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APPIANT TECHNOLOGIES INC

Form 8-K

October 17, 2002

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

Form 8-K  
Current Report  
Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934

October 17, 2002

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Date of Report (Date of earliest event reported)

APPIANT TECHNOLOGIES, INC.

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(Exact Name of Registrant as Specified in its Charter)

Delaware	0-21999	84-1360852
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(State or other Jurisdiction of Incorporation)	(S.E.C. File Number)	(IRS Employer Identification No.)

6663 Owens Drive  
Pleasanton, CA 94588

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(Address of principal executive offices, including zip code)

(925) 251-3200

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(Registrant's telephone number, including area code)

Not applicable

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(Former name or former address, if changed since last report)

Item 5. Other events.

Effective August 9, 2002 (the "EFFECTIVE DATE"), Appiant Technologies Inc. ("Appiant") and InPhonic, Inc. ("InPhonic") concluded execution of various agreements providing for the sale and lease back of equipment, purchase of additional license rights, minimum subscriber payments, and the issuance of additional warrants to purchase Appiant common stock (the "Agreements").

1

InPhonic is the primary reseller of Appiant's inUnison(SM) unified communication system. The general material terms of these Agreements were set forth in Appiant's Form 8-K filed on August 27, 2002.(1)

As additional consideration for the First Amendment, Appiant granted InPhonic warrants to purchase a number of common shares of Appiant stock equal to 19.99% of all outstanding shares for a twelve-month period beginning August 9, 2002 ("Subsequent Warrants"). The First Amendment also provides that warrants may be issued in the future ("Future Warrants"), in order for InPhonic to maintain its rights to purchase 19.9% of all outstanding shares during that twelve-month period.

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Appiant and InPhonic have executed an agreement revising these terms to comply with Marketplace Rule 4350(i)(1)(D)(ii) such that InPhonic will be subject to reduced payments to Appiant for use of its products and services(2) and the warrants and anti-dilution provisions are cancelled. Appiant agreed to issue warrants to purchase 800,000 shares of common Stock at a exercise price of \$0.25 per share for revised financing considerations from InPhonic.

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Appiant Technologies, Inc.  
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October 16, 2002  
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By: /s/ Douglas S. Zorn  
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Douglas S. Zorn  
President & CEO

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1 In the first part of the Agreements, InPhonic agreed to purchase certain Appiant assets, including the Company's data processing center, in an Asset Purchase Agreement and to lease them back to Appiant through an Equipment Lease Agreement. These were each originally executed July 12, 2002, and the Equipment Lease Agreement was amended August 9, 2002. The three-year Equipment Lease Agreement provides for sub-market rate payments for the first six months. Lease payments subsequently increase to market rate for the following 30 months. In the second part of the Agreements, the parties executed an amendment to their March 22, 2001 Master Services Agreement (the "First Amendment"), whereby InPhonic purchased a broader license for Appiant's inUnison(SM) product, resulting in a \$900,000 cash benefit to Appiant

2 Executed document attached.