareholders approved the 2010 Incentive Plan (the "Incentive Plan") on May 20, 2010, to replace the Stock Option Plan, previously approved on June 15, 2006 for 250,000 shares of common stock. The Bank's Incentive Plan reserves an additional 250,000 shares of common stock and may grant up to 25,000 options to each of its directors, officers and key employees of the Bank in any calendar year. Both incentive stock options and non-qualified stock options may be granted under the Plan. The exercise price of each option equals the market price of the Bank's stock on the date of grant and an option's maximum term is ten years.

The Stock Option Plan also provided for stock options to be granted to seed investors as a reward for the contribution of organizational funds which were at risk if the Bank's organization had not been successful. The stock options granted to seed investors were fully vested upon date of grant. All shares granted in 2006 related to seed investors. A summary of stock option transactions and options outstanding for both plans as of and for December 31, 2012 are as follows:

	Shares	Weighted Average Exercise Price	Weighted Average Contractual Term	Intrinsic Value (in thousands)
Outstanding at December 31, 2011	308,078	\$ 9.60		
Granted	68,500	9.64		
Exercised				
Forfeited				
Outstanding at December 31, 2012	376,578	\$ 9.64	6.07 years	\$ 1,153
Options exercisable at end of year	251,703	\$ 9.80	6.14 years	\$ 728

The fair value of each option grant is estimated on the date of grant using the Black-Scholes option-pricing model with the following weighted average assumptions:

Weighted-average risk-free interest rate	0.84%
Estimated stock price volatility	17.50%

Per share weighted-average grant-date fair value of options issued during the period	\$	1.66
--	----	------

The Bank recognized compensation expense of \$76,000 and \$85,000 in 2012 and 2011, respectively relating to employee and director stock options. The unrecognized compensation expense remaining at December 31, 2012 is \$166,000, which will be recognized over an average remaining period of approximately 3.5 years.

F-66

**VIRGINIA HERITAGE BANK**

**Notes to Financial Statements  
At December 31, 2012 and 2011 and for the Years Ended December 31, 2012 and 2011**

**Note 11. Related Party Transactions**

In the ordinary course of business, the Bank has granted loans to its principal officers and directors and their affiliates. These related-party transactions are summarized as follows (in thousands):

Loan balances at the beginning of the period	\$	3,314	\$	3,348
Principal repayments		(586)		(489)

Deposits of principal officers and directors and their affiliates totaled \$3.7 million and \$3.6 million as of December 31, 2012 and 2011, respectively.

**Note 12. Retirement Plan**

The Bank established a 401(k) retirement plan (the Plan) to which eligible employees may contribute a percentage of their salaries. Currently, the Bank makes matching contributions to the Plan each payroll period at an amount equal to 100% of the first 3% and 50% of the next 2% contributed by the employees not exceeding maximum allowances. The Bank recognized compensation expense related to the Plan of \$323,000 and \$252,000 for the years ended December 31, 2012 and 2011, respectively.

**Note 13. Dividends**

We may pay cash dividends out of legally available funds as and when determined by our Board of Directors after consideration of our earnings, general economic conditions, our financial condition and other factors as may be appropriate in determining dividend policy. To date, we have not paid any cash dividends on common stock. At present, we intend to retain current and future earnings to support our long-term growth. Holders of our common stock are entitled to receive and share equally in any dividends declared by our Board of Directors. The Bank is required to pay dividends on the preferred stock issued under the Small Business Lending Fund program. See Note 18.

**Note 14. Regulatory Matters**

The Bank is subject to various regulatory capital requirements administered by the banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank's assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum amounts and percents (set forth in the table below) of total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier I capital (as defined) to average assets (as defined). Management believes, as of December 31, 2012 and 2011, that the Bank meets all capital adequacy requirements to which it is subject.

As of December 31, 2012, the most recent notification from the Federal Reserve Bank categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized the Bank must maintain minimum total risk-based, Tier I risk-based, and Tier I leverage percents as set forth in the table. There are no conditions or events since that notification that management believes have changed the Bank's category. The Bank's actual capital amounts and percentages are also presented in the following table (in thousands):

## VIRGINIA HERITAGE BANK

## Notes to Financial Statements

At December 31, 2012 and 2011 and for the Years Ended December 31, 2012 and 2011

	Actual		Minimum Capital Requirement		Minimum To Be Well Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
<b>As of December 31, 2012:</b>						
Total Capital (to Risk Weighted Assets)	\$ 77,383	12.06%	\$ 51,332	8.00%	\$ 64,165	10.00%
Tier 1 Capital (to Risk Weighted Assets)	\$ 69,359	10.81%	\$ 25,666	4.00%	\$ 38,499	6.00%
Tier 1 Capital (to Average Assets)	\$ 69,359	9.28%	\$ 29,911	4.00%	\$ 37,388	5.00%
<b>As of December 31, 2011:</b>						
Total Capital (to Risk Weighted Assets)	\$ 67,663	13.90%	\$ 38,948	8.00%	\$ 48,686	10.00%
Tier 1 Capital (to Risk Weighted Assets)	\$ 61,926	12.72%	\$ 19,474	4.00%	\$ 29,211	6.00%
Tier 1 Capital (to Average Assets)	\$ 61,926	10.87%	\$ 22,779	4.00%	\$ 28,474	5.00%

**Note 15. Legal Contingencies**

The prior year's financial statements (for the year ended December 31, 2011) included a legal contingency disclosure regarding a claim brought against the Bank by a Bankruptcy Trustee in the United States Bankruptcy Court for the Eastern District of Virginia. The Trustee was seeking to require the Bank to return \$4.7 million of loans that had been fully repaid by the Borrower in 2008. The loans had been collateralized by life insurance policies which the Bank had later learned were fraudulent. The Trustee claimed that these fraudulent loans were part of a massive fraudulent scheme by the Borrower involving numerous other banks. The Trustee claimed the Bank was required to return the repaid loan proceeds to the Bankruptcy Estate to be shared among all the bank victims. The Bank vigorously defended against the Trustee's claim, and as a result, the Trustee was ultimately willing to settle the \$4.7 million claim for \$1.0 million (\$36,000 of which was paid by the Bank's insurance carrier). The Settlement Agreement reiterated that the Bank did not agree that it had any responsibility to return any funds to the Trustee, but that it was settling the matter to avoid the vagaries and risks of litigation. The expense of this settlement is included in noninterest expense on the Statements of Income and occurred in the fourth quarter of 2012.

**VIRGINIA HERITAGE BANK**

**Notes to Financial Statements**

**At December 31, 2012 and 2011 and for the Years Ended December 31, 2012 and 2011**

**Note 16. Fair Value of Financial Instruments**

The fair value of a financial instrument is the current amount that would be exchanged between willing parties, other than in a forced liquidation. Fair value is best determined based upon quoted market prices. However, in many instances, there are no quoted market prices for the Bank's various financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument. Accounting standards exclude certain financial instruments and all nonfinancial instruments from its disclosure requirements. Accordingly, the aggregate fair value amounts presented may not necessarily represent the underlying fair value of our Bank.

The accounting standards clarify that fair value of certain assets and liabilities is an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants.

Additional guidance was issued to clarify the application of fair value measurements in a market that is not active and to provide key considerations in determining the fair value of a financial asset when the market for that financial asset is not active.

Accounting standards specify a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect our market assumptions. The three levels of the fair value hierarchy based on these two types of inputs are as follows:

- Level 1 - inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.
  
- Level 2 - inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.
  
- Level 3 - inputs to the valuation methodology are unobservable and significant to the fair value measurement.

## Edgar Filing: EAGLE BANCORP INC - Form S-4

Following is a description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy:

### Securities available for sale:

Securities available for sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted market prices, when available (Level 1). If quoted market prices are not available, fair values are measured utilizing independent valuation techniques of identical or similar securities for which significant assumptions are derived primarily from or corroborated by observable market data. Third party vendors compile prices from various sources and may determine the fair value of identical or similar securities by using pricing models that consider observable market data (Level 2).

## VIRGINIA HERITAGE BANK

## Notes to Financial Statements

At December 31, 2012 and 2011 and for the Years Ended December 31, 2012 and 2011

The following table presents the balances of assets and liabilities measured at fair value on a recurring basis as of December 31, 2012 and 2011 (in thousands). There have been no changes in the methodologies used at December 31, 2012 and 2011.

