

Edgar Filing: MDI ENTERTAINMENT INC - Form 10KSB/A

MDI ENTERTAINMENT INC
Form 10KSB/A
April 30, 2002

U.S. SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-KSB/A

(Amendment No. 1)

(Mark one):

ANNUAL REPORT UNDER SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the fiscal year ended December 31, 2001.

TRANSITION REPORT UNDER SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

COMMISSION FILE NO. 0-24919

MDI ENTERTAINMENT, INC.
(Name of small business issuer in its charter)

DELAWARE

(State or other jurisdiction of
incorporation or organization)

73-1515699

(I.R.S. Employer Identification No.)

MDI ENTERTAINMENT, INC.
201 ANN STREET
HARTFORD, CONNECTICUT

(Address of principal executive offices)

06103

(Zip Code)

Issuer's telephone number (860) 527-5359

Securities registered under Section 12(b) of the Exchange Act:

Title of each Class Name of each exchange on which registered

Securities registered under Section 12(g) of the Exchange Act:

COMMON STOCK, PAR VALUE \$.001 PER SHARE
(Title of Class)

(Title of Class)

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such

Edgar Filing: MDI ENTERTAINMENT INC - Form 10KSB/A

shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No

Check if disclosure of delinquent filers in response to Item 405 of Regulation S-B is not contained in this form, and no disclosure will be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-KSB or any amendment to this Form 10-KSB. []

State issuer's revenues for its most recent fiscal year: \$14,661,952

Aggregate market value of the voting and non-voting common equity stock held by non-affiliates computed by reference to the price at which the common equity was sold, or the average bid and asked price of such common equity, as of a specified date within the past 60 days: \$12,999,146 as of March 4, 2002.

Shares of common stock outstanding as of March 6, 2002: 11,751,452

DOCUMENTS INCORPORATED BY REFERENCE

Not Applicable

Transitional Small Business Disclosure Format (check one): Yes ; No X

This Amendment No. 1 to the Annual Report on Form 10-KSB for the year ended December 31, 2001, as filed on March 19, 2002, amends and restates Items 9, 10, 11 and 12 in their entirety.

PART III

ITEM 9. DIRECTORS, EXECUTIVE OFFICERS, PROMOTERS AND CONTROL PERSONS; COMPLIANCE WITH SECTION 16

Our directors and executive officers are as follows:

NAME	AGE	POSITION
Steven M. Saferin	53	President, Chief Executive Officer
Kenneth M. Przyniecki	57	Sr. Vice President Accounting and Secretary and Director

Edgar Filing: MDI ENTERTAINMENT INC - Form 10KSB/A

Robert J. Wussler	65	Director
S. David Fineman	56	Director
Todd P. Leavitt	51	Director
William G. Malloy	55	Director
Charles W. Kline	42	Vice President Marketing
Robert R. Kowalczyk	54	Sr. Vice President and General Mana
Donald Walsh	54	Sr. Vice President Sales
Evelyn Yenson	57	Sr. Vice President International Sa
Jeffrey A. Schweig	41	Vice President Creative Planning an

COMMITTEES

The Board of Directors at their June 8, 2001 annual meeting established the following committees and appointed members:

Audit Committee:	S. David Fineman Robert J. Wussler William G. Malloy
Compensation Committee:	Steven M. Saferin Todd P. Leavitt
Executive Committee:	Steven M. Saferin S. David Fineman Kenneth M. Przysiecki
Financing and Public Filing Oversight Committee:	William Malloy Robert Wussler David Fineman

2

BIOGRAPHIES

STEVEN M. SAFERIN

Mr. Saferin has been the President, Chief Executive Officer and a member of our Board of Directors since August 1997. Since January 1986, Mr. Saferin has been President and Chief Executive Officer of MDIP, which today is our wholly-owned subsidiary. In this capacity, Mr. Saferin has been primarily responsible for product development, marketing and sales. Mr. Saferin conceived and led MDIP's entry into the lottery industry and has since been the key employee in revising, refining and creating new products and marketing initiatives for us to offer to the lottery industry. Prior to founding MDIP, Mr. Saferin was Director of Program Acquisitions at ESPN from 1982 to 1986. He supervised a 16 person department in the areas of product acquisition and scheduling. From 1978 to 1982, Mr. Saferin was active in cable television franchising as a Vice President with both Viacom Communications and Warner Amex Cable. In those capacities, he supervised cable television franchising

Edgar Filing: MDI ENTERTAINMENT INC - Form 10KSB/A

activities in dozens of major markets. Prior to entering business, Mr. Saferin was an Attorney-Advisor to the Cable Television Bureau of the Federal Communications Commission, as well as a member of the law department at Viacom International, Inc. Mr. Saferin received a B.A. in journalism from American University and received his J.D. after attending the Georgetown University and the University of Maryland Schools of Law.

