

NU SKIN ENTERPRISES INC  
Form 4  
November 13, 2007

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

OMB APPROVAL

OMB Number: 3235-0287  
Expires: January 31, 2005  
Estimated average burden hours per response... 0.5

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
**WOOD RITCH N**

2. Issuer Name and Ticker or Trading Symbol  
**NU SKIN ENTERPRISES INC [NUS]**

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

(Last) (First) (Middle)

3. Date of Earliest Transaction (Month/Day/Year)  
**11/13/2007**

\_\_\_ Director \_\_\_ 10% Owner  
 Officer (give title below) \_\_\_ Other (specify below)  
**Chief Financial Officer**

**C/O NU SKIN ENTERPRISES, INC., 75 WEST CENTER STREET**

(Street)

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
\_\_\_ Form filed by More than One Reporting Person

**PROVO 84601**

(City) (State) (Zip)

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Ownership (Instr. 4)
				Code V	Amount	(A) or (D)	Price
Class A Common Stock	11/13/2007		P	1,600 A	\$ 17.77	1,600 <sup>(1)</sup>	D

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

**Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.**

SEC 1474 (9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)**

Edgar Filing: NU SKIN ENTERPRISES INC - Form 4

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	6. Date Exercisable and Expiration Date (Month/Day/Year)	7. Title and Amount of Underlying Securities (Instr. 3 and 4)	8. Amount or Number of Shares
Employee Stock Option (right to buy) <sup>(2)</sup>	\$ 6.56					<u>(3)</u> 08/31/2010	Class A Common Stock	1,250
Employee Stock Option (right to buy) <sup>(2)</sup>	\$ 8.2					<u>(3)</u> 02/28/2011	Class A Common Stock	625
Employee Stock Option (right to buy) <sup>(2)</sup>	\$ 6.85					<u>(3)</u> 08/31/2011	Class A Common Stock	2,000
Employee Stock Option (right to buy) <sup>(2)</sup>	\$ 8.99					<u>(3)</u> 03/01/2012	Class A Common Stock	2,250
Employee Stock Option (right to buy) <sup>(2)</sup>	\$ 12					<u>(3)</u> 09/03/2012	Class A Common Stock	5,625
Employee Stock Option (right to buy) <sup>(2)</sup>	\$ 9.04					<u>(3)</u> 03/10/2013	Class A Common Stock	13,125
Employee Stock Option (right to	\$ 10.31					<u>(3)</u> 05/20/2013	Class A Common Stock	37,500

Edgar Filing: NU SKIN ENTERPRISES INC - Form 4

buy) <u>(2)</u>						
Employee Stock Option (right to buy) <u>(2)</u>	\$ 11.5	<u>(3)</u>	09/02/2013	Class A Common Stock	17,500	
Employee Stock Option (right to buy) <u>(2)</u>	\$ 19.15	02/27/2005 <sup>(4)</sup>	02/27/2014	Class A Common Stock	17,500	
Employee Stock Option (right to buy) <u>(2)</u>	\$ 26.13	09/01/2005 <sup>(4)</sup>	09/01/2014	Class A Common Stock	17,500	
Employee Stock Option (right to buy) <u>(2)</u>	\$ 22.33	02/28/2006 <sup>(4)</sup>	02/28/2015	Class A Common Stock	17,500	
Employee Stock Option (right to buy) <u>(2)</u>	\$ 23.28	06/09/2006 <sup>(4)</sup>	06/09/2015	Class A Common Stock	50,000	
Employee Stock Option (right to buy) <u>(2)</u>	\$ 21.34	08/31/2006 <sup>(4)</sup>	08/31/2015	Class A Common Stock	17,500	
Employee Stock Option (right to buy) <u>(2)</u>	\$ 17.58	05/26/2007 <sup>(4)</sup>	05/26/2013	Class A Common Stock	22,500	
Employee Stock Option (right to buy) <u>(2)</u>	\$ 17.25	09/01/2007 <sup>(4)</sup>	09/01/2013	Class A Common Stock	22,500	
Employee Stock Option (right to buy) <u>(2)</u>	\$ 17.75	02/26/2008 <sup>(4)</sup>	02/26/2014	Class A Common Stock	22,500	

## Reporting Owners

Reporting Owner Name / Address	Relationships			
	Director	10% Owner	Officer	Other
WOOD RITCH N C/O NU SKIN ENTERPRISES, INC. 75 WEST CENTER STREET PROVO 84601			Chief Financial Officer	

## Signatures

D. Matthew Dorny as Attorney-in-Fact for Ritch N. Wood	11/13/2007
<small>**Signature of Reporting Person</small>	<small>Date</small>

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
  - \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Represents number of shares beneficially owned as of November 13, 2007.
  - (2) Previously reported.
  - (3) Currently exercisable in full.
  - (4) Becomes exercisable in four equal annual installments beginning one year from the date of grant.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.