Description	Fair Value Measurements at December 31, 2012 Using (in thousands)			
	Balance as of December 31, 2012	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Assets:</b>				
U.S. Treasury notes	\$ 43,083	\$ 43,083	\$	\$
U.S. Government agency securities	23,541		23,541	
Municipal securities	32,588		32,588	
Corporate securities	8,478		8,478	
Mortgage-backed securities	10,638		10,638	
SBA Loan Pool Certificate RMOF	301		301	

Description	Fair Value Measurements at December 31, 2011 Using (in thousands)			
	Balance as of December 31, 2011	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Assets:</b>				
U.S. Government agency securities	\$ 20,726	\$	\$ 20,726	\$
Municipal securities	14,076		14,076	
Corporate securities	6,066		6,066	
Mortgage-backed securities	57,525		57,525	
SBA Loan Pool Certificate RMOF	428		428	

Certain assets are measured at fair value on a nonrecurring basis in accordance with GAAP. Adjustments to the fair value of these assets usually result from the application of lower-of-cost-or-market accounting or write-downs of individual assets.

The following describes the valuation techniques used to measure certain assets recorded at fair value on a nonrecurring basis in the financial statements.

Loans Held for Sale:



Loans held for sale are carried at the lower of cost or market value on an individual loan basis. These loans currently consist of one-to-four family residential loans originated for sale in the secondary market. Fair value is based on the price secondary markets are currently offering for similar loans using observable market data which is not materially different than cost due to the short duration between origination and sale (Level 2). As such, the Bank records any fair value adjustments on a nonrecurring basis. No nonrecurring fair value adjustments were recorded on loans held for sale during the years ended December 31, 2012 and 2011. Gains and losses on sale of loans are recorded on the Statements of Income.

F-70

---

## VIRGINIA HERITAGE BANK

## Notes to Financial Statements

At December 31, 2012 and 2011 and for the Years Ended December 31, 2012 and 2011

**Impaired Loans:**

Loans are designated as impaired when, in the judgment of management based on current information and events, it is probable that all amounts due according to the contractual terms of the loan agreement will not be collected. The measurement of loss associated with impaired loans can be based on either the observable market price of the loan or the fair value of the collateral. Fair value is measured based on the value of the collateral securing the loans. Collateral may be in the form of real estate or business assets, including equipment, inventory, and accounts receivable. The vast majority of the collateral is real estate. The value of real estate collateral is determined utilizing a market valuation approach based on an appraisal conducted by an independent, licensed external appraiser using observable market data (Level 2). However, if the collateral is a house or building in the process of construction or if an appraisal of the real estate property is over a year old, then the fair value is considered Level 3. The value of business equipment is based upon an outside appraisal if deemed significant, or the net book value on the applicable business's financial statements if not considered significant using observable market data. Likewise, values for inventory and accounts receivable collateral are based on financial statement balances or aging reports (Level 3). Impaired loans allocated to the Allowance for Loan Losses are measured at fair value on a nonrecurring basis. Any fair value adjustments are recorded in the period incurred as provision for loan losses on the Statements of Income.

**Other Real Estate Owned:**

Other real estate owned ( OREO ) is measured at fair value using a market valuation approach based on an appraisal conducted by an independent, licensed appraiser outside the Bank using observable market data (Level 2). However, if an appraisal of the real estate property is over a year old, then the fair value is considered to be Level 3.

The following table summarizes our assets that were measured at fair value on a nonrecurring basis as of December 31, 2012 and 2011 (in thousands).

Description	Balance as of December 31, 2012	Fair Value Measurements at December 31, 2012 Using (in thousands)		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Assets:</b>				
Loans Held for Sale	\$ 48,136	\$	\$ 48,136	\$
Impaired Loans	875		104	771
Other Real Estate Owned	479			479

Edgar Filing: EAGLE BANCORP INC - Form S-4

Description	Fair Value Measurements at December 31, 2011 Using (in thousands)			
	Balance as of December 31, 2011	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Assets:</b>				
Loans Held for Sale	\$ 16,861	\$	\$ 16,861	\$
Impaired Loans	1,523		1,095	428
Other Real Estate Owned	820		360	460

F-71

**VIRGINIA HERITAGE BANK**

**Notes to Financial Statements  
At December 31, 2012 and 2011 and for the Years Ended December 31, 2012 and 2011**

The following table displays quantitative information about Level 3 Fair Value Measurements for December 31, 2012 (in thousands):

Quantitative information about Level 3 Fair Value Measurements at December 31, 2012 (in thousands)				
Assets	Fair Value	Valuation Technique(s)	Unobservable input	Range
Impaired loans	\$ 615	Discounted appraised value	Selling cost	5% - 10%
		Discounted tax assessed value	Selling cost	5% - 10%
Other real estate owned	479	Discounted appraised value	Selling cost	5% - 10%

The fair value of a financial instrument is the current amount that would be exchanged between willing parties, other than in a forced liquidation. Fair value is best determined based upon quoted market prices. However, in many instances, there are no quoted market prices for the Bank's various financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the aggregate fair value amounts presented may not be realized in an immediate settlement of the instrument or may not necessarily represent the underlying fair value of the Bank. The following methods and assumptions were used by the Bank in estimating fair values of financial instruments:

**Cash and Cash Equivalents.** The carrying amounts of cash and cash equivalents approximate their fair values.

**Interest Bearing Deposits in Banks.** The carrying amounts of interest bearing deposits maturing within ninety days approximate their fair values.

## Edgar Filing: EAGLE BANCORP INC - Form S-4

**Available for sale securities.** Fair values for securities are based on quoted market prices, where available. If quoted market prices are not available, fair values are based on quoted market prices of comparable instruments or third party pricing models.

**Loans.** For variable-rate loans that reprice frequently and have no significant change in credit risk, fair values are based on carrying values. Fair values for fixed-rate loans are estimated using discounted cash flow analyses, applying interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. See above for valuation of impaired loans.

**Loans Held for Sale.** The fair value of loans held for sale is based on outstanding commitments from investors.

**Federal Home Loan Bank Stock and Federal Reserve Bank Stock.** Fair value of the Bank's investment in Federal Home Loan Bank stock and Federal Reserve Bank stock is based on its redemption value.

**Bank Owned Life Insurance.** Bank owned life insurance represents insurance policies on certain key employees. The cash value of the policies is estimated using information provided by the insurance carrier. These policies are carried at their cash value, which approximate their fair values.

**Deposits.** The fair values disclosed for demand, NOW, money-market and savings deposits are, by definition, equal to the amount payable on demand at the reporting date (that is, their carrying amounts). Fair values for fixed-rate time deposits are estimated using a discounted cash flow calculation that applies interest rates currently being offered on time deposits to a schedule of aggregated expected monthly maturities on time deposits.

**Federal Home Loan Bank Advances.** Fair values are estimated using discounted cash flow analysis based on the Bank's current incremental borrowing rates for similar types of borrowing arrangements.

**Other Borrowings.** The carrying amounts of borrowings under retail customer repurchase agreements and federal funds purchased approximate fair value.

## VIRGINIA HERITAGE BANK

## Notes to Financial Statements

At December 31, 2012 and 2011 and for the Years Ended December 31, 2012 and 2011

**Accrued Interest.** The carrying amounts of accrued interest approximate their fair value.

**Off-Balance-Sheet Financial Instruments.** Fair values for off-balance-sheet lending commitments are based on fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties' credit standing. The fair values of these instruments were deemed immaterial at December 31, 2012 and 2011.

The estimated fair values of the Bank's financial instruments at December 31, 2012 and 2011 are as follows (in thousands):

	Carrying Amount	Fair Value Measurements at December 31, 2011 Using (in thousands)		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Financial assets:</b>				
Cash and cash equivalents	\$ 12,761	\$ 12,761	\$	\$
Securities available for sale	118,629	43,083	75,546	
Loans	579,284		576,661	
Loans held for sale	48,136		48,136	
Federal Home Loan Bank stock	2,352		2,352	
Federal Reserve Bank stock	1,751		1,751	
Accrued interest receivable	2,368	2,368		
Bank owned life insurance	5,178	5,178		
<b>Financial liabilities:</b>				
Deposits	660,138		660,835	
Federal funds purchased	13,000		13,000	
FHLB advances	33,000		34,016	
Securities sold under agreements to repurchase	1,600		1,600	
Accrued interest payable	227		227	

	December 31, 2011	
	Carrying Amount	Fair Value
<b>Financial assets:</b>		
Cash and cash equivalents	\$ 10,430	\$ 10,430
Securities available for sale	98,821	98,821
Loans	434,294	441,362
Loans held for sale	16,861	16,861

Edgar Filing: EAGLE BANCORP INC - Form S-4

Federal Home Loan Bank stock	1,614	1,614
Federal Reserve Bank stock	1,749	1,749
Accrued interest receivable	2,202	2,202
Bank owned life insurance	3,762	3,762
Financial liabilities:		
Deposits	491,713	493,117
FHLB advances	18,000	18,642
Securities sold under agreements to repurchase	1,750	1,750
Accrued interest payable	258	258

F-73

---

## VIRGINIA HERITAGE BANK

## Notes to Financial Statements

At December 31, 2012 and 2011 and for the Years Ended December 31, 2012 and 2011

## Note 17. Business Segments

The Bank operates three principal business segments: Retail Banking, Mortgage Banking and Indirect Lending. Revenues from Retail Banking operations consist primarily of interest earned on loans and investment securities and service charges on deposit accounts. Mortgage Banking operating revenues consist principally of gains on sales of loans in the secondary market, loan origination fee income and interest earned on mortgage loans held for sale. Revenues from Indirect Lending consist primarily of interest earned on automobile retail installment sales contracts. Operating expenses for the Mortgage Banking and Indirect Lending segments consist largely of direct expenses only while the majority of the Bank's operating expenses and income tax expense is shown in the Retail Banking segment (in thousands).