KENNETH M. PRZYSIECKI

Mr. Przysiecki has been our Chief Financial Officer since August 1994. In August 2001 he was named Senior Vice President of Accounting and Administration. In addition Mr. Przysiecki has been our corporate Secretary and a member of our Board of Directors since August 1997. Prior to joining us, Mr. Przysiecki was involved in several business start-ups that required his financial planning, negotiating and systems implementation skills. He was a Senior Manager for Noreika, Rosenfeld and Hupp, a C.P.A. firm, from 1989 to 1992 and was employed as Vice President of Finance for Keeney Manufacturing Company, a plumbing supply manufacturing company, from 1976 until 1988. He received his C.P.A. while employed at Arthur Andersen & Co. from 1972 to 1976; and received his B.S. in Business Administration from American International College.

ROBERT J. WUSSLER

Mr. Wussler has been a member of our Board of Directors since August 1997. Since June 1998, he served as President and Chief Executive Officer of U.S. Digital Communications, Inc., a telecommunications company. Mr. Wussler was formerly the Chairman of the Board of Directors of U.S. Digital Communications, Inc., serving in that capacity from March 1997 to May of 2000. Mr. Wussler is currently President and Chief Executive Officer of Ted Turner Pictures. Mr. Wussler has held this position since January 2001. He has also been President and Chief Executive Officer of The Wussler Group, which owns several telecommunications ventures, since February 1992. From June 1995 to June 1998, Mr. Wussler served as President and Chief Executive Officer of Affiliate Enterprises, Inc., a privately held company that acts as the syndication branch of 51 media companies. Additionally, he was the President and Chief Executive Officer of Comsat Video, the international satellite telecommunications company from 1990 to 1993. Mr. Wussler is one of the founders of CNN (Cable News Network) having founded the network when he was Senior Executive Vice President with Turner Broadcasting from 1980 to 1990. During his tenure with Turner Broadcasting, he was also President of the Atlanta Braves professional baseball team and the Atlanta Hawks professional basketball team. Prior to joining the Turner organization, Mr. Wussler was President of Columbia Broadcasting System (CBS) Television, a position he attained from his start in the CBS mailroom. Mr. Wussler is also an independent business consultant having directed such projects as the establishment of a French-Kuwaiti television network in 1993 and the acquisition of MetroMedia Enterprises. He was the founding Chairman of International TelCell, which later became a part of MetroMedia International Group in 1993. Mr. Wussler also advised and guided the first African American professional basketball ownership group in the finance, purchase, management and resale of the Denver Nuggets franchise of the National Basketball Association. Mr. Wussler also serves on the Board of Directors of Streammedia Communications, Inc., Converge Global, Inc., Visual Display and TIS Worldwide.

3

S. DAVID FINEMAN

Mr. Fineman has been a member of our Board of Directors since November 1998. He is the managing attorney and founder of Fineman & Bach, P.C., a Philadelphia, PA law firm since 1986. Mr. Fineman represents a variety of clients, including governmental authorities and private clients dealing with the

Edgar Filing: MDI ENTERTAINMENT INC - Form 10KSB/A

government. He has an active litigation practice and represents clients throughout the United States, in both the Federal and State courts, and in Japan. Mr. Fineman has served as special counsel to the Philadelphia Parking Authority, the Secretary of Banking of the Commonwealth of Pennsylvania, and the Insurance Commissioner of the Commonwealth of Pennsylvania. In 1995, he was nominated by President Clinton and confirmed by the United States Senate to a nine-year term on the Board of Governors of the United States Postal Service, a nine member Board which directs and controls the expenditures, reviews practices and policies, and establishes basic objectives and long-range goals for the Postal Service. He presently serves as chairman of its compensation committee. In 1994, Mr. Fineman was appointed to the Industry Policy Advisory Committee, a CEO-level committee which advises the Secretary of Commerce and the U.S. Trade Representative on international trade policy issues. Mr. Fineman received a B.A. from American University and received his J.D., with honors, from George Washington University Law School.

TODD P. LEAVITT

Mr. Leavitt has been a member of our Board of Directors since November 1998. He founded and has been Managing Director of Tulip Media Ltd. since May 1998. Tulip Media furnishes services in areas of feature film, television and video production and distribution as well as media consulting services to a variety of United States and international companies engaged in the entertainment industry. Prior to establishing Tulip Media, Mr. Leavitt served as Chairman of the Alliance Television Group, supervising all television production and distribution activities on behalf of Alliance Communications Corporation, from 1995 to May 1998. Previously, Mr. Leavitt was Executive Vice President of NBC Studios, the in-house production arm of the NBC Television Network, from 1990 to 1995. Prior to joining NBC, Mr. Leavitt had been Executive Vice President of Reeves Entertainment Group. Mr. Leavitt is a Phi Beta Kappa graduate of Kenyon College, Gambier, Ohio, and received a law degree from the New York University School of Law.

