KNIGHT TRANSPORTATION INC Form 10-O May 12, 2014

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

### FORM 10-0

(Mark One)

### QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE **SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2014

[X]

or

For the transition period from

[]

### TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE **SECURITIES EXCHANGE ACT OF 1934** to

Commission File Number: 001-32396

KNIGHT TRANSPORTATION. INC. (Exact name of registrant as specified in its charter)

Arizona (State or other jurisdiction of incorporation or organization)

86-0649974 (I.R.S. Employer Identification No.)

20002 North 19th Avenue Phoenix, Arizona 85027 (Address of Principal Executive Offices) (Zip Code)

Registrant's telephone number, including area code:

602-269-2000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. x Yes o No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). x Yes o No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act:

| Large accelerated filer x | Accelerated filer o         |
|---------------------------|-----------------------------|
| Non-accelerated filer o   | Smaller reporting company o |

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). o Yes x No

The number of shares outstanding of registrant's common stock, par value \$0.01 per share, as of April 30, 2014, was 80,818,638 shares.

### KNIGHT TRANSPORTATION, INC.

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# PART I - FINANCIAL INFORMATION

Item 1. Financial Statements

### KNIGHT TRANSPORTATION, INC. AND SUBSIDIARIES Condensed Consolidated Unaudited Balance Sheets

(in thousands)

| ASSETS  | March 31,<br>2014 | December<br>31,<br>2013 |
|---|-------------------|-------------------------|
| Current Assets:   |                   |                         |
| Cash and cash equivalents   | \$9,601           | \$992                   |
| Trade receivables, net of allowance for doubtful accounts of \$2,636 and \$2,409    |                   |                         |
| respectively  | 123,015           | 116,391                 |
| Notes receivable, net of allowance for doubtful notes receivable of \$296 and \$312 |                   |                         |
| respectively  | 773               | 774                     |
| Related party notes and interest receivable   | -                 | 748                     |
| Prepaid expenses  | 17,784            | 15,026                  |
| Assets held for sale  | 14,055            | 16,476                  |
| Other current assets  | 9,548             | 11,066                  |
| Current deferred tax assets   | 3,544             | 3,359                   |
| Total current assets  | 178,320           | 164,832                 |
|   |                   |                         |
| Property and Equipment:   |                   |                         |
| Revenue equipment   | 673,457           | 683,275                 |
| Land and land improvements  | 46,504            | 45,615                  |
| Buildings and improvements  | 116,342           | 115,201                 |
| Furniture and fixtures  | 14,239            | 18,605                  |
| Shop and service equipment  | 9,545             | 9,564                   |
| Leasehold improvements  | 3,000             | 3,382                   |
| Gross property and equipment  | 863,087           | 875,642                 |
| Less: accumulated depreciation and amortization                                     | (279,757)         | (283,851)               |
| Property and equipment, net   | 583,330           | 591,791                 |
| Notes receivable, long-term   | 3,850             | 4,047                   |
| Goodwill  | 10,252            | 10,257                  |
| Other long-term assets and restricted cash and investments                          | 38,443            | 36,194                  |
| Total assets  | \$814,195         | \$807,121               |

### KNIGHT TRANSPORTATION, INC. AND SUBSIDIARIES Condensed Consolidated Unaudited Balance Sheets (continued)

# (in thousands, except par values)

| LIABILITIES AND SHAREHOLDERS' EQUITY   | March 31,<br>2014 | December<br>31,<br>2013 |
|--|-------------------|-------------------------|
| Current Liabilities:   |                   |                         |
| Accounts payable   | \$13,204          | \$14,354                |
| Accrued payroll and purchased transportation   | 16,511            | 13,864                  |
| Accrued liabilities  | 31,683            | 19,062                  |
| Claims accrual – current portion   | 16,516            | 15,616                  |
| Dividend payable – current portion   | 187               | 168                     |
| Total current liabilities  | 78,101            | 63,064                  |
|  |                   |                         |
| Long-term Liabilities:   |                   |                         |
| Claims accrual – long-term portion   | 9,513             | 8,889                   |
| Long-term dividend payable and other liabilities   | 2,357             | 2,486                   |
| Deferred tax liabilities   | 134,284           | 140,149                 |
| Long-term debt   | 12,000            | 38,000                  |
| Total long-term liabilities  | 158,154           | 189,524                 |
|  |                   |                         |
| Total liabilities  | 236,255           | 252,588                 |
|  |                   |                         |
| Commitments and Contingencies (Note 6)   |                   |                         |
|  |                   |                         |
| Shareholders' Equity:  |                   |                         |
| Preferred stock, \$0.01 par value; 50,000 shares authorized; none issued and outstanding | -                 | -                       |
| Common stock, \$0.01 par value; 300,000 shares authorized; 80,758 and 80,199 shares      |                   |                         |
| issued and outstanding at March 31, 2014 and December 31, 2013, respectively             | 807               | 802                     |
| Additional paid-in capital   | 159,684           | 150,858                 |
| Accumulated other comprehensive income   | 5,662             | 4,582                   |
| Retained earnings  | 410,746           | 397,346                 |
| Total Knight Transportation shareholders' equity   | 576,899           | 553,588                 |
| Noncontrolling interest  | 1,041             | 945                     |
| Total shareholders' equity   | 577,940           | 554,533                 |
|  |                   |                         |
| Total liabilities and shareholders' equity   | \$814,195         | \$807,121               |
|  |                   |                         |