	Year Ended December 31, 2011			
	Retail Banking	Mortgage Banking	Indirect Lending	Combined
<b>Revenues:</b>				
Interest income	\$ 27,308	\$ 929	\$ 2,577	\$ 30,814
Gains on sales of loans	303	10,725		11,028
Other noninterest income	2,440	1,044	129	3,613
Total operating income	30,051	12,698	2,706	45,455
<b>Expenses:</b>				
Provision for loan losses	3,063		347	3,410
Interest expense	5,122	218	807	6,147
Salaries and employee benefits	7,302	6,161	184	13,647
Other noninterest expenses	7,370	3,300	310	10,980
Total operating expenses	22,857	9,679	1,648	34,184
Income tax expense	3,625			3,625
Net income	\$ 3,569	\$ 3,019	\$ 1,058	\$ 7,646
Total assets	\$ 624,475	\$ 52,104	\$ 104,994	\$ 781,573
Capital expenditures	\$ 689	\$ 75	\$ 1	\$ 765

	Year Ended December 31, 2011			
	Retail Banking	Mortgage Banking	Indirect Lending	Combined
<b>Revenues:</b>				
Interest income	\$ 23,012	\$ 630	\$ 2,498	\$ 26,140
Gains on sales of loans		5,264		5,264
Other noninterest income	1,124	678	75	1,877
Total operating income	24,136	6,572	2,573	33,281
<b>Expenses:</b>				
Provision for loan losses	1,824		213	2,037
Interest expense	5,869	191	835	6,895
Salaries and employee benefits	5,892	3,658	436	9,986
Other noninterest expenses	4,803	1,539	282	6,624
Total operating expenses	18,388	5,388	1,766	25,542
Income tax expense	2,601			2,601

Edgar Filing: EAGLE BANCORP INC - Form S-4

Net income	\$	3,147	\$	1,184	\$	807	\$	5,138
Total assets	\$	491,220	\$	19,031	\$	67,836	\$	578,087
Capital expenditures	\$	1,181	\$	58	\$	172	\$	1,411

F-74

---



**VIRGINIA HERITAGE BANK**

**Notes to Financial Statements**

**At December 31, 2012 and 2011 and for the Years Ended December 31, 2012 and 2011**

**Note 18. Participation in the Small Business Lending Fund of the U.S. Treasury Department**

On June 30, 2011, the Bank entered into a Securities Purchase Agreement with the Secretary of the Treasury, pursuant to which the Bank issued and sold to the Treasury 15,300 shares of its Senior Non-Cumulative Perpetual Preferred Stock, Series A, having a liquidation preference of \$1,000 per share, for aggregate proceeds of \$15.3 million. The issuance was pursuant to the Treasury's Small Business Lending Fund program, a \$30 billion fund established under the Small Business Jobs Act of 2010, which encourages lending to small businesses by providing capital to qualified community banks with assets of less than \$10 billion. The Series A Preferred Stock is entitled to receive non-cumulative dividends payable quarterly on each January 1, April 1, July 1 and October 1, beginning October 1, 2011. The dividend rate, which is calculated on the aggregate Liquidation Amount, has been initially set at 1% per annum based upon the current level of Qualified Small Business Lending (QSBL) by the Bank. The dividend rate for future dividend periods will be set based upon the percentage change in qualified lending between each dividend period and the baseline QSBL level established at the time the Agreement was entered into. Such dividend rate may vary from 1% per annum to 5% per annum for the second through tenth dividend periods and from 1% per annum to 7% per annum for the eleventh through the first half of the nineteenth dividend periods. If the Series A Preferred Stock remains outstanding for more than four-and-one-half years, the dividend rate will be fixed at 9%. Prior to that time, in general, the dividend rate decreases as the level of the Bank's QSBL increases. Such dividends are not cumulative, but the Bank may only declare and pay dividends on its common stock (or any other equity securities junior to the Series A Preferred Stock) if it has declared and paid dividends for the current dividend period on the Series A Preferred Stock, and will be subject to other restrictions on its ability to repurchase or redeem other securities.

As more completely described in the Articles of Amendment, holders of the Series A Preferred Stock have the right to vote as a separate class on certain matters relating to the rights of holders of Series A Preferred Stock and on certain corporate transactions. Except with respect to such matters, the Series A Preferred Stock does not have voting rights.

The Bank may redeem the shares of Series A Preferred Stock, in whole or in part, at any time at a redemption price equal to the sum of the Liquidation Amount per share and the per-share amount of any unpaid dividends for the then-current period, subject to any required prior approval by the Bank's primary federal banking regulator.

**Note 19. Subsequent Events**

The Bank evaluates subsequent events that have occurred after the balance sheet date but before the financial statements are issued. There are two types of subsequent events: (1) recognized, or those that provide additional evidence about conditions that existed at the date of the balance sheet, including the estimates inherent in the process of preparing financial statements, and (2) non-recognized, or those that provide evidence about conditions that did not exist at the date of the balance sheet but arose after that date.

Edgar Filing: EAGLE BANCORP INC - Form S-4

Based on the evaluation, the Bank did not identify any recognized or non-recognized subsequent events that would have required adjustment to or disclose in the financial statements as of March 27, 2013.

F-75

**VIRGINIA HERITAGE BANK AND SUBSIDIARY**

Consolidated Balance Sheets

As of March 31, 2014 (Unaudited) and December 31, 2013

(Dollar amounts in thousands, except per share data)

	March 31, 2014	December 31, 2013
<b>Assets</b>		
Cash and due from banks	\$ 16,757	\$ 24,855
Securities available for sale, at fair value	134,900	126,834
Loans, net of allowance for loan losses of \$10,062 and \$9,790, respectively	715,781	696,097
Loans held for sale	13,975	10,730
Premises and equipment, net	1,763	1,861
Accrued interest receivable	2,578	2,379
Federal Home Loan Bank stock, at cost	4,090	4,223
Federal Reserve Bank stock, at cost	2,423	2,417
Other real estate owned, net of valuation allowance of \$76	519	519
Bank owned life insurance	15,523	15,408
Deferred income taxes	4,993	5,973
Other assets	4,107	3,545
<b>Total assets</b>	<b>\$ 917,409</b>	<b>\$ 894,841</b>
<b>Liabilities and Stockholders Equity</b>		
<b>Liabilities:</b>		
Noninterest-bearing demand deposits	\$ 172,717	\$ 189,583
NOW, money-market and savings deposits	132,256	107,064
Time deposits less than \$100,000	161,295	164,222
Time deposits \$100,000 or more	270,794	250,531
<b>Total deposits</b>	<b>737,062</b>	<b>711,400</b>
Federal funds purchased		10,000
Federal Home Loan Bank advances	73,000	73,000
Securities sold under agreements to repurchase	3,464	1,067
Accrued expenses and other liabilities	3,721	3,168
<b>Total liabilities</b>	<b>817,247</b>	<b>798,635</b>
<b>Stockholders equity:</b>		
Preferred stock, Series A, \$4 par value, non-cumulative, \$1,000 per share liquidation preference, 5,000,000 shares authorized, 15,300 shares issued and outstanding	61	61
Common stock, \$4 par value, 15,000,000 shares authorized, 6,016,801 and 6,014,801 shares issued and outstanding, respectively	24,067	24,059
Additional paid-in capital	56,679	56,632