WILLIAM G. MALLOY

Mr. Malloy has been a member of the Board of Directors since October 1999. Prior to the September 2000 acquisition of Scientific Games Holdings Corp. ("Scientific Games Holdings") by Scientific Games Corporation, formerly known as Autotote Corp. ("Scientific Games"), Mr. Malloy was Chairman of the Board, President and Chief Executive Officer of Scientific Games Holdings." At the time of the merger, Scientific Games was a \$230 million per year publicly held company in the international lottery industry. Scientific Games' core strengths include marketing and the application of advance computer technology to complex printing processes and customer support systems. Prior to becoming the Scientific Games' President and Chief Executive officer in December 1990, Mr. Malloy was the company's Vice President, Treasurer and Chief Financial Officer from 1988 to 1990. Prior to joining Scientific Games, Mr. Malloy held several positions from 1975 to 1987 with Bally Manufacturing Corporation, Scientific Games' former parent company. His career responsibilities have included sales, finance, planning, operations and information systems. Mr. Malloy has directed various manufacturing, distribution, financing and service businesses. Industry groups, with which he has experience include consumer durable goods, vending, commercial video amusement, printing, regulated gaming and software development. In addition, he is a seasoned international businessman and has extensive experience with various government regulated procurement processes. Mr. Malloy also serves on the Board of Directors of the Upper Chattahoochee Riverkeeper, an Atlanta based environmental organization. Mr. Malloy received his Bachelor of Science degree in Business Administration from Northern Illinois University and his Master of Science in Management (MBA) from Northwestern University's J. L. Kellogg Graduate School of Management in Evanston, Illinois.

Edgar Filing: MDI ENTERTAINMENT INC - Form 10KSB/A

CHARLES W. KLINE

Mr. Kline joined us as Vice President of Marketing in February 1998. Prior to joining us, Mr. Kline was Executive Director of the Pennsylvania State Lottery, the nation's sixth largest lottery from 1992 to 1997. As Executive Director, Mr. Kline oversaw the entire \$1.7 billion sales operation. During his five year tenure, Mr. Kline was credited with not only reversing a 3-year slide in sales, but also engineering and implementing a program that caused the lottery to undergo five consecutive years of sales growth. Prior to this post, Mr. Kline served in a variety of key positions in state government. Mr. Kline received a B.A. in Public Service and a Masters in Public Administration, both from the Pennsylvania State University.

ROBERT R. KOWALCZYK

Mr. Kowalczyk joined us as Vice President and General Manager in November 1997. Prior to joining us, Mr. Kowalczyk was Vice President and Management Supervisor of Yaffe and Company Advertising of Southfield, Michigan from 1995 to 1997. At Yaffe, Mr. Kowalczyk supervised the \$10 million advertising and promotions account and aided the product planning for the Michigan State Lottery. Mr. Kowalczyk also supervised the agency's business development and research functions, and participated in the account planning and management for clients including health care, financial services and various retail chains. Prior to his time in Michigan, Mr. Kowalczyk managed product planning and marketing, research and the \$32 million advertising and promotional budgets for the Florida Lottery from 1991 to 1995. Under his direction, the lottery reversed a decline in sales growth in that category. Previous to that, Mr. Kowalczyk was the Marketing Director for the Ohio Lottery Commission from 1987 to 1991. He successfully expanded the entire lottery market by introducing instant scratch-off game marketing strategies that have been emulated by virtually every lottery in the years that followed. During his tenure, Ohio Lottery sales increased an average of 16% per year, instant ticket sales increased at 58% per year and profitability increased at the rate of 4% per year. Mr. Kowalczyk received his Associate Degree from Lorain County Community College and earned his Executive M.B.A. from the Weatherhead School of Management, Case Western Reserve University, Cleveland, Ohio.

EVELYN P. YENSON

Ms. Yenson served as Senior Director of Corporate Communications for Scientific Games International from December 1999 through January 2001. Prior to that she served as Director of the Washington State Department of Licensing from January 1997 through December 1999. She served as the Executive Director of the Washington State Lottery from January 1987 through January 1997, Ms. Yenson also served one term as President of the North American Association of State and Provincial Lotteries (NASPL). She was also the first United States' member of the World Lottery Association Executive Committee. Ms. Yenson was born in South Africa, graduated with a B.A. from the College of New Rochelle, New York, and M.A. from the University of Wisconsin and a Certificate from the Harvard University John F. Kennedy School of Government Program for Senior Executives in State and local government.

JEFFREY A SCHWEIG

Mr. Schweig was Director of Marketing for the Illinois Lottery From 1992 to 1994 before becoming its Creative Director, a position he occupied from 1994-2002. Before that he was account manager at Lee Hill, Inc., a Chicago-based agency where he handled such accounts as Kellogg Company and more than 11 of its cereal brands from 1988 to 1992. He also negotiated promotional tie-ins with other blue-chip companies and helped forge those contracts. He served as account

Edgar Filing: MDI ENTERTAINMENT INC - Form 10KSB/A

executive at Jeffrey Nemetz & Associates of Chicago from 1987-1988, providing clients with a wide range of advertising, sales promotion and event planning. From 1985 through 1987 he was employed by Flair Communications Agency of Chicago, providing similar services for brands such as Amoco Oil Co., M&M/Mars, Inc., Turtle Wax and Arthur Andersen & Company. Mr. Schweig holds a Master's Degree in Advertising from the highly acclaimed Medill School of Journalism at Northwestern University and a Bachelor's degree in psychology from the University of Michigan.