### KNIGHT TRANSPORTATION, INC. AND SUBSIDIARIES Condensed Consolidated Unaudited Statements of Income (in thousands, except per share data)

|  | Ma        | Three Months Ended<br>March 31, |  |  |
|--|-----------|---------------------------------|--|--|
| REVENUE:   | 2014      | 2013                            |  |  |
| Revenue, before fuel surcharge                     | \$205,596 | \$189,600                       |  |  |
| Fuel surcharge                                     | 43,567    | 45,800                          |  |  |
| Total revenue                                      | 249,163   | 235,400                         |  |  |
| OPERATING EXPENSES:                                | - ,       | ,                               |  |  |
| Salaries, wages and benefits                       | 60,733    | 57,654                          |  |  |
| Fuel   | 52,009    | 55,693                          |  |  |
| Operations and maintenance                         | 17,020    | 15,910                          |  |  |
| Insurance and claims                               | 7,422     | 7,155                           |  |  |
| Operating taxes and licenses                       | 4,065     | 3,908                           |  |  |
| Communications                                     | 1,279     | 1,172                           |  |  |
| Depreciation and amortization                      | 21,788    | 21,507                          |  |  |
| Purchased transportation                           | 51,969    | 42,792                          |  |  |
| Miscellaneous operating expenses                   | 1,628     | 4,065                           |  |  |
| Total operating expenses                           | 217,913   | 209,856                         |  |  |
|  |           |                                 |  |  |
| Income from operations                             | 31,250    | 25,544                          |  |  |
|  |           |                                 |  |  |
| Interest income                                    | 114       | 109                             |  |  |
| Interest expense                                   | (117      | ) (141 )                        |  |  |
| Other income                                       | 866       | 220                             |  |  |
| Income before income taxes                         | 32,113    | 25,732                          |  |  |
|  |           |                                 |  |  |
| Income taxes                                       | 12,780    | 10,298                          |  |  |
| Net income   | 19,333    | 15,434                          |  |  |
|  |           |                                 |  |  |
| Net income attributable to noncontrolling interest | (269      | ) (251 )                        |  |  |
| Net income attributable to Knight Transportation   | \$19,064  | \$15,183                        |  |  |
|  |           |                                 |  |  |
| Basic Earnings Per Share                           | \$0.24    | \$0.19                          |  |  |
| Diluted Earnings Per Share                         | \$0.24    | \$0.19                          |  |  |
| Diruca Larinings i el Silare                       | ψ0.23     | ψ0.17                           |  |  |
| Weighted Average Shares Outstanding – Basic        | 80,501    | 79,841                          |  |  |
| To Shou I Morago Sharos Outsanding - Dasio         | 00,501    | 17,071                          |  |  |
| Weighted Average Shares Outstanding – Diluted      | 81,336    | 80,124                          |  |  |
| Tophou riverage shares Outsumaning - Diluteu       | 01,550    | 00,124                          |  |  |

### KNIGHT TRANSPORTATION, INC. AND SUBSIDIARIES, Condensed Consolidated Unaudited Statements of Comprehensive Income (in thousands)

|  | Three Months Ended<br>March 31, |          |
|--|---------------------------------|----------|
|  | 2014                            | 2013     |
| Net income attributable to Knight Transportation   | \$19,064                        | \$15,183 |
| Other comprehensive income, net of tax:            |                                 |          |
| Unrealized gain from available-for-sale securities | 1,080                           | 251      |
| Comprehensive income                               | \$20,144                        | \$15,434 |

# KNIGHT TRANSPORTATION, INC. AND SUBSIDIARIES Condensed Consolidated Unaudited Statements of Cash Flows (in thousands)

| Cash Flows From Operating Activities:   |          | /lont<br>arch | hs Ended<br>31,<br>2013 |   |
|---|----------|---------------|-------------------------|---|
| Net income  | \$19,333 |               | \$15,434                |   |
| Adjustments to reconcile net income to net cash provided by operating activities: | φ19,333  |               | \$13,434                |   |
| Depreciation and amortization   | 21,788   |               | 21,507                  |   |
| Gain on sale of equipment   | (4,305   | )             | (1,411                  |   |
| Gain from sale of available-for-sale securities                                   | (4,505   | )             | (47                     |   |
| Gain from investment in Transportation Resource Partners III                      | - (866   | )             | (173                    |   |
| Provision for doubtful accounts and notes receivable                              | 282      | )             | 235                     | ) |
| Excess tax benefits related to stock-based compensation                           | (497     | )             | 233                     |   |
| Stock-based compensation expense, net   | 837      | )             | - 646                   |   |
| Deferred income taxes   | (6,718   | )             | (2,401                  |   |
|   | (0,710   | )             | (2,401                  | ) |
| Changes in operating assets and liabilities:                                      |          |               |                         |   |
| Trade receivables   | (6,884   | )             | (10,262                 |   |
| Other current assets  | 1,518    | )             | 2,081                   |   |
| Prepaid expenses  | (2,758   | )             | 2,869                   |   |
| Other long-term assets  | 454      | )             | (1,461                  |   |
| Accounts payable  | (2,196   | )             | 6,033                   |   |
| Accrued liabilities and claims accrual  | 16,499   | )             | 7,272                   |   |
|   |          |               | .,                      |   |
| Net cash provided by operating activities   | 36,487   |               | 40,322                  |   |
|   |          |               |                         |   |
| Cash Flows From Investing Activities:   |          |               |                         |   |
| Purchases of property and equipment   | (29,173  | )             | (11,856                 | ) |
| Proceeds from sale of equipment/assets held for sale                              | 23,447   |               | 13,614                  |   |
| Proceeds from notes receivable  | 347      |               | 881                     |   |
| Proceeds from related party notes receivable                                      | 748      |               | 745                     |   |
| Change in restricted cash and investments   | (15      | )             | (15                     | ) |
| Proceeds from sale of available-for-sale securities                               | _        |               | 2,080                   |   |
| Contributions to Transportation Resource Partners                                 | (67      | )             |                         |   |