Edgar Filing: EAGLE BANCORP INC - Form S-4

Retained earnings	21,940	19,774
Accumulated other comprehensive loss	(2,585)	(4,320)
Total stockholders' equity	100,162	96,206
Total liabilities and stockholders' equity	\$ 917,409	\$ 894,841

*See Accompanying Notes to Consolidated Financial Statements.*

## VIRGINIA HERITAGE BANK AND SUBSIDIARY

Consolidated Statements of Income  
 For the three months ended March 31, 2014 and 2013 (Unaudited)  
 (Dollar amounts in thousands, except per share data)

	Three Months Ended	
	2014	2013
Interest income:		
Interest and fees on loans	\$ 8,430	\$ 7,540
Investment securities	758	565
Interest on deposits in other banks	16	9
Total interest income	9,204	8,114
Interest expense:		
Interest on deposits	1,183	1,252
Interest on federal funds purchased	1	5
Interest on Federal Home Loan Bank advances	137	95
Interest on securities sold under agreements to repurchase	1	1
Total interest expense	1,322	1,353
Net interest income	7,882	6,761
Provision for loan losses	456	634
Net interest income after provision for loan losses	7,426	6,127
Noninterest income:		
Gain on sale of loans	1,087	2,550
Service charges on deposit accounts	165	167
(Loss) gain on sale of securities available for sale	(206)	199
Other income	356	407
Total noninterest income	1,402	3,323
Noninterest expenses:		
Salaries and employee benefits	3,101	3,678
Occupancy and equipment expense	621	601
Mortgage closing cost promotions	147	532
Bank franchise tax	241	174
FDIC deposit insurance assessments	103	113
Other operating expenses	1,252	1,268
Total noninterest expenses	5,465	6,366
Income before income tax expense	3,363	3,084
Income tax expense	1,159	1,042
Net income	2,204	2,042
Dividend on preferred stock	38	38
Net income available to common stockholders	\$ 2,166	\$ 2,004
Income per common share:		
Basic	\$ 0.36	\$ 0.46
Diluted	\$ 0.35	\$ 0.45

Edgar Filing: EAGLE BANCORP INC - Form S-4

Weighted average common shares outstanding:

Basic	6,014,801	4,333,209
Diluted	6,208,605	4,457,935

*See Accompanying Notes to Consolidated Financial Statements.*

F-77

---

**VIRGINIA HERITAGE BANK AND SUBSIDIARY**

Consolidated Statements of Comprehensive Income  
 For the three months ended March 31, 2014 and 2013 (Unaudited)  
 (Dollar amounts in thousands)

Net income	\$	2,204
Unrealized gains on securities		
Reclassification adjustment for losses recognized in income, net of tax of \$70	136	
Total comprehensive income	\$	3,939

Net income	\$	2,042
Other comprehensive loss, net of tax		
Unrealized losses on securities		
Net change in unrealized loss on investment securities, net of tax of \$(180)	(349)	
Reclassification adjustment for gains recognized in income, net of tax of \$(68)	(131)	
Total other comprehensive loss		(480)
Total comprehensive income	\$	1,562

*See Accompanying Notes to Consolidated Financial Statements.*

**VIRGINIA HERITAGE BANK AND SUBSIDIARY**

Consolidated Statements of Changes in Stockholders' Equity  
 For the three months ended March 31, 2014 and 2013 (Unaudited)  
 (Dollar amounts in thousands)

	Preferred Stock		Common Stock		Additional	Retained	Accumulated	Total
	Shares	Amount	Shares	Amount	Paid-in Capital	Earnings	Other Comprehensive Gain (Loss)	
<b>Balance at</b>								
<b>December 31, 2012</b>	15,300	\$ 61	4,333,209	\$ 17,333	\$ 41,038	\$ 10,927	\$ (42)	\$ 69,317
Net income						2,042		2,042
Other comprehensive loss							(480)	(480)
Stock compensation expense					19			19
Dividends on preferred stock - Series A						(38)		(38)
<b>Balance at March 31, 2013</b>	15,300	\$ 61	4,333,209	\$ 17,333	\$ 41,057	\$ 12,931	\$ (522)	\$ 70,860
<b>Balance at</b>								
<b>December 31, 2013</b>	15,300	\$ 61	6,014,801	\$ 24,059	\$ 56,632	\$ 19,774	\$ (4,320)	\$ 96,206
Net income						2,204		2,204
Other comprehensive gain							1,735	1,735
Stock compensation expense					37			37
Stock options exercised			2,000	8	10			18
Dividends on preferred stock - Series A						(38)		(38)
<b>Balance at March 31, 2014</b>	15,300	\$ 61	6,016,801	\$ 24,067	\$ 56,679	\$ 21,940	\$ (2,585)	\$ 100,162

See Accompanying Notes to Consolidated Financial Statements.

**VIRGINIA HERITAGE BANK AND SUBSIDIARY**

## Consolidated Statements of Cash Flows

For the three months ended March 31, 2014 and 2013 (Unaudited)

(Dollar amounts in thousands)

	Three Months Ended March 31,	
	2014	2013
<b>Cash flows from operating activities:</b>		
Net income	\$ 2,204	\$ 2,042
<b>Reconciliation of net income to net cash (used in) provided by operating activities:</b>		
Provision for loan losses	456	634
Deferred income tax	(106)	(145)
Depreciation	143	154
Amortization and accretion on securities available for sale, net	240	252
Loss (gain) on sale of securities available for sale	206	(199)
Cash surrender value on bank owned life insurance	(115)	(41)
Stock compensation expense	37	19
Proceeds from sales of loans held for sale	35,794	100,428
Loans originated for resale	(37,952)	(81,651)
Gain on sale of loans	(1,087)	(2,550)
<b>Changes in assets and liabilities:</b>		
(Increase) in accrued interest receivable	(199)	(12)
(Increase) decrease in other assets	(349)	1,339
Increase (decrease) in other liabilities	553	(1,506)
Net cash (used in) provided by operating activities	(175)	18,764
<b>Cash flows from investing activities:</b>		
Net increase in loans	(20,140)	(15,497)
Purchases of premises and equipment	(46)	(68)
Purchases of securities available for sale	(15,528)	(50,635)
Proceeds from repayments of securities available for sale	5,822	1,286
Proceeds from maturities and calls of securities available for sale	375	405
Proceeds from sale of securities available for sale	3,428	39,046
Redemption (purchase) of FHLB stock	133	(71)
Purchase of FRB stock	(6)	(2)
Net cash (used in) investing activities	(25,962)	(25,536)
<b>Cash flows from financing activities:</b>		
Net increase in demand, savings, interest-bearing checking and money market deposits	8,326	22,115
Net increase in time deposits	17,336	13,838
Net decrease federal funds purchased	(10,000)	(13,000)
Net increase in securities sold under agreements to repurchase	2,397	266
Stock options exercised	18	
Dividends on preferred stock	(38)	(38)
Net cash provided by financing activities	18,039	23,181
Net increase (decrease) in cash and cash equivalents	(8,098)	16,409
Cash and cash equivalents at beginning of period	24,855	12,761
Cash and cash equivalents at end of period	\$ 16,757	\$ 29,170
<b>Supplemental disclosure of cash flow information:</b>		
Cash payments for interest	\$ 1,306	\$ 1,332
Cash payments for income taxes	\$ 84	\$
<b>Supplemental disclosure of noncash investing activities:</b>		
Fair value adjustment on securities	\$ 2,609	\$ (728)



*See Accompanying Notes to Consolidated Financial Statements.*

F-80

---

**VIRGINIA HERITAGE BANK AND SUBSIDIARY**

Notes to Consolidated Financial Statements (Unaudited)

**Note 1 General**

The accompanying unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial reporting and with applicable quarterly reporting regulations of the Securities and Exchange Commission and general banking industry practices. They do not include all of the information and notes required by accounting principles generally accepted in the United States of America for complete financial statements. Therefore, these consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto for the year ended December 31, 2013.

In the opinion of the Bank's management, the accompanying unaudited consolidated financial statements contain all adjustments of a normal recurring nature necessary to present fairly the Bank's financial condition as of March 31, 2014 and the results of operations and cash flows for the three months ended March 31, 2014 and 2013.

The results of operations for the three months ended March 31, 2014 are not necessarily indicative of the results to be expected for the full year ending December 31, 2014.

**Note 2 Net Income Per Common Share**

Net income per common share is computed based on the weighted-average number of shares of common stock outstanding during the year. Stock options of 290,057 as of March 31, 2014 and 323,102 as of March 31, 2013 were excluded from the calculation of net income per common share because their effect was anti-dilutive.