Two directors come up for reelection at our annual meeting of stockholders each year and each holds office until his successor is duly elected and qualified. Officers are elected by the Board of Directors and hold office at the discretion of the Board of Directors. There are no family relationships between any of our directors or executive officers.

5

SECTION 16(A) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE.

Section 16(a) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), requires our directors and executive officers, and persons who beneficially own more than ten percent of a registered class of our equity securities, to file with the Securities and Exchange Commission (the "SEC") initial reports of ownership and reports of changes in ownership of common stock and our other equity securities. Officers, directors, and persons who beneficially own more than ten percent of a registered class of our equity securities are required by the regulations of the SEC to furnish us with copies of all Section 16(a) forms they file. To our knowledge, based solely on our review of the copies of such reports furnished to the Company and written representations that no other reports were required, during the year ended December 31, 2001, all Section 16(a) filing requirements applicable to our officers, directors, and greater than ten percent beneficial owners were complied with, except that Donald Walsh filed an initial report of ownership late, Steven Saferin., S. David Fineman, William Malloy, Todd Leavitt, Kenneth Przysiecki, Donald Walsh, Evelyn Yenson, Charles Kline and Robert Kowalczyk each filed one report covering one transaction late and Robert Wussler filed four reports late.

ITEM 10. EXECUTIVE COMPENSATION.

EXECUTIVE COMPENSATION

The following table sets forth the annual and long-term compensation for services in all capacities for the year ended December 31, 2001 paid to Steven M. Saferin, President and Chief Executive Officer and a director, Kenneth M. Przysiecki, Sr. Vice President of Accounting and Administration, Secretary and a director, Robert R. Kowalczyk, Vice President and General Manager and Charles W. Kline, Vice President of Sales and Marketing, (the "Named Executive Officers"). No other executive officer received annualized compensation exceeding \$100,000 during the year ended December 31, 2001.

6

Edgar Filing: MDI ENTERTAINMENT INC - Form 10KSB/A

SUMMARY COMPENSATION TABLE

NAME AND PRINCIPAL POSITION	FISCAL YEAR (1)	ANNUAL COMPENSATION			LONG-TERM COMPENSATION AWARDS		
		SALARY	BONUS	OTHER ANNUAL COMPENSATION (2) AND (3)	RESTRICTED STOCK AWARD(S)	SECURITIES UNDERLYING OPTIONS/SARS	LONG-TERM INCENTIVE PLAN
Steven Saferin, President/CEO and Director	2001 (5)	\$373,515	\$50,000	-	-	-	
	2000 (5)	\$339,025	-	-	-	-	
	1999 (5)	\$300,000	-	(\$154,885) (6)	-	-	
	1998 (5)	\$300,000	-	\$114,885	-	-	
Kenneth M. Przysiecki, Sr. VP Acc'tng & Admin; Officer, Secretary and Director	2001	\$151,200	\$1,000	\$33,689	-	6,700	
	2000	\$144,583	\$1,000	\$22,986	-	-	
	1999	\$136,000	\$4,000	\$29,084	-	-	
	1998	\$102,000	\$2,500	\$37,106	-	-	
Robert R. Kowalczyk, Vice President and General Manager	2001	\$127,524	\$21,000	-	-	10,763	
	2000	\$115,833	\$7,000	-	-	12,300	
	1999	\$104,000	\$2,300	-	-	-	
	1998	\$ 69,238	-	-	-	-	
Charles W. Kline, Vice President of Sales and Marketing	2001	\$119,952	\$21,000	-	-	-	
	2000	\$114,000	\$28,776	-	-	-	
	1999	\$108,000	\$2,000	-	-	-	
	1998	\$ 29,077	-	-	-	-	

(1) Fiscal year refers to the year ending May 31, 1998, 1999, December 31, 2000 or 2001 as the case may be, except as indicated below.

(2) Represents revenue-based commissions accrued pursuant to employment agreements. As of December 31, 2001, \$6,356 of accrued commissions was owed to Mr. Przysiecki. Mr. Saferin waived commissions owed to him under his employment agreement for the fiscal year ended December 31, 2001.

(3) Excludes prerequisites and other personal benefits, securities and properties otherwise categorized as salary or bonuses which, in the aggregate, did not exceed the lesser of either \$50,000 or 10% of the total annual salary reported for such person.

(4) Represents amounts contributed pursuant to our 401(k) Savings Plan.

(5) Excludes amounts paid to Mr. Saferin's mother and the company owned by his spouse. Such amounts equaled \$122,833 for the year ended December 31, 2001 and aggregated \$110,000 in each of fiscal years ended December 31, 2000, and May 31, 1999 and 1998.

(6) Such amount reflects waived commissions previously owed to Mr. Saferin.

Edgar Filing: MDI ENTERTAINMENT INC - Form 10KSB/A

OPTION GRANTS IN FISCAL 2001

The following table sets forth information regarding stock options granted to the Named Executive Officers during the fiscal year ended December 31, 2001. Options were granted pursuant to MDI Entertainment, Inc.'s 1998 Stock Option and Award Plan.