**Note 3 Cash and Cash Equivalents**

For purposes of reporting cash flows, cash and cash equivalents include cash on hand, demand deposits due from banks and federal funds sold.

**Note 4 Investment Securities**

Edgar Filing: EAGLE BANCORP INC - Form S-4

The amortized cost, unrealized holding gains and losses, and the fair value of investment securities at March 31, 2014 and December 31, 2013 are summarized as follows (in thousands):

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
<b>At March 31, 2014:</b>				
U.S. Treasury notes	\$ 15,127	\$	\$ (165)	\$ 14,962
U.S. Government agency securities	21,860	45	(526)	21,379
Municipal securities	26,059	1	(1,514)	24,546
Corporate securities	6,963	1	(181)	6,783
Mortgage-backed securities	68,648	46	(1,652)	67,042
SBA Loan Pool Certificate RMOF	179	9		188
<b>Total</b>	<b>\$ 138,836</b>	<b>\$ 102</b>	<b>\$ (4,038)</b>	<b>\$ 134,900</b>
<b>At December 31, 2013:</b>				
U.S. Treasury notes	\$ 15,141	\$	\$ (188)	\$ 14,953
U.S. Government agency securities	19,828	30	(681)	19,177
Municipal securities	26,761		(2,390)	24,371
Corporate securities	6,970		(240)	6,730
Mortgage-backed securities	64,478	52	(3,132)	61,398
SBA Loan Pool Certificate RMOF	201	4		205
<b>Total</b>	<b>\$ 133,379</b>	<b>\$ 86</b>	<b>\$ (6,631)</b>	<b>\$ 126,834</b>

F-81

Edgar Filing: EAGLE BANCORP INC - Form S-4

Securities in an unrealized loss position at March 31, 2014 and December 31, 2013, by duration of the unrealized loss, are shown below (in thousands). The unrealized loss positions were directly related to interest rate movements as there is minimal credit risk exposure in these investments. All securities are investment grade or better and all losses are considered temporary. Management intends to hold these securities until maturity and it is more likely than not that the Bank will not be required to sell these securities before a recovery of unrealized losses. At March 31, 2014 and December 31, 2013, the Bank had 112 and 110 securities, respectively, in an unrealized loss position.

	March 31, 2014			
	Less than 12 Months		12 Months or More	
	Fair Value	Gross Unrealized (Losses)	Fair Value	Gross Unrealized (Losses)
Obligations of U.S.				
U.S. Treasury notes	\$ 14,962	\$ (165)	\$	\$
U.S. Government agency securities	14,491	(327)	1,797	(199)
Municipal securities	8,615	(371)	15,354	(1,143)
Corporate securities	2,984	(20)	2,937	(161)
Mortgage-backed securities	52,194	(1,268)	8,014	(384)
Total temporarily impaired securities	\$ 93,246	\$ (2,151)	\$ 28,102	\$ (1,887)

	December 31, 2013			
	Less than 12 Months		12 Months or More	
	Fair Value	Gross Unrealized (Losses)	Fair Value	Gross Unrealized (Losses)
Obligations of U.S.				
U.S. Treasury notes	\$ 14,953	\$ (188)	\$	\$
U.S. Government agency securities	13,992	(391)	1,705	(290)
Municipal securities	12,167	(1,037)	12,204	(1,353)
Corporate securities	4,813	(56)	1,917	(184)
Mortgage-backed securities	53,489	(3,026)	2,637	(106)
Total temporarily impaired securities	\$ 99,414	\$ (4,698)	\$ 18,463	\$ (1,933)

**Note 5 Loans**

Loans, excluding loans held for sale, at March 31, 2014 and December 31, 2013 are as follows (in thousands):

	March 31, 2014	December 31, 2013
Commercial loans	\$ 51,613	\$ 52,032
Commercial real estate loans	366,670	374,038
Construction and development loans	129,701	109,107
Residential real estate loans	70,398	71,631
Consumer and other loans	108,393	100,117
Total loans	726,775	706,925
Less:		
Allowance for loan losses	(10,062)	(9,790)
Deferred loan fees, net of origination costs	(932)	(1,038)
Loans, net	\$ 715,781	\$ 696,097



**Note 6 Allowance for Loan Losses**

The allocation of the allowance for loan losses by segments at March 31, 2014 and December 31, 2013 are as follows (in thousands):

	March 31, 2014						
	Commercial	Commercial Real Estate	Construction and Land Development	Residential Real Estate	Consumer	Unallocated	Total
Beginning balance	\$ 466	\$ 5,925	\$ 2,041	\$ 499	\$ 711	\$ 148	\$ 9,790
Provision for loan losses	5	(55)	308	107	106	(15)	456
Charge-offs		(74)		(101)	(10)		(185)
Recoveries				1			1
Ending balance	\$ 471	\$ 5,796	\$ 2,349	\$ 506	\$ 807	\$ 133	\$ 10,062
<b>Ending balance:</b>							
Individually evaluated for impairment	\$	\$ 186	\$	\$ 120	\$	\$	\$ 306
Collectively evaluated for impairment	471	5,610	2,349	386	807	133	9,756
<b>Financing Receivables:</b>							
Ending balance:	\$ 51,613	\$ 366,670	\$ 129,701	\$ 70,398	\$ 108,393		\$ 726,775
Individually evaluated for impairment	36	1,454	238	504			2,232
Collectively evaluated for impairment	51,577	365,216	129,463	69,894	108,393		724,543
	December 31, 2013						
	Commercial	Commercial Real Estate	Construction and Land Development	Residential Real Estate	Consumer	Unallocated	Total
Beginning balance	\$ 811	\$ 4,821	\$ 1,302	\$ 409	\$ 916	\$ 3	\$ 8,262
Provision for loan losses	(352)	1,261	739	84	(113)	145	1,764
Charge-offs		(157)			(208)		(365)
Recoveries	7			6	116		129
Ending balance	\$ 466	\$ 5,925	\$ 2,041	\$ 499	\$ 711	\$ 148	\$ 9,790
<b>Ending balance:</b>							
Individually evaluated for impairment	\$	\$ 265	\$	\$ 134	\$	\$	\$ 399
Collectively evaluated for impairment	466	5,660	2,041	365	711	148	9,391
<b>Financing Receivables:</b>							
Ending balance	\$ 52,032	\$ 374,038	\$ 109,107	\$ 71,631	\$ 100,117		\$ 706,925
Individually evaluated for impairment	40	1,539		612			2,191
Collectively evaluated for impairment	51,992	372,499	109,107	71,019	100,117		704,734

Edgar Filing: EAGLE BANCORP INC - Form S-4

The following is a summary of information pertaining to impaired loans by class at March 31, 2014 and December 31, 2013 (in thousands):

	March 31, 2014				
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Recorded Investment	Interest Income Recognized
<b>With no related allowance:</b>					
Commercial	\$ 36	\$ 40	\$	\$ 41	\$ 1
Commercial Real Estate					
Owner occupied	225	299		299	
Construction					
Other	238	240		241	1
<b>With an allowance recorded:</b>					
Commercial Real Estate					
Owner occupied	1,229	1,229	186	1,234	12
Residential					
Equity lines	504	535	120	535	7
<b>Total</b>	<b>\$ 2,232</b>	<b>\$ 2,343</b>	<b>306</b>	<b>\$ 2,350</b>	<b>\$ 21</b>

	December 31, 2013				
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Recorded Investment	Interest Income Recognized
<b>With no related allowance:</b>					
Commercial	\$ 40	\$ 43	\$	\$ 47	\$ 3
<b>With an allowance recorded:</b>					
Commercial Real Estate					
Owner occupied	1,539	1,539	265	1,782	51
Residential					
Single family	101	101	3	237	
Equity lines	511	535	131	535	25
<b>Total</b>	<b>\$ 2,191</b>	<b>\$ 2,218</b>	<b>399</b>	<b>\$ 2,601</b>	<b>\$ 79</b>

Edgar Filing: EAGLE BANCORP INC - Form S-4

The following is a summary of the Bank's credit quality information by class at March 31, 2014 and December 31, 2013 (in thousands):

INTERNAL RISK RATING GRADES	March 31, 2014				
	All Pass Categories	Special Mention	Substandard	Doubtful	Loss
Commercial	\$ 47,745	\$ 1,374	\$ 2,458	\$ 36	\$
Commercial Real Estate					
Owner occupied	116,894		3,326	225	
Non-owner occupied	242,711		3,514		
Construction					
Residential	70,546		1,473		
Other	57,444			238	
Residential					
Single family	40,698		2,197		
Equity lines	13,562		139	569	
Multifamily	13,233				
Totals	\$ 602,833	\$ 1,374	\$ 13,107	\$ 1,068	\$
Consumer Credit Exposure - By Payment Activity					
Credit cards/Overdraft lines of credit		\$ 71	\$		
Consumer and other loans		108,322			

INTERNAL RISK RATING GRADES	December 31, 2013				
	All Pass Categories	Special Mention	Substandard	Doubtful	Loss
Commercial	\$ 49,078	\$ 422	\$ 2,492	\$ 40	\$
Commercial Real Estate					
Owner occupied	116,919		3,340	299	
Non-owner occupied	247,873	2,074	3,533		
Construction					
Residential	63,675		1,473	242	
Other	43,717				
Residential					
Single family	38,034	3,075		101	
Equity lines	12,213		204	511	
Multifamily	17,493				
Totals	\$ 589,002	\$ 5,571	\$ 11,042	\$ 1,193	\$
Consumer Credit Exposure - By Payment Activity					
		Performing	Nonperforming		
Credit cards/Overdraft lines of credit		\$ 55	\$		
Consumer and other loans		100,062			

## Edgar Filing: EAGLE BANCORP INC - Form S-4

The Bank assesses credit quality based on internal risk ratings of loans. Pass categories consist of Superior, Good, Average and Pass. Internal risk ratings are as follows:

**Superior:** Borrowers are generally major corporations, persons or business entities with virtually no credit risk due to the borrower's unquestioned financial strength, superior liquidity and asset quality, strong income, substantial net worth, and outstanding debt service coverage or loans fully secured by liquid collateral.

**Good:** Borrowers are well established entities with a proven track record, or individuals with substantial financial capacity. Borrowers will have excellent liquidity and strong debt service coverage, excellent balance sheet with minimal leverage, financial performance above industry peers, sophisticated management, systems and reporting, and access to capital markets, private placement financing or bank financing with very favorable terms. Borrowers pose a minor credit risk.

**Average:** Borrowers generally exhibit acceptable business credit and some negative operating trends, little excess liquidity and modest debt service coverage, moderately high balance sheet leverage, financial ratios slightly below industry peers, and management, systems, and reporting is generally good. Borrowers pose average credit risk.

**Pass:** Loan conditions require more frequent monitoring due to lack of stability in the secondary repayment source. Weaknesses in earnings or in the balance sheet are considered temporary. Any unfavorable factors are mitigated by structuring, collateral or administrative controls.

**Special Mention:** Borrowers currently posing a higher than normal risk that deserve management's close attention. Potential weaknesses may result in deterioration of the repayment ability of the borrower. Credits may exhibit one or a combination of the following characteristics: some degree of difficulty in servicing the debt, increased leverage, marginal profitability or interim losses indicative of a possible transition in financial condition, inadequate liquidity and declining operating trends, management weaknesses, or weak financial reporting.

**Substandard:** Relationships with unacceptable business credit, normal repayment in jeopardy, and necessitating a workout situation. Well defined weaknesses include: serious negative operating trends, insufficient debt service coverage, guarantors with limited resources, highly leveraged balance sheet, collateral shortfalls, management issues, and alternative financing is not evident. However, no loss of principal or interest is envisioned.

**Doubtful:** Relationships display many of the same weaknesses of a substandard credit; however, the risk factors are more dominant. Full repayment is highly questionable and improbable, debt service coverage is insufficient, the balance sheet may be insolvent, the company may be in liquidation, and management is weak and uncooperative. Partial loss of principal is likely.

**Loss:** The assets have been determined to be uncollectible and of such little value that the continuance as a bankable asset is not warranted. Asset is to be charged off in the month the loss rating is assigned.



The following is a summary of past due and nonaccrual loans by class at March 31, 2014 and December 31, 2013 (in thousands):

	March 31, 2014							
	30-59 Days Past Due	60-89 Days Past Due	90 Days or More Past Due	Total Past Due	Current	Total Loans	90 Days Past Due and Still Accruing	Nonaccrual Loans
Commercial	\$ 7	\$	\$	\$ 7	\$ 51,606	\$ 51,613	\$	\$ 36
Commercial Real Estate								
Owner occupied			225	225	120,220	120,445		225
Non-owner occupied					246,225	246,225		
Construction								
Residential					72,019	72,019		
Other			240	240	57,442	57,682		240
Residential								
Single family					42,895	42,895		
Equity lines					14,270	14,270		504
Multifamily					13,233	13,233		
Consumer								
Credit cards					71	71		
Other consumer	165	91	10	266	108,056	108,322	10	
Total	\$ 172	\$ 91	\$ 475	\$ 738	\$ 726,037	\$ 726,775	\$ 10	\$ 1,005

	December 31, 2013							
	30-59 Days Past Due	60-89 Days Past Due	90 Days or More Past Due	Total Past Due	Current	Total Loans	90 Days Past Due and Still Accruing	Nonaccrual Loans
Commercial	\$ 150	\$	\$	\$ 150	\$ 51,882	\$ 52,032	\$	\$ 40
Commercial Real Estate								
Owner occupied	299			299	120,259	120,558		299
Non-owner occupied					253,480	253,480		
Construction								
Residential			242	242	65,148	65,390		242
Other					43,717	43,717		
Residential								
Single family			101	101	41,109	41,210		101
Equity lines					12,928	12,928		511
Multifamily					17,493	17,493		
Consumer								
Credit cards					55	55		
Other consumer	152	46	17	215	99,847	100,062	17	
Total	\$ 601	\$ 46	\$ 360	\$ 1,007	\$ 705,918	\$ 706,925	\$ 17	\$ 1,193

The Bank did not have any troubled debt restructurings which were modified during the three months ended March 31, 2014.

During the three months ended March 31, 2014 and year ended December 31, 2013, there were no troubled debt restructurings that subsequently defaulted. Total troubled debt restructurings at March 31, 2014 and December 31, 2013 totaled \$2.0 million and \$2.1 million, respectively.

**Note 7 Stock Compensation Plan**

The Bank's shareholders approved the 2010 Incentive Plan (the "Incentive Plan") on May 20, 2010, to replace the 2006 Stock Option Plan, previously approved on June 15, 2006 for 250,000 shares of common stock. The Bank's Incentive Plan reserves an additional 250,000 shares of common stock and may grant up to 25,000 options to each of its directors, officers and key employees of the Bank in any calendar year. Both incentive stock options and non-qualified stock options may be granted under the Plan. The exercise price of each option equals the market price of the Bank's stock on the date of grant and an option's maximum term is ten years.

Both the 2006 and the 2010 Stock Options Plans provide for vesting of incentive stock options over a four year period from the date of each stock option grant with immediate vesting upon a sale event provided the participant (grantee) has been employed by (or rendered services to) the Bank for a period of at least six months as of the date of the sale event. A "sale event" means the consummation of (i) a voluntary dissolution or liquidation of the Bank, (ii) the sale of all or substantially all of the assets of the Bank to an unrelated person or entity, (iii) a merger, reorganization or consolidation in which the holders of the Bank's outstanding voting power immediately prior to such transaction do not own a majority of the outstanding voting power of the surviving or resulting entity. Any unrecognized compensation expense may be accelerated as a result of a sale event and related immediate vesting of stock options.

The 2006 Stock Option Plan also provided for stock options to be granted to seed investors as a reward for the contribution of organizational funds which were at risk if the Bank's organization had not been successful. The stock options granted to seed investors were fully vested upon date of grant. All shares granted in 2006 related to seed investors. A summary of stock option transactions and options outstanding for both plans as of and for March 31, 2014 are as follows:

	Shares	Weighted Average Exercise Price	Weighted Average Contractual Term	Intrinsic Value (in thousands)
Outstanding at December 31, 2013	431,111	\$ 11.83		
Granted	54,750	20.25		
Exercised	(2,000)	(9.13)		
Forfeited				
Outstanding at March 31, 2014	483,861	\$ 12.87	6.07 years	\$ 3,945
Options exercisable at March 31, 2014	316,016	\$ 9.99	6.33 years	\$ 2,855

The fair value of each option grant is estimated on the date of grant using the Black-Scholes option-pricing model with the following weighted average assumptions:

	Three Months Ended March 31, 2014
Weighted-average risk-free interest rate	1.73%
Dividend yield	0.00%
Estimated stock price volatility	31.22%
Expected life	7 years
Per share weighted-average grant-date fair value of options issued during the period	\$ 7.33

The Bank recognized compensation expense of \$37,000 and \$19,000 for the three months ended March 31, 2014 and 2013, respectively, relating to employee stock options. The unrecognized compensation expense remaining at March 31, 2014 is \$664,000, which will be recognized over an average remaining period of approximately 3.5 years.