Name	Number of Securities Underlying Options Granted	Individual Grants		Expiration Date	Potential Annual Stock Price For O
		% of Total Options Granted to Employees In Fiscal Year	Exercise Price (\$/Share)		
Steven M. Saferin	25,000	6.33%	\$1.32	11/18/11	\$15
Kenneth M. Przysiecki	50,000	12.66%	1.32	11/18/11	31
Robert R. Kowalczyk	30,000	7.59%	1.32	11/18/11	18
Charles W. Kline	30,000	7.59%	1.32	11/18/11	18

AGGREGATED OPTION EXERCISES IN FISCAL 2001 AND FISCAL YEAR-END OPTION VALUES

The following table sets forth information for the Named Executive Officers with respect to the exercise of stock options during the fiscal year ended December 31, 2001 and the year-end value of unexercised options.

Name	Shares Acquired On Exercise (#)	Value Realized	Number of Shares Underlying Unexercised Options at December 31, 2001	
			Exercisable	Uexercisable
Steven M. Saferin	0	\$ 0	225,000	25,000
Kenneth M. Przysiecki	10,000	6,700	10,000	50,000
Robert R. Kowalczyk	10,000	10,763	10,000	30,000
Charles W. Kline	0	0	13,333	30,000

Value of Unexercised
In-The-Money Options at
December 31, 2001
Dollars (1)

Edgar Filing: MDI ENTERTAINMENT INC - Form 10KSB/A

Name	Exercisable	Unexercisable
Steven M. Saferin	\$229,500	\$25,500
Kenneth M. Przysiecki	10,200	51,000
Robert R. Kowalczyk	10,200	30,600
Charles W. Kline	13,600	30,600

(1) Based on the average of the bid and asked price of the Common Stock on the Over-the-Counter market on December 31, 2001 of \$1.35 per share.

DIRECTOR COMPENSATION

Upon election or appointment to the Board of Directors, non-employee directors are granted non-qualified options to purchase 150,000 shares of common stock at the fair market value of the common stock on the date of grant. In September 1998, Mr. Wussler received stock options outside of the Plan (defined below) for 300,000 shares of common stock at an exercise price of \$0.37 per share as compensation for his services as one of our outside directors. Messrs. Leavitt and Fineman each received stock options pursuant to the Plan for 150,000 shares of common stock at an exercise price of \$0.33 per share as compensation for their services as outside directors. Mr. Malloy received options to purchase 132,500 shares of common stock at \$1.38 per share pursuant to the Plan and options to purchase an additional 17,500 shares of common stock at \$1.38 per share outside of the Plan as compensation for his services as an outside director. In October, 2001, Messrs. Wussler, Fineman, Leavitt and Malloy were granted 100,000 additional options at \$1.32 per share. On the same date, Messrs. Przysiecki and Saferin were granted 50,000 and 25,000 options, respectively. As of December 31, 2001, each director has been granted the maximum number of shares allowable under the Plan. Beginning with the quarter ended December 31, 2001, each outside independent director receives additional compensation of \$4,000 each quarter.

OPTION AND AWARD PLAN

On September 22, 1998, our Board of Directors adopted our 1998 Stock Option and Award Plan (the "Plan"). The stockholders approved the Plan on February 9, 1999. The Plan provides for the grant of stock awards and options for up to 1,600,000 shares of common stock to those employees, officers, directors, consultants or other individuals or entities eligible under the Plan to receive stock awards or options (each, a "Plan Participant"). Options may be either "incentive stock options" within the meaning of Section 422 of the Internal Revenue Code of 1986, as amended (the "Code"), or non-qualified options. Incentive stock options may be granted only to our employees, while non-qualified options may be issued to non-employee directors, consultants and others, as well as to our employees. Stock awards consist of the sale or transfer by us to a Plan Participant of one or more shares of common stock which, unless otherwise determined by the Board of Directors or committee administering the Plan, are subject to transfer restrictions and our right to repurchase if certain conditions specified in the award are not satisfied prior to the end of a restriction period. The Plan provides for automatic grants of non-qualified stock options to purchase 150,000 shares of common stock to each non-employee director upon his election or appointment to the Board of Directors at the fair market value of the common stock on the date of the grant. Such options vest in equal installments over three years. No Plan Participant may receive more than an aggregate of 250,000 shares of common stock by grant of options and/or stock awards during the term of the Plan.

The Plan is administered by the Board of Directors or a committee thereof (the "Plan Administrator"), which determines, among other things, those individuals who receive options or awards, the time period during which the options may be partially or fully exercised, the terms of the restrictions, if

Edgar Filing: MDI ENTERTAINMENT INC - Form 10KSB/A

any, on awards, the number of shares of common stock issued as an award or issuable upon the exercise of each option and the option exercise price and the award and repurchase prices.