F-88

---

**Note 8 Regulatory Matters**

The Bank is subject to various regulatory capital requirements administered by the banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Bank's consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank's assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum amounts and ratios (set forth in the table below) of total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier I capital (as defined) to average assets (as defined). As of March 31, 2014, the Bank exceeded all capital adequacy requirements to which it is subject.

As of March 31, 2014, the most recent notification from the Federal Reserve Bank categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized the Bank must maintain minimum total risk-based, Tier I risk-based, and Tier I leverage percents as set forth in the table. There are no conditions or events since that notification that management believes have changed the Bank's category. The Bank's actual capital amounts (in thousands) and percentages are also presented in the following table:

	Actual		Minimum Capital Requirement		Minimum To Be Well Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
<b>As of March 31, 2014:</b>						
Total Capital (to Risk Weighted Assets)	\$ 112,265	14.76%	\$ 60,863	8.00%	\$ 76,079	10.00%
Tier 1 Capital (to Risk Weighted Assets)	\$ 102,748	13.51%	\$ 30,431	4.00%	\$ 45,647	6.00%
Tier 1 Capital (to Average Assets)	\$ 102,748	11.28%	\$ 36,420	4.00%	\$ 45,524	5.00%
<b>As of December 31, 2013:</b>						
Total Capital (to Risk Weighted Assets)	\$ 109,768	14.86%	\$ 59,106	8.00%	\$ 73,882	10.00%
Tier 1 Capital (to Risk Weighted Assets)	\$ 100,526	13.61%	\$ 29,553	4.00%	\$ 44,329	6.00%
Tier 1 Capital (to Average Assets)	\$ 100,526	11.72%	\$ 34,307	4.00%	\$ 42,884	5.00%

**Note 9 Income Taxes**

The components of income tax expense are as follows (in thousands):

Edgar Filing: EAGLE BANCORP INC - Form S-4

	Three Months Ended March 31,			
	2014		2013	
Current	\$	1,265	\$	1,187
Deferred		(106)		(145)
Income tax	\$	1,159	\$	1,042

F-89

---

**Note 10 Recent Accounting Pronouncements**

In January 2014, the FASB issued ASU 2014-01, *Investments - Equity Method and Joint Ventures (Topic 323): Accounting for Investments in Qualified Affordable Housing Projects* (a consensus of the FASB Emerging Issues Task Force). The amendments in this ASU permit reporting entities to make an accounting policy election to account for their investments in qualified affordable housing projects using the proportional amortization method if certain conditions are met. Under the proportional amortization method, an entity amortizes the initial cost of the investment in proportion to the tax credits and other tax benefits received and recognizes the net investment performance in the income statement as a component of income tax expense (benefit). The amendments in this ASU should be applied retrospectively to all periods presented. A reporting entity that uses the effective yield method to account for its investments in qualified affordable housing projects before the date of adoption may continue to apply the effective yield method for those preexisting investments. The amendments in this ASU are effective for public business entities for annual periods and interim reporting periods within those annual periods, beginning after December 15, 2014. Early adoption is permitted. ASU 2014-01 is not anticipated to have a material impact on the Bank's consolidated financial statements.

In January 2014, the FASB issued ASU 2014-04, *Receivables - Troubled Debt Restructurings by Creditors (Subtopic 310-40): Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure* (a consensus of the FASB Emerging Issues Task Force). The amendments in this ASU clarify that an in substance repossession or foreclosure occurs, and a creditor is considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan, upon either (1) the creditor obtaining legal title to the residential real estate property upon completion of a foreclosure or (2) the borrower conveying all interest in the residential real estate property to the creditor to satisfy that loan through completion of a deed in lieu of foreclosure or through a similar legal agreement. Additionally, the amendments require interim and annual disclosure of both (1) the amount of foreclosed residential real estate property held by the creditor and (2) the recorded investment in consumer mortgage loans collateralized by residential real estate property that are in the process of foreclosure according to local requirements of the applicable jurisdiction. The amendments in this ASU are effective for public business entities for annual periods, and interim periods within those annual periods, beginning after December 15, 2014. ASU 2014-04 is not anticipated to have a material impact on the Bank's consolidated financial statements.

**Note 11 Fair Value Measurements**

The fair value of a financial instrument is the current amount that would be exchanged between willing parties, other than in a forced liquidation. Fair value is best determined based upon quoted market prices. However, in many instances, there are no quoted market prices for the Bank's various financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument. Accounting standards exclude certain financial instruments and all nonfinancial instruments from its disclosure requirements. Accordingly, the aggregate fair value amounts presented may not necessarily represent the underlying fair value of our Bank.

The accounting standards clarify that fair value of certain assets and liabilities is an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants.

Additional guidance was issued to clarify the application of fair value measurements in a market that is not active and to provide key considerations in determining the fair value of a financial asset when the market for that financial asset is not active.

## Edgar Filing: EAGLE BANCORP INC - Form S-4

Accounting standards specify a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect our market assumptions. The three levels of the fair value hierarchy based on these two types of inputs are as follows:

- Level 1 - inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.
- Level 2 - inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.
- Level 3 - inputs to the valuation methodology are unobservable and significant to the fair value measurement.

Following is a description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy:

### *Securities available for sale:*

Securities available for sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted market prices, when available (Level 1). If quoted market prices are not available, fair values are measured utilizing independent valuation techniques of identical or similar securities for which significant assumptions are derived primarily from or corroborated by observable market data. Third party vendors compile prices from various sources and may determine the fair value of identical or similar securities by using pricing models that consider observable market data (Level 2).

The following table presents the balances of assets and liabilities measured at fair value on a recurring basis as of March 31, 2014 and December 31, 2013 (in thousands). There have been no changes in the methodologies used at March 31, 2014 and December 31, 2013.

Description	Fair Value Measurements at March 31, 2014 Using (in thousands)			
	Balance as of March 31, 2014	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Assets:</b>				
U.S. Treasury notes	\$ 14,962	\$	\$ 14,962	\$
U.S. Government agency securities	21,379		21,379	
Municipal securities	24,546		24,546	
Corporate securities	6,783		6,783	
Mortgage-backed securities	67,042		67,042	
SBA Loan Pool Certificate RMOF	188		188	

Description	Fair Value Measurements at December 31, 2013 Using (in thousands)			
	Balance as of December 31, 2013	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Assets:</b>				
U.S. Treasury notes	\$ 14,953	\$	\$ 14,953	\$
U.S. Government agency securities	19,177		19,177	
Municipal securities	24,371		24,371	
Corporate securities	6,730		6,730	
Mortgage-backed securities	61,398		61,398	
SBA Loan Pool Certificate RMOF	205		205	

Certain assets are measured at fair value on a nonrecurring basis in accordance with GAAP. Adjustments to the fair value of these assets usually result from the application of lower-of-cost-or-market accounting or write-downs of individual assets.

The following describes the valuation techniques used to measure certain assets recorded at fair value on a nonrecurring basis in the consolidated financial statements.

**Loans Held for Sale:**

Loans held for sale are carried at the lower of cost or market value on an individual loan basis. These loans currently consist of one-to-four family residential loans originated for sale in the secondary market. Fair value is based on the price secondary markets are currently offering for similar loans using observable market data which is not materially different than cost due to the short duration between origination and sale (Level 2). As such, the Bank records any fair value adjustments on a nonrecurring basis. No nonrecurring fair value adjustments were recorded on loans held for sale during the three months ended March 31, 2014 and year ended December 31, 2013. Gains and losses on sale of loans are recorded on the Consolidated Statements of Income.

**Impaired Loans:**



Loans are designated as impaired when, in the judgment of management based on current information and events, it is probable that all amounts due according to the contractual terms of the loan agreement will not be collected. The measurement of loss associated with impaired loans can be based on either the observable market price of the loan or the fair value of the collateral. Fair value is measured based on the value of the collateral securing the loans. Collateral may be in the form of real estate or business assets, including equipment, inventory, and accounts receivable. The vast majority of the collateral is real estate. The value of real estate collateral is determined utilizing a market valuation approach based on an appraisal conducted by an independent, licensed external appraiser using observable market data (Level 2). However, if the collateral is a house or building in the process of construction or if an appraisal of the real estate property is over a year old, then the fair value is considered Level 3. The value of business equipment is based upon an outside appraisal if deemed significant, or the net book value on the applicable business's financial statements if not considered significant using observable market data. Likewise, values for inventory and accounts receivable collateral are based on financial statement balances or aging reports (Level 3). Impaired loans allocated to the Allowance for Loan Losses are measured at fair value on a nonrecurring basis. Any fair value adjustments are recorded in the period incurred as provision for loan losses on the Consolidated Statements of Income.

F-91

**Other Real Estate Owned:**

Other real estate owned ( OREO ) is measured at fair value using a market valuation approach based on an appraisal conducted by an independent, licensed appraiser outside the Bank using observable market data (Level 2). However, if an appraisal of the real estate property is over a year old, then the fair value is considered to be Level 3.

The following table summarizes our assets that were measured at fair value on a nonrecurring basis as of March 31, 2014 and December 31, 2013 (in thousands).

Description	Fair Value Measurements at March 31, 2014 Using (in thousands)			
	Balance as of March 31, 2014	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Assets:</b>				
Loans Held for Sale	\$ 13,975	\$	\$ 13,975	\$
Impaired Loans	1,427			1,427
Other Real Estate Owned	519			519

Description	Fair Value Measurements at December 31, 2013 Using (in thousands)			
	Balance as of December 31, 2013	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Assets:</b>				
Loans Held for Sale	\$ 10,730	\$	\$ 10,730	\$
Impaired Loans	1,752			1,752

Other Real Estate Owned

519

519

The following table displays quantitative information about Level 3 Fair Value Measurements for March 31, 2014 and December 31, 2013 (in thousands):

Quantitative information about Level 3 Fair Value Measurements at March 31, 2014 (in thousands)				
Assets	Fair Value	Valuation Technique(s)	Unobservable input	Range
Impaired loans	\$ 1,427	Discounted appraised value	Selling cost	5% - 10%
Other real estate owned	519	Discounted appraised value	Selling cost	5% - 10%

Quantitative information about Level 3 Fair Value Measurements at December 31, 2013 (in thousands)				
Assets	Fair Value	Valuation Technique(s)	Unobservable input	Range
Impaired loans	\$ 1,752	Discounted appraised value	Selling cost	5% - 10%
Other real estate owned	519	Discounted appraised value	Selling cost	5% - 10%

The fair value of a financial instrument is the current amount that would be exchanged between willing parties, other than in a forced liquidation. Fair value is best determined based upon quoted market prices. However, in many instances, there are no quoted market prices for the Bank's various financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the aggregate fair value amounts presented may not be realized in an immediate settlement of the instrument or may not necessarily represent the underlying fair value of the Bank. The following methods and assumptions were used by the Bank in estimating fair values of financial instruments:

**Cash and Cash Equivalents.** The carrying amounts of cash and cash equivalents approximate their fair values.

**Interest Bearing Deposits in Banks.** The carrying amounts of interest bearing deposits maturing within ninety days approximate their fair values.

**Available for sale securities.** Fair values for securities are based on quoted market prices, where available. If quoted market prices are not available, fair values are based on quoted market prices of comparable instruments or third party pricing models.

**Loans.** For variable-rate loans that reprice frequently and have no significant change in credit risk, fair values are based on carrying values. Fair values for fixed-rate loans are estimated using discounted cash flow analyses, applying interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. See above for valuation of impaired loans.

**Loans Held for Sale.** The fair value of loans held for sale is based on outstanding commitments from investors.

**Federal Home Loan Bank Stock and Federal Reserve Bank Stock.** Fair value of the Bank's investment in Federal Home Loan Bank stock and Federal Reserve Bank stock is based on its redemption value.

**Bank Owned Life Insurance.** Bank owned life insurance represents insurance policies on certain key employees. The cash value of the policies is estimated using information provided by the insurance carrier. These policies are carried at their cash value, which approximate their fair values.

**Deposits.** The fair values disclosed for demand, NOW, money-market and savings deposits are, by definition, equal to the amount payable on demand at the reporting date (that is, their carrying amounts). Fair values for fixed-rate time deposits are estimated using a discounted cash flow calculation that applies interest rates currently being offered on time deposits to a schedule of aggregated expected monthly maturities on time deposits.

**Federal Home Loan Bank Advances.** Fair values are estimated using discounted cash flow analysis based on the Bank's current incremental borrowing rates for similar types of borrowing arrangements.

**Other Borrowings.** The carrying amounts of borrowings under retail customer repurchase agreements and federal funds purchased approximate fair value.

**Accrued Interest.** The carrying amounts of accrued interest approximate their fair value.

**Off-Balance-Sheet Financial Instruments.** Fair values for off-balance-sheet lending commitments are based on fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties' credit standing. The fair values of these instruments were deemed immaterial at March 31, 2014 and December 31, 2013.



Edgar Filing: EAGLE BANCORP INC - Form S-4

The estimated fair values of the Bank's financial instruments at March 31, 2014 and December 31, 2013 are as follows (in thousands):

<b>Fair Value Measurements at March 31, 2014 Using</b>				
(in thousands)				
	<b>Carrying</b>	<b>Quoted Prices</b>	<b>Significant</b>	<b>Significant</b>
	<b>Amount</b>	<b>in Active</b>	<b>Other</b>	<b>Unobservable</b>
		<b>Markets for</b>	<b>Observable</b>	<b>Inputs</b>
		<b>Identical</b>	<b>Inputs</b>	<b>Inputs</b>
		<b>Assets</b>	<b>(Level 2)</b>	<b>(Level 3)</b>
		<b>(Level 1)</b>		
<b>Financial assets:</b>				
Cash and cash equivalents	\$ 16,757	\$ 16,757	\$	\$
Securities available for sale	134,900		134,900	
Loans	715,781		708,932	
Loans held for sale	13,975		13,975	
Federal Home Loan Bank stock	4,090		4,090	
Federal Reserve Bank stock	2,423		2,423	
Accrued interest receivable	2,578		2,578	
Bank owned life insurance	15,523		15,523	
<b>Financial liabilities:</b>				
Deposits	737,062		737,278	
FHLB advances	73,000		74,086	
Securities sold under agreements to repurchase	3,464		3,464	
Accrued interest payable	217		217	

<b>Fair Value Measurements at December 31, 2013 Using</b>				
(in thousands)				
	<b>Carrying</b>	<b>Quoted Prices</b>	<b>Significant</b>	<b>Significant</b>
	<b>Amount</b>	<b>in Active</b>	<b>Other</b>	<b>Unobservable</b>
		<b>Markets for</b>	<b>Observable</b>	<b>Inputs</b>
		<b>Identical</b>	<b>Inputs</b>	<b>Inputs</b>
		<b>Assets</b>	<b>(Level 2)</b>	<b>(Level 3)</b>
		<b>(Level 1)</b>		
<b>Financial assets:</b>				
Cash and cash equivalents	\$ 24,855	\$ 24,855	\$	\$
Securities available for sale	126,834		126,834	
Loans	696,097		689,646	
Loans held for sale	10,730		10,730	
Federal Home Loan Bank stock	4,223		4,223	
Federal Reserve Bank stock	2,417		2,417	
Accrued interest receivable	2,379		2,379	
Bank owned life insurance	15,408		15,408	
<b>Financial liabilities:</b>				
Deposits	711,400		711,803	
Federal funds purchased	10,000		10,000	
FHLB advances	73,000		74,131	
Securities sold under agreements to repurchase	1,067		1,067	
Accrued interest payable	201		201	

**Note 12 Business Segments**

The Bank operates three principal business segments: Retail Banking, Mortgage Banking and Indirect Lending. Revenues from Retail Banking operations consist primarily of interest earned on loans and investment securities and service charges on deposit accounts. Mortgage Banking operating revenues consist principally of gains on sales of loans in the secondary market, loan origination fee income and interest earned on mortgage loans held for sale. Revenues from Indirect Lending consist primarily of interest earned on automobile retail installment sales contracts. Operating expenses for the Mortgage Banking and Indirect Lending segments consist largely of direct expenses only while the majority of the Bank's operating expenses is shown in the Retail Banking segment (in thousands).

	<b>Three Months Ended March 31, 2014 (Unaudited)</b>			
	<b>Retail Banking</b>	<b>Mortgage Banking</b>	<b>Indirect Lending</b>	<b>Combined</b>
<b>Revenues:</b>				
Interest income	\$ 8,542	\$ 151	\$ 511	\$ 9,204
Gains on sales of loans		1,087		1,087
Other noninterest income	171	111	33	315
Total operating income	8,713	1,349	544	10,606
<b>Expenses:</b>				