9

The exercise price per share of common stock subject to an incentive option may not be less than the fair market value per share of common stock on the date the option is granted. The per share exercise price of the common stock subject to a non-qualified option may be established by the Plan Administrator. The aggregate fair market value (determined as of the date the option is granted) of common stock for which any person may be granted incentive stock options which first become exercisable in any calendar year may not exceed \$100,000. No person who owns, directly or indirectly, at the time of the granting of an incentive stock option to such person, 10% or more of the total combined voting power of all our classes of stock (a "10% Stockholder") shall be eligible to receive any incentive stock options under the Plan, unless the exercise price is at least 110% of the fair market value of the shares of common stock subject to the option, determined on the date of grant. Non-qualified options are not subject to such limitation.

No stock option may be transferred by a Plan Participant other than by will or the laws of descent and distribution, and, during the lifetime of a Plan Participant, the option will be exercisable only by the Plan Participant. In the event of termination of employment other than by death or disability, the Plan Participant will have no more than three months after such termination during which the Plan Participant shall be entitled to exercise the option, unless otherwise determined by the Plan Administrator. Upon termination of employment of a Plan Participant by reason of death or permanent disability, such Plan Participant's options remain exercisable for one year thereafter to the extent such options were exercisable on the date of such termination.

Options under the Plan must be issued within 10 years from the Plan's effective date which is September 22, 1998. Incentive stock options granted under the Plan, cannot be exercised more than 10 years from the date of grant. Incentive stock options issued to a 10% Stockholder are limited to five-year terms. All options granted under the Plan provide for the payment of the exercise price in cash or by delivery to us of shares of common stock having a fair market value equal to the exercise price of the options being exercised, or by a combination of such methods. Therefore, a Plan Participant may be able to tender shares of common stock to purchase additional shares of common stock and may theoretically exercise all of such Plan Participant's stock options with no investment.

As of March 4, 2002 we have issued options to purchase 1,595,000 shares of common stock under the Plan, which includes grants to (1) the Chief Executive Officer and President for options to purchase 250,000 shares of common stock, (2) other executive officers for options to purchase 215,000 shares of common stock, (3) employees for options to purchase 297,500 shares of common stock, and (4) four outside directors for options to purchase a total of 832,500 shares of common stock. As of such date, options to purchase 317,500 shares of common stock have been issued to two directors outside of the Plan. As of March 4, 2002 options to purchase 300,000 shares were exercised pursuant to the Plan and 292,097 shares of common stock were issued to the participants as a result of exercising their options. The difference between the number of shares issued and the number of options exercised was attributable to the "cashless" exercise of options by participants.

Any unexercised options that expire or that terminate upon an employee's ceasing to be employed by us become available again for issuance under the Plan. As of March 4, 2002 there are 14,200 such shares available.

Edgar Filing: MDI ENTERTAINMENT INC - Form 10KSB/A

401(K) SAVINGS PLAN

In fiscal 1996, we adopted a 401(k) savings plan whereby participants can elect to defer up to a specified maximum of their compensation and we will match their contribution up to 3% of the employee's base salary. For the year ended December 31, 2001 we contributed \$29,500 to the plan and for the year ended December 31, 2000 we contributed \$21,800 to the plan.

10

EMPLOYMENT AGREEMENTS

STEVEN M. SAFERIN

Our subsidiary, MDIP, has entered into an employment agreement with Mr. Saferin, guaranteed by us, which expires on the later of August 8, 2002 or three years from the date we first file a registration statement with the SEC registering all of the shares of common or preferred stock owned by Mr. Saferin, and our shares are being traded on the New York Stock Exchange, the American Stock Exchange or the NASDAQ Stock Market. See "Description of Business-Risk Factors-Dependence on Key Executive." Pursuant to his employment agreement, Mr. Saferin receives an annual base salary of \$300,000, which may be increased each year in an amount between 5% and 10% of the salary of the immediately preceding year. In addition, Mr. Saferin is entitled to a bonus equal to 2% of the gross revenues, up to a maximum amount of \$335,000 over the term of the agreement. Mr. Saferin has waived his bonus under this agreement for the years ended December 31, 2000 and December 31, 1999. The employment agreement is terminable by MDIP for "good cause" and by Mr. Saferin for "good reason" upon the occurrence of certain events. In the event that MDIP terminates Mr. Saferin's employment without "good cause" or Mr. Saferin resigns for "good reason," MDIP shall pay an amount equal to the present value sum of the salary fixed at the salary rate on the date of termination or resignation which Mr. Saferin would have received through August 7, 2002 had his employment not been terminated. The agreement does not contain any terms regarding non-competition after the termination of Mr. Saferin's employment.

KENNETH M. PRZYSIECKI

MDIP, Mr. Saferin and we have entered into an employment agreement with Mr. Przysiecki, as amended, renewable yearly on October 1 of each year. Pursuant to his employment agreement, Mr. Przysiecki receives an annual base salary of \$157,200. Mr. Przysiecki is entitled to a bonus equal to 0.25% of all trade revenue. Mr. Przysiecki's employment may be terminated by him or MDIP at any time upon sixty days' prior written notice. However, if employment is terminated by MDIP upon notice, merger, or because of Mr. Przysiecki's death or disability, Mr. Przysiecki is entitled to severance pay equal to one year of his current base salary. The employment agreement provides that Mr. Przysiecki will not compete with MDIP in North America for eighteen months after the termination of his employment. A state court, however, may determine not to enforce such non-compete clause as against public policy.

11

ITEM 11. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT.

Edgar Filing: MDI ENTERTAINMENT INC - Form 10KSB/A

PRINCIPAL STOCKHOLDERS

The following table sets forth information known to us, as of March 6, 2002, regarding the beneficial ownership of our voting securities by (i) each person who is known by us to own of record or beneficially more than 5% of our common stock, (ii) each of our directors and the Named Executive Officers, as defined in Item 6, and (iii) all directors and executive officers of as a group. Unless otherwise indicated, each of the stockholders listed in the table below has sole voting and dispositive power with respect to shares beneficially owned by such stockholder.

NAME OF BENEFICIAL OWNER (1)	NUMBER OF SHARES BENEFICIALLY OWNED	PERCENT OF CLASS (2)
Steven M. Saferin	4,020,169 (3)	33.57%
Kenneth M. Przysiecki	240,600	2.05%
Charles Kline	21,725 (4)	.18%
Robert R. Kowalczyk	30,000	.26%
Robert J Wussler	307,650	2.62%
Todd P. Leavitt	147,767 (5)	1.25%
S. David Fineman	160,200 (6)	1.36%
William G. Malloy	118,584 (7)	1.00%
International Capital Partners, LLC	1,159,174	9.86%
Scientific Games, Corp.	708,333	6.03%
eLot, Inc.	1,000,000 (8)	8.13%
Venture Partners Capital, LLC	1,253,448 (9)	9.64%
Evelyn P. Yensen	10,000	.09%
All directors and executive officers as a group (9 persons)	5,056,695	41.43%

(1) The address for Messrs. Saferin, Przysiecki, Kline, Kowalczyk, Leavitt, Fineman, Malloy, and Ms. Yensen is c/o MDI Entertainment, Inc., 201 Ann Street, Hartford, Connecticut 06103. The address for International Capital Partners, LLC is c/o Foley, Hoag & Eliot, LLP, One Post Office Square, Boston, MA 02109. The address for Scientific Games, Corp. is 1500 Bluegrass Lakes Parkway, Alpharetta, GA 30004. The address for eLot, Inc. is 301 Merritt Corporate Park, Norwalk, CT 06851. The address for Venture Partners Capital LLC is Mill Crossing, P.O. Drawer 9, Kensington, CT 06037.

(2) Shares of common stock are deemed outstanding for purposes of computing the percentage of beneficial ownership if such shares of common stock are exercisable or convertible within 60 days of the date of this Amendment No 1 to the Form 10-KSB.

- (3) Includes 225,000 shares of common stock, which are subject to currently exercisable options.
- (4) Includes 13,333 shares of common stock which are subject to currently exercisable options and 1,725 shares of common stock held jointly with his spouse.
- (5) Includes 42,667 shares of common stock beneficially owned directly by the Leavitt Family Trust and 50,000 shares of common stock, which are subject to currently exercisable options.
- (6) Includes 50,000 shares of common stock that are subject to currently exercisable options.
- (7) Includes 105,834 shares of common stock, which are subject to currently exercisable options. Mr. Malloy, who was President and Chief Executive Officer of Scientific Games Holdings Corp. until its acquisition by Autotote Corporation on September 7, 2000, is currently a consultant to Autotote Corporation. Scientific Games beneficially owns 708,333 shares of Common stock.
- (8) Includes 555,556 shares of common stock issuable upon the exercise of warrants.
- (9) Represents 1,203,448 shares of common stock issuable upon the exercise of warrants and 50,000 shares of common stock held by Venture Partners, LTD, an affiliate of Venture Partners Capital, LLC.

ITEM 12. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS.

Many of the following transactions occurred before, or as a result of, the reverse mergers of MDIP and MDIM with and into us in August 1997.

Since August 1994, our subsidiary, MDIP, has retained 1010 Productions, Inc. ("1010") to consult in the areas of trade show activities, software development, systems design, purchasing and product fulfillment. The president and sole shareholder of 1010 is Linda Kesterson Saferin, spouse of Steven M. Saferin, and former employee, officer and director of MDIP. 1010 is currently paid \$10,000 per month plus expenses and has been retained until December 31, 2003 pursuant to its current consulting agreement with us.

A family member of our President and Chief Executive Officer was paid a total of \$43,308 and \$27,965 for the years ended December 31, 2001 and 2000, respectively for consulting services rendered to us on a "per hour" basis.

In September 2001, we began leasing a house owned by our President and Chief Executive Officer. The facility is used by our sales and marketing personnel when attending meetings at our headquarters in Hartford. The month-to-month lease provides for a monthly rental of \$2,500. Total rent paid under this agreement for 2001 amounted to \$10,000.

As a result of the reverse mergers of MDIP and MDIM with and into us in August 1997, we executed a promissory note to Agostino T. Galluzzo in the principal amount of \$27,000. The note has an annual interest rate of 10% (which started on December 7, 1997) and will be paid in thirty-six equal monthly installments (beginning September 1998). The final payment on this note was in late 2001. Mr. Galluzzo was a minority stockholder of MDIP and MDIM. In

Edgar Filing: MDI ENTERTAINMENT INC - Form 10KSB/A

addition, Mr. Galluzzo received 433,876 shares of our common stock in such mergers.

Fineman & Bach, P.C., a Philadelphia, PA law firm that S. David Fineman, one of our directors, is associated with, from time to time does legal work for us. Fineman & Bach was paid \$90,200 and \$15,000 for the years ended December 31, 2001 and 2000, respectively.

Tulip Media Ltd., a Los Angeles, CA entertainment company that Todd Leavitt, one of our directors, is associated with, from time to time does work in the entertainment field for us. Tulip Media was paid \$8,400 and \$ 0 for the years ended December 31, 2001 and 2000, respectively.

13

In October 1999, William G. Malloy was invited to join our Board of Directors. Mr. Malloy was President and Chief Executive Officer of Scientific Games Corporation which executed a strategic alliance with us. In connection with such alliance, Scientific Games purchased a \$750,000 convertible subordinated debenture from us. In addition, Steven M. Saferin sold 333,333 shares of common stock held by him to Scientific Games, Inc. Scientific Games is in the process of acquiring us. Scientific Games, Inc. was acquired by Autotote Corporation on September 7, 2000. Mr. Malloy is currently a consultant to Scientific Games, Inc. On February 25, 2002, we signed a non-binding letter of intent to merge with Scientific Games Corporation. Negotiations are ongoing regarding a possible transaction. Mr. Malloy has recused himself from that portion of Board activities related to the negotiations with Scientific Games.

On January 19, 2000, Steven Saferin exchanged a portion of his stock for a note held by a third party and made by us with a remaining principal of \$316,038. The note bears interest at 8% per annum and is payable in monthly installments of \$14,300. There was a remaining balance of \$14,199 owed as of December 31, 2001.

On May 31, 2000, Steven Saferin loaned the President and Chief Executive Officer of The Lottery Channel, Inc. \$108,000 personally for the operational needs of The Lottery Channel and to facilitate the then proposed merger. Mr. Saferin received a promissory note bearing interest of 11% per annum. This note was forgiven as part of the settlement with The Lottery Channel in which The Lottery Channel and MDI dismissed their claims against each other. Mr. Saferin and Mr. Ach dismissed their claims against one another also. Mr. Saferin has not been reimbursed for the \$108,000.

On September 1, 2000, Steven Saferin loaned us \$260,000 and received a note payable on demand, bearing interest at a rate of 10% per annum. On September 8, 2000, as part of a loan transaction, the note was replaced with a note secured by substantially all of our assets, payable on January 31, 2001, which bears interest at a rate of 10% per annum. The terms of this note have been extended into 2002.

From October 14, 2000 to August 6, 2001, Jonathan D. Betts served as the Company's Executive Vice President of Finance. Mr. Betts is a principal of Venture Partners, Ltd., a firm that has provided financial consulting to the Company. During 2001 we paid Venture Partners \$149,700 in consulting fees. During the same period in 2000 Venture Partners, Ltd. was paid \$210,000 and received warrants to purchase 807,000 shares of our common stock at exercise price of \$.88 per share.

Steven M. Saferin is entitled to a commission equal to 2% of our gross revenue, pursuant to his employment agreement. Mr. Saferin waived the right to approximately \$293,200 and \$99,500 of commissions for the years ended December

Edgar Filing: MDI ENTERTAINMENT INC - Form 10KSB/A

31 2001 and 2000, respectively.

On June 1, 1998, Steven M. Saferin guaranteed our \$500,000 performance bond provided to the Wisconsin lottery. This bond was reduced to \$400,000 in late 2001.

On March 20, 2001 Steven M. Saferin guaranteed our \$742,800 performance bond provided to the California lottery.

SIGNATURE PAGE

In accordance with Section 13 or 15(d) of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

MDI ENTERTAINMENT, INC.

SIGNATURE	TITLE	DATE
/s/STEVEN M. SAFERIN ----- Steven M. Saferin	President, Chief Executive Officer and Director	April 30

In accordance with the Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant in the capacities and on the dates indicated.

SIGNATURE	TITLE	DATE
/s/STEVEN M. SAFERIN ----- Steven M. Saferin	President, Chief Executive Officer and Director (Principal Executive Officer)	April 30
/s/KENNETH M. PRZYSIECKI ----- Kenneth M. Przysiecki	Sr. Vice President Accounting and Administration, Secretary and Director (Principal Financial Officer)	April 30
/s/ROBERT J. WUSSLER ----- Robert J. Wussler	Director	April 30
/s/TODD P. LEAVITT ----- Todd P. Leavitt	Director	April 30

Edgar Filing: MDI ENTERTAINMENT INC - Form 10KSB/A

/s/S. DAVID FINEMAN

Director

April 30

David Fineman

/s/ WILLIAM G. MALLOY

Director

April 30

Willaim G. Malloy